The Weather
New York City and vicinity: Fair and warm. Highest temperature in the mid-80's. Fresh westerly winds. Yesterday's temperature range to 9 p.m.: High 79, low 67.

THE WALL STREET JOURNAL.

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Girl Graduates

Opportunities Expand But Many Ex-Coeds Lack Interest, Training

Banking, Finance, Retailing Welcome More Women; Pay Is Best in Sciences

Are Girls Safe in the Shop?

A WALL STREET JOURNAL *News Roundup*

The shortage of manpower is opening numerous new business and professional doors to womanpower.

But as yet the openings aren't wide and, of considerably more importance, the ladies don't seem to be overwhelmingly interested in the openings.

These linked conclusions were turned up by a Wall Street Journal survey of this summer's girl college graduates, their present and potential employers and agencies trying to find jobs for women, or women for jobs.

Mixing Economics and Sociology

As with most developments that mix social mores and economic needs or opportunities, changes in the number and responsibility of women holding jobs above the so-called clerical level don't come swiftly. But looking at as brief a span as three to five years—not long in terms of basic socio-economic trends—some transitions in both attitude and practice are apparent. And there are some more immediate patterns:

The most sought after June graduate—by employers—is the girl with the scientific training to step into a research laboratory or with the mathematics background to mastermind a computer.

The general fields where women with somewhat less specialized knowledge are most welcome are banking, finance and department store merchandising.

Male dominance remains almost complete in such fields as heavy industry, law and architecture.

No matter what job a girl wants, her chances are better if she knows typing and shorthand—and is willing to start out by using those prosaic skills.

Women now make up 32% of the U. S. labor force, compared with 29% in 1950 and 25% in 1940, before World War II brought millions of Rosie Riveters to shipyards and aircraft plants. Between 1950 and 1956 the nation's work force expanded by almost 5 million, and more than two-thirds of the new workers were women, according to Dr. Winifred Holmes, special assistant to the Secretary of Labor. Sheer number of working women, however, isn't the major question today, as few people challenge a woman's right to work if she desires.

But Just What Job?

There is much difference of opinion, though, as to the role of working women above the level of the stenographer in an insurance office or the nimble-fingered wirer in an electronics plant. To get an idea of the opportunities awaiting this summer's girl graduate, and how far up the ladder she may go, employers and colleges were questioned about "career" girls—those entering the professions, landing or training for business jobs with decision-making responsibility, or starting in clerical jobs that offer good opportunity to advance to higher levels.

These career girls come mostly from colleges and universities, and girl graduate ranks are increasing. Every year since 1949, more than 100,000 young women have been graduated from U. S. colleges; in the 12 months ended yesterday an estimated 122,000 women received bachelor's degrees.

Opportunities for today's career-minded young women hinge as much on the attitude of employers—and employers' ideas about other persons' attitudes—as on the women's ability.

A traditional view:

"The plain, bald, sad—and happy—fact is that women aren't men," states a Philadelphia businessman, who prefers to remain anonymous. "They make a big mistake when they look for a job and expect to be treated like men. They come into a field where it takes a man five to 10 years to get a foothold and they expect to move right ahead or they cry 'discrimination.' The only really gracious woman is a married woman, because she's being natural. And if young college women would only be honest to the fact they are women and that they really want to be married and are only marking time until they are, then maybe they wouldn't seek such fantastic positions."

"We Wish We Had More"

A vastly different outlook is shown by an official of the big Citizens & Southern National Bank in Atlanta, which began opening executive positions to women in 1952. Says he: "We wish we had more women because they have proved they can perform well in any phase of bank administration; women executives help the bank offer the kind of services that appeal

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The Girls Shun Help, Haste in Job Hunting

By a WALL STREET JOURNAL *Staff Reporter*

When it comes to job hunting, the female is a good bit flightier than the male.

"They wander off on their own in search of fortune, so it's next to impossible to determine how many girls we place in jobs upon graduation," notes Karl Onthank, placement director at the University of Oregon.

The girls are in no hurry. Of the 282 June graduates at Simmons, a Boston women's college, about 50 say they'll probably go to work after a summer vacation and 80 more "may" take a job but aren't yet looking.

And they like an impressive title. A New York City employment agency says if it advertises the same job two ways—"secretary to an account executive" and "assistant account executive"—women ask only about the "assistant's" opening.

What's News—

Business and Finance

STEEL PRICE increases, which take effect today, will be probed by Congress. Treasury Secretary Humphrey, who will soon become chairman of National Steel Corp., faces a barrage of questioning on the subject when he returns for his eighth day before the Senate Finance Committee's inquiry into matters affecting the nation's economy. Over the week-end, additional steel makers announced they were raising prices $6 a ton in line with the action initiated by U.S. Steel Corp. last Friday. Companies taking the step include National Steel, Republic, Youngstown and Wheeling.

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Steel producers are entering what they believe will be their lowest tonnage month with hopes high that an upturn isn't far off. July Fourth curtailments this week, while not general, probably will be extensive enough to push steel operations into new low ground for the year. Though they expect some improvement next week, steel makers are not counting on a strong recovery this month. A number report, however, that July business is turning out to be better than they had anticipated.

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Housing legislation, designed to spur construction of homes and make them easier to buy, heads for Senate passage in the next few days. The bill, which cleared the House Friday, goes farther than the Administration recommended, but President Eisenhower is expected to sign it. The provision on which hopes center for revival of the housing industry would make $1.1 billion of new funds available for the Federal National Mortgage Association to pump into home financing.

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Soft coal production this year will amount to 506 million tons, according to a revised estimate of the National Coal Association. Three months ago, it had placed 1957 output at 516 million tons. Last November, the association had foreseen a rise in bituminous mining this year to 532 million tons, compared with 500 million in 1956. Trade sources said the successive cuts in indicated production reflected lower than expected steel operations and some falling off in foreign demand.

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A. O. Smith Corp., maker of auto frames for Chevrolets, suspended operations at its Granite City, Ill., plant, employing 1,600. The shutdown was ascribed to a dispute over production rates with the Boilermakers Union. Smith officials said the plant might be closed permanently because of a "lack of discipline" among employes.

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Copper prices again are widening the spread between the U.S. producer price and London quotations for the metal. Reflecting excess world supplies and slow consumer demand, spot copper slipped a half-cent in London last week—to the equivalent of 27⅛ cents a pound, lowest since January 18, 1954. Major U.S. producers slashed their price to 29¼ cents on June 19, off 2¾ cents from the level which had prevailed since February 15. This action occurred, however, only after the spread had reached 4¼ cents, compared with the current difference of 2⅛ cents.

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Textile-weaving plants take their traditional summer holiday this week. Most workers will be back on the job next week, but many in synthetic fabric mills and a few at cotton cloth factories won't return for two weeks. Industry leaders hope the shutdown will prove a turning point in generally dull markets for their products. Cotton textile men report some signs that demand will pick up in late July or August. Synthetic mills enjoyed improved volume and prices in the second quarter and hope the trend will continue.

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Company Notes—

General Electric Co.—Was awarded a $158 million Air Force contract for development of nose cones for guided missiles.

Martin Co.—The Navy disclosed it has cut to 24 from 30 the number of "Seamaster" jet-powered seaplanes on order from Martin.

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Markets—

Stocks closed moderately higher in Friday's dealings on the New York Stock Exchange. Extensive gains in the early dealings on overnight announcement of steel price increases were cut down by week-end profit-taking. Dow-Jones industrials wound up at 503.29, up 0.05%; rails 146.46, up 0.07%; utilities 69.84, up 0.43%. Transactions amounted to 1,770,000 shares. London—Financial Times common share index 204.8, up 0.9.

Bonds—Volume $3,690,000. Dow-Jones 40 bonds 86.67, off 0.02; high grade rails 86.68, off 0.09; speculative rails 84.60, off 0.02; utilities 86.30, off 0.01; industrials 89.09, up 0.04.

Commodities — Dow-Jones futures index 161.14, up 0.31; spot index 165.73, off 1.11.

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Earnings—

	Net Income 1957	Net Income 1956	Per Com. Shr. 1957	Per Com. Shr. 1956
Quarter May 31:				
Ex-Cell-O Corp.	$3,951,608	$3,249,614	$1.09	c0.92
Mueller Brass	468,229	846,581	.43	1.53
24 weeks June 15:				
Kroger Co.	9,295,952	7,995,591	3.39	c2.06
9 mos. May 31:				
Schenley Industries	6,713,307	4,672,230	1.98	1.67

c—On present shares.

(Today's Index on Page 2)

World-Wide

ADENAUER GAVE unqualified consent for "open skies" inspection over West Germany.

In addition, the Chancellor revealed Dulles had shown him U. S. disarmament proposals and Adenauer said he had agreed to them "in the fullest measure." The 81-year-old Chancellor spoke before a cheering crowd of 30,000 Christian Democratic Party supporters in Dortmund as the group launched its campaign for the September 15 general elections.

West Germany's indorsement of aerial inspections reportedly was coupled with similar support from N.A.T.O. Adenauer previously has been skeptical. The Western proposal for inspections now would cover Europe from Britain to Russia.

In London, U. S. delegate Stassen is due to present new American proposals at London disarmament talks tomorrow. He conferred over the weekend with N.A.T.O. in Paris. The proposals reportedly will call for stiff control over nuclear arms, inspection measures and a ban on nuclear tests for a brief period.

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TITO URGED "active" efforts by the East and West to achieve peaceful coexistence.

The Yugoslavian President said he believes world leaders have concluded international problems can be settled by negotiation and that an armaments race "can only open the possibility" of a new world war.

Tito, who broke away from the Russian orbit in 1948 and established his own brand of Communism, was interviewed by Edward R. Murrow over the CBS network. The TV interview took place two weeks ago at Tito's villa on Brioni, a small island in the Adriatic Sea off Yugoslavia.

Marshal Tito laughed when he was asked to comment on Soviet boss Khrushchev's predictions the grandchildren of Americans will be living under socialism. "I wouldn't say so categorically," he said, "because it is up to the American people to decide what system of society it will develop."

"There is some difference" between Communism in Yugoslavia and Russia, Tito said, but "these are not big, ideological differences." He added both nations have the same aim—the building of socialism and Communism. He asserted Yugoslavia is trying to decentralize its government in both the economic and administrative fields.

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THE ESTIMATED TOLL of Louisiana's hurricane dead was revised upward to 350 people.

Val Peterson, Eisenhower's personal representative, estimated the toll could go as high as 500. Many victims, he said, lay hidden beneath wreckage or floated in marsh and bayou waters that slowly ebbed back to the sea. Thus far, 372 bodies have been recovered. Livestock and property damage was estimated in the millions of dollars.

Bulldozers and cranes began the difficult job of cleaning up the Louisiana coastline below Lake Charles which tidal waves, stirred up by hurricane Audrey, inundated. Airplanes sprayed the area with insecticides; tetanus, typhoid and gangrene serums were flown in.

Peterson reported to Eisenhower rescue operations are "virtually complete" but a "very great health problem remains."

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An estimated 5,000 scientists from 50 nations launched the start of the International Geophysical Year—a giant 18-month program in which coordinated measurements of the earth's interior, crust, oceans, atmosphere and cosmic environment will be recorded. The start of the year was marked by a great explosion on the sun which is expected to bring a complete radio blackout in some global areas today.

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The U. N. reported Russia and its satellites are bogged down in an economic crisis combining unemployment with consumer goods shortages. The 1956 survey noted much of the rest of the world, mainly the so-called capitalistic nations, have been enjoying prosperity. There was a general slackening of total world production last year, the report added.

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Egypt announced plans to build an oil pipeline parallel to the Suez Canal to speed up the flow of Mid-East oil to Western markets. A Ministry of Finance spokesman said an Egyptian company would be established to seek outside aid in financing the pipeline. Greek shipping magnate Aristotle Onassis reportedly will help raise the foreign capital.

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Col. John C. Nickerson said he would carry on his fight for Army long-range missiles through books and magazine articles cleared through regular security channels. The officer drew a year's suspension of rank, $1,500 in forfeited pay and a court-martial reprimand over the weekend for leaking missile secrets.

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The U. S. Far East Command, organized by Gen. Douglas MacArthur in 1947, went out of existence in formal ceremonies in Tokyo. At the same time, U. N. Command Headquarters was transferred from Tokyo to Seoul, capital of the Republic of Korea.

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Japanese Ambassador Toichiro Asakai said if William S. Girard is not turned over to Japan for trial, it may cause "considerable diplomatic complications." He also told a TV audience he doesn't believe Japan will reverse its position that the GI should be tried in that country.

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President and Mrs. Eisenhower celebrated their 41st wedding anniversary at Gettysburg, Pa., yesterday although the anniversary is officially today. They are due to return to Washington tonight or tomorrow.

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Eisenhower will name John C. Doerfer, a member of the Federal Communications Commission since 1953, as chairman today to succeed George C. McConnaughey.

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Mayflower II was due to sail up the Hudson River to a Manhattan pier today after spending the night at Staten Island. The tiny bark was towed from Plymouth, Mass., by tug.

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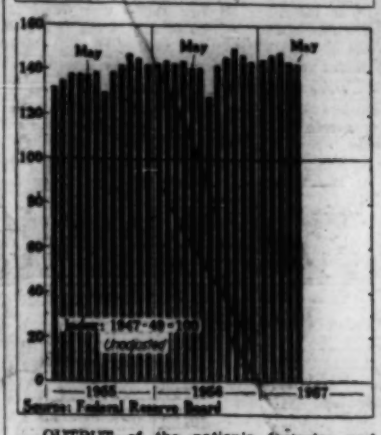
Moscow's weatherman had a red face. He predicted nine days ago the weather would be bad yesterday, so the Soviet air force cancelled its annual air show. The day turned out clear and sunny.

Industrial Production Dips



OUTPUT of the nation's factories and mines during May slipped below April levels. The Federal Reserve Board's index, which measures this activity, stood at 143 as compared with 144 in April and 141 in May of last year. Durable goods manufacturing dropped in May from April, nondurables remained steady, and minerals output rose slightly. Compared with a year ago, durable and nondurable manufactures were up, and minerals output was unchanged.

A New Store Mixes Paintings, Sculpture, Costly Ladies' Shoes

Beverly Hills Shop Offers Pumps With Jewel-Studded Platinum Heels—for $7,000

BY THOMAS W. BUSH
Staff Reporter of THE WALL STREET JOURNAL

BEVERLY HILLS, Calif.—A shoe merchant is mixing sandals and high heels with painting and sculpture in a plush ladies' shoe store which opens here today.

In the store, which is owned by Joseph Salon Shoes, Inc., painters and sculptors will display their work alongside the wares of such well-known—and high-priced—shoemakers as Herbert Levine of New York and Amalfi and Magli, both of Italy.

The alliance between art and normally prosaic shoe selling has a non-aesthetic motive: The desire to sell more shoes. Irving Joseph, chairman, figures art will lure ladies into his store.

The 3,300-square-foot store's walls are lined with paintings, and the work of sculptors is set on pedestals about the deeply-carpeted floor. The few shoes that are displayed—in walnut cases lined with turquoise silk — have to meet this test:

They must not clash with the objets d'art.

A Shoe Store First

But make no mistake about it — it's a shoe store first, an art gallery second. Behind the picture-laden walls are stock rooms bulging with 20,000 pairs of shoes priced at $25 to $100 a pair. Mr. Joseph's goal: $1 million in sales the first year.

The store's 25 sales persons are screened before they're hired to determine their knowledge of art. At weekly staff meetings, painting and sculpture on display will be discussed, Mr. Joseph says. But while the sales staff is equally conversant with art and with the latest in pedal adornment, its primary aim is to sell shoes. If customers want to buy an artist's work, they'll be referred to the gallery at which his work is shown. "We don't want to become art dealers," declares Mr. Joseph.

Each showing of art will last from three to four weeks, Mr. Joseph says. Works from a group of abstract and impressionist painters and one sculptress were chosen for the initial showing.

The painters include Richards Ruben, Burr Singer, Leonard Edmundson and Afro, an Italian artist, and sculptress Jane Ullman. The painters' works sell for up to $800; while Mrs. Ullman receives as high as $2,000 for her creations in terra cotta, stone and bronze.

A Man and a Woman

The titles of three oils from Mr. Ruben's palette which are being shown are "Autumn no. 4," "Winter no. 3," and "Winter no. 1." Mrs. Ullman's contributions to the showing include a terra cotta work about 3½ feet long and two feet high which depicts the stylized figures of a man and a woman reaching toward one another. The asking price is $1,000.

If a lady customer hankers to spend more heavily, another group of showings at the salon may interest her. Palter de Liso, a New York shoemaker, is displaying several pairs of gem-encrusted shoes at the store priced from $500 to $7,000.

For $7,000 Mr. de Liso turns out a pair of blue velvet pumps with platinum heels set with 96 diamonds and rubies. "We're prepared to take orders," remarks Mr. Joseph in a serious tone of voice.

Friendly, 54-year-old Mr. Joseph is an old hand at selling shoes with eyebrow-lifting price tags. After his father's chain of low-priced shoe stores in Chicago went broke in mid-depression days, Mr. Joseph erected a plush shoe salon on the ruins of one of his father's defunct shops. Now there are five such salons in the Chicago area, run by Joseph Salon Shoes, a closely-held, family-controlled concern. Mr. Joseph opened a store in Beverly Hills several years ago, which is being replaced by the new store.

Except for arty conversation, sales techniques in the new shop will follow the same general pattern set by the firm's other five shops, Mr. Joseph indicates. Services include a "very free policy" in the matter of adjustments, credits and permitting customers to change their minds about purchases.

Mr. Joseph is so confident the idea of shoes and art will click that he's even arranged for some competition. The store occupies a third of a new building on fashionable Wilshire Boulevard in which Mr. Joseph, as key tenant, has the option of picking his neighbors. He decided to let in a shoe store that sells a comparable price line "because we felt the concentration would be good, and that the store would help to maintain the high quality of the building."

The Outlook

Appraisal of Current Trends In Business and Finance

When the retiring Secretary of the Treasury, George Humphrey, spoke a few days ago of the "normal lag" of retail prices behind wholesale prices, he was referring to a characteristic which can be seen in a good many other economic trends, too. This characteristic has a bearing on prospects in some of today's critical business aspects, including employment and interest rates.

What Mr. Humphrey said was that wholesale prices had leveled off after their previous advances, and that he expected retail prices, and therefore the cost of living, to follow suit in time. This expectation derives both from logic and from the research of economists on the events of the past.

The logic is that since retail transactions come later in the production and distribution process than wholesale ones, they reflect price changes later. As far as the cost of living is concerned the process in some of its aspects is quite a protracted one. If copper goes up, the mills that make copper and brass gadgets must pass on the higher costs, in time, to their customers, among whom are the auto makers. The next step is for the auto makers to increase prices, perhaps months later.

Among their customers, in turn, may be a local doctor, but he doesn't feel the change until he buys a new car, perhaps two years later. Then he increases his fees. Since doctor bills are a component of the cost-of-living figures issued by the Government, those statistics may then reflect a price change which started on its course one or two years ago.

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Such is the logic. Research by qualified statisticians has shown that some such process does take place in fact. They have made lists of economic figures which usually herald coming business upturns or downturns quite early, and have found other such figures which tend to coincide and still others which tend to lag. In the first classification, the Government calculates a daily index of the prices of 22 "sensitive" commodities, whose prices in the past have often been early indicators of coming changes. From above 125 in 1951, this index fell in the winter of 1952-53 to near 90, where it has since remained.

Such unusual stability has been the result of conflicting movements among the 22 commodities. The food components went down in 1954-55 while the metals rose, and precisely opposite trends have taken place in both groups the past year. Nevertheless the stability says to us, in effect, that there has been no inflationary upthrust among truly basic commodities. The inflation has taken place further along in the economic process, where the element of labor is greater. Non-food wholesale prices, which include manufactured goods, rose through 1955 and 1956.

However, since early this year the latter index has leveled off. It is true that the steel price rise (see story on this page), together with its results, may give a new upward jog to the index. But it does seem significant that the new wholesale price plateau has accompanied a downturn in weekly pay in factories. Weekly hours of work have been going down since late 1955, and since last autumn the average pay figure has fallen too.

This suggests that industrial production costs may have leveled off on an overall basis—through the ending of overtime and through concentration of production in the most efficient plants—even though hourly wages have continued to rise. In turn, such a process might help account for the halt in the rising price trend in non-food wholesales. If continued, the process would tend in time to communicate itself to retail prices.

The decline in hours worked, of course, is a shared decline in employment. It is another "leader" among business indicators. In a recession, it sooner or later reflects itself more drastically in numbers of jobless. So far in the business plateau of the last six months or more, unemployment has remained steady and the number of jobs has actually continued to rise a little—the rise being concentrated mainly in service industries. Employment is a "coincident" indicator, which means that it usually moves with business, up or down.

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Among the economic laggards, which can hardly be called indicators since they usually just follow rather than indicate general trends, is the cost of money, that is, interest rates. The logic in this case, also confirmed by studies of the past, is that rising prices, and the rising inventories needed in a time of increasing business activity, cause more and more people to borrow, driving rates up. When business turns down, inventories may still rise further because production continues while sales fall. For this and quite a few other reasons, interest rates sometimes continue upward until the decline in business causes borrowing to slow down and then stop, at which point money rates turn down too.

One of the other big factors in money rates is demand for capital to be spent on plant and equipment expansion. A year and a half ago, when the great 1956 upsurge in such expansion had just gotten under way, its probable upward pressure on interest rates (since then amply confirmed) became apparent. Now, however, though such spending is scheduled for the rest of the year at the highest rate in history, it is no longer rising. And there is even a possibility, hinted in recent declines in monthly orders for machine tools, that it might fall next year.

If such spending merely continues level, without starting to climb again, its upward influence on interest rates will actually diminish. The reason for this expectation is the enormous amounts of savings which the American economic system generates. Secretary Humphrey said in another part of his remarks that out of $146 billion of new credit established in the last four years, almost $138 billion has come out of savings.

Thus, while credit has been growing at a record pace, so has saving. The moment demand for capital stops increasing in any large sector of the market, saving gets an improved chance to catch up with it—unless, of course, new elements of demand come in, such as a renewed upturn in housing construction or installment selling.

—GEORGE SHEA

Another Round?

Many Steel Users Say They'll Boost Prices To Offset Steel's Rise

But Impact May Be Uneven As Competition, Buyers' Reaction Worry Some

A Pump Maker "Rounds Off"

A WALL STREET JOURNAL *News Roundup*

Steel price boosts, effective today, will spur increases on a host of steel products—in some cases even greater proportionately than the steel hike itself.

This latest inflationary spurt comes while influential lawmakers are pondering the perils of generally advancing prices. Today, Treasury Secretary Humphrey, soon to become chairman of National Steel Corp., may be questioned about the steel price increases when he again faces the Senate Finance Committee. Another Senate study of steel price boosts is likely later this month by Chairman Kefauver's Senate Antitrust subcommittee (see story on Page 3.) Less than a week ago President Eisenhower called on business and labor alike for "statesmanlike action" to hold price lines.

Most steel users, including fabricators, furniture makers, auto manufacturers and appliance firms, indicated in a nationwide survey that they plan to pass on to the consumer the average $6 a ton increase on steel announced late last week by United States Steel Corp., the nation's largest producer.

Other leading steel makers, including Republic Steel Corp., National Steel Corp. and Youngstown Sheet & Tube, quickly followed U. S. Steel's lead and posted higher prices.

Most, and Maybe More

Although many steel users said market conditions and the action of competitors on the steel rise would influence their pricing policies, few left any doubt that they would attempt to pass on most—if not all or more—of the price increase. Of more than half a hundred steel users in a broad industrial cross-section, only seven reported they did not intend to increase their prices.

The 4% steel hike, of course, was not unexpected. Under a three-year contract with the United Steelworkers which was signed last fall, some 700,000 steel company employes will get a boost in pay and fringe benefits beginning today. The Steelworkers figure the pay package will cost the companies 12.5 cents an hour more per employe but the industry puts the extra cost at 20 cents or more. Steel companies contend the steel price boost will only partly offset these added labor costs.

The immediate effect of the steel price increase is apt to be uneven. On some big jobs—construction projects and railroad cars, for example—manufacturers have steel escalator clauses in their contracts. That means the steel price hike automatically will be tacked onto the customer's final costs. Other producers, though anxious to raise prices, say they want to hold off a bit to see what other companies in their industry will do. In some cases, therefore, the full impact of the steel change won't be felt for several months.

Auto Makers at Odds

Auto manufacturers are at odds about how much, if any, of the steel price increase will be packed into prices of 1958 models. A spokesman for one of the "Big Three" companies said he doubted the increase would affect car prices at all. But another major car maker, relying on an industry rule of thumb based on 1.5 tons of steel in the average auto, figured car prices would be up about $10 on each new model because of the steel increase.

"It is going to be inevitable that we will have to raise prices," says a spokesman for Philco Corp. in Philadelphia. White goods—refrigerators, gas ranges and such—almost certainly will go up because of the steel increase, he says, and television sets may be boosted, too.

Whirlpool Corp., another heavy user of steel in major appliances, is scheduling a meeting of officers today in St. Joseph, Mich., headquarters, to consider the effect of the price hike, an official reports. In Columbus, Ind., Yandell C. Cline, vice president of Arvin Industries, Inc., voices a typical reaction of manufacturers:

"No Alternative"

"We're reluctant to do anything which would increase the price spiral that we don't like and Eisenhower doesn't like. But ours is a close margin business; we have no alternative but to adjust our prices up."

Mr. Cline says Arvin's fall line of radios, auto parts, electric heaters and auto heaters probably will show an increase. "Some seasonal products such as outdoor furniture, barbecue grills and window fans won't reflect the increase until next year, though," he adds.

Some steel users report they're raising prices even more than the percentage increase on raw steel.

"Our entire line of pumps will go up 5% to 7%," says Fritz F. Stadelhofer, treasurer of Berkeley Pump Co. of Berkeley, Calif. "Steel is just the beginning," he explains. "Pretty soon, all our suppliers will begin raising their prices to us to reflect the steel price increase in their products."

"We Always Round Off"

Mr. Stadelhofer pulls out a price list and points to one of the 150 pumps that Berkeley manufactures. "Here is a centrifugal irrigation pump that now retails for $700," he notes. "It will go up to $735 or $742. But we always round off the figure to our favor so it will probably end up at $750."

A Philadelphia steel warehouseman plans to pass the $6 per ton increase along to customers and says his mark-up also will probably be hiked, too. "We shoot for around 30% on mark-up," he notes. "If the price is raised, the mark-up will have to be, too, to stay at that 30% level."

Some manufacturers, especially in the appliance field where retail sales this year have been sluggish, are taking a wait-and-see approach.

"Industry conditions during the next 30 to 45 days are the key to whether we'll pass on

Please Turn to Page 12, Column 1

A Good Selection of Haspel Seifcaire Suits Still Available

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Cement Workers Union Sets Strike Today at 16 Lehigh Portland Plants

Oglesby, Ill., Unit Shut Over Weekend, Along With 2 Other Firms' Installations

A WALL STREET JOURNAL *News Roundup*

A strike was ordered for today at 16 of the 18 plants of the Lehigh Portland Cement Co. in northeastern Pennsylvania by the A.F.L.-C.I.O. United Cement, Lime and Gypsum Workers International Union.

This, coupled with a walkout by 1,000 workers in the same union at three plants in Oglesby and LaSalle, Ill., over the weekend brought the labor situation in the cement industry, where 17 plants are already struck, to its most critical state in recent years.

Felix Jones, president of the union, said 7,000 to 8,000 union members are now on strike at about 40 of the 150 plants in the industry, the Associated Press reported. He said it was probable the strikes would spread within the next few days because "most of the old contracts expired May 1, and the men had agreed they didn't want to go on without a contract more than two months."

In the Lehigh Portland plants, where there are some 6,000 workers, talks between union and management over wage increases and benefits broke down over the weekend, but a Federal mediator said further meetings will be held this week. A meeting of union negotiators and representatives of the Medusa Portland Cement Co. held yesterday may influence the situation, since issues under discussion there are similar to those in the Lehigh Portland Dispute.

The Illinois walkouts occurred following a breakdown in negotiations between the Marquette Cement Manufacturing Co. and union workers. This strike at Oglesby set off similar walkouts at local plants of two other companies, Alpha Portland Cement Co., in LaSalle, and the Lehigh Portland Cement Co. plant in Oglesby. All of the walkouts occurred after management and the union failed to reach agreement on wages, vacation pay and other benefits.

Strike at Cementon, N. Y.

Workers at the Alpha-Portland Cement Co. in Cementon, N. Y., left their jobs over the weekend due to a dispute over loading problems.

However, most of the cement industry work stoppages are based on union demands for wage increases of 10 cents an hour plus 10 cents in additional fringe benefits. Current wage rates range from $1.74 to $2.44 an hour.

These most recent walkouts came in the wake of strikes at some 17 plants on the cement industry. Before this latest flurry of work stoppages, seven of the 18 big plants in the Lehigh Valley were closed as well as 10 others from Washington State to Florida.

Penn-Dixie Corp. has had nine of its 10 plants closed since May 1, and last week workers left their jobs at the Nazareth Cement Co., Nazareth, and Dragon Cement Co., Northampton, both in Pennsylvania, and also at the Whitehall Cement Co., in Cementon, N. Y.

Lehigh Portland Cement Co. plants at Bunnell, Fla.; Birmingham, Ala., and Fogiesville, Pa., are also idled due to strikes, as well as two recently acquired plants of Lone Star Cement Co. in Bellingham and Seattle, Wash.

Union Membership

There are about 41,000 members in the A.F.L.-C.I.O. cement workers union, and Mr. Jones claims to have about 20,000 members in cement factories. These workers, who produce about 75% of the nation's cement, are seeking, in addition to wage increases, a union shop, improved work turn differentials, time and one-fifth for Sunday work and improved vacation schedules.

The union says its wage and benefit demands total about 20 cents an hour, but spokesmen for Penn-Dixie and Lone Star Cement figure the cost of the boost at about 24 to 28 cents an hour. So far the companies have made package offers of beween 10 and 15 cents an hour.

The strike at the Washington state plants of Lone Star Cement have been in effect since May 1. This company is the second largest cement producer in the country and of its 15 plants 10 are under contract with the United Cement Workers. Seven of these contracts have expired, and the West Coast strikes occurred when the company refused to negotiate a new contract which included some of the provisions of the old one.

A union spokesman predicted that strikes would be called at most of the plants of the seven largest cement producers this week.

Trade Group Again Trims 1957 Soft Coal Production Estimate

It Figures Output Will Total 506 Million Tons; Original Forecast Was 532 Million

By a WALL STREET JOURNAL *Staff Reporter*

WASHINGTON—The National Coal Association cut its prediction of 1957 soft coal output for the second time in three months, lowering it from 516 million tons to 506 million tons.

Last November, the association forecast 532 million tons of bituminous coal production for the current year. The 506 million ton estimate would still make 1957 a better year than 1956, when output hit 500 million tons.

The N.C.A. did not give much detail on why the estimate was dropped. It merely said that "despite a softening in industrial production and after allowing for a slowdown in some of coal's important markets," the 1957 output would still top that of 1956.

The association added that anticipated 1957 production would have looked much better over 1956 except that last year was one of "active stockpiling" by coal customers to the extent of some 10 million tons.

However, a recent weekly bulletin of Appalachian Coals, Inc., of Cincinnati, a marketing agency for southern coal, said the current N.C.A. estimate "reflects the somewhat warmer winter just ended, the current downdrift in industrial activity, lower than expected steel production, plus a little lower take by foreign buyers during the final half of the year." A.C.I. said the mild reduction in foreign receipts of U. S. coal in the final two quarters of 1957 is attributable "to Europe's exceedingly warm winter which provided an unusual opportunity to build stocks."

The coal association predicted, however, that the major growth markets in 1957 will be electric utilities and overseas exports. According to its estimate, electric utilities will use 165 million tons this year as compared with 155 million tons last year. Overseas exports will total 53 million tons as against about 48 million tons in 1956.

The association estimated increases in the use of soft coal by steel and rolling mills and cement mills. Tonnages estimated to be used as railway fuel, by other industrials and retail dealers are expected to decline this year.

According to the N.C.A., soft coal production during the week ended June 22 was 10,275,000 tons, down from the 10,300,000 tons for the like week of 1956. Production from January 1 to June 22 was 242,285,000 tons, a drop from the 246,701,000 tons produced in the like period of 1956.

Skelly Oil Raises Gasoline Price

KANSAS CITY—Skelly Oil Co. will boost gasoline and light oil prices 0.2 cent a gallon, effective tomorrow, the firm said. The hike was laid by the company to a recent 6% wage increase "and other increased operating costs."

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House Group Assails "Secrecy" Surrounding Pentagon Purchasing

Armed Services Subcommittee Urges Repeal of Edict That Permits Secret Contracting

By a WALL STREET JOURNAL *Staff Reporter*

WASHINGTON—A House Armed Services subcommittee charged the Pentagon surrounds its buying with a "cloak of secrecy" that threatens to add to "the already mounting costs of Government."

A report unanimously approved by the group headed by Rep. Hebert (D., La.) asserts the military is taking advantage of war-born provisions still in effect to conceal procurement information and hold down open, competitive bidding.

If the practices are permitted to continue, said Mr. Hebert, they will "ultimately destroy our system of free and open competition for Government purchasing."

The subcommittee recommended repeal of a section of the national emergency proclamation issued during the Korean conflict that allows the Defense Department broad leeway in carrying on secret buying and in negotiating for contracts. Another proposal would require public disclosure of all contracts except those where security is actually involved.

According to Mr. Hebert, the Defense Department told the committee almost two years ago that no more contracting would be done under the emergency proclamation authority.

"The facts are that in the months following that promise, $3,312,000,000 of the $13.5 billion expended was contracted for on the theory that the Korean hostilities still continued," the Louisiana lawmaker asserted. "Congress never intended that provision be used excepting in a real emergency," he added. The continued use by the military, he declared, "is a clear, flagrant and arrogant abuse of authority granted by Congress."

Noting that the Comptroller General can't supervise military procurement under the emergency provision, the subcommittee chairman said "Now we have bureaucracy let loose without any agency of the Government exercising any control."

ODM's Fast Writeoffs Ended on Four More Groups of Facilities

WASHINGTON—The Government ended fast amortization on four more categories on defense-needed facilities.

The four are facilities to produce nickel, steam turbines, steel castings and substitutes for strategic mica.

The latest action by the Office of Defense Mobilization cuts to only four the number of categories still eligible for tax benefits. A total of 229 "expansion goals" have been established during and since the Korean emergency.

The only goals remaining are those covering the construction of research and development facilities needed for defense use, new facilities needed in connection with military and Atomic Energy Commission contracts, roll-on, roll-off ships and the recently-opened goal for liquid oxygen and liquid nitrogen for defense use.

Already-filed applications for tax aid under the now-closed nickel, steam turbines, steel casting and mica goals, will still be considered but no new applications will be accepted, officials said.

It is understood that the O.D.M.'s expansion targets for the first three were substantially filled already and that the mica goal has been "dormant" for some time.

The goal for trailer ships, which the agency has considered closing, was left open, it was learned, because the O.D.M. still hopes to spur the construction of these specialized vessels which the Defense Department considers would be useful in an emergency.

Fast amortization permits a company to depreciate for tax purposes part of the cost of a new facility in five years instead of the normal span, which averages 20 years. This has the effect of reducing a company's income taxes in the first five years of the new facility's life but increasing them afterwards if tax rates remain unchanged.

Magic Chef Merger

ST. LOUIS—The merger of food giant markets of Los Angeles into Magic Chef, Inc. will be effective today, Cecil M. Dunn, Magic Chef president and Theodore E. Cummings, president of Food Giant, announced.

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Humphrey May Be Quizzed Today on Steel Price Hike; More Companies Boost Tags; Holiday to Cut Output

Treasury Chief, Soon to Be National Steel Chairman, Faces Senate Finance Unit

By a WALL STREET JOURNAL *Staff Reporter*

WASHINGTON—Treasury Secretary Humphrey, who will soon become chairman of National Steel Corp., may run into a barrage of questions on the latest round of steel price increases when he returns for his eighth day before the Senate Finance Committee today.

Sen. Gore (D., Tenn.), a committee member, declared the $6 a ton increase initiated by U. S. Steel Corp. and followed by other steel makers would become an issue in the group's probe into the nation's financial health.

Another Senate study of the steel price boosts is likely for late July when Chairman Kefauver's Senate Antitrust subcommittee takes up what he called "administered prices." As he explained it, these are prices set by administrative action of a company and held constant for a period of time, as opposed to prices that change frequently through the market play of supply and demand.

Hearings Open July 9

The Kefauver hearings, to open July 9, will at first be devoted to testimony by economists on so-called "administered prices." But it won't be until later in the month, Mr. Kefauver said, that the subcommittee will get into the steel industry itself—an example of what he claims is an "administered price" industry, and to the latest $6 a ton increase.

Actually, Mr. Gore will not get a chance to query Treasury Secretary Humphrey for some days. But either Sen. Long (D., La.) or Sen. Flanders (R., Vt.), slated to question the Treasury Chief in sessions today and tomorrow, is expected to bring up the matter.

Mr. Humphrey refused to comment on the price boost to newsmen after U.S. Steel's action late last Thursday. Earlier in the week, in testimony before the Finance Committee, the Treasury head was asked about possible steel rises in the face of President Eisenhower's call for restraint by business and labor. Mr. Humphrey hedged in his answer somewhat and said he wasn't sure Mr. Eisenhower was asking businessmen not to raise prices at all.

Anderson Regrets Steel Hike

Mr. Humphrey's successor, Robert B. Anderson, told the Finance Committee, he "wished" the steel price increase hadn't taken place. Mr. Anderson's comments came shortly before the finance group approved his nomination to succeed Mr. Humphrey as Treasury Secretary when the latter leaves the Cabinet later this summer.

Mr. Anderson agreed with Sen. Gore during questioning that the steel price boost would result in price increases in many other parts of the economy and would thus add to inflationary pressures.

The incoming Treasury Secretary said he wasn't competent to pass on specific actions in the steel industry but added, "I wish that the steel increase had not taken place."

Mr. Anderson also vigorously contended he had made no commitments to President Eisenhower or Mr. Humphrey as to the fiscal policies and programs he would pursue when he takes over. He said he did not feel himself bound to his predecessors' policies and would change them if he saw fit.

Agreement With Eisenhower Policy

He told the Senators that he agreed completely with the fiscal objectives of the Eisenhower Administration, which he described as operating the Government as economically as possible consistent with national defense; maintaining the integrity of the currency and providing balanced budgets and surpluses, if possible, to apply against the national debt.

However, he went on, "but any action I might take as Treasury Secretary would be on my own responsibility. I have not been asked and I have made no commitments. While I have the greatest personal respect for Secretary Humphrey, responsibility to act will be mine."

Mr. Anderson's declaration of independence from the policies laid down by Treasury Secretary Humphrey came in response to questioning by Sen. Gore, who sought to find what influence, if any, the outgoing Treasury Chief might have on the incoming one.

Although Mr. Humphrey first approached him about the job, Mr. Anderson said the invitation to become the next Treasury Secretary came from the President.

The next Treasury Secretary said he wasn't prepared yet to answer questions on inflation and interest rates. But he did comment that he thought high interest rates, in rationing credit, were deflationary but were inflationary to the extent that companies passed along higher interest costs to consumers in the form of higher prices.

Mills Defends Report

Meanwhile, in a highly unusual action, Rep. Mills (D., Ark.) sent every member of Congress a defense of his Economic subcommittee's recent report on the economic outlook.

That report, issued early last week, generally rejected easier credit or major tax cuts unless economic activity sagged or Federal spending was cut $3 billion to $5 billion. It made plain that the subcommittee did not expect either of these to happen.

In his letter, Rep. Mills said he very much regretted that the subcommittee's report had not been "received in all quarters in the nonpartisan spirit in which it was offered." Though he did not say so, it was obvious that he was concerned over the fact that many papers had interpreted the document as endorsing the Administration's so-called "tight money" policy. During last week's Finance Committee hearings, Treasury Secretary Humphrey cited the report as doing that, and Sen. Kerr (D., Okla.) attacked it on that ground.

Curb in Federal Spending

"I particularly regret that the major emphasis of the report has been overlooked," Mr. Mills wrote. "The subcommittee's basic finding, clearly stated in its report and surely by now appreciated by every member of this Congress, is that there is only one way in which taxes can be reduced and monetary restraints eased without resulting in further inflation, so long as the economy continues to operate at high and rising levels. That one way is by stopping the increases in Federal spending."

Mr. Mills outlined the testimony that the subcommittee has received from non-Government economists and emphasized that the entire subcommittee proceedings had been aimed at a non-partisan search for the economic facts in the present situation. He said the report stressed the need for holding down Government spending if taxes are to be cut without greater inflation.

"The report does not endorse tight money nor high taxes," the Arkansas Democrat insisted. "Every member of the subcommittee, every member of the full committee, every member of Congress wants to see substantial reductions in taxes and easing of money restraints. But no member of the subcommittee, no member of the full committee, no member of Congress wants further inflation."

Two Big Southern Pig Iron Makers Study Price Rise

BIRMINGHAM, Ala.—Two big southern pig iron producers are holding off on a price increase although both are considering raises.

"We are undecided and I'm sure we won't have any announcement until after July 4," an official of Woodward Iron Co. said. "We are studying the situation and no doubt will increase prices a little later," said C. S. Lawson, president of U. S. Pipe & Foundry Co.

Both companies have labor contracts which are patterned after the contracts of big steel. Woodward workers, for instance, receive a minimum increase of seven cents an hour plus a four-cent an hour cost of living boost today.

Both companies say that a price increase is overdue because neither raised prices last March when northern pig iron producers boosted prices $2 to $3 a ton.

Woodward produces more than 770,000 tons of pig iron annually and the yearly capacity of U. S. Pipe is about 500,000 tons.

Panhandle Eastern Discovery

NEW YORK—Panhandle Eastern Pipe Line Co. has brought in a multiple pay discovery oil well in Morton County, Kansas.

The Tucker 1-19 tested 360 barrels of oil a day in the Cherokee Sand at 4,400 feet. The well also recovered oil at the rate of 168 barrels a day in the Morrow Sand at a depth of 4,675 feet. The well is located in Section 19, township 34, range 41.

Steel Rate This Week May Decline to the Lowest Point Of the Year

By EDWARD J. LALLY
Staff Reporter of THE WALL STREET JOURNAL

PITTSBURGH — Steel producers are heading into what they believe will be their lowest tonnage month with hopes high that an upturn isn't far off.

Holiday curtailments of steel making in observance of Independence Day, while not general, will be extensive enough this week to drop the steel rate probably to a new low for the year. An additional factor in the cutbacks is reduced buying, much of it stemming from summer vacation closedowns among consumer plants.

The industry operated last week at a scheduled rate of 86.7%, compared with 85.2% the previous week and with the year's low to date of 84.2% in the week of May 13.

More Companies Hike Prices

Over the weekend more steel companies announced that prices would be increased an average of $6 a ton, or 4%, effective today. This is in line with the action initiated by U. S. Steel last Friday.

Among producers advancing prices today are Republic Steel Corp., National Steel Corp., Youngstown Sheet & Tube Co., Wheeling Steel Corp. and Lukens Steel Co. Lone Star Steel Co. is hiking prices of steel tubing, casing line pipe and cast iron pipe. Higher prices also are being put into effect today by U. S. Steel Export Co.

A number of producers, however, complained that the boost was inadequate. They said that increases of at least $8 to $8.50 a ton were needed to offset the wage hikes to steelworkers which go into effect today. Republic Steel, for example, noted that today's wage hike will amount to 6%.

At Inland Steel Co., Joseph L. Block, president, made this comment:

"I wonder if those who say steel prices are too high ever ask themselves why no new integrated steel companies are being established. The simple truth is that steel prices do not provide an adequate return on the investment. Is this good for the country?"

David J. McDonald, president of the United Steelworkers Union, saw little merit in the producers' arguments, however. He asserted that U. S. Steel could have cut steel prices $6 a ton and still finished 1957 with a record profit.

Output to Sag This Week

This week production will sag in the three major producing centers of Pittsburgh, Chicago and Youngstown, with Youngstown taking the most severe drop, to a scheduled 68%-69% from last week's 80%.

For the first time this year, operations in the Pittsburgh District will slip below 90%. Mills are scheduled to produce here this week at a rate of 86.8%, down from 94% last week.

Steel production in the Chicago district will decline to 84% from last week's actual operating rate of 86.5%.

While they expect to see an improvement in operations next week, steel makers are not counting on a strong recovery during July, although a number report that July business is turning out to be better than they had expected a few weeks ago. It's being ascribed in part to a slight turn-up in orders of cold rolled sheets by the auto companies. Producers say there are indications that auto manufacturers are plugging holes in their inventories to wind up production of the 1957 models.

Buying by Auto Makers

Buying of steel for the 1958 models is expected by steel men to get under way on a modest scale late in July, then accelerate in August and pick up further in September. That expectation is the big prop under steel industry hopes for stepped up production late in the summer and in the fourth quarter.

Mills are counting on demand for heavy steel plates, structural shapes and larger sizes of pipe to continue strong into the fall and winter. Production of those heavy items has been the mainstay of the high steel operating rate so far this year.

Steel output in the first quarter this year averaged 96% of capacity, then slumped to around 88% during the second quarter.

Industry operations during the third quarter are being forecast by producers at around 80% of capacity.

Fourth of July holiday schedules will find most steel plants keeping their iron-making blast furnaces and their steel making open hearths in production, but curtailing their finishing operations, some slightly, some drastically.

In scattered cases, entire plants will be closed not just for the Fourth but for the entire week—shutting off not only finishing operations but also steel production.

One company plans to suspend all its rolling operations and give 6,000 of its employes a week's vacation. Another company will halt all steel making and rolling for one week "because of needed equipment repairs."

Steel employes who work on the holiday will be paid double time and one-tenth, instead of the double time rates that heretofore governed holiday work. The additional premium is part of the fringe benefits that went into effect today for steelworkers under the second-step provisions of their three year contracts.

Lockheed Sells 2 Constellations

BURBANK, Calif.—Lockheed Aircraft Corp. announced Pakistan International Airlines ordered two Model H convertible Constellation planes which will be added to the airline's three 1049C Super Constellations currently in service. The new airliners, scheduled for delivery early next year, will be used for expanded service on routes linking Dacac and Karachi with neighboring nations and London.

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Will '57's Six Million Cars Make a Good Or a Bad Year? Makers Appear Pleased

By DAN CORDTZ
Staff Reporter of THE WALL STREET JOURNAL

DETROIT—Is production of six million passenger cars a good year, a bad year or a mediocre year?

The question can be answered in several ways, of course, depending on the criteria used to judge it. So far, most industry observers have applied two yardsticks—1956's performance and the companies' own forecasts for 1957—beside which this year has been disappointing at best.

These are valid yardsticks, and some disappointment exists in the industry but there are others, equally valid and perhaps less relative or "subjective." How does the year look when held up to them? What are the consequences, in other words, of a six million car year for the manufacturers, their stockholders, their employes, their dealers, their suppliers and for the economy as a whole?

Interviews with top sales executives, economists, and other officials of the major auto companies yield this consensus:

By any historical standards, or even viewed within the framework of today's expanded economy, production of six million cars and another million trucks is a very good year indeed

Research experts of the United Auto Workers queried on the same subject, take a somewhat less happy view. But, apart from expressing serious concern to what the under-1955 level has meant to employment, they are also willing to concede that six million autos in a year is "a lot of cars."

One point on which nearly all authorities are in agreement is this: In assessing the impact of a six million cars year, it's completely unrealistic to compare it with that of 1955, when 7.9 million autos rolled off the industry's assembly lines. That year, it's now obvious, was an aberration—the result of a multitude of factors not likely to show up in combination again in the near future.

Therefore, let's compare this year with 1956—when output and sales were about the same as what's now expected this year—and with 1950, when they approximated the levels originally predicted for this year.

Good for the Big Three

Profits are generally good—at least for the Big Three. Chrysler Corp.'s record first quarter profit of $5.34 a share was up 327% from last year; in the equivalent period of 1950 it lost money. Ford Motor Co. in the first period earned $1.85 a share, against $1.37 in 1956 (it did not report earnings in 1950, and even General Motors Corp., in spite of a decline in its sales, made 93 cents a share in the first quarter, down just 8% from 1956 and up 17% from the similar 1950 period.

As for the independents, theirs is a somewhat different story. But evidence suggests the size of the total market is not at the heart of their troubles. This is indicated by the fact both American Motors Corp. and Studebaker-Packard Corp. assert stoutly they expect to be operating at profitable levels by the end of this year. And both reduced their losses for the first quarter, compared with last year.

Dealers also are doing relatively well. The National Automobile Dealers Association recently reported the average net profit per car of its members was up by 70% in the first quarter of 1957, against that of 1956. The N.A.D.A., of course, added that dealers current profits are still too low, but they are unquestionably doing better this year—even with sales volume that so far has been down about 3%.

"A market this size can make plenty of profit for any dealer who is willing to work and who attends to management," insists the top sales executive of one of the big three. "But he can't be running down to Florida all the time. He has to run the business."

One factor now working in the dealers' favor—although it's also an indication of the attrition caused in recent years by the independent makers' troubles is the decline in their numbers. According to Automotive News, an industry trade publication which circulates primarily among dealers, there are now fewer than 40,000 dealers fighting for the available market. In 1950 there were nearly 47,000.

What About Suppliers?

Nor does a six million car year necessarily spell disaster for suppliers. Parts manufacturers, it's true, were hard hit in 1956 when production fell off so drastically from the year before. But there is some question whether a mere lowering of the output level was responsible. Many observers believe the 1956 victims were hurt more by the fact they had fallen into inefficient operations in 1955 and then lost their markets as the major companies decided they could produce the parts more cheaply in their own plants.

Other companies, which survived, note that last year's production pattern was more damaging than its volume. This year, they say, output began at more realistic levels and has held fairly steady, whereas in 1956 it started at a fast pace and then plummeted by the end of the first quarter. Some suppliers thus operated at costly overtime schedules early in the year and then found themselves without orders later on.

The U.A.W still contends that its effect on suppliers is one of the most serious consequences of present production levels. "We think that a lot of the unemployment in the overall automotive industry consists of people laid off when the big companies integrated more production and forced independent parts makers to go out of business," an economist for the union says.

A first quarter survey of parts makers by the Wall Street Journal, however, indicated most of those who got through 1956 expect to flourish this year—even at the same rate of operations.

Effect on Employment

One point on which, naturally enough, a good deal of controversy can be developed is the effect of current production rates on employment. Total employment in all areas of the automotive industry was estimated at about 620,000 in April, latest period for which such an estimate by the Labor Department's Bureau of Labor Statistics is available. This is a decline of something like 80,000 in two months and leaves the total about 20,000 under a year before.

The drop itself, however, is only about half that recorded for the same period of 1956—suggesting again that this year's more level pattern of production is reducing substantially the worst effects on the workers.

And, while it is undeniable that more men would be working if the industry had done as well as it earlier hoped, a company economist explains employment would not necessarily rise proportionately with production.

"We scheduled a lot of overtime in 1955," he recalls. "We didn't expand the payroll as much as output." And most companies are even more careful to avoid layoffs now that the supplemental unemployment benefits program has gone into effect. In fact, management occasionally finds itself at odds with the U.A.W when it reduces the work week rather than eliminating a shift of a number of workers. The union prefers that part of the men be allowed to draw unemployment benefits, while the seniority workers continue to work full-time.

The U.A.W., furthermore, is probably more concerned about the impact on labor demands of continuing automation in the auto plants than about the effects of a passing drop in output. Its coming drive for a shorter work week is actually an effort to retain the jobs now available in the industry, rather than an attempt to increase opportunities.

Contribution to Economy

Finally, what of the 1957 auto industry's contribution to the total economy? By definition of course, it has not added its full share to the growth of the country's gross national product this year. But auto men point to the way in which the industry has paced the economy through most of the years since the war. "And we certainly have to be rated a plus factor in any six million car year," adds the chief economist for a large producer.

The auto makers' failure to sell 6.5 million cars this year probably reduced their purchases of steel by about 1.4 million tons, their purchases of iron by about 40,000 tons, of copper by 13,000 tons, of rubber by 72,000 tons and of cotton by 27,000 bales.

However, the industry will still consume in the neighborhood of 14 million tons of steel, 400,000 tons of iron, 130,000 tons of copper, 720,000 tons of rubber and 270,000 bales of cotton.

It has been largely responsible for the steel industry's reduced rate of operations, but it remains steel's biggest single customer. Similarly it has contributed less to the rubber industry's original equipment sales this year but the rubber companies—who ultimately depend almost entirely on the auto makers, are looking for their second best year.

The picture, summed up by one verteran official, is this:

"There's no arguing the fact we aren't doing as well as we'd like to, or as well as we expected to. But we aren't really hurting, and we certainly aren't about to touch off any depression. And we have plenty of confidence about next year."

Lorillard Adds Long Size, Hard Box to Kent Cigarets

NEW YORK—P. Lorillard Co. is adding a third cigaret size, packed in a crush-proof box, to its Kent regular and king size filter-tip brand.

The new line will be long size—in between the regular and king size in length. It will be marketed in the New York area initially the company said. The Kent regular and king size will continue to be offered in the soft package. The long size brand will sell at the same price as the other filter brands, Lorillard stated.

Kent becomes the second Lorillard brand to be offered in the long size and in a hard box package. The company's menthol-filter long size brand, Newport, was marketed in a flip-lid box in May.

Consolidated Retail Stores Gets Delay in Proceedings

NEW YORK—Referee Herbert Lowenthal, of New York Federal Court, Southern District, granted Consolidated Retail Stores, Inc. an adjournment in reorganization proceedings until July 9 to file an amended Plan seeking an arrangement with creditors.

No objections were made by attorneys for a committee of creditors including the Chase Manhattan Bank and First National City Bank of New York. Although details of the revised plan were not made public, Mr. Lowenthal indicated that it embodied a proposal made by A. M. Sonnabend.

Mr. Sonnabend, president of Botany Mills, Inc. and Hotel Corp. of America, proposed to acquire 12,000 shares of Consolidated's preferred stock and 100,000 shares of common stock plus options to buy additional shares. The sale of these shares to Mr. Sonnabend reportedly would provide enough funds to assure creditors of getting 80% of their receivables.

This sale, according to Mr. Sonnabend, would be enough to give him "comfortable working control." Consolidated, a retail chain with 31 stores, has paid no dividend on common stock since June, 1954. Preferred stock dividends were paid up to last July.

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Ladies' Home Journal continues to lead in advertising revenue among all magazines edited for women in important P.I.B. classifications. To name a few—Toiletries & Toilet Goods; Drugs & Remedies; Food & Food Products; Household Furnishings; Soaps, Cleansers & Polishes.

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Ladies' Home Journal continues to lead in merchandising, with continuous and widely used retail promotion services for grocery, drug, appliance, home-furnishings, jewelry and department stores. Each is designed to help retailers sell more Journal-advertised products.

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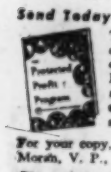

This brochure describes in detail all the key features of the "Protected Profit Program" and offers valuable suggestions on how to expand your business and safeguard your profits.

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May Construction Awards, Aided By Gain in Home Building, Rose 14%

Dodge Survey Calls Increase Biggest So Far for '57, Cites Spurt in Heavy Projects

By a WALL STREET JOURNAL *Staff Reporter*

NEW YORK—A sharp spurt in heavy construction work put under contract in May and rising nome building rates helped push awards for construction in the United States 14% above May, 1956, F. W. Dodge Corp. reported.

Dollar volume of contracts for every type of construction rose in May except for housing. But for the first time this year, contracts for one and two-family homes did not fall below year-earlier volume, the Dodge survey showed. Housing units, including multi-family dwellings, however, fell 5% to 101,741.

May contracts totaled $3,399,528,000, the largest increase above year-ago figures so far in 1957 and substantially more than the $2,776,431,000 registered in April. For the five months of 1957, awards amount to $13,714,819,000, or 4% higher than in the comparable period last year.

Much of the increase in May came from a 48% boost in heavy engineering projects such as streets, highways, public and private utilities, the Dodge report indicated.

May contracts for these projects rose to $982,683,000. Road building, the largest item in this group, rose 49% over May, 1956, the third monthly increase in a row after a slow start earlier this year. Utility construction continued its sizzling pace, doubling 1956-month dollar totals.

Heavy construction work so far this year has been sustaining the construction boom. For the first five months of 1957, these projects rose 20% above 1956 figures to $3,601,995,000, the largest increase of the three major groups of construction work.

In May, non-residential building also showed a healthy gain over 1956 totals. This group, including schools, stores, manufacturing buildings, churches, hospitals and recreational facilities, rose 11% to $1,119,587,000. For the year, this brings non-residential contracts to $4,784,299,000, up 3% from the first five months of 1956.

Home-building, including apartment houses and other multi-family buildings such as hotels and dormitories, dipped 1% below May, 1956, to $1,297,258,000. This decline was largely accounted for by a fall-off in multi-family dwellings. For the first five months of this year, residential contracts fell 5% below the similar period of 1956 to $5,328,265,000 but the total number of units dropped 10% to 413,000.

Mobil Unit Gives Students Summer Jobs Overseas

NEW YORK—Summer jobs in foreign lands for college students.

Mobil Overseas Oil Co., an affiliate of Socony Mobil Oil Co., is experimenting with them as a new training plan.

It launched the plan last week by sending ten students by air to destinations in Britain, France, Italy, Germany, Mexico and Nigeria.

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Students majoring in engineering train at Mobil refineries abroad. Those in liberal arts and business administration courses train in service stations or other marketing operations. They have no obligation to join Mobil Overseas upon completion of their college studies, but the company hopes some will do so.

The company pays all the students' travel and living expenses. In addition they receive sufficient funds to permit savings towards their next year's college expenses. The company estimates that a student can thus save as much in the Mobil Summer Abroad program as he could in a similar job in the U. S.

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Summerfield Rules Out Broad Postal Cuts During New Fiscal Year

Congress' Action on Additional Money Bill Ends Need for Curtailments, He Says

By a WALL STREET JOURNAL *Staff Reporter*

WASHINGTON — Postmaster General Summerfield apparently has ruled out any widespread cuts in postal service for the fiscal year starting today.

Congress' decision to give the Post Office Department $133 million of the $149.5 million additional money it requested for fiscal 1958 "eliminates the necessity of significant curtailments in the present mail service to the American people," he said. President Eisenhower signed the appropriations legislation Friday.

Mr. Summerfield has said previously he would give "serious considerations" to suggestions by the House Appropriations Committee for postal service curtailments. The group told the Postmaster General to consider cutting back Saturday business and residential deliveries, and suggested abolition of postal money orders and a reduction in so-called star routes. The curtailment suggestions, the lawmakers noted, could save the Post Office much more than the $16.5 million they cut from the postal request.

Zoning of Publications

However, Mr. Summerfield didn't take the group up on any of its major proposals. He did direct senders of second class newspapers and magazines and bulk mail to zone their shipments starting September 1. The move is estimated to save the agency $5,000,000.

Other savings, he said, will be accomplished through reducing renovation work in post offices and cutting purchases of "needed time and money saving equipment."

A Post Office official said these moves represent all the economy actions planned at this time.

At present, postal workers handle the job of bundling second class publications and third class bulk mail according to destined postal zones in this country. The new order means that shippers of these mail classes will have to do the task themselves.

New Revenue Measures

Another department action to reduce spending, announced a month ago, goes into effect today. Charges for sending a special delivery letter, buying a money order, insuring a package, and rates on other special postal services are boosted. The increases are expected to bring in about $28 million annually in extra revenue.

Here are the increases:

Special delivery—from 20 cents to 30 cents for items up to two pounds, with similar 10-cent increases in the other weight categories.

Money orders—an additional five cents on each, raising the minimum charge from 10 cents to 15 cents.

Business reply cards—from three cents to four cents. The charge for each piece of mail enclosed in business reply envelopes is upped from one cent to two cents.

Notices of undeliverable second, third and fourth class mail from three cents to five cents per notice.

Registered mail—where the liability is limited to $1,000, an increase in the minimum fee from 40 cents to 50 cents, with the $1,000 rate raised from $1.75 to $2.00. The Department will expand this service to include liability up to $10,000, for which the charge will be $4.25. The return receipt fee will be advanced from 7 cents to 10 cents.

C.O.D. service—from 20 cents to 50 cents on items which must be delivered to a specific individual.

Insurance fees—increases ranging from five cents to 10 cents on items valued above $10.

Certified mail—An increase in the service charge from 15 cents to 20 cents, with the return receipt raised from 7 cents to 10 cents. The charge for delivery to a specified person would be raised from 20 cents to 50 cents.

Special handling for parcel post items—the present range of 15 cents to 25 cents advanced to 25 cents to 50 cents.

Periodic correction of mailing lists—an increase in the minimum charge from 25 cents to $1.00. On lists having more than 20 mailing addresses, the present charge of one cent per name is boosted to five cents.

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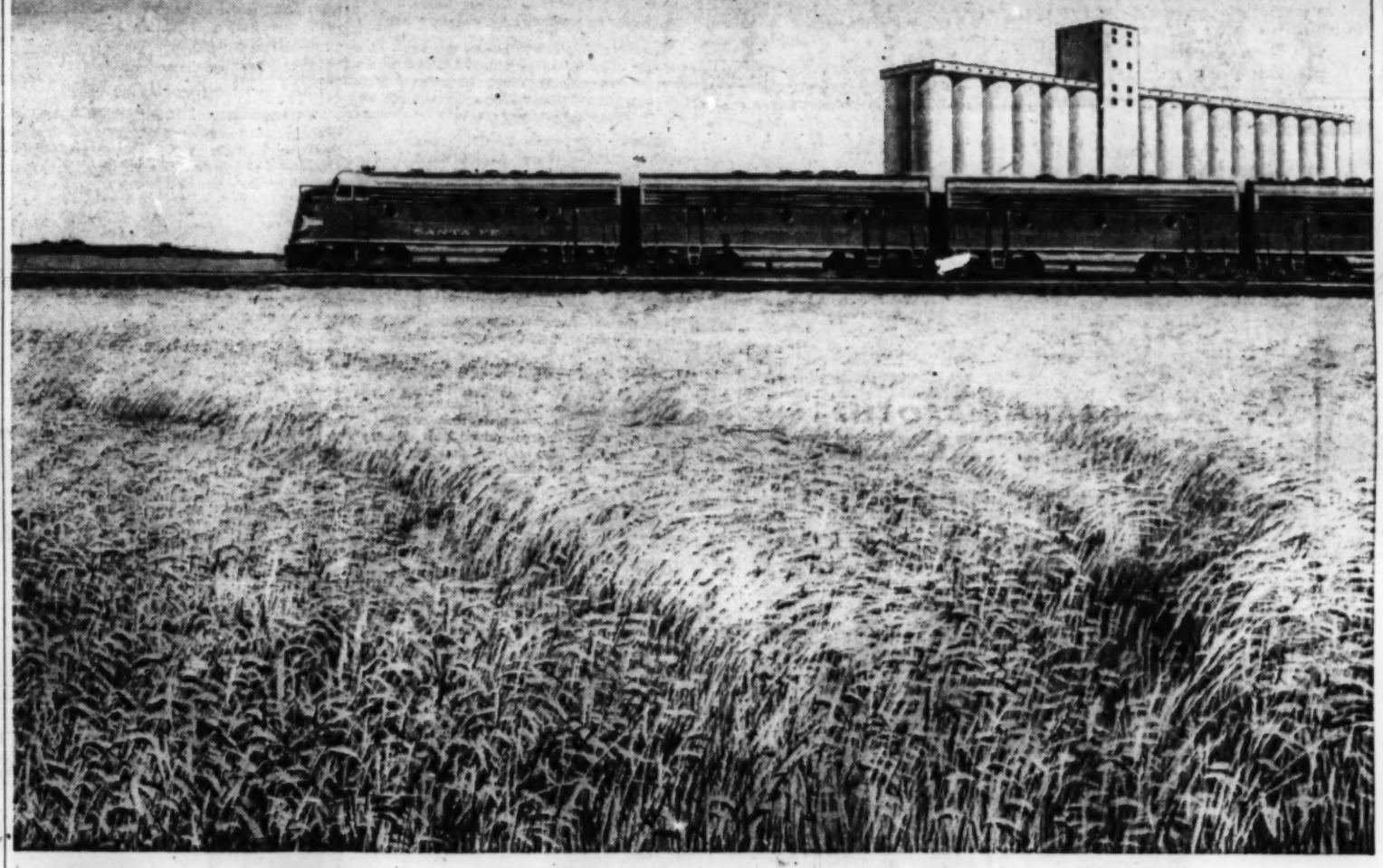

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Washington at Work

Congress

Anderson: The Senate Finance Committee unanimously approved the nomination of Robert B. Anderson to succeed George M. Humphrey as Secretary of the Treasury.

Kuykendall: Federal Power Commission Chairman Kuykendall defended himself at length before the Senate Commerce Committee against criticism by Democratic Senators and Congressmen over his renomination.

Defense Funds: The Senate Appropriations Committee approved a bill carrying $34.5 billion of new money for the Defense Department in fiscal 1958. This was $970 million more than the House approved but still $1.8 billion less than the Administration originally requested.

Grants-in-Aid: A House Government Operations subcommittee headed by Rep. Fountain (D., N.C.) said it would hold hearings after Congress adjourns on relationships between Federal, state and local governments. Governors, mayors and other local officials will be asked to testify at field hearings.

Welfare Plans: An A.F.L.-C.I.O. official told the House Labor Committee all welfare and pension plans should be completely opened to public scrutiny. In other testimony on legislation providing Federal safeguards over pension plans, a representative of the Meatcutters and Butcher Workmen's Union (A.F.L.-C.I.O.) accused big business of hypocrisy" in opposing disclosure of plans operated and financed solely by management.

Budget: The House Rules Committee considered in executive session a bill to put the Government's budget on an accrued expenditure basis, but took no action on clearing the bill for a House vote.

Interior Funds: The House approved a House-Senate compromise bill appropriating $456 million for the 1958 fiscal year operations of the Interior Department. This was $59 million below the budget request.

Poultry Inspection: The House Rules Committee cleared for floor action a bill (H.R. 6814) providing compulsory Federal inspection for wholesomeness of ready-to-cook poultry shipped in interstate commerce.

Humane Slaughter: The House Agriculture Committee approved a bill (H.R. 8308) that would bar Federal purchase, starting in 1960, of livestock products from plants that don't establish humane slaughter standards set by the Secretary of Agriculture. The measure would require that animals be knocked out before the slaughter process starts.

Wheat: The House Agriculture Committee approved a measure (H.R. 6784) that would allow farmers to plant up to 30 acres of wheat above acreage restrictions if the crop is to be used for feed, seed or food on the farm. The Senate has passed a bill that would set no acreage ceiling on wheat used for these purposes.

Military Purchases: A House Armed Services subcommittee charged in a report that a "cloak of secrecy" surrounds Defense Department buying and recommended more competitive bidding, more publicity and repeal of war-born authority to conduct secret negotiations.

Coal Mining: The Interior Department notified a House Interior subcommittee it endorses legislation doubling to 10,240 acres the maximum public land that may be leased to any one person or company for coal mining.

Housing: The House passed by voice vote a compromise bill authorizing $1,675,000,000 for Federal housing programs, liberalizing Federal Housing Administration downpayment requirements, and requiring control of discounts.

Runways: A spokesman for asphalt manufacturers told a House Armed Services subcommittee the Air Force spent $3 million more than necessary at one base by building all concrete runways and taxiways.

Legislation: President Eisenhower signed the following measures: S. R. 115 providing for interim extension of the voluntary home mortgage credit program for 45 days or until Congress approves the extension in new housing legislation; H. R. 4748 extending the time during which annual assessment work on unpatented mining claims may be made; H. R. 6070 appropriating $5.4 billion for some 20 independent agencies for fiscal 1958; H. R. 6287 carrying $2.9 billion for the Labor and Health, Education and Welfare departments; H. R. 7954 preserving the exemption from the passenger transportation tax of furlough travel by service personnel despite recent fare increases.

This Week in Washington

TREASURY SECRETARY HUMPHREY returns for his eighth day of questioning today before the Senate Finance Committee studying Administration monetary policies. After the lawmakers hear from Mr. Humphrey tomorrow, the hearings will be recessed until next week.

HOFFA: The trial of Teamster Vice President Jimmy Hoffa on bribery and conspiracy charges resumes today in Federal District Court.

NATURAL GAS: The House Commerce Committee today continues closed-door work on a measure to relax Federal controls over natural gas producers' prices. A final vote is expected Wednesday.

APPROPRIATIONS: The Senate will vote this week on appropriations for the Defense and Interior departments. The House Foreign Affairs Committee, meanwhile, plans to complete work today on foreign aid authorizations.

HELLS CANYON: The House Interior Committee is slated to vote Wednesday on a Senate-passed measure authorizing construction of a Federal dam at Hells Canyon.

ATOMIC INSURANCE: The House is scheduled to vote this week on legislation providing up to $500 million Federal insurance in event of a major reactor accident.

TRUCKING: The Senate Small Business Committee holds hearings today and tomorrow on possible growth of concentration in the trucking industry.

TAX WRITE-OFFS: A Senate Judiciary subcommittee headed by Sen. Kefauver (D., Tenn.) continues tomorrow its investigation of Government grants of rapid tax amortization benefits. Witnesses from Ebasco Services, Inc., will testify.

WELFARE PLANS: A Senate Labor subcommittee resumes hearings today on legislation to protect union welfare and pension plans from mismanagement.

FEDERAL PAY: Spokesmen for Federal employe organizations testify tomorrow and Wednesday before the House Post Office Committee on bills to grant general pay raises to Government workers.

Bureaus

Foreign Loans: The U. S. Export-Import Bank gave Japan a $113 million credit for financing purchase of cotton, wheat, barley and soybeans, promised Japan a $60 million cotton credit later, and gave Mexico a $5 million credit for purchase of cattle here. The World Bank loaned Ethiopia $15 million for highway work and sent an economic mission to Thailand.

Denmark: The International Monetary Fund gave Denmark a $34 million credit in U. S. dollars.

Foreign Aid: The International Cooperation Administration loaned $181,250,000 in dollars to nine foreign countries. It also loaned India $234.1 million in rupees and Italy $30 million in lire that Uncle Sam had acquired in return for surplus farm goods.

Atomic Grants: The Atomic Energy Commission said grants totaling $2,450,000 have been approved for nuclear reactor research projects in seven nations—Brazil, Denmark, The Netherlands, Spain, Japan, Portugal and Venezuela.

Seamaster: The Navy disclosed it has cut to 24 from 30 the number of "Seamaster" P6M-2 jet-powered seaplanes on order from Martin Co., Baltimore, in an economy move.

Tax Amortization: The Office of Defense Mobilization ended fast tax amortization on four more categories of defense-needed facilities. The four cover facilities to produce nickel, steam turbines, steel castings and strategic mica substitutes.

Sewing Machines: The Justice Department charged Necchi Sewing Machine Sales Corp. and Elna Sewing Machine Co., both of New York City, with unlawfully restraining trade in the sale of Elna and Necchi sewing machines.

Incomes: The Census Bureau reported the average income of men last year rose to $3,600—a gain of $250 over 1955. The average income of women showed no change from 1955 to 1956 at $1,100.

Concrete Pipe: The Justice Department filed a civil antitrust complaint charging two Massachusetts concerns and an Iowa company with fixing prices and restraining trade in the sale of concrete pipe.

Juke Boxes: The Justice Department simultaneously filed and settled by consent decree a civil antitrust complaint charging AMI, Inc., with unlawfully splitting up sales territories among its juke box distributors.

Department Store Sales Gain

WASHINGTON — The Federal Reserve Board reports department store sales for the week ended June 22, based on retail dollar amounts and showing the percentage change from a year earlier, were as follows:

Federal Reserve District	One Week Ending June 22	One Week Ending June 15	Four wks. Ending June 22	Jan. 1 to June 22
Boston	– 1	– 3	–4	+1
New York	+ 9	– 1	+2	+4
Philadelphia	+20	– 3	+4	+2
Cleveland	+ 7	+ 8	–3	–1
Richmond	+19	0	+4	+4
Atlanta	+11	+ 8	+7	+2
Chicago	+10	r– 5	0	+3
St. Louis	+ 6	r– 3	–1	0
Minneapolis	0	– 2	–2	+2
Kansas City	0	+ 3	+2	0
Dallas	+ 5	+16	0	+2
San Francisco	+ 7	r– 1	+3	+1
U. S. Total	+9	– 2	+3	+3

r—Revised.

Reader's Digest, Coronet Plan Ad Rate Increase

By a WALL STREET JOURNAL *Staff Reporter*

NEW YORK—Reader's Digest and Coronet magazines have joined the current trend to higher advertising rates.

Effective with the January 1, 1958 issue, Reader's Digest announced an advertising rate increase of approximately 10% coupled with a 7.5% increase in base circulation.

The rate increase will bring the price of the Digest's four-color page to $33,000, the highest in the magazine industry. Last spring Life magazine topped the Digest's present price of $35,000 with a charge of $37,975, effective with its September 9, 1957, issue.

The new base circulation will be 11,500,000 per issue compared with a present guarantee of 10,700,000.

Meanwhile, Coronet, published by Esquire Co., raised both its advertising rates and circulation guarantee approximately 13%, effective with the January, 1958, issue.

The new Coronet rate card calls for charges of $9,300 for a four-color page and $5,575 for a black-and-white page. Under the present schedule the charges are $8,200 and $5,575 respectively.

Coronet's new circulation guarantee will be 3,000,000 against a present guarantee of 2,650,000.

In recent weeks such magazines as Look, Newsweek, Sports Illustrated and the Ladies Home Journal have announced advertising rate increases.

A PENNY/A PART
can be a big thing
when you are buying
METAL STAMPINGS

. . . and low cost production is possible at ETASCO because of our very complete facilities for blanking, piercing, drawing, welding, etc.

YOUR BLUEPRINTS sent to ETASCO for quotes will not obligate you, and may very well mean more profit to you.

ETASCO

EASTERN TOOL & STAMPING CO., INC.
90 BALLARD STREET, SAUGUS, MASSACHUSETTS
—where America's first successful ironworks is located

TWO WESTERN MASSACHUSETTS INDUSTRIAL CITIES

REDUCE TAXES

CHICOPEE **LOWERS** TAX RATE $10 per $1000 VALUATION

HOLYOKE **LOWERS** TAX RATE $2 per $1000 VALUATION

Municipal Services Stay at High Standard

CHOICE INDUSTRIAL SITES ARE AVAILABLE IN BOTH CITIES

NEAR THE NEW MASSACHUSETTS TURNPIKE

HOLYOKE WATER POWER COMPANY
HOLYOKE, MASSACHUSETTS

SPECIAL FOR JULY!

More Days to Earn The Dime's BIGGER DIVIDEND

LATEST DIVIDEND 3¼% A YEAR* COMPOUNDED QUARTERLY Paid From Day of Deposit

Deposits made during the first ten business days of July will earn dividends from the 1st of July.

When you save at The Dime, you not only get *more dividends, more often* . . . but all of your money earns dividends from the day you deposit it. It's no wonder more people save more money at The Dime!

Open your Savings Account at The Dime today. You can start with a first deposit of as little as $5 or as much as $10,000—$20,000 in a Joint or Trust Account. Churches and Charitable organizations may deposit *unlimited* amounts at The Dime with dividends paid on every dollar. Accounts may also be opened for funds held as security for the payment of leases.

Come in to any of The Dime's four offices or use the coupon below to bank by mail. We pay the postage both ways.

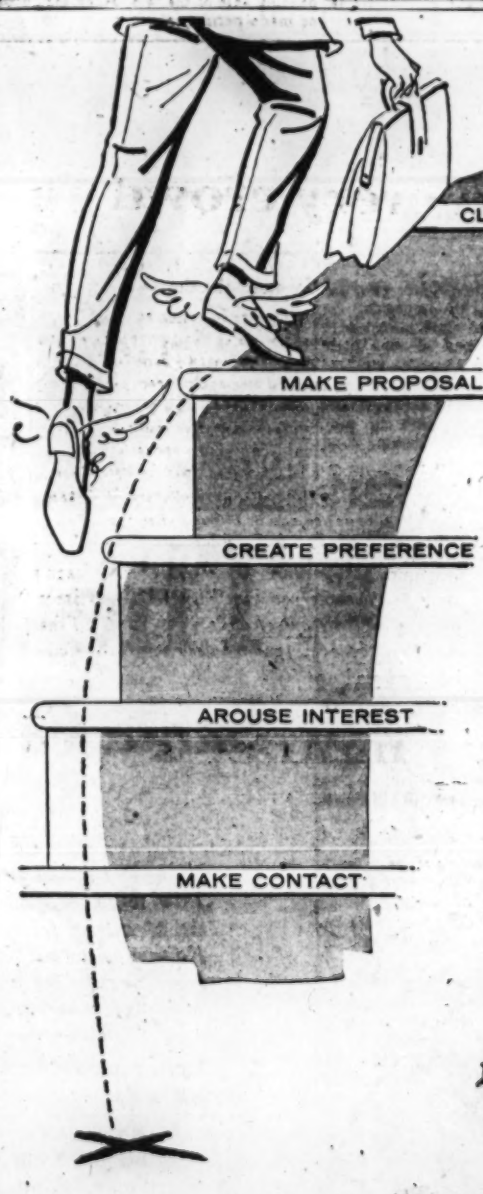
The DIME SAVINGS BANK OF BROOKLYN

DOWNTOWN . . Fulton Street & DeKalb Ave. FLATBUSH . . . . Ave. J and Coney Island Ave.
BENSONHURST . 86th Street and 19th Avenue CONEY ISLAND. Mermaid Ave. & W. 17th St.
Member Federal Deposit Insurance Corporation
*3% a year regular plus an extra at the rate of ¼% a year

Mail coupon to any office of The Dime Savings Bank of Brooklyn

I enclose deposit of $_____. (Minimum deposit $5—Maximum deposit $10,000 in Individual Accounts; $20,000 in Trust or Joint Accounts.)

Please open a Savings Account—
☐ In my name alone
☐ In my name in trust for } _____
☐ In my name jointly with }
Print Name in Full
☐ MR. ☐ MRS. ☐ MISS _____
Address _____
City, Zone No., State _____
Cash should be sent registered mail. 97-WS-1



Put YOUR Salesmen 3 Steps Ahead

Every step in industrial selling is important—so important that you can't skip any of them and still get results.

You can, however, take the first three steps by means of *advertising*. A well-balanced industrial advertising program can "make contact," "arouse interest" and "create preference," giving your salesmen a three-step lead so they can concentrate on the steps which require personal selling—"making the proposal" and "closing the order."

With effective advertising, cost per call goes down and sales per call go up, for advertising puts more sales in every salesman's day.

NATIONAL INDUSTRIAL ADVERTISERS ASSOCIATION, INC.

271 Madison Avenue, New York 16, N. Y.

An organization of over 4000 members engaged in the advertising and marketing of industrial products, with local chapters in ALBANY, BALTIMORE, BOSTON, BUFFALO, CHICAGO, CLEVELAND, COLUMBUS, DALLAS-FORT WORTH, DENVER, DETROIT, HAMILTON, ONT., HARTFORD, HOUSTON, INDIANAPOLIS, LOS ANGELES, MILWAUKEE, MINNEAPOLIS-ST. PAUL, MONTREAL, QUE., NEWARK, NEW YORK, PHILADELPHIA, PITTSBURGH, PORTLAND, ROCHESTER, ROCKFORD, ST. LOUIS, SAN FRANCISCO, TORONTO, ONT., YOUNGSTOWN.

This NIAA advertisement is one of a series published by The Wall Street Journal *to create a wider understanding of industrial advertising and of the contribution it is making to industrial growth.*

Senate Staff Scores TV Networks, Warns of Rigid Federal Controls

Report to Commerce Unit Hits Certain Programming And Advertising Practices

WASHINGTON—Staff members of the Senate Commerce Committee warned that television networks face possible rigid Government regulation in the future unless certain practices are curbed now.

The staff report was most critical of "must-buy" and "option time" practices. "Must-buy" requires advertisers to buy time on a minimum chunk of a network's stations or affiliates. "Option time" gives networks the rignt to pre-empt specified viewing times, mostly the prime evening hours.

These combined practices, the report charges, let executives of the three major television networks—Columbia Broadcasting system, National Broadcasting Co. and American Broadcasting Co. — determine, in effect, what the entire nation watches. The practices, according to the staff, tend to discriminate against advertisers and other program sources and deny the general public a wider choice in programs on a local level.

Concern Over Concentration

The report also expressed concern over multiple ownership of television stations by networks and concentration of key city outlets in the hands of these same networks. It called on the Federal Communications Commission to bar increased concentration, at least until the F.C.C. has finished its own broad study of networks.

"It seems entirely possible," the report concluded, that if the networks or the F.C.C. do not modify these practices, "the networks may attain such a position of overwhelming dominance that the public interest will require the imposition of detailed and rigid Government regulation."

The report, based on extensive hearings last year, was ordered released by the Commerce Committee, but did not actually carry the Senators' backing. The group will vote on whether to approve the study and its recommendations after the F.C.C. and Justice Department comment on them.

Milder Than House Unit Report

Although similar in many respects to a report issued only last month by a House Commerce subcommittee, the Senate version was milder in tone. It was not as critical of the F.C.C. as the House report and, in many cases, seeks to have networks themselves correct what it alleges are unfair practices.

Recommendations for possible changes in legislation were delayed until the F.C.C. and the Justice Department finish investigations of networks now afoot. Although the staff said a decision on giving the F.C.C. authority to regulate the networks should be held up till these investigations are complete, the report comments: "It seems odd that the F.C.C. exercises no direct regulation over the networks, except as to their owned-and-operated stations."

There are certain aspects of network operations, however, the staff said, which "might well be subjected to commission supervision," such as affiliation with local stations and rate practices, "if the commission does not already have authority to do this."

Treatment of Affiliates

Copies of affiliation agreements, the report recommended, filed with F.C.C. should be open to inspection in order to "promote fair and uniform treatment" for all network affiliates.

Singled out for sharpest criticism in the 100-page report was "must-buy" and "option time." The required purchase of a specified list of stations, the report said, "seems possibly to discriminate against affiliates not on the list and force advertisers to conform to patterns which may not fit their individual needs."

The report recognized some minimum network requirement as necessary for network operations. Instead of spelling out stations as compulsory buys, the report said, "the must-buy should be limited to a required minimum dollar purchase." That way, the advertiser could choose his stations.

Complaint Over Option Time

"Option time," the staff claimed, "injures the public interest because it permits the blanketing of the best viewing hours with network programs. This not only excludes local public service programs and entertainment designed to fit local tastes but also tends to discourage the production of an adequate supply of independently produced programs. . . ."

Moreover, the report declared, if a local or regional advertiser wants to sponsor a program, he may have difficulty finding a good time period because the networks, under their option rights, blanket the best viewing hours with their own programs.

The staff's recommendation: Let the F.C.C consider reasonable limitations on the time option, so as to open a fair part of the period from 7:30 p. m. to 10:30 p. m. in each time zone to provide opportunities for local advertisers and independently-produced programs.

The staff, without passing judgment, also called on the F.C.C. and Justice Department to look into complaints that networks give preferential treatment to programs they produce themselves; discriminate against independent suppliers of sets and scenery and use their power to push their own film syndicate's programs on affiliates.

Doerfer to Be Named

WASHINGTON — (UP) — President Eisenhower will name John C. Doerfer today to be chairman of the Federal Communications Commission. Mr. Doerfer will take over his new office immediately.

Mr. Doerfer, a member of the commission since 1953, succeeds George C. McConnaughey, who resigned for personal reasons.

The President announced last Wednesday that he would name Mr. Doerfer to the post on July 1. Mr. Doerfer, a Republican, was chairman of the Wisconsin Public Service Commission before being named to the F.C.C. He is 52 years old.

Judge Denies Motion To Extend Jurisdiction In Alcoa Antitrust Case

Company's Share of Market Has Declined, He Says, in Turning Down Justice Agency's Request

A WALL STREET JOURNAL *News Roundup*

Federal Judge John M. Cashin, in New York denied a motion of the Department of Justice to extend jurisdiction for another five years in the Government's antitrust action against Aluminum Co. of America.

The Government made the motion for a continuance of jurisdiction in January, 1956, when the original five-year period granted by Federal Judge John C. Knox expired. The purpose of the five-year jurisdictional period was to determine whether Alcoa had a monopoly of aluminum metal production at the end of that period.

In his denial of the Government's motion, Judge Cashin said: "The facts here do not sustain this application for they fail to reveal any basis for retaining jurisdiction within the framework of the judgement of 1950."

He said the facts are that Alcoa's relative share of the aluminum market has declined, Kaiser Aluminum & Chemical Co.'s share has increased substantially, and Reynolds Metals Co.'s share has remained about the same.

"The realities are," he continued, "that Kaiser and Reynolds more than maintained their competitive position in the phenomenal expansion of the industry."

In Pittsburgh, I. W. Wilson, president of Alcoa, hailed the action. "We are extremely pleased over Judge Cashin's decision," Mr. Wilson said, "because it reflects judicial recognition of the true competitive conditions existing in the aluminum industry."

Predicting a great future for all competitive elements in the aluminum industry, Mr. Wilson expressed the belief that "its growth will proceed at a healthy rate which should continue to pace the nation's economy."

SEC Blocks Two Offerings Of Under-$300,000 Issues

WASHINGTON — The Securities and Exchange Commission temporarily blocked public offerings of securities by two companies that allegedly failed to comply with its rules for registration-exempt issues under $300,000.

The two are Arliss Plastics Corp., Brooklyn, N. Y., and Union-Gulf Oil & Mining Corp., Grand Junction, Colo. Affected are Arliss' public offering of 150,000 shares of common stock at $2 a share, filed with the S.E.C. in October, 1955, and Union-Gulf's public offering of 600,000 shares of common stock at 50 cents a share, filed in September, 1955.

Both companies, the commission charged, used false and misleading statements in material filed with it. In addition, it said, false statements were made orally in connection with the sale of the Arliss issue.

Hearings will be held on request, the agency said, on whether its orders temporarily suspending sale of the two issues should be lifted or made permanent.

World's strongest TAPE?

Even 468 lbs. of wrestlers can't break it! "SCOTCH" Brand Filament Tape is amazingly strong, super shock-resistant. Thousands of filaments imbedded in the pressure-sensitive adhesive give it up to 500 lbs. tensile strength per inch of width. Four colors: Red, Blue, Black, White, and Transparent. Ask your tape distributor for the complete story, or write us direct. Always specify "SCOTCH" Brand, the *quality* tape . . . and stick with it!

FILAMENT TAPE . . . *one of over 300 Pressure-Sensitive Tapes, trademarked* . . .

REG. U.S. PAT. OFF.

SCOTCH BRAND

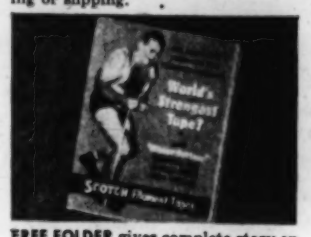
The term "Scotch" is a registered trademark of Minnesota Mining and Manufacturing Co., St. Paul 6, Minn. Export Sales Office: 99 Park Avenue, New York 16, N.Y. In Canada: P. O. Box 757, London, Ontario.

Look what you can do with it!

REINFORCE heavy shipping containers with strips of "SCOTCH" Brand Filament Tape. Tape won't cut cartons; won't loosen; is easily disposed of.

BUNDLE wood strips, metal pipe, conduit, other hard-to-handle long stock. "Mirror surface" adhesive of "SCOTCH" Filament Tape puts all the strength to work . . . holds securely.

PALLETIZE shipments for easier warehouse handling, storage, and shipment. Wrap of "SCOTCH" Filament Tape around top layer prevents load shifting or slipping.



FREE FOLDER gives complete story on "SCOTCH" Filament Tape; how to use it for heavy-duty packaging and materials handling. Write on your letterhead to 3M Co., Dept. PQ-77

3M

There's one in every crowd

In Chicago television, he's WBBM-TV. And he's earned his reputation through *Showmanship*.

As nationally-known TV Critic Janet Kern recently wrote in the Chicago American, "Today it is WBBM-TV which presides over Chicago's national reputation for Showmanship." In discussing WBBM-TV's programming Miss Kern commented: "Such additions to the local program schedule as 'In Town Tonight,' 'Best of MGM,' and 'Susan's Show' have put competition to rout. Fahey Flynn and John Harrington have a corner on the local market for TV newscasts. Howard Miller, Ray Rayner and others have boosted WBBM-TV onto the top of the Chicago TV heap."

Month after month, this same story is reflected in all Chicago audience measurement reports.

WBBM-TV steals the show with

THE TOP CHICAGO NEWS-WEATHER PROGRAM
THE TOP CHICAGO MUSICAL VARIETY PROGRAM
THE TOP CHICAGO CHILDREN'S PROGRAM
THE TOP CHICAGO DISC-JOCKEY PROGRAM
THE TOP CHICAGO FEATURE FILM PROGRAM
THE TOP CHICAGO NIGHTTIME PROGRAM
THE TOP CHICAGO WEEKLY PROGRAM
THE TOP CHICAGO MULTI-WEEKLY DAYTIME PROGRAM
THE TOP CHICAGO MULTI-WEEKLY NIGHTTIME PROGRAM
(All originate from our CBS Chicago Studios, of course)

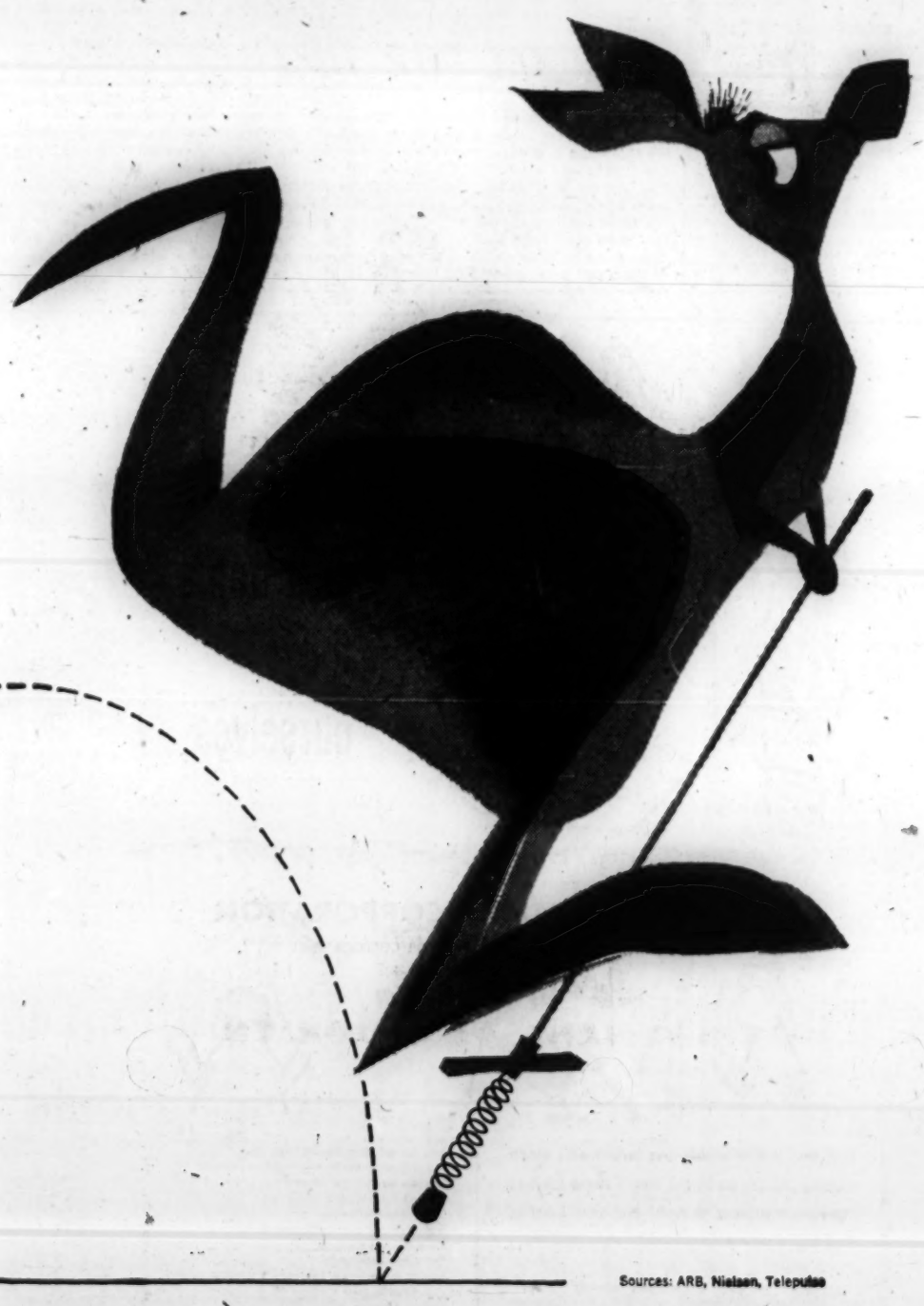
Daytime . . . nighttime . . . weeklong . . . Chicago's largest TV audiences are WBBM-TV audiences. They're built by *Showmanship* . . . the kind that turns your advertising into *Salesmanship*. The kind you find *only* on . . .

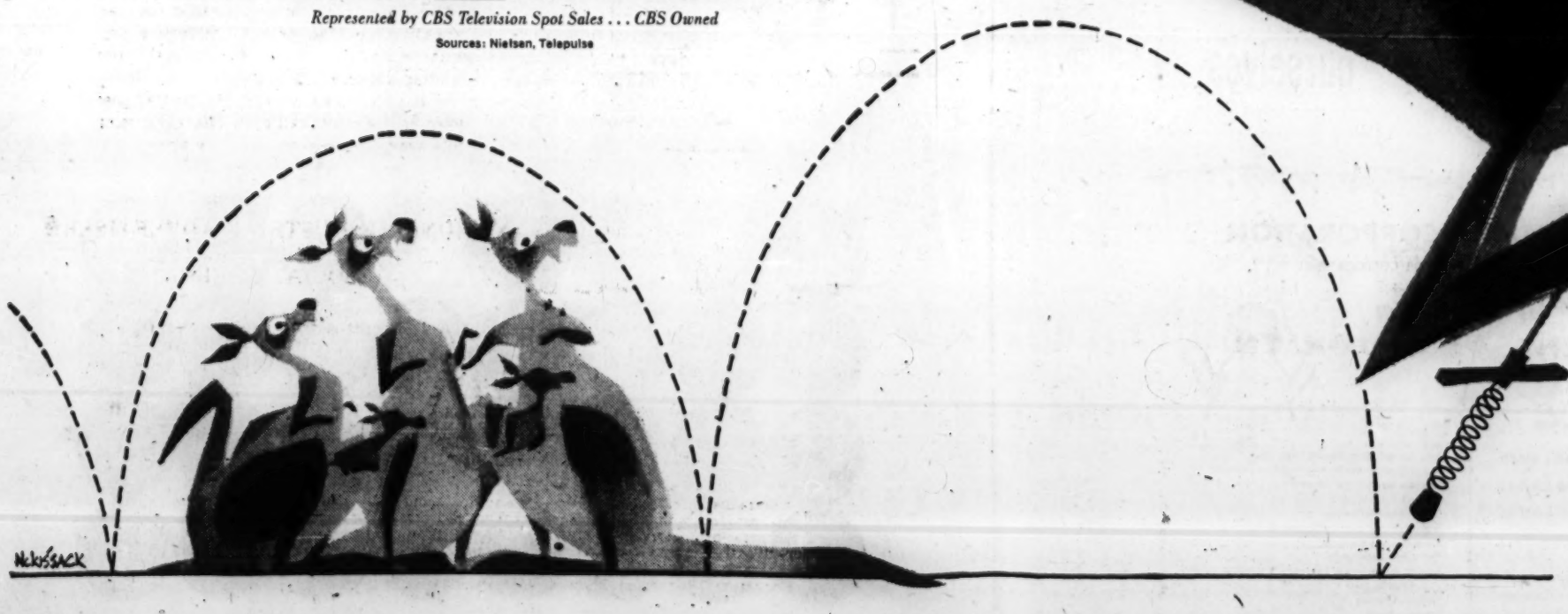
WBBM-TV Channel 2

CHICAGO'S SHOWMANSHIP STATION

Represented by CBS Television Spot Sales . . . CBS Owned

Sources: Nielsen, Telepulse





Sources: ARB, Nielsen, Telepulse

COMPLETE MACHINE SHOP and FACTORY *at your disposal* in CANADA

Somewhere there is a well established manufacturer seeking entry into the Canadian market and needing facilities for assembly or manufacture without the cost of heavy investment.

To such a concern we offer one of the finest deals obtainable—a complete, modern machine and fabricating shop, expertly staffed and managed on a time or contract basis.

Our plant, located in one of the major eastern Canadian centers has turret lathes, milling machines, tool room, metal fabricating and welding shops. Modern shipping facilities.

We will be pleased to discuss this matter without obligation and with full regard for your confidential information.

APPLY BOX V-247
THE WALL STREET JOURNAL

WHO PAYS MORE OR PAYS MORE OFTEN?
YOUR HEADQUARTERS FOR
Insured Savings Accounts
4% BEVERLY HILLS (FORMERLY SOUTHLAND) FEDERAL SAVINGS AND LOAN ASSOCIATION 9412 Wilshire Blvd., Beverly Hills CR. 5-4361 • BR. 2-3241 4
AS NEAR TO YOU AS YOUR NEAREST MAILBOX

In PITTSBURGH, PA.
Let's MEET and EAT at
KRAMER'S
LUNCHEONS COCKTAILS DINNERS
Family operated for over 40 years.
Credit Services
Diners Club • Duncan Hines • Gourmet

EXEC-AIR FLIES ANYWHERE ANYWHERE!
Week-end away!
EXEC-AIR takes off for anyplace, Martha's Vineyard, Nantucket—you name it—any hour, any day
Bring your house guests. It costs no more since payment is by the plane
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build FINNIGAN *quality*
INTO YOUR PRESSURE TANKS
FABRICATING STEEL PLATE SINCE 1888
J. J. FINNIGAN CO. INC. - ATLANTA, GEORGIA
41 E. 42nd St. NEW YORK 17 | 700 N. Torrence St. CHARLOTTE NORTH CAROLINA | 4054 Thalia Ave. NEW ORLEANS LOUISIANA | P. O. Box 2327 JACKSONVILLE FLORIDA

OFFICE RECORD STORAGE
CHELSEA WAREHOUSES
New York, Westchester, Long Island, New Jersey
CALL N.Y.C. MAIN OFFICE WAtkins 4-0990

WANTED AT ONCE
SET-UP BOX PLANT
Must have Automatic Wrapping Equipment. Location not important. Write in strict confidence to:
Mr. Reeves, Vice President
THE JOHNSON CORPORATION
679 Frelinghuysen Ave., Newark 5, N. J.

Some Textile Executives See Signs Of Business Pickup After Holiday

Cotton Cloth Men Especially Hope Shutdown Will Prove To Be a Turning Point

By George J. Church
Staff Reporter of The Wall Street Journal

The textile industry takes its traditional summer holiday this week.

The clatter of looms and whirring roar of spinning frames will be silenced in mill towns from Maine to Alabama, as workers go on plant-wide vacations. Most will be back at their jobs next Monday, but many in synthetic-fabric plants and a few at the cotton factories won't have to return for two weeks.

Mill executives hope the shutdown will prove to be a turning point in what so far has been a dismal or at best mediocre 1957. Cotton-cloth men in particular have thought lately that they discerned signs of an end to inventory-trimming among their customers, and have been tentatively forecasting some sustained demand in late July or August. Synthetic mills have already seen prices and volume improve somewhat in the second quarter, and hope the trend will continue and perhaps pick up more steam after the vacations are over.

Trade association surveys last week confirmed earlier predictions that the current vacation shutdown will be about as widespread as the 1956 closings, which were rated among the most extensive of recent years. The American Cotton Manufacturers Institute, biggest textile trade group, estimated about 75% to 77% of the Southern cotton mills will close all of this week. The A.C.M.I. didn't give any comparison with last year, but mill men believe the figures are pretty close.

Vacations Crop Up

Some regional variations crop up, of course, in surveys by state textile trade groups. In South Carolina, one of the biggest Southern textile states, 80% of the cotton mill employes will be on vacation all this week, or about 10% more than in the like week last year. But in Alabama, which has fewer mills than South Carolina, 72% of the cotton mills will close for the whole week, against almost 79% last year.

Contrary to some earlier impressions, two-week closings don't seem to be particularly widespread among the Dixie cotton factories. Only about 5% of Georgia mills will shut for two weeks, or about the same proportion as last year. In Alabama almost 11% will be closed for two weeks, but that's only half the 22% that observed a prolonged holiday in 1956.

Two-week closings will be much more prevalent in other branches of the industry, though. About 42% of the synthetic-cloth mills surveyed by the National Federation of Textiles will shut through next week as well as this week, just about the same number as last year. An almost identical precentage of the New England cotton and synthetic mills sampled by the Northern Textile Association, and 26% of the cotton finishing plants questioned by the National Association of Finishers of Textile Fabrics, will also be closed until July 15.

Practically all of the mills which aren't closing for the full week will either shut for a four-day July 4 weekend or take a week or more off later in the summer, the surveys indicate. Only a scattered handful aren't planning any closings at all.

Six-Month Sales Disappointing

The shutdown formally rings down the curtain on a highly-disappointing six months for the industry. Although retail sales of textile products have been high and industrial activity generally vigorous, cloth markets have been in the doldrums all year, with the exception of the second-quarter activity in synthetics. Lagging demand has driven cotton-cloth prices down drastically, and forced widespread production cutbacks.

A few statistics tell the story. Production of cotton fabrics in the first quarter dropped 9% below the 1956 pace; synthetic output went down 10%, and wool-cloth production fell off 7%. An index of selling prices for 17 basic types of cotton cloth in April was down almost 6% from the second quarter of 1956, and at the lowest point since August, 1949. Meanwhile, wage costs went up in the wake of a 10-cent-an-hour pay hike granted to Southern textile workers last fall, and prices the mills have to pay for dyestuffs to put color on yarn and cloth jumped 18% at the start of the year.

Stockholders of publicly-owned textile companies have had particularly bleak reading. A Wall Street Journal survey of 14 big textile producers showed first-quarter profits down 31.2% from a year earlier, though the decline probably flattened out in the second quarter. And dividend cuts have been posted this year by such major weavers as Berkshire-Hathaway, Inc., Reeves Bros., Inc., and Burlington Industries, Inc., biggest of all textile concerns.

The usual explanation by mill men is that textiles have been going through an "inventory recession" of the sort that afflicted the entire economy in 1954. Retail stores, garment cutters, and the converters who style cloth for sale to the clothing makers have all been keeping their inventories low and buying only for day-to-day needs, the textile men gripe. In effect, they say, this has forced the mills to carry the inventory burden for the whole distribution system.

End of Slump?

Executives have been saying for months that this sort of hand-to-mouth buying can't go on forever while the general economy stays prosperous. And there have been some recent signs that the worst of the slump is over.

Cotton mills, for instance, experienced a brief wave of concentrated buying in May, which didn't last long but did convince the fabric producers that "our customers are still alive." Moreover, the price of 80-square print cloth, top-selling item of all unfinished cotton fabrics, has remained steady throughout the second quarter after dropping from October through March.

In synthetics, drastic cutbacks carried out by the mills last year and in early 1957 have apparently brought supply and demand into balance. The equilibrium produced recent price increases which have now brought quotes for many types of synthetic fabrics up above the levels of a year ago. Partly because of this pickup, it's understood that earnings of Burlington and J. P. Stevens & Co., another textile giant, are now running close to or slightly ahead of last year's pace after an earlier decline.

However, textile men show much more confidence in predicting an upturn than in forecasting just when it may occur. The consensus is that some more sustained buying and possibly an upturn in cotton-cloth prices may be felt by late July or at least mid-August. That's when converters and garment cutters generally start placing volume orders for fabrics to be used in next spring's clothing lines. Few cloth men expect any immediate upsurge when the mill vacations are over.

"Trading in unfinished cloth from here on will depend on how business develops in finished goods," says one textile broker. "The finishers bought their minimum cotton-cloth requirements, at least through the first quarter, in the May flurry and will have enough if business stays as slow as it has been. Actually, they tell us they expect to buy more goods, but they won't be sticking their necks out on further orders until they have a better idea of how their own business will go."

Men's Clothing Output

By a Wall Street Journal *Staff Reporter*

NEW YORK—The men's clothing industry operated at 85% of capacity in May, against 86% of capacity in the like month of 1956, the Clothing Manufacturers' Association announced.

Harry A. Cobrin, executive secretary of the association, said the May operations were "of great significance" because that's the month in which clothing manufacturers usually begin their production of fall suits. The comparison with last year, he said, indicates that "manufacturers will be operating for the fall of 1957 in a conservative manner."

Production in the first five months of 1957 ran at 88% of capacity, up slightly from 87% in the comparable 1956 period, the C.M.A. study disclosed. Total production of men's suits held almost unchanged, rising only to 9,638,000 units from 9,613,000 a year earlier. Output of summer weight suits gained 3%, while production of regular-weight suits declined 1% from a year earlier.

Philadelphia Transit Line, City Sign Pact; '56 Dividend Is Barred

By a Wall Street Journal *Staff Reporter*

PHILADELPHIA—Attorneys for Philadelphia Transportation Co. and the City of Philadelphia have signed on a new five-year operating agreement which bars the company from paying dividends until 1958, and revokes a 30-cent dividend declared last August.

The signing of the pact ends a hassle extending back for more than a year over the renewal of a 50-year-old operating contract between the city and the transit firm. The so-called "1907 agreement," under which the P.T.C. operates certain city-owned subway and elevated rail-way facilities, expires today.

The new agreement must still be approved by P.T.C.'s board, the Philadelphia City Council and the Pennsylvania Public Utilities Commission.

Under terms of the agreement, P.T.C. "agrees that it will not pay any dividends until December 31, 1957." It also includes stipulations that dividend payments following that date will not be made until the company has met financial and maintenance obligations.

Payment of a 30-cent dividend declared by the company on August 29, 1956, disputed in court by the city, "will be revoked by the company's board of directors," the agreement said. Subject to the approval of the court, the city will then withdraw its suit.

This suit, one of several in the complex city-P.T.C. differences, was brought by the city to bar the dividend declared last year on grounds the company's liabilities were greater than its assets. This contention has, in turn, figured in the stalemate of city-company negotiations for Philadelphia to buy out P.T.C. assets and run the Quaker City's transit system.

High Court Injunction Asked By GE in "Fair Trade" Case

NEW YORK — General Electric Co. has asked the U. S. Supreme Court for an injunction barring Masters Mail Order Co. of Washington, D. C. from advertising G.E. products in New York at below "fair trade" prices.

The injunction was asked in connection with the filing of a G.E. appeal to the Supreme Court from a decision by the U. S. Circuit Court here. The Circuit Court reversed a judgment by the U. S. District Court that Masters should discontinue such advertising.

Korvette Plans New Store

NEW YORK—E. J. Korvette, Inc., announced the signing of a "multimillion dollar lease" for a new three-story department store in New York's Grand Central area.

The 70,000 square foot store building will cost $1,500,000 to build, according to William Willensky, president. Korvette's lease with the owner, Sidney M. Barton Co., New York, will run for 25 years, the store official added.

Eastern Shopping Centers

NEW YORK—Eastern Shopping Centers, Inc., launched August 31, 1956, with paid in capital of $6,250,000, expects to open its first unit, Circle Plaza at Manasquan, N. J., September 19. Ground for the project was broken last November.

There will be 26 tenants in the center, of which the largest will be Grand Union, which owns 30% of Eastern's stock.

Initial Jobless Pay Claims Declined in June 22 Week

WASHINGTON—Claims for unemployment insurance by newly laid-off workers went down by 11,800 to a total of 202,600 during the week ended June 22, the Bureau of Employment Security reported.

The agency said this was slightly below the previous low for the year of 204,800 reported June 1, but it was still above the total of 193,500 reported for the like week of 1956.

Insured unemployment, the bureau added, declined by 53,800 to a new 1957 low of 1,268,700 during the week ended June 15. However, this was slightly above the 1,193,300 total for the like week of last year.

World Demand for Jet Fuel Put Above That Of Aviation Gasoline

NEW YORK—World-wide demand for aircraft jet fuel is now higher than that for aviation gasoline, according to the July issue of Oil Progress, quarterly publication of the Caltex group of companies which are affiliates of the Texas Co. and the Standard Oil Co. of California.

An article, written by H. Austin Murray, assistant manager, aviation sales department, of the California Texas Oil Co., Ltd., also predicted a further sharp increase in the use of jet fuels by aviation and a decline in the use of aviation gasoline.

In the five years preceding 1956 world demand for jet fuels multiplied seven fold, from 15 million barrels a year to 105 million barrels.

In the same period, the consumption of aviation gasoline rose 40% from 73 million barrels annually to 102 million barrels. Fully 95% of the increase in jet fuel demand was required by the military services, while the rise in aviation gasoline was about equally shared with the civil airlines.

By 1968 the article forecast world wide jet fuel use at 275 million barrels yearly while the use of aviation gasoline will have decreased to 95 million barrels annually.

Shoe Output in Half Put Near 1956 Level

By a Wall Street Journal *Staff Reporter*

BOSTON—Shoe production for the first half of 1957 totaled about 308 million pairs, almost the same as in the 1956 period, the National Shoe Manufacturers Association estimated.

Shoe output for the full year has a good chance to reach 600 million pairs, the association added. This total would be a record, 1956 output of 592,181,000 pairs being the high. Output will have to reach only 287 million pairs in the last six months to hit 595 million pairs for the year, the association said, and in the last half of 1955 and 1956, production averaged 285 million pairs.

For the first six months dollar shoe sales probably were 5% over last year, the association said, with chains up as much as 8% and department stores up 3.5%.

Generally, retailers inventories may be a shade higher than preferable at this time of year but the excess is not important, the association said.

Daystrom Puts Fiscal Quarter Sales at $19 Million

NEW YORK—Daystrom, Inc.'s sales for the first fiscal quarter ended June 30, may have risen to $19 million, an increase of $2 million from the similar period last year, Thomas Roy Jones, president, said at the annual meeting.

Mr. Jones said that the purchase of Transicoil Corp. of Worcester, Pa., would be completed today. The company was "still looking for acquisitions, but not just to acquire." Any additions, he said, must supplement the company's activities.

Research this year, he said, would be increased $1 million to a total of $6 million.

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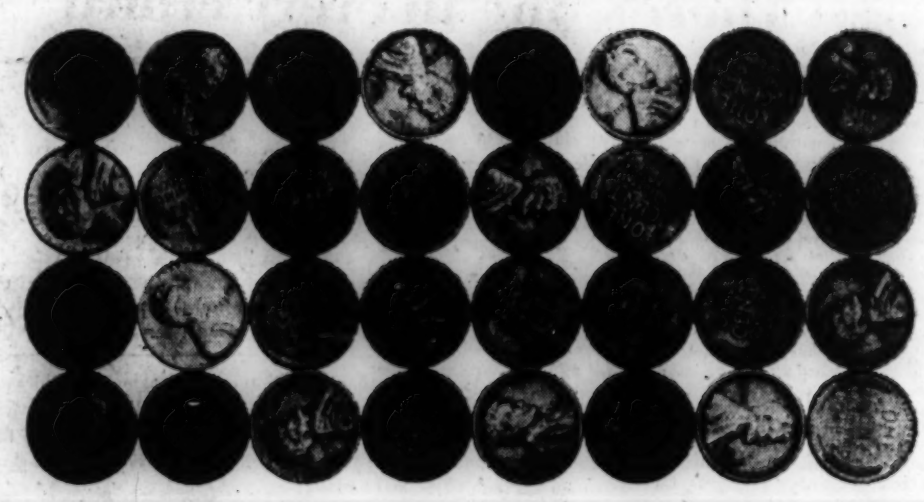
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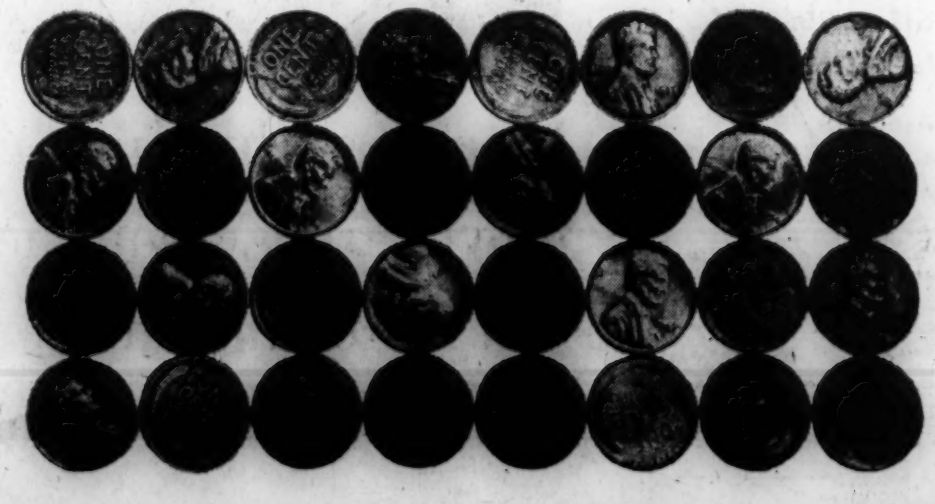

Business Milestones

Union Carbide to Build $50 Million Chemical Plant in West Virginia

By a WALL STREET JOURNAL Staff Reporter

NEW YORK—Union Carbide Corp. is planning to build a "major" chemical plant in Putnam County, W. Va., Morse G. Dial, president, stated. The company declined to say what the cost would be but it is understood that the total would be well over $50 million.

The plant, to be completed in 1960, will be the third major cnemical plant of Carbide's in the area. It will produce raw materials for the company's plant at South Charleston and Institute, W. Va. Some of the important chemicals to be made at the new plant are ethanol (ethyl alcohol), ethylene, propylene, ethylene oxide and isopropanol.

About 150 million pounds of ethylene oxide, which go into ethylene glycol for Prestone antifreeze, will be produced at the plant.

This will be the fourth major chemical plant added since World War II, D. B. Benedict, president of Union Carbide Chemicals Co. division, said.

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Florida Orange Co-op Formed as Supplier For Minute Maid Corp.

By a WALL STREET JOURNAL Staff Reporter

LAKELAND, Fla.—A group of Florida orange growers representing between five and six million boxes annual output formed a new cooperative here to serve as sole supplier for Minute Maid Corp.'s frozen juice concentrate production.

The organization, to be known as Florida Orange Marketers, Inc., currently has 25 members and will seek to bring in growers with another seven to 10 million boxes. Minute Maid's annual needs are estimated at 13 million to 14 million boxes.

John M. Fox, president of Minute Maid and a member of the executive committee of the cooperative, said the new organization assures the company "of a dependable quantity of fruit" and "removes the risk of ups and downs of the fruit market."

Prior to formation of the cooperative, Mr. Fox said, Minute Maid obtained its oranges on the open market and from its own groves. Minute Maid's groves will be signed into the new association on the same basis as the other members, Mr. Fox added.

J. Dan Wright, Jr., president of Florida Orange Growers and a member of the Florida Citrus Commission, said, "This organization will serve as the sole supply unit for Minute Maid, and the fruit furnished will be processed for the new association's account and all proceeds above the cost of processing and marketing will be returned to the growers, less a small percentage of net sales for Minute Maid's services."

George Ware, Leesburg, Fla., banker, was named chairman of the board for the cooperative.

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Mercast Says It Expands Two Operating Subsidiaries

NEW YORK—Mercast Corp. is planning "an expansion and improvement program" for its two wholly-owned subsidiaries, Alloy Precision Castings Co. and Mercast Manufacturing Corp., said Adm. Alan G. Kirk, USN (ret.), chairman and president.

Mercast is a licensing concern that developed a process of investment casting using frozen mercury and licenses it to its subsidiaries and other companies. Both Alloy and Mercast Manufacturing produce and sell precision castings used in the aircraft and electronics industries.

Adm. Kirk said Alloy is adding "about 15,000 square feet" to its 24,000 square-foot Cleveland plant "to increase the foundry capacity for larger missile components." He said the addition would enable Alloy to engage in research and production of new casting methods.

The Mercast Manufacturing plant in La-Verne, Cal. "is being enlarged from 17,000 to 26,000 square feet," he said. He noted the added space will be used for tool and die facilities, heat treating equipment and vacuum-melting equipment.

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Jones & Laughlin Steel Corp. To Acquire Strip Steel Maker

PITTSBURGH—Jones & Laughlin Steel Corp. will acquire Cold Metal Products Co. Youngstown, Ohio, manufacturer of cold rolled strip steel. Cold Metal Products will become a division of J. & L.

The transaction will be handled through an exchange of stock and will be submitted to Cold Metal Products shareholders for approval.

The move will mark the J. & L.'s first entry into the cold rolled strip steel market. Cold Metal's operations are centered at plants at Youngstown, Ohio, and Indianapolis, Ind. The company also has warehouse facilities at Newark, N. J., and Los Angeles, Calif. About 750 workers are employed.

Cold Metal's products are sold chiefly to automobile, durable household goods, hand tools, electrical and electronic business machines, building construction and electrical appliance manufacturers.

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Pepsi-Cola International Opens 7 New Plants Abroad

NEW YORK—Pepsi-Cola International has opened seven new foreign bottling plants which will add more than 100 million bottles to the firm's annual production capacity, Henry M. Winter, president, announced.

The new units located at Larvik, Skien and Honefoss in southern Norway, at Ciudad Delicias and Nuevo Casas Grandes in Mexico, at Hong Kong, and at M-Bale, Uganda, in British East Africa.

Mr. Winter said that 11 new plants have been opened outside the U. S. this year, bringing to 271 the total Pepsi-Cola bottling plants in 78 foreign countries.

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Allied Stores Buys Center

BOSTON — A subsidiary of Allied Stores Corp., major department store chain, bought all the capital stock of Shoppers World, a 450,000-square-foot shopping center in Framingham, Mass., a Boston suburb, it was announced here.

Alstores Realty Corp., the Allied subsidiary, acquired the stock at an undisclosed price from Equitable Life Assurance Society, which had acquired ownership from the original builders in 1956 during reorganization proceedings, the two companies said. According to the announcement, Equitable "will advance additional sums required to expand" the center.

The center was opened in 1951, and now contains 48 stores on both sides of a two-level mall. Allied has operated a Jordan Marsh department store in the center since it was built.

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Air Products Acquisition

ALLENTOWN, Pa.—Air Products, Inc., said it has acquired the assets of Aldan Oxygen Manufacturing Co. of Philadelphia.

Leonard P. Pool, Air Products president, said the acquisition will permit Air Products to extend its cylinder gas division activities into the Philadelphia area. He said Aldan, which makes and distributes oxygen, nitrogen, acetylene, hydrogen, and argon to hospitals and industrial plants in eastern Pennsylvania, would continue operations under its present management. An Air Products official put the purchase price of the new acquisition at "less than $500,000."

Sylvania-Corning to Refuel Brookhaven Research Reactor

BAYSIDE, N. Y.—Sylvania-Corning Nuclear Corp. announced it will refuel the nuclear research reactor at Brookhaven National Laboratory with modified fuel elements said to permit the reactor to be run at lower cost.

Designed and developed by Brookhaven, an installation of the Atomic Energy Commission, the new fuel elements are 93% enriched uranium-aluminum alloy and will replace the present fuel type, which is made up of natural uranium slugs. Dr. Lee L. Davenport, president of Sylvania-Corning, noted the contract with Brookhaven was for $250,000.

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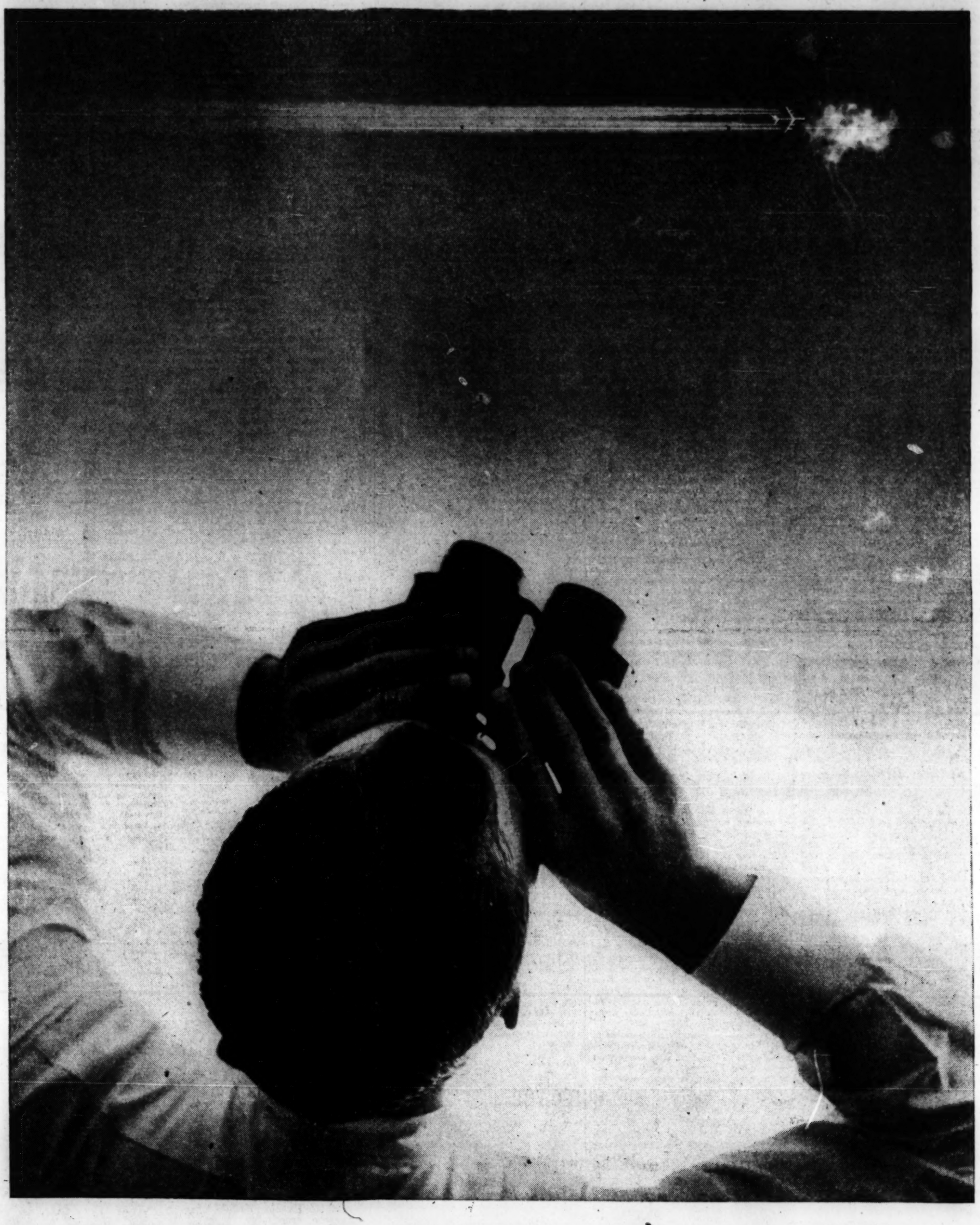

Vapor trails high in the sky will remind you that the 707 is flying on its proving runs. Soon these fine planes, the first American jet transports, will be coming off the production lines. American Airlines will be the first to offer jet air travel in the United States. Early in 1959 American will use 707 jets on transcontinental Mercury service.

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REVIEW and OUTLOOK

The Unlimited Mandate

In his seven years on the Atomic Energy Commission, from which he retired yesterday, Thomas E. Murray has been an outspoken foe of atomic secrecy — as has this newspaper from the beginning. Mr. Murray has also been an articulate champion of other, and to our mind wrong, causes.

He is in the forefront of those who would make the Federal Government the chief developer of American atomic industry. His thinking on this subject is summed up in the section of his report to Congress reprinted on this page this morning. We publish it because we believe the country should be aware of the argument this powerful group, in and out of Congress, is making.

The argument is that the United States must take the lead in the world's emerging nuclear economy. American private enterprise, it is contended, is unequal to this task. Therefore there must be a vast Government program of reactor building and other atomic activities.

The key here is what one means by "taking the lead" in the world. By any standard the United States has had and has the lead. True, the possibility exists that Britain will temporarily outdistance this country in the actual volume of electricity generated from the atom. Why? Because Britain, like its European neighbors, faces a shortage of conventional fuels and has in effect frozen its atomic reactor designs, at what are generally considered primitive levels, in order to get quantity fast.

The United States faces no such shortage. It is moving more slowly in terms of getting quantity. But it is moving more rapidly in the more important field of technology; the object is to find the type of reactor that will make the atom competitive with other fuels in this country—not Britain or any other nation.

As Mr. Murray concedes, American firms have undertaken a variety of ventures in this field, spending a lot of money, time and manpower. Spectacular advances are being made. It seems to us the variety of experimentation now going on is the best possible kind of guarantee that the United States will eventually evolve the most efficient nuclear technology—and so, as a byproduct, keep the world "lead."

If, instead, the Government takes the lead with the avowed aim of kilowatt volume, then it seems equally certain we will get the quantity we don't now need rather than the quality on which we should be concentrating. In this way we would be in a fair way to losing the long-term nuclear "lead."

There are other dangers which Mr. Murray dismisses all too casually. To him "socialization" and "public versus private power" are false issues in this case. In fact they could hardly be more real; the public power lobby is propagandizing for all it's worth for a costly Federal atomic industry program. And if having the Government build, own and operate atomic utilities is not socialization, it would be interesting to know what it is.

Curiously enough, though, Mr. Murray's whole argument turns not on economics but on an assumption of political philosophy. In this view the Constitutional mandate to "promote the general welfare" now extends to the whole world, or at least the non-Communist part; suddenly it is the United States Government's political and moral duty to lead the world in atomic industrial development.

Is it? By whom was the mandate given? We are not aware that Europe gave it. Indeed some nations would vigorously, and rightly, reject the notion that any such mandate exists. And many Americans might understandably question the idea that the framers of the Constitution had anything of the sort in mind. Such arrogance, happily, was not in their nature.

There is, nonetheless, an implicit mandate in atomic energy as in all natural resources. It is that it be used in the most effective way for the material advantage of man and at the same time in ways calculated to promote, not constrict, man's liberty.

That is something beyond the scope of Government. It will never be accomplished by propounding an unlimited mandate to remake an unwilling world.

Reckoning Day

Considering the way things are these days, we suppose a family with $7,000 income could find some comfort in ending the year with $100 cash. But the head of the household would hardly find so little a margin a cause for rejoicing in the streets.

That is about the situation Secretary Humphrey finds himself in this morning. The Government's fiscal year ended yesterday, and out of an income that Mr. Humphrey hopes will approach $70 billion he anticipates about $1 billion left over after all the bills are paid.

Considering the way things are these days, that is a comfort. Budget surpluses are not things we are habituated to. But we doubt if anyone will catch Mr. Humphrey rejoicing.

One reason is that this $1 billion is a lot less than the Government had budgeted; last January the bookkeepers thought it would be nearly twice that much. Even the revised estimates made by the Joint Internal Revenue Committee just last month put the prospective surplus at $1.2 billion.

Another thing that keeps Mr. Humphrey from being more joyous is the fact that the rate of spending, which has been rising since January, looks likely to rise some more. That $1.8 billion surplus predicted for June 30, 1958, grows daily less promising.

It's always pretty tough on the man who pays the bills when the rest of the household joyfully spends the cash and leaves him nearly broke.

Boom and Buxton

Christopher Godfrey Reader Buxton has written a report entitled: "A Primer on the American Economy." Mr. Buxton is an Englishman who came to the U. S. to study for a year at Dartmouth College's Tuck School of Business Administration. The pamphlet containing his report is being distributed to United States Information Agency posts overseas, and thus is part of U.S.I.A.'s efforts to tell the world all about us.

"Today the American economy presents a picture of greater strength and stability than at any time in its history . . . the old boom-and-bust cycle is ended," Mr. Buxton concludes. And this, he implies, should increase confidence "between the nations of the free world and America."

Well, we wouldn't know about the boom and bust cycle being ended. What does concern us somewhat—if Mr. Buxton's views are supposed to be an accurate exposition of the U. S. economy—is some of his reasoning as to why there can be no boom and bust.

"The Government has authority not previously possessed," he writes, "to control the overall activity of the economy. The old view that the Government must not interfere in this field has been superseded by the realization that the Government has an essential, though limited role, even in a free enterprise economy."

And Mr. Buxton goes on to quote Harvard Economist Sumner Slichter to the effect that there has been an important change in U. S. economic thinking—"it is the abandonment of the view that the economy is self-regulating and that it is a mistake for the government to interfere with its operation. The hands off attitude has been replaced by the view that the economy needs to be regulated in many respects and that the government must assume some responsibility for regulating it."

All this—stated as unvarnished fact—is of course moot at this point in U. S. history. There is a very considerable section of opinion which says the Federal Government should not attempt to regulate the economy, because such efforts usually cause more troubles than they cure.

We have had plenty of samples of this—for one, the vast plans immediately after World War II to ameliorate the "inevitable" depression. For another, the attempts to strait-jacket the economy during the Korean War in order to prevent "shortages," and then when it became evident that there would be surpluses of some goods during that police action, the absurd attempts to maintain anyway the machinery for handling shortages.

Mr. Buxton's opinions and impressions of America may be of some propaganda use. But they will be useful mostly in convincing socialists abroad that the U. S. is coming around to their way of thinking.

Dow Chemical, Dobeckmun Boards Approve Merger Plan

CLEVELAND—Dow Chemical Co. and Dobeckmun Co. directors over the weekend approved a proposal for merger of the two companies, according to a joint announcement by Leland I. Doan, president of Dow, and Thomas F. Dolan, Dobeckmun president.

The agreement is subject to ratification by stockholders of Dobeckmun Co. at a special meeting called for August 30 with stockholders of record July 22 entitled to vote.

Under the proposal, Dow common stock would be issued to Dobeckmun on the basis of three-quarters of a share of Dow for each share of Dobeckmun. Dow closed at 64⅝ Friday on the New York Stock Exchange; Dobeckmun at 42.

The announcement said that assets and business of Dobeckmun would be transferred to Dow Chemical and the latter would assume all Dobeckmun liabilities as of August 31. Dobeckmun would continue to operate under its present officers and the firm would become known as the Dobeckmun Co., a division of Dow Chemical Co.

Dobeckmun produces flexible packaging, gift wrappings and metallic yarns and has plants in Cleveland, Berkeley, Calif., and Bennington and Wells River, Vt.

In the year ended December 31, 1956, Dobeckmun's sales totaled $45,578,850 and net profit was $1,371,743, equal to $2.96 a share on the 463,929 common shares outstanding.

Dow Chemical, producer of basic chemicals, agricultural chemicals, plastics and magnesium, operates plants in nine states and has facilities under construction in two other states. It also has plants in Canada and both Dow and Dobeckmun have overseas operations.

Report of Dow Chemical for the fiscal year ended May 31, 1957 has not yet been released but estimates for the year place the company's sales at around $625,000,000 and earnings slightly over $50 million.

Letters To the Editor

Sycophant Editing

Editor, The Wall Street Journal:

Of all the nauseating editorials about Eisenhower your "Getting to Know You" (June 19) "tops the book." One of its most fallacious statements being he "is well-beloved of the public." Absolutely false and evidently a plea for his favor.

Only sycophants and synthetic Americans fawn on him. Your editorial definitely puts you and your paper in the class where only such editors and papers belong.

ALBERT MOREL

Denver, Colo.

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Carping Criticism

Editor, The Wall Street Journal:

Your carping criticism of President Eisenhower and his Administration in numerous editorials is providing a great source of pleasure to Walter Reuther and other New Dealers.

In a recent editorial included in Drew Pearson's column you severely denounce the fiscal policies of the Administration without offering any constructive fiscal program of your own. Are we to assume you approve the policies of the Truman Administration in its management of the U. S. Treasury under Mr. John Snyder?

JAMES A. RADCLIFF

Mobile, Ala.

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Aid to Education

Editor, The Wall Street Journal:

It would be of great interest to all of us if the advocates of Federal aid to primary and secondary schools would name those communities that are unable adequately to provide for their school needs.

The word "unable" is used advisedly. Please exclude those communities not inclined to — able to, but awaiting Federal aid, i.e., assumption of the obligation by the rest of the country.

Come on! Name ten! Name one!

ROGER K. HARLAN

Dallas, Texas

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The Girard Case

Editor, The Wall Street Journal:

Your editorial "One Way to Run a Railroad," concerning the famous Girard case, was most appropriate. As far as I can learn yours is the only newspaper that has really put its finger on the crux of the matter. The poor Japanese woman, however much we must sympathize with her and her family, was stealing brass. For some reason or other our newspapers and our Government officials have not brought out this pertinent fact. To my way of thinking relations between Japan and the United States will never be strengthened if we fail to bring out the real points of controversy. The woman was stealing. The Japanese should be told that she was stealing and most certainly Americans should be told that she was stealing.

If the Army considers the brass worthless and allows it to be taken by civilian Japanese, an investigation should be commenced to see at just what point the Army considers Government material worthless. If the Japanese civilians can steal brass today they may be encouraged to steal guns, jeeps, and airplanes tomorrow. As taxpayers we are entitled to know the Army's attitude and its regulations concerning matters of this sort.

WILLIAM E. UMSTATTD

Canton, Ohio

• • •

The Smith Act Decision

Editor, The Wall Street Journal:

Your June 20 editorial on the Supreme Court's decision reversing convictions of West Coast Communist leaders under the Smith Act seems to be a rather surprising exception to your usual lucid and fair exposition of civil liberties questions.

The public needs the usually careful and fair discussion of important Constitutional questions of civil rights and individual liberties frequently found in the Journal. But the importance of these questions places very serious responsibilities upon the press to report the facts accurately and to weigh editorial comment carefully, particularly criticisms of the Supreme Court's decisions in this field.

It seems to this reader that your comment to the effect that the Supreme Court should now state whether it has changed its view on the danger of Communism is unfair and misleading. The Court discharged its Constitutional responsibility in interpreting the Smith Act and in determining whether the defendants were lawfully convicted under that interpretation. It is not the Court's function, either on the issues in the case before it or upon your editorial challenge, to state a judicial reappraisal of the danger of Communism.

EDWARD J. ENNIS

New York City

• • •

For "Project Taxi-Ride"

Editor, The Wall Street Journal:

I enjoyed very much Henry Gemmill's little gem, "Taxis As Test-Tubes" (June 21).

Mr. Gemmill's proposed trip around the world by taxi for certain research purposes would be very interesting and enlightening, and the Ford Foundation or the U.N. might be persuaded to finance the junket.

However, in this wonderful international geophysical year when man's mind is turned to the investigation of outer space, Mr. Gemmill could probably get the money and an out-of-this-world trip if he approached the backers of Project Vanguard who, in spending over $57 million in preparing the satellite for launching, seem to have a lot of money with which to play around.

This organization would probably grab at the opportunity to back "Project Taxi-Ride" and send Mr. Gemmill off to do research by taxi on the "characters and capacities" of the inhabitants of the planets and the moon.

Do you think there are taxis on the moon?

J. L. BENHAM

Cincinnati, Ohio

Washington Steel Expansion

WASHINGTON, Pa. — Washington Steel Corp. announced a $1 million expansion program to enlarge the company's stainless steel sheet and strip facilities.

The program is scheduled to start immediately and will include enlargement of several buildings, lengthening of annealing and pickling lines and addition of new grinding and slitting equipment, the company said.

Atomic Mandate?

Murray Argues for Nuclear Industry in Federal Hands

The following is the final section of the report submitted by Atomic Energy Commissioner Thomas E. Murray to the Joint Congressional Committee on Atomic Energy on the eve of his retirement. Other sections of his report criticize the Government's nuclear weapons and disarmament policies. In another column we offer a dissenting view.

I must say a few words now about [another] aspect of the power problem that is central to the nuclear age. An international economy that will make large use of nuclear power for industrial purposes is not only a possibility but also a necessity of the future.

The international mandate of America to "promote the general welfare" therefore requires that we take the lead in bringing this new kind of economy into being. The problem is to know how we may discharge this responsibility as rapidly and efficiently as possible. The pressure of competition is upon us.

During my first three years on the [Atomic Energy] Commission I undertook a thorough study of the whole problem of industrial nuclear power and the means of its development. My own long-standing interest in the power field impelled me to this study; moreover, the Commission itself had charged me with the task. In the spring of 1953, I personally presented a summary of the results of my investigation to the White House in writing.

Federal Initiative

Despite my own initial and well-known bias in favor of free enterprise in the field of industry, the facts of the situation had forced me at that time to the conclusion that Governmental initiative and financial support would be indispensably necessary, in order to set afoot early development of industrial nuclear power. This was the substance of my statement.

As it happened, other counsels prevailed. It was decided that this new development would be committed to private enterprise. Since then many corporations have undertaken a variety of ventures in the field. They have committed substantial capital sums and considerable resources of manpower. That they should have done so, in an area of great technological difficulty and financial risk, is a tribute to the American industry.

Some advances have been made. However, the advances themselves have made one thing clear. The far-ranging possibilities of industrial nuclear power cannot be effectively exploited under continuance of this policy of reliance solely on private capital and initiative. There is presently a disposition within private industry to admit this fact, as a fact. Therefore, a new phase of the whole process now confronts us. A new policy is needed.

The formulation of the new policy will not be easy, but it is entirely possible. I shall be content at the moment to say three things.

First, a gigantic new business is taking shape before our eyes; therefore an imaginative new formula for its finance and management is necessary.

Second, this new formula can be worked out under full respect for the structure of the specifically American version of capitalism.

This structure has undergone a great deal of historical evolution, as everybody knows. It can evolve still further to accommodate itself to the requirements of the new atomic business, while at the same time remaining substantially itself, true to the inner spirit of private enterprise and public responsibility of which it rightly boasts. To deny the possibility of this evolution is to deny what American business has always affirmed—the possibility of progress in the interests both of private capital and of the public welfare.

Third, the new evolution must be guided, as American business and progress always has been guided, by pragmatic norms and not by doctrinaire theories. The important thing at the moment is not to let doctrinaire theories stand in the way of progress, and not to let the search for pragmatic norms of development be diverted by irrelevant fears.

False Issues

There should, for instance, be no talk of the "socialization" of public utilities; that is a false issue. No less false is the issue of "private versus public power."

The real issue lies far below the level of these fears. The real issue must be constructed in the terms of the nuclear facts of life, as these facts are frankly reckoned within the light of the international mandate which rests upon the American people, upon their Government, and upon the immensely powerful industrial complex which the American talent for new enterprise has created on this continent.

Our American mandate extends, as I have insisted, to the promotion of the public welfare of the international community. But industrial atomic power now seems to be an indispensable condition of the future welfare of the world.

Our own national interests, therefore, as well as the dictates of the international common good, require that America should take the lead in launching a power-reactor program that will be adequate to the great challenge and opportunity presented to us at this turning point in the economic history of the world.

Political Duty

We in America have learned that the promotion of our own economic welfare is a matter not only of self-interest but of political and moral duty; it is a demand of justice, a condition of freedom and a sure basis of the domestic tranquillity. This national lesson has international implications now clearly seen. Freedom, justice and the more perfect union among the peoples of the world now importantly depend upon the American contribution to world-wide economic well-being.

Therefore, as we shoulder the full weight of our international mandate, we have good reason to be grateful to God for the fact that, somehow under His providence, we have in hand the power—the friendly energies of the atom—that can be the most potent material instrument for the fulfillment of the mandate.

Japan Gets $115 Million Export-Import Bank Credit for Farm Goods

Action Comes Day After Nation Receives $125 Million Loan From Monetary Fund

By a WALL STREET JOURNAL *Staff Reporter*

WASHINGTON — Uncle Sam's Export-Import Bank gave Japan $115 million of credits to finance purchases of farm products here.

In addition to these credits for cotton, wheat, barley and soybeans, the bank said it is ready to give Japan an additional $80 million credit for cotton at the end of the present growing season. Japan has received similar cotton credits annually for the past six years.

This credit action by the U. S. agency followed by just one day a big $125 million credit in U. S. dollars extended Japan by the International Monetary Fund. And negotiations on both financial transactions coincided with the visit to this country of Japanese Prime Minister Kishi. Officials say Japan needs the dollar credits to bolster declining reserves of foreign exchange.

In a weekend flurry of international lending, Mexico and Ethiopia also received credits here.

The Export-Import Bank gave Mexico's Agriculture Credit Bank a second $5 million credit for purchase of beef and dairy cattle in the U. S. Mexico received the first such credit last October, partly as a segment of a Federal attempt to help farmers in drought stricken parts of the U. S. sell beef cattle.

Ethiopia received a $15 million loan from the International Bank for Reconstruction and Development—familiarly known as the World Bank. The African country will use the cash to improve its highway system. First National City Bank of New York is putting up $1,491,000 of the money.

The World Bank also sent an economic mission to Thailand to help that Southeast Asia country work out a long-term development program.

Other dealings at the end of the fiscal year included a credit to Denmark by the International Monetary Fund of $34 million in U. S. dollars. And the International Cooperation Administration, which runs the economic side of the U. S. foreign aid program, signed loan agreements totaling $181,250,000 with nine countries.

The series of I.C.A. loans included: Afghanistan, $5,750,000; Formosa, $20 million; India, $47.5 million; Libya, $1 million; Morocco, $20 million; Pakistan, $42 million; Thailand, $10 million and Turkey, $25 million.

PEPPER....and Salt

Sure Thing

Save death and taxes, nothing's sure?
To these let us append
The rugged cow-trail marked DETOUR
That slows each journey's end;
The pen that, with a dotted line
Half signed, runs out of ink;
The shoes that in the store feel fine,
But once at home they shrink.

With death and taxes also list
The neighbors' dissertations
On all the perfect weather missed
By people on vacations.
—Georgie Starbuck Galbraith.

Justice Is Not Blind

Had tough luck in court this morning.

How come?

I was fined five dollars by the judge for kissing a woman. Then the judge saw her and fined me ten dollars more for being drunk.

Straightened Out

A golfer had been invariably stumped by a deep gully over the brow of a hill on the tenth hole. Every time he played this hole his ball would land at the bottom of the gully. As he stepped up to the tee this day, he said to his partner: "Well, here's where I get into trouble in that gully again."

"You won't have any trouble today," replied the other player. "They filled up the gully last week."

The man gave a sigh of relief and then made a beautiful drive, but when he got over the brow of the hill, he found the gully still in the same old place.

"I thought you said this hole had been filled up," he said.

"I did," replied the other with a smile, "because if I hadn't, you never would have crossed it."

WALL STREET JOURNAL

"I like a man whose small talk is about big investments."

Candid Comment

Khrushchev thinks our grandchildren will be socialists. He is smart to skip our children who, judging by the way they pursue their fees for grass cutting, dish-washing and baby-sitting, are unshakeable capitalists.

—Portland Oregonian.

Reading for Pleasure

Up Victorians!

It is often noted that Grant was a Victorian; seldom is it recalled that Lincoln was one also. Queen Victoria herself is usually remembered as a life-long prude; not so often is it recollected that she chased the reluctant Albert until she caught him, that she published her diaries in book form, and laced her wine with whisky.

"The very word 'Victorian' has now come to mean pompous, stuffy, prudish, hypocritical, narrow-minded," writes John Maass in "The Gingerbread Age." But, he adds, that kind of name-calling gets you nowhere. And if you pay much attention to it, you are closing your eyes to an exciting era "of frenetic activity and massive achievement," one which was "enormously creative and progressive."

It is mostly the art and architecture of the time which has attracted Mr. Maass' attention. He loves it. Inventive, vigorous and exciting are some of the labels he attaches to buildings that many have called monstrous.

And he has something there. We passed an enjoyable evening with his lively prose and 100-or-so handsome photographs. We put the book away feeling that, while he might be pulling our leg a little, he had made a better case for Victorianism and its surroundings than any we could make for our own times and our own friends, town and house.

• • •

Mr. Maass mainly concerns himself with the earlier Victorian years—1840-1880. When this period dawned in America, he notes, the country was largely agricultural. When it closed, it was a leading industrial power. Population had tripled; railroad mileage had soared from 2,800 to 95,000; the ocean steamer, machine tool, farm machine, sewing machine, rotary printing press, telephone, telegraph and electric light had all made their bow.

This era regarded both clothes and buildings as symbols, and you can't understand either subject without studying both, he says. Earnest moralizing was at the core of Victorianism and people worked hard at making things "fitting."

"Victorian fashions were most artfully designed to accentuate the difference between the sexes. The male is made to look bold and strutting, the female languishing and curvaceous," he asserts.

A bank would display "strongly marked stability in harmony with the character of the institution." This, he notes, makes an interesting contrast with our present preoccupation with size and cost as seen in any headline announcing a new building.

The Victorians, characteristically, attacked the buildings of the preceding "Greek Revival" era on moral grounds: Heathen temples. But there was also the fact that Greek pillars and windows didn't work out so well together—and that there was a terrific building boom under way.

There were no "architects" in the modern sense until almost the end of the era. Almost anyone might be the designer of a building. So it is not surprising there was such a profusion of original building styles.

• • •

But there were several broad hallmarks of the Victorian era in building. The Victorians, in their "modernist" revolt against the Greek Revival, nevertheless looked to history for models. And one model was the Gothic. At first some rich men built Gothic style mansions of stone, but as the craze caught on it was inevitable that in a land of plentiful lumber the builders soon would turn to wood.

The resulting "Carpenter Gothic" became the basic style of much of rural America. One typical part of such a house was the wide front porch with rockers and swings, the summertime center of family life. It is interesting to speculate on what the country might have been like had the front porch not come into being. How, for example, would William McKinley have conducted his famous campaign for the Presidency?

And to the Carpenter Gothic house was attached the Famous Victorian "gingerbread." The stone tracery of the ancient Gothic building was transformed by the thousands of carpenters erecting houses into vast varieties of wood-worked curlicues and scrolls. It was an art of people with both the time to execute it and the time to look at it once it was created.

The era would soon also bring Italian villas—first in stone as the famous "brownstones" of the cities, and then in wood. There would come plans for "Lancastrian Embattled Mansions," "Persian Pavilions," "Chinese Casinos," "Americanized Egyptian," and octagonal houses with a link to phrenology.

It's all in "The Gingerbread Age" with a lot more besides, including the story of how the legend of the gloom of the Victorian houses grew, as they were turned into rooming houses, swallowed up in industrial districts.

There too is the admonition of J. M. Barrie: "Don't forget to speak scornfully of the Victorian Age, there will be time for meekness when you try to better it."

—JOHN F. BRIDGE

The Gingerbread Age. By John Maass. New York: Rinehart. $7.95.

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Senate Weighs Defense Funds Bill Today With Further Cuts Possible

Congress to Date Has Sliced 5½% From Total Requests Made by President in January

By a WALL STREET JOURNAL *Staff Reporter*

WASHINGTON—The Senate tackles today the biggest single money measure of the session — the $34.5 billion defense appropriations bill for fiscal 1958—with a minimum of $3 billion already cut by Congress from President Eisenhower's appropriations requests of last January.

By the time the lawmakers are through with the defense bill and other appropriations measures still pending, the total reduction may be close to $5 billion.

A survey of Congressional action on new spending authority for the Administration for the fiscal year that starts today shows this box score: Of original Administration requests totalling $55.3 billion on which the lawmakers have acted or on which action is imminent, Congress has slashed at least $3,050,000,000—or 5½%.

This includes eight bills that have gone to the White House, two more House-Senate compromise measures that will almost certainly be cleared by Congress in their present form and the Defense Department money measure the Senate will take up today.

Cut May Be Larger

The military appropriations bill, as approved by the Senate Appropriations Committee, provides $970 million more than the House approved for the Pentagon but still is $1.6 billion less than the Administration first wanted. This $1.6 billion is the figure used in the money-cutting survey, but the reduction is likely to grow steeper by the time Congress finishes with the defense bill.

Much of the "budget cutting" done so far will have little effect on fiscal 1958 spending. For one thing, much of the reductions were in programs, such as veterans benefits and public assistance grants, that involve automatic payments authorized by law. Thus, if as much money is needed as the Administration estimated in preparing the budget, Congress will have to ante up the funds in a supplemental bill next year.

Secondly, many of the appropriation cuts were merely "bookkeeping" or paper reductions that were offset by Congressional permission for an agency to use funds left over from past years. Much of the slash in defense appropriations falls in this category.

Moreover, some of the appropriations eliminated by Congress would not have been spent this fiscal year anyhow. This would include such things as long-range Defense Department procurement or General Services Administration stockpiling of strategic material.

An Economy Drive, Nevertheless

Nevertheless, the appropriation cuts made thus far represent more economy by Congress than in many a year. And some more reductions will undoubtedly be made in the money bills yet to be enacted. Appropriations measures dealing with public works and foreign aid and a catch-all bill providing funds for military construction, Atomic Energy Commission building and other agencies are still pending.

The House has already pared $62 million from the public works bid. The Senate, with the aid of the President, has whittled almost $800 million from the foreign aid appropriations request and more will likely be hacked away by the House.

Last Friday, for example, the House Foreign Affairs Committee whacked deeper into the foreign aid bill, adding $400 million more in cuts to the Senate's action—for a total reduction of about $1.2 billion from Mr. Eisenhower's $4.4 billion request in January. The President later offered to cut $500 million himself from his program.

The House committee will finish up work on the bill today. The measure, like the one passed earlier by the Senate, simply sets a limit on th amount of global assistance spending for 1958. Both houses will have to vote again to provide the money, and further cuts, of course, could then be made.

Military Construction Request Cut

President Eisenhower, meanwhile, has cut his own request for military construction projects by $457 million below the $2,122,000,000 he originally asked.

The defense appropriations bill before the Senate today contains most of the $1.2 billion the President asked the Sennate to restore to the House bill. The House sliced $2.6 billion from the Administration's $36.1 billion request. Mr. Eisenhower and Defense Secretary Wilson said they could live with about half the House reduction, most of it of the "bookkeeping" variety.

The Senate Appropriations Committee broke down the $970 million it tacked on to the House bill among the three services this way: $561 million for the Air Force, $253 million for the Navy and $158 million for the Army. This actionn brought total funds provided to $16.4 billion for the Air Force; $10.1 billion for the Navy and $7.4 billion for the Army. About $700 million would go for interservice activities.

Reduction in Waste Urged

Along with the bill, the Senate committee issued a strongly-worded report directing the Pentagon to "redouble its efforts" to cut out waste and duplication in defense procurement and other activities and to eliminate immediately obsolete weapons.

The Senate is expected to follow pretty much its appropriations unit bill. But several key Senators privately conceded they may have to backtrack in part when they sit down with House conferees to work out a compromise.

House officials, meanwhile, observed that Rep. Mahon (D., Texas) who will lead the House conferees, went far out on a limb in insisting during House debate that $2.6 billion could be cut out of defense funds without impairing national security. They figure Mr. Mahon will be reluctant to give in much to his Senate colleagues.

The Senate will also act this week on a $456.2 million compromise money bill for the Interior Department that provides $6.7 million to continue buying asbestos annd fluorspar in the new fiscal year. The House approved the measure Friday. No money would be furnished to buy tungsten or columbium-tantalum.

Allied Chemical to Build Plant

NEW YORK—Allied Chemical & Dye Corp. announced plans to build a plant in Pine Bluff, Ark., for the production o f aluminum sulfate used in paper sizing agents and as a water coagulant.

ADVERTISED IN LIFE®

California home builder features the most powerful media merchandising symbol ...draws 10,000 people first day, $2,000,000 gross sales first week

Promotion of advertising in LIFE is daily proving its value in many fields of selling. Here is dramatic evidence of yet another vital industry's recognition of the impact of "Advertised-in-LIFE."

One of the nation's largest home building concerns, The Aldon Construction Company of Los Angeles, headed by Willard Woodrow, has just initiated a pioneer home sales campaign keyed to products advertised in LIFE.

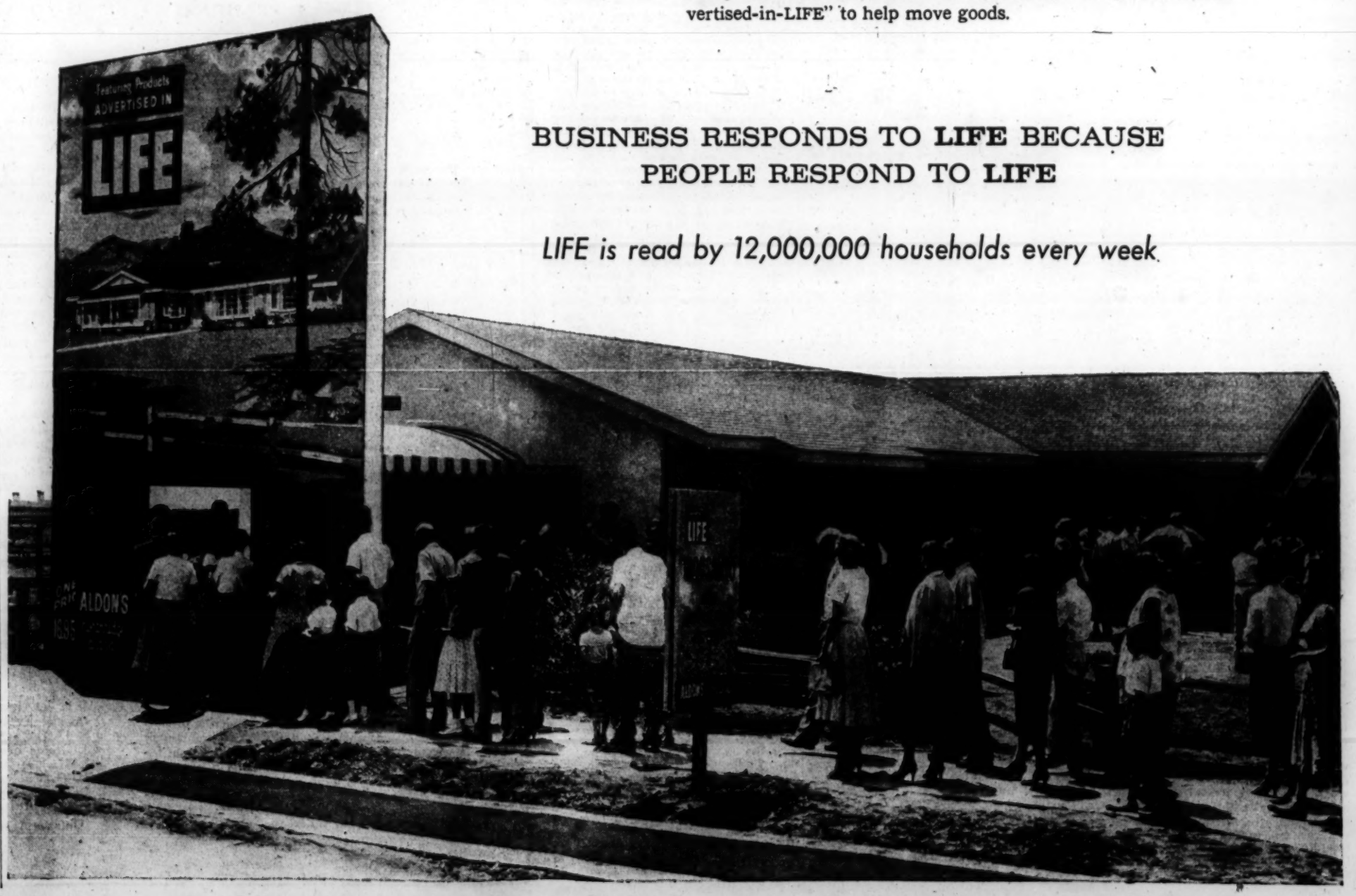
As an aid to volume selling of 2,000 quality homes planned for this year (ranging from $16,950 to $35,000), Aldon's campaign is based on the fact that "each home will feature the products and materials that have gained public recognition and confidence through national advertising in LIFE."

Aldon is using a complete advertising-merchandising campaign with local media and point-of-sale displays carrying the theme "Built with famous products advertised in LIFE."

And the campaign has paid off from the start. 10,000 people came to the Grand Opening at Northridge Plaza (shown below) on Sunday, June 23. Within a week, the first section of 120 homes sold out for gross sales of $2,000,000.

Explaining the development of this merchandising-selling strategy, Woodrow, whose firm grossed a record $38,000,000 in 1956, said: "The prestige of products nationally advertised in LIFE is a real selling advantage for Aldon. For this reason, we selected and are featuring products which are being pre-sold through the advertising pages of LIFE."

And all over the country, more than ever, businessmen in many varied fields continue to capitalize on the power of "Advertised-in-LIFE" to help move goods.



BUSINESS RESPONDS TO **LIFE** BECAUSE
PEOPLE RESPOND TO **LIFE**

LIFE is read by 12,000,000 households every week

Another Round? Many Steel Users Say They Will Increase Prices

Continued From First Page

the effect of higher costs or hold the line," comments Judson S. Sayre, president of the Norge Division of Borg-Warner Corp.

A big Chicago appliance maker says it will take "several weeks" before his company can set a new pricing policy and that changes will be spotty. A slow moving appliance, for example, may not be increased in price but a more popular one might, he says.

Absorbing It

Many fabricators and manufacturers say they may have to absorb at least part of the steel increase.

An executive of a Birmingham, Ala., fabricating and warehousing company reports that his firm has been figuring on a price increase and in quoting bids on future jobs has been adding $6 a ton. "But," he adds, "because of the competitive situation, we've had to shave our profit margin so much that we're not getting the $6."

"I presume we can pass on an increase," says William H. Wilkerson, president of Auto-Nailer Co., Atlanta maker of automatic fastening machines for the furniture and other woodworking industries. "We won't attempt to make anything on the increase and we hope we won't lose anything."

Adds a spokesman for Salem-Broslius, Inc., manufacturer of industrial furnaces and materials handling equipment in Carnegie, Pa.: "We'll get clipped on some of our short-term contracts, but the company has escalator clauses in some of its long-term agreements."

Little Reluctance

Many steel users indicated little reluctance to add the new steel costs into their prices—and saw no reason why they should be hesitant.

Summing up this attitude is a statement by Herman T. Pott, chairman of St. Louis Shipbuilding & Steel Co., maker of river boats and barges:

"We're not going to take a steel price increase out of our own pockets unless business gets lousy."

The last major increase in steel prices came in August, 1956, after the 36-day nationwide strike. It averaged $8.50 a ton. Since then, prices have been advanced an additional $5 or so, mostly through adjustments on "extras", the charges paid by customers over and above base prices for special processing of the steel.

Demand for steel, though considered good by the industry, is not at the boom levels of a year ago. Actual production through March, April, May and June has been below year-ago levels.

Judge Rules Zenith Didn't Infringe Patent Western Electric Held

By a WALL STREET JOURNAL *Staff Reporter*

WILMINGTON, Del.—Zenith Radio Corp. did not infringe a patent on a radio tuning device held by Western Electric Co., Inc., Chief Judge Paul Leahy ruled in Federal District Court here.

The decision settled the first phase of eight parts to a patent suit filed by Zenith here in 1947 against Western Electric, Radio Corp. of America and General Electric Co.

No date has been set for taking up the remaining seven phases of the case.

The patent on which the initial phase of the case centered was for a variable condenser developed by the late Sidney E. Anderson of Maplewood, N. J. It expired in 1949. Zenith at one time took out a license on this patent, then dropped it. Zenith claimed that when the license was dropped, the three defendant firms made threats of enforcing their claims on this and other patents. Zenith brought its Delaware Federal court action seeking a declaratory judgment that it was not infringing the patent and or that the patent was invalid and unenforceable, on grounds of misuse and alleged violation of Federal antitrust laws. Trial on the so-called Anderson patent was held in June, 1956.

In his decision, Judge Leahy said that "Zenith is a different system from Anderson's and independent of the concept of Anderson."

He added that the Anderson patent, held by Western Electric, was a valid one, but he said, "I do not think Zenith has been an infringer of Anderson, because its structures and their functions are outside the Anderson patents."

After Zenith's original suit was filed in this case, Western Electric and R.C.A. and General Electric filed counter-claims. After discussions among the opposing attorneys, the counter-claims finally charged Zenith with infringing 23 specific patents. Of these, 11 are held by R.C.A., eight by Western Electric and four by General Electric. The 23 patents were broken into eight sets, with a separate trial to be held for each set.

Open-End Investment Firms' Sales Rose in First Half, Group Says

By a WALL STREET JOURNAL *Staff Reporter*

NEW YORK—Sales of open-end investment companies' shares during the first six months of 1957 total an estimated $705 million, against $669,625,000 in the like period a year ago, according to the National Association of Investment Companies.

During the 1957 first half, the association said, repurchases of shares will have been an estimated $225 million, slightly under the $235 million in the like period a year ago.

Assets of the open-end investment company shares at the end of the first half of 1957 were $9.7 billion, against $8.6 billion at the half-way mark last year.

Open-end companies—mutual funds—are continuously issuing and offering shares publicly at net asset value per share plus commission. Net asset value per share is the market value of the funds investments divided by the number of shares it has outstanding. The funds stand ready to repurchase shares at net asset value at all times.

These companies contrast with closed-end companies, which issue a limited number of shares which are then traded in the open market, their prices varying according to supply and demand.

Assets of closed-end investment companies rose to about $1.4 billion by the end of the first half, the association said, against $1.3 billion a year earlier.

Fir Plywood Orders Drop

PORTLAND, Ore.—Douglas fir plywood orders fell 16.7% below production for the week ending June 22, according to the Douglas Fir Plywood Association.

Orders rose only slightly from the previous week, while production increased 39%. Compared to the like week a year ago, orders were up 3.6% and production climbed 42%.

Statistics compare (square feet 000 omitted):

Week ended	June 22,'57	June 15,'57	June 23,'56
Orders	100,914	99,965	97,379
Production	121,039	117,530	85,208
Unfilled orders	331,705	342,794	310,092
Year to date:	1957	1956	% Chg.
Orders	2,588,065	2,333,678	+ 10.9
Production	2,597,631	2,525,452	+ 2.9

Mississippi Valley Structural Steel

ST. LOUIS—Mississippi Valley Structural Steel Co. has purchased two companies in Chattanooga, Tenn., J. B. Butler, chairman, announced. Purchase terms were not disclosed.

The newly acquired concerns—Converse Bridge & Steel Co., Inc. and Industrial Steel Erection Co.—will be operated as the Converse division of Mississippi Valley. Both companies are former subsidiaries of the Siskin Steel & Supply Co. of Chattanooga.

Duke Power Plans Hydro Project in the Carolinas

WASHINGTON—Duke Power Co., Charlotte, N. C., asked the Federal Power Commission for a license to build a $50,900,000 hydroelectric project on the Catawba and Wateree rivers in the Carolinas.

The proposed development, designated Cowan's Ford, would have an ultimate generating capacity of 35,000 kilowatts. Major item in the development would be a 5,870-foot-long concrete and earth fill dam backing up a 29,760-acre reservoir.

Big Board Survey Finds Listed Firms Pay Less In Underwriting Fees

By a WALL STREET JOURNAL *Staff Reporter*

NEW YORK—A New York Stock Exchange survey has found that in 1956 it cost companies listed on the Big Board less to finance new stock issues than it cost non-listed companies.

The survey, which arrives at the same conclusion as a similar 1955 study, was based on the analysis of financing by 53 Stock Exchange companies and 53 not listed on the Exchange.

Chief finding was that Big Board companies paid $2.60 in underwriting fees for every $100 of new capital received, while non-listed companies paid $5.97 for each $100 raised. Put another way, the Exchange said, listed companies saved $37,000 over what non-listed companies had to pay an underwriting firm for every $1,000,000 raised through the sale of common stock.

An underwriting firm is the middleman between the company and the public in the sale of new securities. It commits itself to buy the shares and then resells them to investors at a markup.

In its survey, the Stock Exchange sought to eliminate certain factors which might distort the overall finding that listed companies fare more inexpensively in the capital market than non-listed companies. They ran comparisons between the two types of companies on the time of the year issues were offered, asset size, type of industry, value of issue, quality rating, value of stock rights and distribution of shareownership. In almost all cases where there were sufficient examples to warrant a conclusion, the Exchange found that its listed companies saved money, compared to non-listed companies, in raising capital through new stock issues.

AMF Buys Into Italian Firm

NEW YORK — American Machine & Foundry Co. purchased a 75% interest in SASIB, a Bologna, Italy, manufacturing organization, for approximately $1,500,000 and will operate it as a subsidiary, said Morehead Patterson, chairman and president.

SASIB — Societa Per Azioni Scipione Innocenti Bologna — produces tobacco processing equipment, railroad ticket machines and railroad signal devices.

Shamrock Oil & Gas

SHAMROCK OIL & GAS CORP. and subsidiary report for six months ended May 31:

	1957	a-1956
a-Earned per share	$1.99	$2.09
Net sales & other income	28,800,490	25,558,805
Net before income taxes	5,794,073	6,155,501
Income taxes	1,223,500	1,365,344
Net income	4,570,573	4,790,157

a-Adjusted to year-end audit.

For the quarter ended February 28, 1957, Shamrock Oil & Gas reported net income of $2,616,134, equal to $1.14 a share, compared with net income of $2,616,958, or $1.16 a share, in the like 1956 period.

Balance sheet items of Shamrock Oil & Gas Corp. and subsidiary follow:

	May31,'57	May31,'56	May31,'55
Total assets	$75,285,073	$67,159,926	$60,484,645
a-Prop., plant and equip	58,765,936	50,576,746	47,708,183
Cash	2,370,367	4,604,162	3,320,919
Inventories	8,167,059	5,881,502	5,061,019
Current assets	15,311,488	15,390,975	11,845,140
Current liabilities	7,622,600	9,929,510	7,857,005
Long-term debt	23,899,500	17,974,250	18,749,090
Capital surplus	6,299,656	6,225,743	5,360,021
Earned surplus	33,770,377	29,505,343	25,221,244
Capital shares	2,300,170	2,296,411	2,259,603

a-After depreciation, etc

Niagara Mohawk Power

NIAGARA MOHAWK POWER CORP. and subsidiaries report for the twelve months ended April 30:

	1957	1956
a-Earned per common share	$2.00	$2.25
Operating revenues	246,298,000	235,851,000
Net after depr. & taxes	c-30,344,000	40,117,000
Net income	26,493,000	29,722,000
Net after preferred dividends	23,156,000	25,985,000
Common shares	11,556,194	11,556,036

a-After preferred dividends. c-After portion of loss on retirement of Schoellkopf Stations 3B and 3C, equivalent to reduction in Federal income taxes amounting to $3,000,000.

First Western Bank

FIRST WESTERN BANK & TRUST CO. (San Francisco): Principal items from the bank's statement as of June 6, 1957, compare as follows (000 omitted):

	June 6,'57	Mar.14,'57	June30,'56
Loans & discounts	$456,999	$449,536	$474,474
U. S. Govt securities	249,392	270,064	245,450
Deposits	819,173	815,134	805,301
Cap surp & undiv prof	67,192	66,146	65,810

Rutland Rwy.

RUTLAND RAILWAY reports:

	1957	1956	1955
May gross	$425,345	$463,410	$375,165
a-Net income	11,668	45,408	23,272
Five months gross	2,264,585	2,205,332	1,903,304
a-Net income	199,225	190,902	51,436

a-After taxes and charges.

Tenn. Central

TENNESSEE CENTRAL RAILWAY reports:

	1957	1956	1955
May gross	$351,048	$447,043	$464,810
Net operating loss	6,981	c-50,476	c-46,472
Five months gross	1,864,355	2,276,768	2,197,830
Net operating loss	3,933	c-257,518	c-193,689

c-Income.

Bank of America Says Assets Top $10 Billion For the First Time

Net in Six Months to June 30 Fell To $1.37 a Share From $1.44 In the Like '56 Period

By a WALL STREET JOURNAL *Staff Reporter*

SAN FRANCISCO—Bank of America N. T. & S. A., the nation's largest bank, reported its total assets topped $10 billion for the first time on June 30, although earnings for 1957's first half fell from a year earlier.

S. Clark Beise, president, announced the bank's mid-year statement of condition showed total resources of $10,028,278,418, a gain of $506,661,913 over assets of $9,521,617,505 on the like date a year ago.

Net operating profit for the six months ended June 30 totaled $35,108,000, equal to $1.37 a share, against $36,911,000, or $1.44 a share, in the like 1956 period, Mr. Beise reported.

Although this year's first half per-share earnings were seven cents less than in the 1956 period, Mr. Beise said, "the net results show that improved income during the first half of the year has substantially compensated for added costs of the increased interest rates now being paid our more than four million savings depositors." Bank of America, with other California banks, began paying 3% interest on savings deposits, up from 2%, on January 1.

"It should be noted," Mr. Beise said, "that savings and other time deposits have increased consistently since the first of the year and are now $282,196,595 higher than on January 1."

After the transfer of $5 million to the reserve for possible loan losses in the first half, resulting in a tax saving of $2,366,000, a total of $32,775,515 was available for dividends and addition to capital funds. Of this amount $23,040,000 was paid out in dividends, or $1,920,000 more than was paid in the 1956 first half.

BANK OF AMERICA N.T.&S.A. reports for the six months ended June 30:

	1957	1956
Earned per share	$1.37	$1.44
Net operating profit	35,108,766	36,911,596
Capital shares	25,600,000	25,600,000

Bank of America's transactions in securities yielded an additional profit of $300,749 in the 1957 first half year, compared with $192,130 in the first half of 1956.

Mueller Brass Reports Sharply Lower Sales, Net for Second Quarter

By a WALL STREET JOURNAL *Staff Reporter*

PORT HURON, Mich.—Mueller Brass Co. reported sales and earnings fell sharply in the second quarter of its fiscal year from the like 1956 period.

For the three months ended May 31, Mueller reported net income of $468,229 or 83 cents a share against $846,591 or $1.52 a share in 1956. Sales in the second quarter dropped to $14,675,019 from $19,730,994 in the like period last year.

For the first half sales were $28,944,049 and net income was $989,218 or $1.76 a share. This compared with sales of $39,036,060 and net income of $1,553,270 or $2.78 a share in the similar six months in 1956. The company had a slightly larger number of shares outstanding this year than last.

F. L. Riggin, president, noted, however, that as the second half began, incoming orders were increasing. "Barring any interruptions to production," he said, "aside from the normal shutdowns for plant vacations and inventory, we expect that both sales and earnings for the period will compare favorably with the company's first half."

"The lower level of sales for the 1957 six months was the result of several factors," Mr. Riggin said. "The lower prevailing price for copper was reflected directly in the selling prices of our products. In addition, during the period from July, 1956, when metal prices were falling steadily, customers reduced their orders and consumed inventory, awaiting price stabilization. A strike at the Valley Metal Products plant halting production there for six weeks, added to these factors."

During the second quarter of the new fiscal period the Port Huron plant began producing steel valves and driers for commercial refrigeration and air conditioning. Previously both items had been made from brass and copper. It marks the first major venture for the company into steel fabrication.

At the end of May this year Mueller announced it was entering the powder metallurgy field. A pilot plant, plus additional equipment, has been moved into the production department.

The report added that the new facilities of the Sheet Aluminum Corp. are now in commercial production, and is expected to make an increasing contribution to sales and earnings during the remainder of the fiscal year.

MUELLER BRASS CO. and subsidiaries report for quarter ended May 31:

	1957	1956	1955
Earned per share	$.83	$1.52	$.95
Net sales	14,675,019	19,730,994	17,008,190
Net before inco tax	1,019,282	1,758,931	1,166,481
Net inco after taxes	468,229	846,591	530,069
Capital shares	560,586	557,858	555,383
Six months ended May 31:			
Earned per share	$1.76	$2.78	$1.92
Net sales	28,944,049	39,036,060	31,999,200
Net before inco taxes	2,133,514	3,227,519	2,277,357
Net inco after taxes	989,218	1,553,270	1,065,378

Philadelphia Electric

PHILADELPHIA ELECTRIC CO. and subsidiaries report for 12 months ended April 30:

	1957	1956	1955
a-Earned per com shr	$2.62	$2.47	$2.30
Operating revenues	227,540,402	216,833,365	200,332,176
b-Net income	35,870,585	34,061,354	31,686,900
Pfd & pref com divs	3,827,119	3,921,935	4,319,894
Balance for common	31,943,466	30,139,319	27,367,006
Common shares	12,196,310	12,196,310	11,901,134

a-After deducting dividend requirements on the preferred and $1 dividend preference common stock. b-After taxes and charges.

Appalachian Electric Power

APPALACHIAN ELECTRIC POWER CO. (controlled by American Gas & Electric Co.) reports for 12 months ended May 31:

	1957	1956	1955
Earned per pfd shr	$45.33	$42.28	$38.05
Gross revenue	97,343,763	94,624,082	88,460,506
a-Net income	16,387,936	15,346,963	13,869,107
$4.50 preffered shares	361,500	363,000	364,500
b-Common shares	9,110,000	9,100,000	9,100,000

a-After taxes and charges. b-All owned by American Gas & Electric Co.

New England Electric System

NEW ENGLAND ELECTRIC SYSTEM reports for five months ended May 31.

	1957	1956	1955
Earned per shar	$.61	$.62	$.58
Gross revenue	64,830,353	63,028,315	53,093,756
a-Net income	6,640,081	6,353,511	5,834,376
Common shares	10,854,683	10,186,702	10,019,707

a-After taxes and charges.

Northeast Airlines

NORTHEAST AIRLINES, INC., report:

	1957	1956	1955
May gross	$1,119,458	$837,263	$805,827
Net loss	254,038	a-11,316	a-12,778
Five months gross	4,835,394	3,529,043	3,404,231
Net loss	1,318,683	360,390	308,890

a-Income.

Avco Earnings Gained Sharply in Six Months As Sales Fell Slightly

By a WALL STREET JOURNAL *Staff Reporter*

NEW YORK—Earnings of Avco Manufacturing Corp. for the six months ended May 31, 1957, scored a substantial gain over a year ago.

Net income for the period amounted to $5,232,621, equal to 56 cents a common share, compared with $28,716 in the like 1956 period. No provision was required for income taxes in the first half this year because of a loss carry-forward.

First half sales of $165,018,259 were only slightly below the $167,844,606 reported last year, despite the fact that the company is no longer in the appliance business. Last November it sold its Bendix home laundry business to Philco Corp., and discontinued production of Crosley appliances, radio and television receivers.

The company reported continued satisfactory results in its industrial and defense businesses, including aircraft engines, electronics and airframe manufacture, as well as its research and development contracts on the nose cone of the intercontinental ballistic missile.

Avco stated that a strike at its New Idea Division, producers of farm equipment, had a material adverse effect on results for the six months. The strike has been in progress since April 16.

AVCO MANUFACTURING CORP. and subsidiaries report for six months ended May 31:

	1957	1956
a-Earned per common share	$.56	c-$.32
Net sales	165,016,259	167,844,606
Net income	e-5,232,621	b-28,716
$2.25 preferred shares	132,927	132,934
Common shares	9,066,046	9,065,754

a-After preferred dividends. b-After giving effect to $347,000 tax credit. c-Earned per preferred share. e-No provision was required for income taxes in the first half of this fiscal year because of a loss carry-forward.

Ex-Cell-O Corp.

EX-CELL-O CORP. and consolidated subsidiaries report for quarter ended May 31:

	a-1957	1956
Earned per share	$1.09	b-$.92
Sales, etc.	44,235,778	35,242,199
Net income after taxes	3,851,608	3,249,614
Capital shares	3,630,160	1,764,860
Six months ended May 31:		
Earned per share	$2.25	b-$1.80
Sales, etc	88,158,808	65,425,774
Net before income taxes	16,730,971	13,149,948
Net income after taxes	8,174,440	6,358,394

a-Includes sales and earnings of Cadillac Cage Co. and Smith Bearing Co., acquired December 1, 1956. b-Adjusted to reflect two-for-one stock split on April 1, 1957.

Masonite Corp.

MASONITE CORP. reports for quarter ended May 31:

	1957	1956
a-Earned per share	$.84	$1.32
Net sales	15,846,310	15,945,461
Net before income taxes	2,505,342	3,909,168
Income taxes	1,290,500	2,004,650
Net income	1,214,842	1,904,518
Nine months ended May 31:		
a-Earned per share	$2.28	$3.74
Net sales	42,456,521	45,954,242
Net before income taxes	6,796,127	11,035,418
Income taxes	3,498,800	5,630,000
Net income	3,297,337	5,397,410

a-Based in all periods on the 1,443,389 capital shares outstanding May 31, 1957

Elastic Stop Nut

ELASTIC STOP NUT CORP. OF AMERICA reports for six months ended May 31:

	1957	1956
a-Earned per share	$2.32	$1.64
Net sales	15,553,033	11,510,845
Net before taxes, etc	2,960,257	1,800,201
Federal income taxes	1,533,350	931,000
Prov. for renegotiation, net	196,000	
Net income	1,228,907	869,201
Current assets—May 31	13,547,434	11,875,649
Current liabilities—May 31	4,893,108	4,035,840
Unfilled orders—May 31	7,342,773	5,449,551

a-Based in both years on the 530,043 capital shares outstanding May 31, 1957.

Pacific Tel. & Tel.

PACIFIC TELEPHONE & TELEGRAPH CO. and subsidiaries report for three months ended May 31:

	1957	1956	1955
a-Earned per com shr	$2.33	$2.41	$2.34
Operating revenues	215,661,105	195,426,945	175,685,591
b-Net income	34,756,719	31,834,746	29,371,166
Average com shrs	10,115,145	9,593,668	7,215,190
Twelve months ended May 31:			
a-Earned per com shr	$9.57	$8.62	$8.79
Operating revenues	821,695,197	749,894,104	649,361,264
b-Net income	94,738,260	81,258,465	73,236,466
Average com shrs	9,594,629	8,307,451	6,880,662

a-Based on average number of common shares outstanding during the period, after allowing for preferred dividend requirements. b-After taxes and charges.

Kroger Co. Says Sales Gained 12%, Net 16% In First 24 Weeks of '57

By a WALL STREET JOURNAL *Staff Reporter*

CINCINNATTI—Kroger Co. earnings in the 24-week period ended June 18 rose 16% from the like period a year ago, accompanying a 12% increase in sales, Joseph B. Hall, president, reported.

Earnings amounted to $9,295,952 or $2.39 a share, compared with $7,995,291, or $2.06 a share, on stock now outstanding in the 1956 period. Sales rose to a record $725,097,772 from $671,530,383 in the first 24 weeks of 1956.

Mr. Hall noted that average sales per store increased to $21,200 a week in the 1957 period from $17,800 a week a year ago.

Fifty-seven new supermarkets have been opened so far this year, he said, and 22 other stores have been modernized. Kroger plans to open a total of 150 new stores in 1957.

He added that new distribution centers in Ft. Wayne, and Shreveport were occupied during the first half of the year and that construction is under way on distribution centers in Cleveland, Detroit, Grand Rapids, Indianapolis and St. Louis.

KROGER CO. reports for 24 weeks ended June 15:

	1957	1956
a-Earned per com share	$2.39	$2.06
Sales	732,097,772	671,530,383
Net income after taxes	9,295,952	7,995,291
Common shares	3,881,637	3,712,383

a-After preferred dividend requirements and based on number of common shares outstanding June 15, last.

Schenley Industries Says 9-Month Net Rose 86%, Sales 17.5%

By a WALL STREET JOURNAL *Staff Reporter*

NEW YORK — Schenley Industries, Inc., for the nine months ended May 31 reported net income of $8,713,207, equal to $1.99 a share, up 86% from the $4,672,230, or $1.07 a share earned in the similar period of fiscal 1956.

Net for all of fiscal 1956 was $8,439,000, equal to $1.93 a common share, on sales of $104,162,000.

Sales for the nine-month period rose 17.5% to $380,813,480, up from $306,583,118, indicating, said Lewis S. Rosenstiel, chairman, that sales "will come within striking distance of $500 million for the fiscal year ending August 31."

"The reason for the marked increase in sales and earnings," Schenley spokesmen said, "is the result of the company's aggressive sales program for all its products but particularly for its quality bourbons and straights."

SCHENLEY INDUSTRIES, INC., and wholly owned consolidated subsidiaries report for nine months ended May 31:

	1957	1956	1955
Earned per share	$1.99	$1.07	$.99
Net before income tax	17,333,397	9,862,330	8,047,229
Income taxes	8,619,990	5,130,000	4,320,000
Net income	8,713,207	4,672,230	3,527,229
Capital shares	4,360,851	4,363,726	4,363,726

Sales for the nine months ended May 31, last, amounted to $380,813,480, a gain of 17½% over last year's nine months, the report stated.

For six months ended February 28, 1957, net income was $7,192,905, equal to $1.64 a share, compared with $3,012,986, or 69 cents a share in like period of preceding year.

Ohio Power

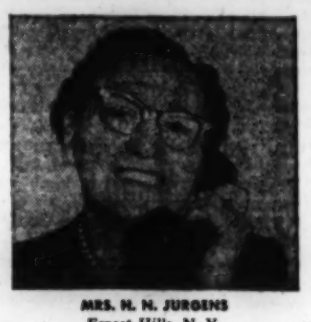
OHIO POWER CO. (controlled by American Gas & Electric Co.) reports for 12 months ended May 31:

	1957	1956	1955
Earn per comb pfd shr	$44.85	$42.82	$44.41
Operating revenues	102,136,836	98,179,501	87,841,235
a-Net income	18,485,665	17,650,901	15,633,947
$4.50 preferred shares	202,403	202,403	202,403
$4.40 preferred shares	100,000	100,000	100,000
$4.20 preferred shares	60,000	60,000	
$4.08 preferred shares	50,000	50,000	50,000
b-Common shares	7,320,000	7,310,000	7,130,000

a-After taxes and charges. b-All owned by American Gas & Electric Co.

"It was my constant companion for 10 years."

"For ten years I was blind, and the telephone was just about my only contact with the world outside my home. I'll always remember the calls from friends and relatives – how they let me share in the joys and sorrows of those dear to me. And I'll always remember the wonderful operators who helped me make calls when I couldn't dial myself. Now that I can see again, the telephone is still my best contact for getting out into the world once more."



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Forest Hills, N. Y.

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NEW YORK TELEPHONE COMPANY

ANNUAL REPORT

BELCHER MINING COPORATION LIMITED

PRESIDENT'S LETTER TO SHAREHOLDERS:

The principal operations of your Company during the past year were concentrated on Innetalling Island, in the southeastern part of the Belcher Archipelago, where a huge magnetite deposit was discovered late in 1955. Extensive exploration, intensive ore-dressing tests and comprehensive studies of the economics of transportation indicate development of this deposit into a major mining operation.

During 1956, 83 diamond drill holes, comprising 30,000 feet of drilling, were completed along a length of 10 miles of this massive magnetite deposit. Every hole intersected the magnetite-rich beds, which proved to be most consistent and were shown to have an average thickness of over 140 feet. The proven section of this deposit, estimated at over one billion tons of magnetite, would support substantial production for generations. Hundreds of samples, each representing 10 feet of diamond drill core intersection, as well as large bulk samples are now being subjected to exhaustive tests in leading research laboratories in Canada, United States and Germany. Complete reports covering results of these ore-dressing tests are expected shortly, but Interim Reports already in hand confirm that by simple, straight magnetic separation, the magnetite yields a high-grade concentrate of approximately 66% iron content with no deleterious impurities. Such a product commands premium prices from world steel mills which are seeking new major sources of iron ore to replenish shrinking reserves.

The Innetalling Island deposit is ideally located for cheap open-pit mining, it lies above sea level and is directly alongside deep, sheltered tidewater. A study of the economics of transportation reveals the importance of this location, as no costly rail haul will be involved in the delivery of our ores, which will be transported by low-cost, direct all-water route to the world's iron markets.

These rewarding efforts have brought your Company to the interesting stage of considering production of considerable magnitude. While preliminary discussions have already been held, negotiations for senior financing to bring the property into production must perforce await completion of all reports on research and other engineering studies. On the basis of these reports your Company will be in a position to formulate production plans.

While your Company's main effort in 1957 will be directed towards completing its production plans for its Innetalling Island deposit, a broad exploration programme will also be carried out. This will involve detailed investigation, including diamond drilling, of other areas of Belcher Islands, where large tonnages of iron ore have already been indicated in preliminary work. In addition to this search for other important iron deposits, the finding of interesting occurrences of chalcopyrite during the iron drilling programme last year, has opened up the possibility of major deposits of copper, lead and zinc sulphites throughout the Belcher Archipelago. A considerable exploration programme, including an air-borne electromagnetic survey and diamond drilling, will be undertaken this year to thoroughly investigate the discoveries already made, as well as to carry out an intensive search for non-ferrous deposits in other geological favourable areas of the Islands.

Through its wholly-owned subsidiary, Wales Quebec Mines Limited, your Company has obtained a concession in the new nickel-copper belt in the Cape Smith-Wakeham Bay region of Ungava, Quebec. An exploration programme, including participation in a giant airborne geophysical survey of this new area and diamond drilling, is planned for the 1957 season.

Your Company is in a strong financial position to conduct this vigorous exploration programme. Working capital, giving effect to a recent stock underwriting, approximates $2,250,000.

Douglas Banks
PRESIDENT

OFFICERS

Douglas Banks ..... *Chairman and President*
J. George Boeckh ..... *Vice-President*
M. C. Maddigan ..... *Secretary-Treasurer*

DIRECTORS

J. C. L. Allen ..... Toronto
Douglas Banks ..... Toronto
S. J. Bird ..... Toronto
J. George Boeckh ..... Toronto
J. M. Eastman ..... Toronto
M. C. Maddigan ..... Toronto
Robt. C. Stanley, Jr. ..... New York

HEAD OFFICE: Suite 602 199 Bay Street, Toronto, Ontario, Canada.

Girl Graduates: They Have Greater Opportunity But Little Interest

Continued From First Page

to women." Citizens & Southern now has 11 women at the officer level.

Most employers' attitudes fall somewhere in between. Employers, employment agencies and college placement officials are well agreed that prejudice against career women is lessening, although many companies who hire women for high level specialized work balk at the idea of moving the ladies into traditionally male fields.

"We can't substitute women for men because we believe our clients wouldn't be satisfied with them," explains Rachel Reynolds, assistant personel director of A. D. Little, Inc., Boston scientific consulting and research concern. The company hires more women than it once did, but not for men's jobs. "I can't think of even a single instance where we've hired a girl for a man's job despite the fact that we are steadily expanding," Miss Reynolds adds.

There Aren't Enough Men

The most rapidly expanding opportunities for women are in fields where there just aren't enough men to go around, even though men traditionally have held down the jobs. This benefits the female scientist or engineer, a small but expanding group, and a group that employers hope can be further expanded with help from colleges.

The shortage of male scientists and engineers results mainly from the swift expansion and increasing complexity of U. S. industry since World War II. In addition, current college graduating classes, furnishing industry's technical and scientific manpower, have been small because of low birth rates in the 1930's. And some employment officials estimate that nearly half of the men graduated in the past few years have been temporarily unavailable for work because of the draft or graduate study.

"If the gal fills the bill, she's hired," states a spokesman for Boeing Airplane Co. in Seattle. "We have about 70 women engineers at our plant now, compared to about 47 in 1955. We'd have more on the payroll except there just aren't enough of them graduating."

Even in scientific fields there are some curbs, as illustrated at Gulf Oil Corp.'s research center near Pittsburgh. About 10% of this year's recruitment for the center was female, compared with only 1% or 2% 10 years ago, says Ed Butcher, the center's college recruiter. Gulf has had good results with women, Mr. Butcher adds, and turnover, a traditional bugaboo, "hasn't been appreciably greater than with men."

"Women are getting into the nuclear field," he continues. "We've found that they're especially good in the micro-analytical field; they seem to have more patience than men in instrument research. But some scientific jobs are closed to women, because of the physical ardors involved. It would be pretty hard to send a woman out with a geophysical field survey party that might be out in the field for months."

At Gulf, women have been promoted to supervisory positions, including heads of laboratory sections. But women aren't considered for jobs that would involve supervising non-scientific workers, such as plant engineering crews. "We find that the more education a man has the more willing he is to accept a woman as his superior if she has demonstrated her abilities," Mr. Butcher explains. "But with non-college men she'd be likely to run into trouble."

Entering Executive Training

Though banks, brokerage houses and department stores aren't as hard pressed for workers as aircraft companies and research laboratories, many such businesses are offering young women jobs on something like an equal footing with young men. In some cases, especially among big stores, executive training programs are open to women.

Meier & Frank Co., Portland, Ore., department store, for example, sends top executives to campuses throughout the Pacific Northwest to recruit senior girls for executive training. So far this year, the store has hired four girls for its program.

"The girls are given intensive training in retailing and merchandising," says Jack L. Meier, secretary of the company. "The next step is usually to make them assistant buyers—a junior executive position—and eventually, with proper experience, they may become department buyers." One girl, Miss Carol Cross, 1955 graduate of the University of Oregon, has just completed the store's executive training program and been made an assistant buyer of lingerie.

Boston may be a city of tradition, but some of its businesses are more than willing to hire women. The First National Bank of Boston hires girl college graduates who have taken economics courses and who have some ability with figures — of the bookkeeping type — as credit analysts in its relatively new factoring department. Factoring involves buying accounts receivable at a discount, usually from smaller concerns who want to avoid collection expenses. In the factoring department, women and men work at the same jobs but, as in many other instances, the women are paid substantially less.

Only in scientific and technical fields—and in "salary schedule" positions such as Civil Service — are men and women usually paid comparable salaries for comparable work. Career women earn between $1,000 and $1,200 less per year than men with similar experience, estimates Robert S. Holty, a University of Illinois placement officer.

Won't Be Vice Presidents

A good many employers willing to put women in decision making spots—where they even boss a few men—don't think the ladies will advance much farther soon. "There are definite limitations as to where women will go," states Clyde Bruggers, recruitment administrator for Standard Oil Co. (Ohio), who has been hiring senior girls for four or five years. "Within the technical fields they can advance salarywise as far as the men, but in the general management field, the prejudices still exist. Women still have to be content with the fact that we haven't had any female vice presidents and we probably won't in my lifetime."

Sometimes the "prejudice" is protective, and this often bars women from management training in industry.

"I guess we want to protect them from the brute male in the plant," muses Mr. Bruggers. "Management training requires a lot of plant work. We're not ready yet to submit young ladies to that. We fear they'll be subject to too much abuse. Even the secretaries at the plants are men."

Some placement officers, female, scoff at this solicitous attitude. Says Mrs. John A. Le Bedoff, director of personnel and placement for Western Reserve University in Cleveland: "You'd think the shop is a leper colony, but I worked in industry a while. I had to go out in the shop and my morals never were hurt."

Actually, the two most commonly-expressed employer criticisms of job-seeking young women is that the girl graduates aren't adequately prepared for the job they're after or aren't really interested in a career.

A relatively small number of girls in college take the science majors that would almost guarantee them a job on graduation. At Radcliffe, a Cambridge, Mass., women's college, only three of the class of '57 graduates qualified for scientific jobs in industry, says Mrs. Mary Alice Schaefer of the college's placement office. These three, however, could have been hired many times over.

"How many language majors can you use?" asks Dorothy Harvey, head of a Philadelphia employment agency. "How many American firms need interpreters? When we need an artist we place an ad and we're swamped for days with little girls behind big portfolios full of sketches. It's a nice method of self expression, art, but how many artists can the market stand?"

Artists, language majors and liberal arts graduates "sooner or later, if they really want to work, drop their big ideas and settle for something less," says a spokesman for another employment agency. "The English majors take jobs as proofreaders or in advertising, as librarians or market researchers. If they're willing to start low, they'll find work."

"The typewriter and steno pad are a girl's best tools for opening the door to advancement; she can't sell her B.A. degree," observes Miss Adele Lewis of New York City's Career Blazers employment agency, which interviews about 350 girl graduates a week. "Clerical skills are a must and the sooner colleges realize this the easier it will be to place their graduates."

First Choice Is Marriage

Numerous employers are hesitant to hire even adequately prepared women for responsible positions for fear the job soon will give way to a wedding ring and a family. In many industries, training programs are so "extensive and expensive that employers don't believe it is worth while to train a woman who in most cases will get married in two to four years," notes Mr. Holty of the University of Illinois.

Some companies, though, encourage combining family and career. California Packing Co., for example, grants maternity leaves of absence ranging from four months to a year.

Employers' contentions that today's young women basically aren't interested in a career are borne out in large part by the graduates themselves. Interviews on a number of campuses with graduating girls revealed that while many would be at work by fall, the great majority looked upon a job as only a short-term arrangement. In many cases, they said they would work only until hubby got through graduate school. Others plan to work only long enough for a down payment on a house or new furniture for an apartment.

One of the few detailed surveys of women college graduates' career plans was made a year ago by the U. S. Department of Labor and the National Vocational Guidance Association. The survey covered graduates of June, 1955, but the major conclusions apply to the class of '57 as well.

Half Prefer Not Working

Only one-fourth of more than 3,000 graduates interviewed a few months after graduation wanted a career. Another 16% then said they expected to work indefinitely but weren't planning to be career girls. Twelve per cent said they expected to work "only as necessary" and by far the greatest number, 46%, said they preferred not to work after marriage.

The typical college senior, says Dr. Helmes of the Department of Labor, contemplates working "about two years," followed by marriage, family and homemaking. After children are grown, some of the girl graduates want to return to jobs, "but all agree that their future husbands really wouldn't want them to work." This prefer-not-working attitude is a major barrier to women getting jobs in business in the first place, Dr. Helmes states.

Among women receiving bachelor's degrees in June 1955, and working in the winter of 1955-56, about 61% were teachers; 19% were professional workers such as nurses, biological technicians, statisticians and copywriters, and 15% were doing clerical work. Aside from teachers (the undergraduate major of 35% of the class), not many of the class of '55 were trained in fields with manpower shortages. Only 5% majored in nursing and other health fields, 3% in biological sciences and 2% each in physical sciences and mathematics.

Though today's girl graduate may not be tremendously interested in a career, and employers remain reluctant to hire women for many jobs, there's no denying the increase in working women. This, along with such developments as women outranking men in potential voting power (if they all went to the polls) and as shareholders in publicly owned corporations (though the men own more shares) makes for some interesting speculation.

"They've Been Brainwashed"

There's just no limit on what women may attain, contends Dr. Kate Mueller, teacher of psychology at Indiana University, chairman of the education committee of the American Association of University Women and something of a speculator about tomorrow.

The reason more women don't hold top jobs in business and industry is psychological, she insists. "They've been brainwashed. All their lives, today's women have been taught that motherhood, home making and dutiful wifedom are their lot. Look at the women's magazines, at advertising, at the movies and TV, they're all oriented the same way."

Dr. Mueller, who's a Mrs., can see the day when "90%, or let's say 80% to be conservative," of women, both married and single, will work outside their homes. She admits this is decades, perhaps even generations, off, but says the rising need for trained people makes it inevitable.

Mrs. Mueller further thinks that if women move into the work force in such numbers, city center living will be more popular with young couples than at present. "Too often these days an able young woman will leave a good work opportunity for herself because her husband's job requires that they live elsewhere. The time will come when a young couple will look for a city where both of them can find good jobs that can be reached by public transportation from a centrally located apartment."

Dr. Helmes of the Department of Labor also sees a great increase in women workers, but her imagination isn't quite so free wheeling. For one thing, she says women just don't have as good a chance as men of heading major corporations.

Why?

"It goes back to biology."

Ohmite Plans Expansion

CHICAGO—Ohmite Manufacturing Co., Skokie, Ill., will begin construction in July on a 42,000 square foot addition to their Skokie plant to be used to expand production of electrical and electronic components and other newly-developed products, said Ohmite president Mrs. D. T. Siegel.

New Boston-Los Angeles Flights

NEW YORK—American Airlines will place the first transcontinental non-stop service between Boston and Los Angeles in operation on August 1. The non-stop schedule, using DC-7 airliners in the daily "Mercury" flights, will trim an hour from the fastest existing one-stop service now operated by American between the two cities. Passengers traveling between the West Coast and Europe will have an option of connecting at Boston rather than at another East Coast city, with a saving in time, the airline said.

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STATEMENT OF CONDITION

June 6, 1957

RESOURCES

Cash on Hand and Due from Banks	$164,556,813.57
U. S. Government Securities	118,082,658.12
State and Municipal Securities	59,673,346.14
Other Bonds and Securities	5,647,201.17
Loans and Discounts	349,711,326.30
Federal Reserve Bank Stock	1,050,000.00
Customers' Liability on Acceptances	1,148.07
Accrued Interest and Other Resources	3,668,799.94
Bank Premises	4,875,000.00
Total	$707,266,293.31

LIABILITIES

Demand Deposits	$551,540,278.94	
Time Deposits	83,962,792.11	
Total Deposits		$635,503,071.05
Bills Payable		11,000,000.00
Acceptances		1,148.07
Reserves for Taxes, Interest, etc.		7,793,082.97
General Contingency Reserve		7,565,895.44
Capital	$ 15,000,000.00	
Surplus	20,000,000.00	
Undivided Profits	10,403,095.78	
Total Capital Funds		45,403,095.78
Total		$707,266,293.31

United States Government Obligations and Other Securities carried at $50,685,142 are pledged to secure Public and Trust Deposits and for other purposes as required or permitted by law.

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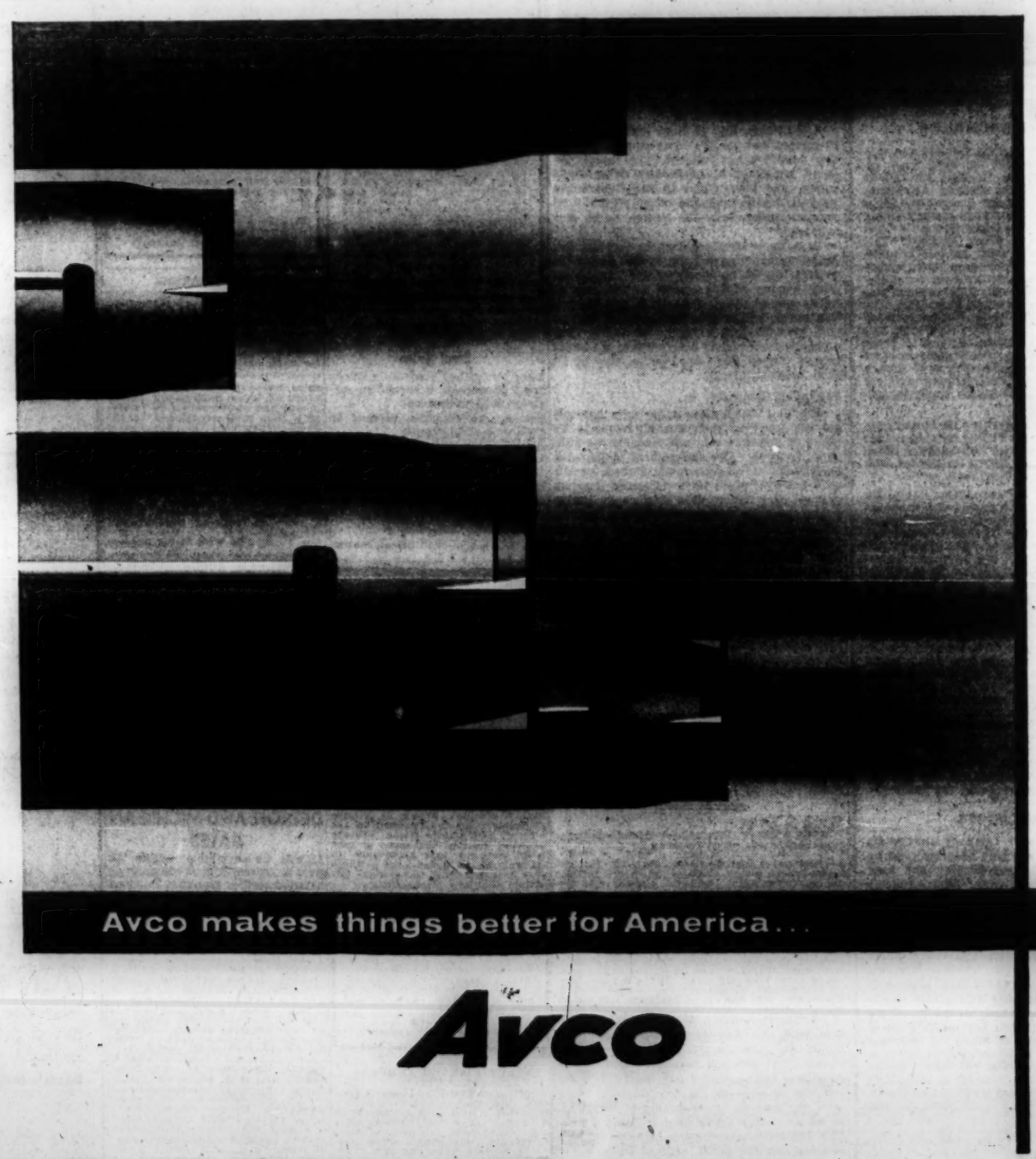

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ROLLS-ROYCE LIMITED

Record Orders and Output in Company's Fiftieth Year

Lord Kindersley on Future Lines of Development

The fiftieth annual general meeting of Rolls-Royce Limited will be held on July 9 at the Midland Hotel, Derby.

The following are extracts from the circulated statement of the chairman, **The Rt. Hon. Lord Kindersley, C.B.E., M.C.:**

On January 11, 1957, Lord Hives, C.H., M.B.E., LL.D., D.Sc., retired from the chairmanship of Rolls-Royce Ltd. It is fair to say that no individual in the company's 50 years of existence has made so great a contribution towards its success.

1956 marks the fiftieth anniversary of the company's incorporation, and it is perhaps the most fitting tribute to Lord Hives that output from our factories and orders taken reached record figures, and the company, which started in 1906 with a capital of less than £50,000, finished its fiftieth year with capital and reserves exceeding £23 million.

The growth of the company's activities in recent years and its stature on its fiftieth birthday can best be gathered from the following figures:

GROUP SALES

	Total £ million	British Government £ million	Other Customers £ million
1952	48	34	14
1954	65	45	20
1956	80	45	35

Position at December 31, 1956

Backlog of orders	£90 million
Share and loan capital reserves	£23 million
People employed	42,000
Number of ordinary stockholders	16,911
Number of workers stockholders	8,293

This increasing turnover is not at present matched by a corresponding increase in trading profits. We are at present having to expend substantial sums on the development of future products, particularly aero engines, and in addition we are making substantial payments to the Ministry of Supply in respect of development expenditure incurred by them in past years. Development for the future is however essential, and your board are confident that in due course their policy will be reflected in still further increases in our business. Nevertheless, for the time being these charges must bear heavily upon the earnings from our present level of commercial sales.

Share Capital

On May 25, 1957, you were informed of your board's decision to raise further capital by an issue of 2,157,250 ordinary shares. This money is required to enable your company to grasp the opportunity of obtaining a substantially greater share of the world market for aero engines and at the same time maintaining, and indeed increasing, the diversification of products in our other divisions. During the next decade gas turbines will replace piston engines on all new aircraft coming into operation on the routes of the world. Your directors regard it as imperative that your company should be placed in possession of the facilities which will enable it to compete successfully for a substantial share of this new business.

Implications of Government White Paper On Defence

The recent White Paper on Defence has now made clear the Government's intentions, and the implementation of their policy will significantly change the character of the aircraft and aero engine industry in which the bulk of our business lies. The first effect will, of course, materialise in our development programmes, and here your company are fortunately placed in having their engines associated with continuing projects both for the Royal Air Force and the Royal Navy. This is, of course, in addition to the work which must continue for some time to come on the large variety of Rolls-Royce engines which are in use in current types of military equipment.

It is clear, however, that over the years ahead the volume of work on development of military engines will decrease. Your board had anticipated this situation in two ways: firstly, by a greater allocation of technical capacity to the design and development of engines for transport aircraft, and secondly, by their association with North American Aviation Inc. who are in the forefront of rocket motor development in America. The latter is unlikely, as a purely military project, to produce a volume of production comparable to the fighter and bomber engines which are being replaced.

We are, therefore, dependent for our future turnover on obtaining a larger share of the world market for engines in transport aircraft, and this must be achieved in competition with American companies who enjoy the benefits of both government and civil demands for transport aircraft vastly in excess of anything which the total British market provides. In setting out on this formidable task—a task which virtually amounts to creating a new business—it is to be hoped that the government will assist by early and frequent consultation with the industry on the future requirements of Transport Command, the national corporations, and any other requirements that may arise from our obligations overseas, so that the limited funds available, whether they be government or private, may be directed to those projects which will command the widest possible markets. I am confident that your company can compete technically—the adoption by foreign airlines of the Dart, Avon, Conway and Tyne are eloquent proof of this. The cost will be substantial, but the prize is great.

Aero Engine Division

The Avon engine predominated in our manufacturing programme for the Defence Services. Development of the Conway engine is exceeding expectations and the performance achieved on the bench and confirmed in flight substantiates the claims which we have made for the by-pass principle. The development of this engine has great military significance in connection with the "V" bombers and a production order has been received. The provision of military equipment abroad continues to be an important outlet for our engines.

In civil aviation the Dart engine at present occupies the major place in our production programmes. In association with the Viscount it has accumulated well over 2,000,000 hours of running; this is currently increasing at the rate of over 100,000 hours a month.

I can only repeat that there can be no substitute for the knowledge which experience in service on this scale provides, and it is, of course, knowledge which reads across to the other engines which we are offering for civil transport.

The increasing effort which we have been devoting to civil aviation has now put us in the position of being able to offer a range of engines covering the whole field of normal airline requirements. The Tyne will complement the Dart for propeller-driven aircraft, and the Avon and Conway will be in the forefront of pure jet propulsion. With the Conway significant success has been achieved in that it has been accepted by two of the leading American constructors of long range jet aircraft. We are confident that this engine will give a good account of itself when operating against its American competitors.

Motor Car Division

Exports were at a record level and it is gratifying to note that the value of those to the United States was almost double that of the best previous year since the war. There is every indication that the demand from America will be even higher during the current year. This is the direct outcome of developing a specification suited to that particular market by the embodiment of such features as automatic transmission, power assisted steering and full air conditioning, supported by an intense sales promotion campaign.

In February this year the Federal German Government placed with the company an order worth more than £7 million for the 8-cylinder version of the "B" range of petrol engines and spare parts. These engines are to be installed in Hispano Suiza HS.30 military vehicles to be used by the West German Army. The outstanding reliability of these engines in the hands of the British Army and elsewhere was a deciding factor in the negotiations leading up to the contract. The timing is convenient in so far as the build-up of deliveries to Germany will coincide with the completion of orders from the Ministry of Supply.

Oil Engine Division

Our engines are currently powering earth moving, oil field, transport, industrial, marine and railway equipment. The potential developments in this latter field have led us to create a railway traction department for the purpose of co-ordinating and promoting sales of complete transmission units, control systems, engines and torque converters. As a result of successful trials by British Railways, instructions have been received to proceed with larger quantities and in addition orders have been taken for railway equipment from overseas.

OVERSEAS ACTIVITIES

Rolls-Royce of Canada Limited are currently responsible for servicing Dart engines in nearly 100 Viscount aircraft in operation with Trans Canada Air Lines, Capital Airlines, Cubana Airlines and other privately owned corporation aircraft—more than 45% of the flying time of the Dart engine is executed in North America. This entails considerable work for the Canadian company which will increase when further engines come into service with the many local airlines and executive owners who have ordered the Fairchild Friendship. The increasing interest which North American manufacturers and airline operators are showing in Rolls-Royce engines is being actively followed up. Oil Engines in service in North America continue to give a good account of themselves under arduous conditions in what is an extremely competitive market.

Manufacturing capacity has been fully employed in the production of maintenance and overhaul spares for Nene Engines which power the T.33 jet trainer in service with the Royal Canadian Air Force.

Rolls-Royce of Australia Pty. Limited are continuing to provide service and overhaul facilities to users of the Company's engines in the Pacific area. They are overhauling engines for Trans-Australia Airlines and Butler Air Transport and have also undertaken the overhaul of engines for the Royal Australian Air Force. During the current year, Hong Kong Airways and Philippine Airlines will take delivery of Viscount aircraft and initially engines from these two airlines will go to Rolls-Royce of Australia Limited for overhaul. The volume of work has increased during the year and it would appear that the input rate will be maintained at its present level. There is a growing interest in the company's oil engines and they have been chosen for a number of railcars which are being built in Australia. The sales prospects appear to be good and this side of the business is being followed energetically. A substantial number of "B" range engines are also in service in military vehicles and fire tenders.

CONCLUSION

The state of your company on this its fiftieth birthday has only been achieved by a great deal of hard thinking and hard work through the years. The problems which lie ahead of us are numerous and many of them difficult. The pressure on our development organisation and on all those associated with production is great. The executive directors and many others have been required to travel extensively with all the strain which that involves in pursuit of the business which now stands on our order book and in search of the knowledge upon which our future lines of development must be based. I welcome this opportunity of expressing on my own behalf and I am sure on behalf of the stockholders our appreciation of the efforts of all employees whose loyal and enthusiastic co-operation has contributed to our achievement.

Price Spread Widens Between Copper Abroad And Quotation in U. S.

London Spot Delivery Price Slips A Half-Cent to Equivalent of 27⅛ Cents a Pound

By Thomas J. Keller
Staff Reporter of The Wall Street Journal

NEW YORK — The spread between copper prices abroad and U. S. producer-custom smelter levels widened further last week.

Copper's price on the London Metal Exchange for some time has been setting the declining price pattern. As its quotation moved off, increasing the difference with other world quotations it has been the forerunner of general markdowns elsewhere.

Last week the London spot delivery price for copper slipped a half-cent to the equivalent of about 27⅛ cents a pound bid. That's the lowest since January 18, 1954, when it was 26½ cents bid. Blame for the current decline is placed on excess world supplies of the metal and slow consumer demand.

Because the London price is now 1⅝ cents a pound below the 28¾-cent quotation charged for the African copper output of Rhodesian Selection Trust group of mines, it is expected this group will be forced again to adjust its price downward by possibly 1¼ cents to 27½ cents a pound, industry sources predict. The Rhodesian price was slashed by a similar amount only two weeks ago to the current 28¾-cent level, after holding at 30 cents since February 19.

The American producer price of 29¼ cents was set June 19, a cut of 2½ cents from the 32-cent quotation that had prevailed since February 15. This price action had occurred, however, only after the spread had become as much as 4¼ cents a pound. The current difference is 2⅛ cents.

A quicker reaction to lower foreign prices for copper normally is shown in the market by custom smelters of the metal. These firms buy copper ores and concentrates from a number of mines that have no processing facilities and the purchase contracts are based on the quotation prevailing each day. They also are larger buyers of scrap copper.

Consequently they must find a price level at which they can match sales with daily intake. The custom price has been 29 cents a pound since February 19, when it was cut a cent a pound.

Demand for copper at the present price has been slow and there are reports that dealer copper is available at 28½ cents a pound. There were unconfirmed reports, too, the custom price might be shaded.

Scrap Prices Ease

Scrap copper was easier with No. 2 copper wire quoted at 22⅞ cents to 23 cents a pound, off ¼ cent to ⅜ of a cent from a week ago. This is equivalent to about 27⅞ cents to 28 cents a pound for refined copper processed from the scrap that will be ready for delivery in about three months.

Brass mill business has shown no improvement over what it has been for the past several months, but is somewhat better than at this time a year ago. Industry officials, however, expect there will be a modest pickup in the fall. Meantime, with the summer slackening period at hand and with mills shutdown for vacations, some drop in activity is anticipated, unless something develops that would change copper's downward trend.

One brass official noted that the current price for copper has vastly improved its relative competitive position with other metals. Wage boosts in the aluminum industry, to become effective August 1, under a three-year labor pact signed last year, are expected to force an advance in aluminum's price for pig by perhaps a cent a pound, or 4% above the current 25-cent a pound tag.

And in zinc, drastic steps are being taken to correct that metal's over supply situation. This condition has resulted from sharply reduced consumption, unchecked rising world output, and lower sales to the Government stockpile and through the recently greatly restricted barter deals for foreign origin zinc and lead.

In a move to check zinc over-production, American Smelting & Refining Co., one of the world's largest producers of the metal, last week announced two major curtailments at mines and smelters in the U. S. and Mexico. The moves will cut the firm's output refined zinc by 5,700 tons a month, or 34.2%. The cutbacks are equal to nearly 6% of the 96,885 tons of refined zinc turned out in May by all U. S. smelting plants.

Stockpiling Requests

The U. S. stockpilers came into the market last week for their monthly requests for offers of domestic zinc and lead for the strategic stockpile. The Government indicated it would take at least as much of both metals as it did last month when purchases were increased over the low rate of stockpile buying during previous months this year. But industry members said the domestic stockpile buying by the Government still will fall far short of absorbing surpluses of both metals. Some say the domestic stockpile buying program may not last more than a few months.

The week ended without any price change for either lead or zinc. Some industry sources reported a modest pickup in demand for both metals at the current price of 10½ cents East St. Louis, for zinc, and 14 cents a pound New York for lead. The buying, it was added, wasn't quiet, but better than it has been.

Zinc's price in London however, responded to the production cut announcement by American Smelting with an advance of about a half-cent to the equivalent of about 9½ cents a pound. Lead's price in London also gained ⅛ cent a pound to end at the equivalent of 11.40 cents.

Webb & Knapp

WEBB & KNAPP, INC., and consolidated subsidiaries report for the year ended December 31:

	1956	1955	1954
Pr from dspos of assets	$10,016,832	$7,217,098	$3,786,934
Rental income, etc	33,430,786	29,305,595	21,677,936
Net bef fed inco tax	6,202,689	6,705,443	3,640,897
Net inc aft fed inco tax	3,450,968	5,145,709	3,587,310
a-No. $6 pf shares	62,960	62,960	62,960
b-No. $1.50 2d pf shrs	1,000,000	1,000,000	1,000,000
Common shares	20,000,000	20,000,000	20,000,000

a—Cumulative dividends to December 31, 1956 not paid or declared amounted to $72.25 a share. b—Under an agreement dated June 29, 1956, William Zeckendorf, holder of all of the outstanding second preferred stock, $1.50 series, waived payment of all dividends accrued and to accrue from July 1, 1952 (date of issuance thereof) to December 31, 1957 and also released Webb & Knapp, Inc., from any and all obligations with respect to such dividends.

William Zeckendorf, Webb & Knapp's president, said an additional profit of $1,690,075 in connection with the Hotel Manhattan sale-leaseback is deferred because under certain conditions the purchaser has the right to resell the property to the company 2½ years after the date of the reopening of the hotel. Based on a study made Webb & Knapp's auditors, however, the company believes the sale is final and the profit realized because the conditions will be satisfied, the report added.

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POSITIONS AVAILABLE—MALE

HELP WANTED

A position of trust and an exceptional opportunity is open with a small successful manufacturer and distributor of a nationally known and branded textile specialty. In business for over 50 years, it now needs a young man to assist and then replace owner in directing sales, advertising and occasional traveling. Age 28-35 with long and successful employment in similar work, but not necessarily in same field, to refer to. Applicant must be of good appearance, have drive and imagination plus integrity. Reward commensurate with results, and eventual independence. Please reply in own handwriting, stating educational and business background, marital status and expected starting salary.
Box V-231, The Wall Street Journal

Assistant LABOR RELATIONS MANAGER
Excellent opportunity for personal growth in a leading engineering and construction organization. College degree preferred with extensive experience in construction of refineries, chemical and power plants. Must be versed in all ramifications of labor contracts, rules, regulations and practices, particularly with the building crafts.
All inquiries in confidence. Please send complete details, including salary requirements.
BOX V-218
The Wall Street Journal

EXECUTIVE
Steel Sales
Long established producer in Western Pennsylvania is expanding specialty steel operations.
Seeking top executive to head up steel sales department.
Applicant should have thorough knowledge of alloy and stainless steels.
This position offers real challenge and opportunity. Top salary and pension plan.
Send resume immediately.
Box V-237, The Wall Street Journal

KEEN ANALYST
to act as Controller and work directly with Chief Operating Executive of growing, publicly-owned Company. Send resume for confidential review—our organization advised.
BOX V-230
The Wall Street Journal

PRODUCTION CONTROL MANAGER
We have an outstanding opportunity for a man with 5 to 10 years of managing a production control department. We manufacture a highly complex group of electro mechanical machinery used in the aircraft and missile fields. We are growing rapidly and need a man with maturity and experience to reorganize and expand the services of a department of 60 persons. Location Southern Connecticut.
Box Y-149, The Wall Street Journal

INSTITUTIONAL SALESMEN
Required by New York office of Canadian firm. Knowledge of Canadian securities desirable. Furnish resume with salary requirements. Related benefits to those qualifying. Age bracket 30-45 years.
BOX Y-163
The Wall Street Journal

SALES FINANCE COMPANY EXECUTIVE
Growing company in Long Island area interested in expansion offers excellent opportunity to executive with diversified experience in sales and commercial finance, chattel mortgages, factoring, accts rec. loans. State background and experience. Salary open.
Box Y-159, The Wall Street Journal

POSITIONS AVAILABLE—MALE

SENIOR ENGINEERS
JUNIOR ENGINEERS
DESIGNERS
Electrical and Mechanical
Career openings in Plant Engineering
New Jersey Company
Box V-234
The Wall Street Journal

Direct Mail Executive
National voluntary health agency with affiliates in all 48 states utilizing direct mail appeal seeks man with progressively successful experience in direct mail campaign. Experience should include activity in fund raising and or public relations. Favorable salary and employment conditions offered plus outstanding opportunity for personal satisfaction. Desired age range 32-42.
Send full details to
Box CT-3, The Wall Street Journal
711 W. Monroe St., Chicago 90, Ill.

MARKET RESEARCH DIRECTOR
A multi-plant company with definite expansion and diversification plans needs an experienced market research man. Market research is a function of our business planning group and reports directly to a vice president. Prefer individual with some knowledge of the building and construction industry. Position is located in Detroit. Our employees know of this ad. Submit detailed resume and salary requirements, in confidence, to
Box V-224, The Wall Street Journal
44 Broad St., New York 4, N. Y.

PLANT MANAGER
Experienced in complete administration of plant operations. Several hundred employees. Toy manufacturer. Light metal, and injection molding plastics, fabrication and assembly. Minimum age 35. Salary $10,000 per annum plus bonus based on results. Plant located within New York City. Send complete resume.
BOX Q-241
The Wall Street Journal

WANTED BROKER
To represent us on commission basis handling our stainless steel casting account in New Jersey, New York and New England States. Our plant located in middle southwest. If interested write Box W-171, The Wall Street Journal, giving qualifications for such position.

Sales Manager with positive record and references having the ability to sell and obtain reception in line with item well recognized in the linen department of department stores. Drawing account and commission.
Box Y-169, The Wall Street Journal

Rug salesman to represent national manufacturing company with established accounts from coast to coast. Must have ability to earn to $20,000 a year on drawing account and commission.
Box Y-168, The Wall Street Journal

REGISTERED REPRESENTATIVE or OTC SECURITY SALESMAN. Overburden or retiring to associate with thriving reg. repr.
Box Q-236, The Wall Street Journal

POSITION WANTED—FEMALE

BOARDROOM LOCATION DESIRED
Woman, Registered Representative, with newspaper public relations background, seeks connection with good conservative brokerage house where recognized abilities could be utilized to mutual advantage. Midtown location preferred—no pressure selling.
Box V-213, The Wall Street Journal

POSITIONS WANTED—MALE

DETROIT AND MICHIGAN SALES
I will be available within 60 days to represent good company on salaried staff or commission. Good auto and industrial contacts. Presently partner in sales representative. Prior 9 yrs. one job with large company.
Box V-227, The Wall Street Journal

CREDIT EXEC. Diversfd exp in banking, textile fields. N. Y. U. (Credit-Acct'g, etc.) Former V.P. of a factory, credit collection mgr of a large bank. Specialized knowledge of hospital credit problems too. Age 51. Good business development man. Capable supervisor. Other income permits flexible salary. Consider $6-$10,000. Alberta Smyth Agency, 150 Fulton St., N.Y.C. Re 2-8788. Attn: E. A. Broderick. Credit Men's Fraternity recommendation.

LAWYER: Desires executive administrative position; 31; thoroughly experienced attorney; rich background business management, public relations; inclined toward music, allied fields.
Box Y-164, The Wall Street Journal

POSITIONS WANTED—MALE

AVAILABLE DUE TO MERGER
Vice-President and Works Manager. Heavy background in sales and production of special machinery, manufacturing engineering, tool-room operations. Experience in diesel and aircraft engines. Management experience at all levels. Desires permanent connection. Age 39. Address reply to
Box C3-23
The Wall Street Journal
711 W. Monroe Street
Chicago 90, Illinois

SHEET METAL EXECUTIVE
Presently employed but will be available Aug. 15. 20 years successful background of plant management, sales, engineering in both light & heavy guage production & precision sheet-metal fabricating. Present earnings $15,000 year
BOX Y-158
The Wall Street Journal

PUBLIC RELATIONS DIRECTOR
Presently responsible to Chief Executive of Multi-Company organization for public relations program in five industries. Age: 39. Masters' degree in business administration. Will relocate.
Write Box CT-110
The Wall Street Journal
711 West Monroe, Chicago, Ill.

HARVARD PH. D.
Seeks connection. Experienced editor, researcher, instructor, administrator. Excellent writer, speaker. Thorough knowledge international relations, economics, etc. Traveled, cultured. French, German. Now special projects, small corporation. Box Y-165, The Wall Street Journal

Attorney, 42. Member large corporate law department, desires challenging new connection, preferably in southeast, minimum salary $15,000. Exceptionally qualified in Mortgage, Real Property, Title and Title Insurance Fields. Details on request. Reply:
Box V-216, The Wall Street Journal

Admin. Asst Electronics. Field exp in Airborne Navaids, Purchasing, tropo scatter. Seeks oppt'y in small growing organization. Good Appear, personality. Familiar with ASPR, etc. $6,200. Alberta Smyth Agency, 150 Fulton St., N.Y.C. Re 2-8788. Attn: Loretta Broderick.

Accountant Executive, age 36, 8 yrs. controller metal products co. employing 100; 6 yrs. national CPA firm. $10,000
Robert Half, Personnel Agencies
Directed by a CPA
130 West 42nd St., N.Y.C. 36.
LO 4-3834

EXECUTIVE ENGINEER
Construction estimates, cost analysis and audits, controls and schedules on bridges, sewage disposal, hyd. conc., Industrial and heavy construction. Lic. P.E.
Box Y-160, The Wall Street Journal

Export Sales Executive
Automotive products, rubber, machinery, tools, hardware, twenty years experience Far East markets, wishes New York vicinity connection with occasional travel. Age 52.
Box Y-140, The Wall Street Journal

ACCT.-CONTROLLER CPA. 33
8 yrs Public, 2½ yrs controller. Acctg. procedures, taxes, inventory controls, seeks respons., perm. pos.
Box V-225, The Wall Street Journal

POSITIONS WANTED—MALE

Trainee Wishes oppt'y high prestige Financial house with excellent program desired. Lawrenceville, Personable. 130. Alberta Smyth Agency, 150 Fulton St., N.Y.C. Re 2-8788 Attn: Loretta Broderick.

Young, outstand. coll. grad. B.S. Comm. Exp in Prod., Cr. & Sls., mrd. des. Phila. area. Exc. ref. Ex Army Off. seeks resp. pos.
Box V-221, The Wall Street Journal

BUSINESS CONNECTIONS

ELECTRO-MECHANICAL OR ELECTRONIC PRODUCTS WANTED
Established and profitable manufacturer of mechanical and electrical components with sales of over $2 million annually seeks affiliation with company or engineering group with a product or product ideas in need of production and sales resources and added capital.
BOX V-207
The Wall Street Journal

WE'D LIKE TO REPRESENT YOU IN MICH., IND., OHIO, EASTN. ILL., WEST'N N. Y. AND PA.
A key sales team of two men is now available due to sale of business. Experienced setting up successful national distn for a building materials product. Now desires to confine concentration to specific area. We have know-how in setting up dealers, distributors, O.E.M. and key chains. Have space available to give warehousing out of Detroit if desired. Will only consider products of merit and potential.
Box V-215, The Wall Street Journal

MANUFACTURERS REPRESENTATIVE
Locating in Florida October 1. 20 years experience technical service and sales to paper and pulp manufacturing industries wants additional lines to sell paper mills Florida and adjacent territory. Excellent references.
Box Y-156, The Wall Street Journal

WANTED ENGINEER CONTACT MAN
with connections in chemical, industrial, power plant field. Comm. basis or even partnership may be considered.
Box Q-240, The Wall Street Journal

Do You Contact PRESIDENTS, TREASURERS? I raise capital, sell corporations. Good leads wanted all states. Large Comms. Part. full time. Instruct you. Refs.
Box T-191, The Wall Street Journal

VICE PRESIDENTS are important people often hard to reach. But The Wall Street Journal reaches 73,285 of them every business day. Get their attention by scheduling your advertising in the Journal.

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THE WALL STREET JOURNAL

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1528 Walnut St., Philadelphia 2, Pa.	PEnnypacker 5-6464
Koppers Bldg., Pittsburgh 19, Pa.	GRant 1-6208
Walton Bldg., Atlanta 3, Ga.	JAckson 3-7286
150 S. E. Second St., Miami, Fla.	FRanklin 3-2809
920 Guilford Building, Greensboro, N. C.	BRoadway 3-9625
Triangle Building, Rochester, N. Y.	HAmilton 6-1780

Nationwide Insurance Group Extends Plan To Sell Investment Fund Shares By Agents

By a WALL STREET JOURNAL Staff Reporter

COLUMBUS, Ohio—While proposals to permit the sale of variable annuities bog down in legislatures and courts, the Nationwide Insurance Group is sponsoring a plan it describes as "simply a different approach to the same basic problem."

Nationwide is extending throughout its sales territory an arrangement to market investment trust shares through its force of insurance agents. It has given the plan a three-year tryout in parts of New England.

A variable annuity policy provides benefits, not in fixed dollar amounts but in units that vary in value according to the return on common stocks in which the insurance company invests the policyholder's premiums. It is designed as a "hedge" against inflation, as stock prices tend to rise along with the cost of living.

Prudential Insurance Co. of America, the country's second-biggest life company, has been trying to get the variable annuity legalized in its home state of New Jersey. Still-bigger Metropolitan Life Insurance Co. has opposed the legislation needed to accomplish that. In Washington the Securities and Exchange Commission is suing to block sale of variable annuities by an insurance company chartered in the District of Columbia.

Under Nationwide's plan, a customer of Nationwide Life Insurance Co., one of the firms in the group, could buy either life insurance or investment fund shares, or any combination of the two, making the entire purchase from one agent.

The investment shares offered are those of Mutual Income Foundation, an open-end investment trust incorporated in Michigan, in 1933, which became a Nationwide affiliate in 1953.

Heritage Securities, Inc., is distributor for the trust shares, and in selling the shares Nationwide Insurance agents act as representatives of that unit of the Nationwide Group. Management of the investment fund is in the hands of Galen Van Meter & Co., Inc., New York financial consultants, in association with a board of trustees and a group of 11 economic consultants.

Murray D. Lincoln, head of four insurance companies and a holding company in the Nationwide Group, is also chairman of the Mutual Income Foundation trustees and a director of the Van Meter firm. Galen Van Meter, president of the firm that bears his name, is a trustee of the Foundation.

Heritage Securities, the Nationwide announcement said, is qualified to operate in New York, Connecticut, Rhode Island, Ohio, Michigan, Maryland, New Jersey, Delaware, South Carolina and the District of Columbia. It has applied for licenses in Vermont, Virginia, North Carolina and Pennsylvania and is preparing to apply in West Virginia, Indiana and Kentucky.

"Our research and in-the-field experiment indicate that equity shares and insurance policies are compatible ingredients of the present-day agent's sales portfolio," Mr. Lincoln said. "Equities protect the purchasing power of the dollar, which in the long term has been steadily decreasing."

Senate Action Paving Way for Settlement Of Austrian Bond Issues

Terms Likely to Follow Formulas Worked Out Earlier; Bulk Is In Republic of Austria 7s

By a WALL STREET JOURNAL Staff Reporter

NEW YORK—Austrian dollar bonds, after war-induced default and long procedural delays, should soon yield some American dollars.

The Senate Foreign Relations Committee recently set the stage for settlement of the 19-year claims by approving a U.S.-Austrian agreement on bond validation. Committee officials said the measure should come up before the Senate "shortly," and approval is considered sure.

Ratification of the treaty will free the Austrians and the West Germans—liable under the London Debt Agreement for payments during the 1938-45 Anschluss period — to present offers to U. S. holders.

Terms of these offers are expected to follow formulas hammered out at a 1952 meeting in Rome and a Vienna conclave in 1953. Bondholders in several European nations are already receiving service on their Austrian liens under the 1952-53 agreements.

The bulk of the estimated $7 million par value American holdings outstanding are concentrated in Republic of Austria 7% bonds, due 1957. Holders will receive payments through two plans, one for Austrian obligations and another for 1938-45 coupons for which Germany is responsible.

The Austrian government plans to offer interest at the rate of 4½% per year from January 1, 1954 to the new maturity of 1980. All interest from the 1954 date to the time the offer is made formally will be payable at time of offering. A cumulative sinking fund of approximately 2¾%, set to start in 1962, should redeem the debt by the new maturity date.

The principal amount of the bonds remains the same under this plan, but the redemption date is pushed back from the original July 1, 1957 to 1980.

The Federal Republic of Germany expects to offer a choice for bondholders. Service may be resumed on coupons that originally fell due durinng the 1938-45 period at about 5¼%, with payments spread from 1953 to 1962. The alternative is to accept a cash settlement at the rate of 4½% per year, payable immediately upon acceptance of the offer.

Seven other dollar liens, numbering provincial, municipal and corporate issues, are covered by still other terms.

The West Germans will proffer 60% of the face value of coupons due 1938-45, payable immediately upon acceptance. The Austrian debtors will presumably come up with a cash offer of their own, specifying 60% payment on 1945-53 arrears and 75% of coupon rates—but not more than 5¼%—for the period from January 1, 1954 until settlement. Full face value of principal would also be paid at the same time.

These offers have been held up by delays in ratifying the validation treaty. Settlement could not be made until stolen or previously recalled bonds were ruled out, and the list of discredited liens took more than a year fighting its way onto the Senate agenda.

Trading in Austrian bonds—which had a perfect record of payments until the Nazi occupation of 1938—was banned in the United States by a 1941 edict of the Securities and Exchange Commission.

In European markets, Republic of Austria's 7s were recently quoted at $142 for each $100 of par value, and bids for other dollar issues ranged up to $160.

United Gas Pipe Line Rate Increase Is Blocked by FPC

WASHINGTON—The Federal Power Commission temporarily blocked a proposed $5,399,000 annual wholesale gas rate increase by United Gas Pipe Line Co., Shreveport, La.

The increase, which was to become effective today, would affect 50 of United's customers in the South. The F.P.C. said it blocked the increase after receiving complaints from 13 of the customers and state regulatory agencies in Alabama and Louisiana.

The commission said it will hold hearings on United's proposal before deciding whether to permit the higher rates to go into effect.

Sears Newspaper Ads a Record

CHICAGO—Sears, Roebuck & Co. lifted its newspaper advertising spending by 8.9% to a record $45,479,000 last year, Edward Gudeman, vice president in charge of merchandising, said.

earn 4% current rate per annum

at Wisconsin's Largest Federal Savings Association

People from all over the United States have found a savings account at First Federal Savings and Loan Association of Wisconsin to be an ideal investment opportunity. First Federal now serves over 24,000 savers who want *and* get a greater return for their savings plus insured safety. Check these First Federal advantages:

- Current rate: 4% per annum plus up to 1% bonus for systematic monthly savings.
- Savings Insured to $10,000 by the F.S.L.I.C., an agency of the United States Government.
- Conservative management. Reserves exceed legal requirements by more than 60%.
- Over $65,000,000 in assets — one of America's hundred largest savings associations.
- Postage-free save-by-mail plan.

Write for more information, or to open insured account immediately, send check to:

FIRST FEDERAL SAVINGS and Loan Association of Wisconsin

730 N. Water St., Milwaukee 2, Wisconsin Phone BR. 6-8660

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NATIONAL BUSINESS EXCHANGE FOR PERSONNEL, PRODUCTS, SERVICES, AND IDEAS

BUSINESS CONNECTIONS

ASSOCIATE

Western Motel Chain

Operation shows outstanding results, all locations. Participant must be capable executive willing to assume complete management with minimum help from owner due to illness. $500,000 investment required. Replies strictly confidential.

BOX 2-J, THE WALL STREET JOURNAL
415 Bush Street, San Francisco 8, Calif.

CAPITAL WANTED

ESTABLISHED AND OPERATING COMPANY

Requesting Capital for Investment in Mexico
On Large Project of Purchase, Sale,
Rental and Contracting
Of Heavy Road Building and Mining Equipment
Projects and Contracts Available

Box 157-DT
The Wall Street Journal
911 Young Street, Dallas 2, Texas

MACHINERY & EQUIPMENT

FOR SALE

1—STEVENS MODEL "A" FULL AUTOMATIC PLATING & ANODIZING UNIT. S/N. 547-49. 65'x9'6". 30 Double Row Carrier Arms. Complete with Processing Tanks, Refrigeration, Water Filter.

1—SEMI AUTOMATIC ANODIZING UNIT, complete with Processing Tanks, Refrigeration, Water Chiller.

HENRY FLIGELTAUB COMPANY
HA. 36219
EVANSVILLE 5, INDIANA

REAL ESTATE FOR SALE

PLANT SITE

—NATURAL GAS
—NEW DEEP PORT
—SPECIAL ADVANTAGES

Locate your plant on Texas Gulf Coast—40 million cu. ft. cheap natural gas available per day. New port most direct to Gulf, mild winters, labor available. Tax advantage, Large tracts. For full details write—

TEXO OIL CORP. & ASSO.,
Gilbert Building, Ardmore, Okla.

CAPITAL WANTED

OIL EXPLORATION FUNDS WANTED

Reputable Texas Drilling Contractor wants to make direct contact with individual or company interested in allocating up to $500,000 per year for oil or gas exploration under joint operating agreement with principal. This should interest those not in the oil business and who can use the tax deduction of intangible drilling costs. Principal may be contacted at CApitol 8-1465, Houston, Texas. Principals only.

Required a loan of £125,000-£150,000 over a long period on a property situated at Mombasa, Kenya. Certified value 1949 was over £200,000. Please submit full details of terms required to: Box W-143, The Wall Street Journal

Textile Commission dye plant, working 2 shifts. Very good returns, needs capital for expansion. U.S. references. L. Bennett, 2979 Calzada Deltapan, Mexico City, D.F.

CAPITAL TO INVEST

$100,000 to purchase going business, preferably manufacturing. Investors of highest calibre. All replies held confidential. Box Y-167, The Wall Street Journal

BUSINESS OPPORTUNITIES

For sale owner wholesale candy and tobacco business in Florida's most rapid growing area. Cash gross sales monthly average around $70,000. Growing very rapidly. Only wholesale dealer in this county. Buying direct from all tobacco and other major manufacturers. Depreciated cost of trucks, and equipment, inventory cost on stock, plus $20,000. Books open for inspection to qualified principals only. No agents, please. First time Offered. Box V-211, The Wall Street Journal

60 Year Old Business for Sale

Deep drawing and heavy duty stampings. Proprietary and special products. Doing business in seven medium figures. Established accounts. Plant located in New Jersey on Main Line of Pa. R. R. with railroad siding and within thirty-five minutes from either N.Y.C. tunnels. One story brick and frame building approximately sixty thousand feet. Principals only.
Box Q-237, Wall Street Journal

TAX DOLLARS

Acquire a 50% interest in this lead-silver mine for $250,000 of additional exploration work. Present owners have expended $250,000. Engineers' Reports now indicate 2,000,000 tons of $20 ore.

Box V-214, The Wall Street Journal

FOR SALE
SPOT WELDER MFG. PLANT

World-known product, complete manufacturing facilities. Located in New York State.
Asking $325,000.00
BOX Y-146
The Wall Street Journal

Miami, Florida

Burger-King, the nation's largest 19¢ hamburger and self-service drive-in system is expanding in Miami and Dade County. Interested party may buy operating store or develop new store on excellent locations now available. Certified figures on sale net $15,000 yearly. $15,000 cash required.
Write Florida Restaurants, Inc.
3051 Coral Way, Miami Fla.
Phone Hiland 3-6817

FOR SALE — Company in Eastern Pennsylvania manufacturing a full line of Steel Heating Boilers and other Pressure Vessels. Good volume of business which can be doubled. Principals only.
Box V-188, The Wall Street Journal

Valuable distributorship with exceptional high rate of earnings. A business established over 20 yrs. with 200,000 users. Investment $4,500-$12,500
Box 1123, 1474 Broadway

BUSINESS OPPORTUNITIES

Authorized Distributor
Esther Williams Swimming Pools

Sign of a Smart Businessman

He's standing proudly by his Esther Williams Swimming Pool Distributorship sign because he knows he's made a smart deal. Many men all over the country are making good money in this great new business.

Big Promotion...Fast Action...Now

Full-page ads in "Life," "Better Homes and Gardens" and other media—NBC-TV—and sensational tie-in with Pepsodent now paying off in loads of leads. *You start fast and set up your market for big promotions coming. Heaters make for year-round selling.*

Installation Simplified

All concrete pool. New designs and techniques make installation no problem. Complete, finest-quality pool equipment, exclusive features and Good Housekeeping Seal make sales easy.

And Esther Williams, Too!

The greatest name in swimming sets you up as the leader in your area as soon as you hang up your sign. Esther Williams is the magic name that gives you prestige, product identity *and sales.*

The Time To Start Is Today!

Big sales this year and bigger years ahead make the profit picture exceptional. Five-figure investment needed for working capital varying with area potential. You stock and sell our dealers. We furnish complete sales, advertising, installation procedure.

It's easy to get started. Write today to: *International Swimming Pool Corp., 25 Court St., White Plains, N. Y. Largest organization in the industry.*

Dealerships Also Open

ESTHER WILLIAMS SWIMMING POOLS

Guaranteed by Good Housekeeping — Approved by Parents

LOSS CORPORATION FOR SALE: 2500 Acre operating farm with over $300,000 loss. Using tax advantage of loss, land figures half market value. Five year contract for product goes with sale.
Box V-165, The Wall Street Journal

TAX LOSS CORPORATION

Loss over $500,000. Active Charter.
Box V-212, The Wall Street Journal

BUSINESS OPPORTUNITIES

MOTELS

(1) This 40 room motel is within one mile of Washington, D. C. Masonry and steel construction and new in 1956. Owners net earnings (repeat NET) in 1956 were $82,000. Price is $375,000, and $110,000 cash required. Owner will take back long term 1st mortgage.

(2) This 38 room motel of striking appearance is situated in famous Virginia college city. One of the finest in appearance and quality. Gross $90,000. Price $200,000. Cash $90,000, required. Balance for long term at 5%.

(3) One of the nations finest located in the rich tobacco empire, grossing over $3200 per room annually. Well established terminal business leaving only 10% for tourist trade. Priced less than 2½ times gross. Cash down $130,000.

(4) Maryland—at an industrial city. "Quality" court adjoining a fine restaurant. Beautiful fully air conditioned home. Gross income $45,000. Cash down $30,000.

(5) North Carolina — Illness forces sale of 20 brick units and attractive owners home. Gross above $30,000. Price $100,000. Small cash.

INEZ CUSHARD, REALTOR
4839 Wisconsin Ave., N. W.
Washington, D. C. EMerson 2-4233

PLASTIC PIPE

Extrusion plant — west coast — good sales. Most efficient automatic equipment of latest design. Sales potential of over $1,000,000 per year with present production equipment. Well established, excellent customer relations. Principals only. Unencumbered. Full price $185,000.

Box S-U, Wall Street Journal
2900 W. 6th Street,
Los Angeles 5, Calif.

NORTHERN VIRGINIA FARMS SALES AND MANAGEMENT

Also offering dealer-agency for International Harvester equipment and farm supplies, located in prosperous farm community. Gross sales last year, $250,000.00

JOHN L. KING & CO., INC.
1425 H. Street, N.W.
Washington 5, D. C.

MAIL ORDER

EXCITING home business or office sideline. Mail order executive will show you how to net large profits with no investment in merchandise or advertising required. Experience not necessary. Proven practical, fully explained in **FREE** confidential letter. Write **IMPACT! INC.** 3107 Prospect Ave., Dept. D-22-27, Cleveland 15, Ohio.

FOR A FINDER'S FEE

authorized to offer a large Mid-Western CANDY MANUFACTURING COMPANY for tax purposes.

BOX CS-52
The Wall Street Journal
711 W. Monroe Street

Textile Machinery Firm Interested in Diversifing.

Will Buy

Mfg. or Distr. Company with or without tax loss.

This is an inquiry from principals.
Box V-149, The Wall Street Journal

For Sale, Well established business, distributors for building maintenance equipment and materials, also a division distributing concrete handling and finishing equipment. Located in the Metropolitan area. Write
Box V-235, The Wall Street Journal

BUSINESS OPPORTUNITIES

U. S. OIL & GAS LEASES

Bought - Sold - Quoted

Portfolio Lease Company

422 Washington Building
Washington 5, D. C.

FOR SALE

$75,000 TAX LOSS
STEEL FABRICATION CORPORATION

BOX V-210
The Wall Street Journal

NURSING HOME OPPORTUNITY

Atlantic City. At present oper. & lic. Old-Age Home. 34 beds. Net Income potential $30,000 plus. Sacrifice, liberal financing. Trade for Phila. income property considered.

BOX V-222
The Wall Street Journal

Huge Limestone Deposit

and within 100 miles of the world's largest developments of nickel and uranium. 300 acres on Manitoulin Island on good road, hydro available, timber and pulp on property should pay for it. Cement, lime and construction interests should investigate this. Open to offers.

Apply J. R. Olmstead,
738 Banecroft Drive,
Sudbury, Ont., Can.

WILL ASSIGN U. S. PATENT RIGHTS

Revolutionary automatic device for autos or boats, large market. Will assign rights for cash. Write

M. Besserman
Box 36, New York 72, N. Y.

SOUTHERN CALIFORNIA DEPARTMENT STORE

Sales $1,000,000

Estab. 27 years. All cash business—no charge accts. Penney type self service. Soft lines. One floor 100x175 & selling mezz. & basement. Parking. Fine lease.

J. J. Gilbert, 756 So. Broadway
Los Angeles, California

NEED A PHILADELPHIA OFFICE?

Complete Office Facilities Available At a Fraction of Regular Office Costs. Air Cond., New Furn., Conf. Rm.; Capable Secretary Services Incl., AA1 Loca.

NATIONAL BRANCH OFFICE
234 Suburban Sta. Bldg.
Phila. 4, Pa. LOcust 7-6490

COUNTRY STORE IN DARTMOUTH COLLEGE AREA

Country store with Post Office and modern 4 room apartment. Grosses $65,000. Located in center of small country village 12 miles from Hanover. Well stocked and equipped with nearly new fixtures. Complete price furnished and equipped $25,000.
Box 375, Wolfeboro, N. H. Tel. 414

TRADE PAPER FOR SALE

Well-established. Growth industry. 1956 volume (after discounts) $155,000. Price $100,000 cash, plus consultation employment contract.
Box CT-104, The Wall Street Journal
711 W. Monroe, Chicago 90, Ill.

BUSINESS OPPORTUNITIES

CHICAGO AREA MANUFACTURER RETIRING MAKES OPPORTUNITY

Metal stampings—die castings, etc. End products automotive and house gift wares — national distribution. Business in rented quarters. Can be moved. Sales nearly a million. Long record of of sustained earning power. Priced slightly above liquidation. $250,000 required. Successful sales and operating management available. Extra ordinary opportunity. Excellent growth prospects.

BOX V-226
THE WALL STREET JOURNAL

CANADIAN BUSINESS LIGHT MANUFACTURING

Reported sales for 1956 over one million with a net profit return of twenty percent. Anticipated sales for 1957 are one million, eight hundred thousand dollars with approximately the same percentage return as 1956. Centrally located with a population of six million within a radius of seventy-five miles. I am extremely interested in all inquiries.
Box X-181, Wall Street Journal

INDUSTRIAL SUPPLY BUSINESS

Distributing leading tool lines, machinery and automotive equipment. Established 1919, nationally known. Usable tax loss over $45,000, due to loss of old personnel. Inventory approximately $90,000. For sale with or without building. Principals have other interests.
Box V-228, The Wall Street Journal

FOR SALE
California Fulltime Network Radio Station

in growing metropolitan market. $125,000 with about one-half cash required.
Box 215 H, The Wall Street Journal
415 Bush St., San Francisco 8, Calif.

FOR SALE

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July 1, 1957

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JULY 1, 1957

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JULY 1, 1957

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and
JOSEPH D. BENNETT

as General Partners
on July 1, 1957

WELLINGTON & CO.
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120 Broadway — New York 5, N. Y.

Dardi of United Dye Says Recapitalization Is Studied for Bon Ami

Annual Meeting of United Dye Is Told Disclosure of Details Would Be Premature

By a WALL STREET JOURNAL *Staff Reporter*

BELLEVILLE, N. J.—A recapitalization for Bon Ami Co. is being considered for the near future, the annual meeting of United Dye & Chemical Corp. was told. United Dye lists Bon Ami as an affiliate, although both companies report their financial results separately.

Virgil D. Dardi, president of both concerns, declined to disclose details of the recapitalization proposal. He said it "would be premature" to do so.

United Dye in May, 1956, acquired 45.27% of the Class B common stock of Bon Ami.

United Dye also has a contract to receive from Bon Ami $7,500 a month "plus expenses reasonably incurred" for being a "sales, financial and general consultant" to Bon Ami for the period May 1, 1956, to December 31, 1957, and "thereafter on a year to year basis."

Fee of $150,000

The agreement in the period May 1, 1956, to December 31, 1957, calls for a total fee of $150,000. The proxy statement noted that $60,000 was credited to United Dye's income last year, the remainder being deferred to 1957.

In answer to shareholders' questions about United Dye's arrangement with Bon Ami, Mr. Dardi said it is "not unusual" for companies to act as consultants for other concerns.

Mr. Dardi, referring to United Dye's relationship with Bon Ami, noted, "we're devoting seven days a week to Bon Ami's interest. We have improved Bon Ami's sales 227% in the last year. I think we have a real winner in this company."

Bon Ami for the four months ended April 30 reported a net loss of $74,478, described as "seasonal," on net sales of $2,218,288 and for all 1956 showed a net loss of $5,648 on net sales of $5,434,459.

United Dye Had Net Loss

United Dye and its operating subsidiaries, Franklin County Coal Co., Plains Pipe Line Co. and American Dyewood Co. and three foreign subsidiaries reported a net loss of $38,272 on net sales of $2,950,448.

Mr. Dardi also indicated that United Dye is planning long term financing, perhaps in the form of debentures. He said the company would try to avoid a new issue of capital stock, but, he added, "it may be impossible to avoid."

Mr. Dardi and Hyman D. Lehrich, general counsel for United Dye, said in reply to stockholders' interrogations, that "currently" all United Dye divisions are "operating in the black." The two men declined to estimate how much the company would net from domestic and overseas operations for the year.

Mr. Dardi told the approximately 30 persons assembled in an American Legion hall that he is receiving $30,000 a year as president of United Dye and that "no one" is receiving any more. He said Mr. Lehrich, as company counsel, received $46,500 in fees last year, most of which came from legal services connected with the merger last year of United Dye and Handridge Oil Corp. Mr. Lehrich, said Mr. Dardi, normally receives $12,000 a year from United Dye.

As far as his connection with Bon Ami goes, Mr. Dardi said he and Harry S. Adams, Bon Ami's executive vice president, "apart from a modest service fee," receive "at maximum" $50,000 a year between them.

Independent Counsel Fees

Stockholders were told that the firm of Rosenman, Goldmark, Colin & Kaye, representing the firm as independent counsel in 11 lawsuits affecting United Dye had received "no more" than $7,000 to date.

In referring to the 11 lawsuits, Mr. Lehrich said the company is "only at risk" in one of the suits, brought against the company by receivers for Central Standard Insurance Co. of South Dakota, a former United Dye affiliate which was declared insolvent in June, 1955. This suit asks $3 million in damages.

Mr. Lehrich said the company in nine of the other suits is named only as a derivative party to recover assets allegedly diverted by its subsidiaries and former officers of United Dye. The 11th suit is a request by preferred stockholders for an appraisal of the merger of United Dye and Handridge Oil Corp. The proxy statement says the suit was brought by people who represent 130 preferred shares of United Dye.

Mr. Dardi told the stockholders that the Plain Pipe Lines division of Handridge due to "technical problems, factors beyond anyone's control" had a decline in earnings before depreciation to "about $502,900" last year, after the company had anticipated a net income of "from $800,000 to $1,000,000."

Mr. Dardi said he understood net earnings of this division would "go up to what it was" when United Dye acquired Handridge last May.

Louis C. Fieland, an attorney who said he would seek to annul the merger of United Dye and Handridge, demanded to know whether Alexander L. Guterma, former chairman of United Dye, and Irving Pasternak, a former director of Handridge, knew at the time of the merger that "Pipe Line's earnings were going to go down."

Dardi Defends Merger

"We have disclosed all the information known to us about the merger," replied Mr. Dardi. "As far as I'm concerned," he added, "nothing better ever happened to this company than the merger of United Dye and Handridge Oil."

In reply to repeated stockholders' questions as to the affiliation between United Dye and Messrs. Guterma and Lowell M. Birrell, former president of United Dye, Mr. Dardi answered there "was no connection, directly or indirectly, with the two men."

"Mr. Birrell," he said, "has had no connection with this company since 1955 and no one in United Dye has had any connection with Mr. Guterma since he resigned as chairman this spring," although, he noted, "Mr. Guterma still owns 28,000 shares of United Dye common stock—and he may own an additional amount."

It was reported also that Mr. Adams, executive vice president of Bon Ami, had submitted his resignation as a board member of F. L. Jacobs Co., of which Mr. Guterma is chairman and president.

As former officers of United Dye, both Mr. Guterma and Mr. Birrell are named as defendants in several of the 11 suits pending in the courts.

When stockholders Lewis D. Gilbert, Chester Bollenbach and Alvin Freidman asked whether the New York Stock Exchange was seeking to delist the company from trading on the Exchange, Mr. Lehrich said the Exchange "has never indicated to this company that it was seeking to delist United Dye stock."

Mr. Dardi said stockholders in the company had grown to 9,000 or 10,000 in the past year, indicating, he noted, that stock ownership had increased almost 50%. He said United plans "no new mergers or deals" until it can "get going profitably."

Three resolutions offered stockholders by John and Lewis Gilbert, who said they represent 132 shares, were approved. One required that auditors be selected by stockholders, beginning with the annual meeting of 1958; another, that each director of the company be required to own at least 100 shares of the common stock of the company, and a third that a report containing a summary of events at the annual meeting be sent to stockholders after each annual meeting.

Dime Savings Is Making Its First Big Industrial Loans in Nassau County

By a WALL STREET JOURNAL *Staff Reporter*

NEW YORK—The Dime Savings Bank of Brooklyn announces that it is making what it calls its "first large-scale venture" into financing industrial construction in Long Island's Nassau County. It has previously made such loans in New York City.

Nassau County is the heavily populated county on Long Island adjoining Queens County.

The big mutual savings bank, which had year-end deposits of $820,018,323, making it fourth largest in the nation, said that its new long-term mortgage commitments of $520,000 are being made on two industrial buildings in the Hicksville-Plainview area of Nassau County.

George C. Johnson, president of Dime Savings, asserted that concerns desiring to move into Nassau and Suffolk Counties have been deterred by their inability to get long-term financing for their buildings. He added, "Commercial banks are not interested in long-term permanent mortgages."

By these remarks, Mr. Johnson was perhaps referring to a feud between large savings banks in Brooklyn and the commercial banks in Nassau County. The Nassau County commercial banks have been leaders in a fight to head off legislation allowing the savings banks broader branch banking privileges.

The two Dime Savings Bank loans are a 10-year $270,000 mortgage on the first unit in the $10 million Expressway Industrial Center, Plainview, and a 10-year $250,000 mortgage for a factory building adjoining the Long Island Lighting Co. plant at Hicksville.

Sperry Rand Unit Gets Navy Order

ST. PAUL, Minn.—The Remington Rand UNIVAC division of the Sperry Rand Corp. has been awarded a contract in excess of $5 million dollars by the Navy bureau of ships to design and produce a data processing and display system.

The system will allow the Navy to monitor and control all ships and airplanes military and non-military, crossing the Atlantic Ocean. Details were not disclosed because of security reasons.

The system will include two UNIVAC scientific computers and display equipment which will be manufactured by Stromberg-Carlson under subcontract to Remington Rand.

Company Is Formed to Build Nuclear Reactors in Europe

WHITE PLAINS, N. Y.—Nuclear Development Corp. of America, designers and builders of nuclear power reactors, announced it has formed with two Belgian firms NDA-Europe, a company which will design and build reactors in six European nations.

John R. Menke, president of NDA, said the new firm will be 40% owned by NDA and 60% owned by the two Belgian companies, Societe Generale des Minerais and Societe Belge pour les Industries Nucleaires. Its capitalization amounts to 5,000,000 Belgian francs or about $100,000. The new firm, spokesmen said, was formed "to provide rapid atomic energy development" in Belgium, Holland, France, West Germany, Luxembourg and Italy, the six nations who in March formed the European Atomic Energy Committee (Euratom).

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has been appointed manager of our

Hartford Office

Stone & Webster Securities Corporation

New York — Boston — Chicago — Philadelphia
Hartford — Providence — Syracuse — Houston

July 1, 1957

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Member New York Stock Exchange

has been admitted to our firm
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July 1, 1957

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AS A GENERAL PARTNER

R. W. PRESSPRICH & CO.
INVESTMENTS

MEMBERS NEW YORK STOCK EXCHANGE
NEW YORK — BOSTON — PHILADELPHIA

JULY 1, 1957

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Headquarters are in Louisville, Kentucky. Products from nine plants in the Midwest and Canada are distributed from coast to coast and in 31 foreign countries, placing AAF products in general use all over the world.

This is another advertisement in the series published for nearly 20 years by Equitable Securities Corporation featuring outstanding industrial and commercial concerns in the Southern states. Equitable will welcome opportunities to contribute to the further economic development of the South by supplying capital funds to sound enterprises.

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Tax Exempts

Yields on Municipals Firm; Few Offerings Scheduled This Week

A WALL STREET JOURNAL *News Roundup*

After six straight weeks of price declines, the tax-exempt market turned firm last week, with some dealers forecasting a possible "technical rally."

Standing unchanged at 3.48% is the Dow-Jones municipal bond index, which measures the yields on 20 representative 20-year bonds. However, the 3.48% level is still the highest yield on municipals since October, 1935.

New issues coming into the market last week met a brisk demand at retail. Some traders reported a lot of small buying orders, which they think might indicate some switching from stock market investors into the high-yielding tax-exempt securities. Although municipal yields are the highest since 1935, their tax-exempt feature is even more attractive today since in 1935, taxes were much lower than present levels.

"The market might try to do better in coming weeks," one dealer predicts. "But there's been no basic changes in monetary policies, so the long-range outlook is still cloudy," he adds.

Bids were rejected last week on four good sized offerings, and a $7,500,000 issue was withdrawn from the auction block before bidding time. "This helped take some of the pressure off the market," a trader comments. In addition, inventories of unsold securities still in the hands of the dealers have been whittled down to "manageable size," and this week there will be few new issues coming into the market. "I think we can look for a technical pickup in prices," one dealer notes.

Stocks of unsold bonds on dealers' shelves total $173,384,000 today, the Blue List estimates, compared with $208,621,000 a week ago. The present level is down over $100 million from the week of May 24, when unsold inventories totaled over $275 million.

Only four issues topping $1 million are scheduled to be put up for bidding in this abbreviated trading week. However, during the next 30 days, an estimated $226,386,365 of bonds are scheduled to come into the tax-exempt market, according to the Daily Bond Buyer. This compares with the 30-day visible supply last week of $173,078,214.

Offerings on the schedule for this week include:

Today: Battle Creek, Mich., $2 million water and sewer revenue, and Jefferson Parish, La., Hospital Service District No. 1, $1,500,000. Tuesday: Salt River Project Agricultural Improvement and Power District, Ariz., $5 million, and Monroe, Wisc., School District No. 1, $1,150,000.

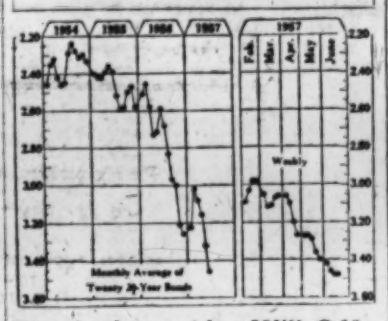
New York Port Unit To Sell $28,800,000 Bond Issue on July 10

NEW YORK—The Port of New York Authority will be in the tax-exempt market July 10 with an issue of $28,800,000 revenue bonds.

Proceeds from the bonds would be used for improvements at LaGuardia and New York International Airports.

This issue will be serial bonds, maturing 1958-75. On January 29 the Port Authority marketed $50 million of 30-year term bonds at a 3.54% boroowing cost. At that time the Dow-Jones municipal index registered a 3.14% yield, compared with the current 3.48%.

Municipal Bond Yield



Birmingham, Ala., Will Offer $3 Million of Bonds July 31

Birmingham, Ala., will offer $3 million school improvement bonds July 31.

Merced, Calif., Union High School District will open bids July 16 for $2,800,000 bonds, due 1958-77.

On July **Galesburg, Ill.**, will bring to market $2,300,000 water revenue bonds, maturing 1960-97.

Fullerton, Calif., Union High School District will bring $2,300,000 of bonds to market July 16. The securities will be due 1958-77.

Lower Merion Township, Pa., School District will open bids July 15 for $2,100,000 bonds, due 1959-79.

Farmington, Mich., Public School District will market $2 million of bonds July 22. The liens will mature 1960-83.

West Morris, N. J., Regional High School District will open bids July 16 for $2 million bonds, due 1958-77.

On July 10 **Potsdam, Pierepont, Stockholm, Parisville and Canton, N. Y., school District No. 2** will sell $1,882,000 bonds due 1958-87.

Philadelphia School District Plans $12 Million August Sale

Philadelphia, Pa., School District will open bids July 16 for $12 million bonds due August 1, 1959-82.

Portland, Ore., will market $2 million of water bonds on the same day. The securities will mature September 1, 1960-79.

New Castle, Ind., will open bids July 11 for $1,895,000 sewer refunding and improvement bonds, due August 1, 1958-92.

Also on July 11 **Calcasieu Parish, La., Gravity Sub-Drainage District No. 2, of District No. 4** will market $1,650,000 bonds.

Tennessee Town Rejects Bids On $1 Million School Bonds

EAST RIDGE, Tenn.—The town of East Ridge rejected bids on $1 million of sewer bonds put up for public bidding.

The town said it will open bids again on July 16 for the same issue. The bonds mature 1958-87.

Meanwhile, La Fourche Parish, La., Water District No. 1 received no bids on the $1,875,000 of bonds it put up for public sale. The bonds were scheduled to mature 1960-87.

Harris Trust Wins Issue

DE KALB, Ill.—De Kalb County, Ill., Community Unit School District No. 428 sold $1,100,000 of bonds to Harris Trust & Savings Bank and associates.

The group bid for a combination of 3¾% and 3½% coupons, setting a net interest cost of 3.694%. The bonds were reoffered at prices to yield 2.60% on December 15, 1958, out to 3.75% in 1978.

Bond Markets

High-Grade Corporates Hold Firm Despite Slackened Volume

By a WALL STREET JOURNAL *Staff Reporter*

NEW YORK—Investment grade corporate liens highlighted a firm bond market.

Heavy buying on Thursday boosted prices substantially in the high-grade corporate mart, and these liens held firm Friday despite slackened volume. Marking the good reception accorded new issues recently, 6¼% issues of Michigan Consolidated Gas Co. and Puget Sound Power & Light were selling at premiums of more than five and two points, respectively.

"Money has been coming in at these levels," one trader stated, "and there is also increasing interest in discounted older issues among investors who feel older liens are less likely to be called than high-coupon issues." Although encouraged by the week's trading, this observer concluded that "outside influences, particularly from Washington, have the power to turn the market upside down."

Long-term U. S. Government bonds made moderate gains on the week. Some dealers closed the 3¼s of June, 1978-83 at 93 28-32 bid, up 2-32 Friday and 26-32 ahead on the week. The 40-year 3s were up a full point at 87 24-32 bid, while the Victory Loan 2½s of December, 1967-72 were 86 8-32 bid, up 10-32 on the week. The latter two were unchanged Friday.

Yield on the "Vics" was 3.66%, while the 3¼s offered a 3.62% return and the 40-year 3s gave 3.60%.

There was a good tone to the municipal market, with dealers continuing to pare inventories while doing a brisk business in new issues. In some cases, refused bids and deferrals contributed to firmer prices by relieving pressure on traders. Revenue bonds were mostly higher, reflecting Thursday's spurt.

Rails made little progress, and volume was light.

Convertible issues were strong, with Brunswick Balke and Gardner Denver 4¼s piling up exceptional gains.

Greek issues were firm in an otherwise undistinguished foreign bond market.

• • •

Bolivian Payday?

Holders of Bolivian 7% bonds of 1927, due for a payment on their liens today after 26 barren years, may have to wait a little longer. Although arrangements for payment of the defaulted bonds have been underway since Bolivia and the Foreign Bondholders Protective Council, Inc., signed settlement papers June 11, the machinery is still not ready. Late last week, Sullivan & Cromwell, representing the Bolivian government, was negotiating with an unnamed bank to act as paying agent. If the bank is chosen quickly and the necessary funds transferred to its balance, bondholders may suffer no more than a few extra days' delay in their long-deferred returns.

Prices of Recent Securities Issues

The original offering price and Street market are indicated below for recent issues of selected securities that are not listed on a principal exchange.

Issues:	Offering Price	Bid	Asked
UTILITY BONDS			
Boston Edison 4⅝s '87	101.55	102½	103
C Maine Pow 4⅞s '87	102.799	98¾	99¼
Columbia G 5½s '82	101.363	103	103½
Cons Nat Gas 4⅞s '82	101.085	104¼	105
Del P&L 5s '78	101⅜	102⅝	103¼
Ga Pwr 5¼s '87	102.29	102⅝	103¼
Gen'l Teleph 5s '87	100	102⅝	103¼
Inter Power 5s '87	100	100¼	100⅝
Mich Con Gs 6¼s '82	103.216	106½	107¼
Nat Fuel G 5½s '82	101.363	103¾	104⅜
N Y S E & G 4⅝s '87	101.55	101⅝	102
N Y Teleph 4½s '91	101.755	98⅞	99⅛
Nor St Pow 4⅝s '87	100	98⅝	99¼
No'west Bell 4⅝s '89	101	98¼	99¼
Potom Edison 4⅝s '87	101.715	98	98½
Sou Bell Tel 5s '86	102.32	105¾	106
Tennessee G 5¼s '77	100	102½	103
OTHER BONDS			
Trans Contin 5s '77	101.63	96¾	97¾
PREFERRED STOCKS			
Ariz Pub S $2.40	50	54	56
Pacific P & L 6.16%	102⅝	102¼	104
Potomac Elect $2.44	50	47	48½

Texas Instruments Calls Preferred for Redemption

DALLAS—Texas Instruments, Inc. called for redemption all its outstanding preferred stock. Stockholders will have the option of converting their holdings into common stock by August 1, or accepting cash for their stock.

Under an agreement between the company and a group of investment bankers headed by Morgan Stanley & Co., New York, all shares not converted into common will be purchased by that group either for direct conversion for their account or sale to investors wishing to convert the stock.

Each of the 185,827 shares of $25 par 4.48% preferred currently outstanding is convertible into 1⅛ shares of common until August 1. Those electing to receive cash will be paid $26.25 a share, including a 28-cent dividend payable August 1.

Canadian Pacific

CANADIAN PACIFIC RAILWAY reports:

	1957	1956	1955
May gross	$44,941,994	$43,347,588	$38,436,939
Net operating income	4,662,676	3,413,302	2,462,260
Five months gross	193,184,889	180,194,594	175,635,582
Net operating income	19,271,186	16,387,571	8,874,983

New Dow Chemical Product

MIDLAND, Mich.—Dow Chemical Co. announced development of a new chemical intermediate for certain types of plastic packaging materials.

Dow spokesmen said the new chemical maintains the tensile strength and permanence of cellulosic products, for example, cellophane, used in the plastic packaging field. The chemical is said to utilize a new manufacturing process, combining glycerine and propylene oxide, both plastic raw materials.

Financing Business

Corporate Offerings Due for Temporary Dip In This Holiday Week

A WALL STREET JOURNAL *News Roundup*

Corporate financing through public sale of new securities will take a sharp, though temporary, dip in the present holiday-shortened week.

On the abbreviated calendar are three debt offerings totaling $60 million, along with two relatively small common stock blocks: There will be no new preferred stock issues of size.

Last week's activity, by contracts, produced $160,500,000 of publicly-offered corporate debt securities, along with two preferred stock issues worth $31,500,000 at par. The figure for common stock financing jumped to $144,575,000—boosted by First National City Bank of New York's $120 million offering to its stockholders.

Two corporate debt issues are destined to come over the bidding block this week, as follows: $40 million of bonds by Southern California Edison Co., set for today, and $15 million of bonds by Rochester Gas & Electric Corp., set for tomorrow.

National Telefilm Associates, Inc.'s combined offering of $5 million in subordinated notes and 350,000 common shares is down for public sale tomorrow, via underwriters led by Cruttenden, Podesta & Co., Cantor, Fitzgerald & Co., Inc., and Westheimer & Co.

Epsco, Inc.'s 60,000-share common offering may be ready for the market Wednesday, via a W. C. Langley & Co. group.

Last week's principal new corporate debt issues—some of which carried the highest rates for comparable securities in more than a quarter of a century—sold out quickly at retail.

Underwriters also reported inroads late in the week on their already moderate supplies of older corporate debt securities—in a bond market that had turned higher, at least temporarily.

• • •

Northern Illinois Gas Plans $8 Million Issue in Fall

BELLWOOD, Ill.—Northern Illinois Gas Co. plans to raise $8 million to $10 million early this fall to help finance the company's construction program, Marvin Chandler, president, announced.

September 24 has been tentatively set as the offering date.

No decision had been made as to the type of the proposed financing because of "present unsettled market conditions," Mr. Chandler said. "However," he added, "because of the company's strong common equity position, no consideration is now being given to the sale of common stock, or securities convertible into common stock."

The new funds, Mr. Chandler disclosed, will be part of the estimated $40 million of new capital required for the firm's projected $75 million, four-year construction program through 1960.

The financing will be used principally for connection of new customer and is exclusive of any possible amounts needed for major supply or storage facilities not now planned, he said.

• • •

New Jersey Bell Issue

NEWARK, N. J.—New Jersey Bell Telephone Co. has petitioned the State Public Utilities Commission for authority to raise $120 million in new capital to support its expansion and improvement program. The new financing would consist of $30 million of debentures and $90 million in common stock.

Subject to P. U. C. approval bids for the debentures will be opened September 11. The common stock will be sold to the American Telephone and Telegraph Co. as the need for new funds develops.

• • •

International Milling Places Loan

MINNEAPOLIS—International Milling Co. placed privately through Kidder, Peabody & Co., Inc., as agent, $5 million of 4¾% unsecured debentures. The Minneapolis company reported the loan will amortize over a period of 25 years. All proceeds, International said, would be added to working capital and used for general corporate purposes.

• • •

Texas-Eastern Books Closed

NEW YORK—Dillon, Read & Co., Inc., announced that the books were closed on the offering of $15 million Texas Eastern Transmission Corp. 6% debentures, due June 1, 1977.

• • •

Money Rates

NEW YORK—Banker acceptance rates on 30-90 day bills were quoted 3½% to 3⅝%, 120-day bills are 3⅝% to 3½% and the 180-day bills 3¾% to 3⅝%.

Federal funds bid at 2 15-16%, offered at 3%.

Call money lent dealers on bills and Treasurys was quoted at 4%.

Call money on stock exchange collateral was 4⅛% to 4½%.

Commercial paper sold through dealers four to six months maturity was 3⅞% to 4¼%.

Commercial paper placed directly by the major finance companies one to nine months maturity was 3½% to 4%.

NEW ISSUE

July 1, 1957

$6,550,000

COUNTY OF WAYNE, MICHIGAN

4¾% Airport Revenue Bonds

(Detroit-Wayne Major Airport, Series II)

To be dated July 1, 1957 — To mature each December 1, as shown below

Coupon Bonds in the denomination of $1,000, registerable as to principal only. Principal and interest (December 1, 1957 and semi-annually thereafter June 1 and December 1) payable at the National Bank of Detroit, Detroit, Michigan or at The First National City Bank of New York, New York City.

The Bonds maturing in the years 1972 to 1993, both inclusive, will be subject to redemption prior to maturity on thirty days' notice, in inverse order of maturity, the Bonds within any maturity to be selected by lot in the event less than an entire maturity is to be redeemed, on any interest payment date on or after December 1, 1968, at 105% if called for redemption on or prior to December 1, 1972, and at reducing premiums thereafter to 100% if called for redemption after December 1, 1981, together, in each case, with accrued interest to the date of redemption.

Interest Exempt, in the opinion of bond counsel, from all present Federal Income Taxes under existing statutes, regulations and court decisions.

These Bonds are to be issued under the provisions of Act 327, Public Acts of Michigan, 1945, as amended, and pursuant to the provisions of Ordinance No. 302 of the County of Wayne duly adopted by its Board of Supervisors on April 9, 1957, and amendments thereto.

These Bonds are to be issued for the purpose of paying part of the cost of acquiring and constructing new facilities at the Detroit-Wayne Major Airport consisting of a terminal building and necessary appurtenances and equipment therefor. These Bonds, in the opinion of bond counsel, will constitute valid and binding obligations of the County of Wayne, payable primarily from the net revenues derived from the operation of the Detroit-Wayne Major Airport as defined in the Bond authorizing ordinance. In addition, the County has covenanted and agreed that in the event the funds pledged for the payment of the Bonds are for any reason not sufficient for the payment of the principal and interest thereon as the same shall become due, *the County by its County Treasurer shall advance sufficient moneys out of its General Fund for the payment of such principal and interest.*

AMOUNTS, MATURITIES AND PRICES

Amount	Due	Prices to Yield	Amount	Due	Prices to Yield	Amount	Due	Price or Yield
$ 75,000	1961	3.50%	$225,000	1972	4.40%	$225,000	1983	4.65%*
75,000	1962	3.65	225,000	1973	4.40	225,000	1984	4.70*
85,000	1963	3.80	225,000	1974	4.45	225,000	1985	4.70*
115,000	1964	3.90	225,000	1975	4.45	225,000	1986	4.70*
150,000	1965	4.00	225,000	1976	4.50	225,000	1987	4.70*
170,000	1966	4.10	225,000	1977	4.50	225,000	1988	100
190,000	1967	4.15	225,000	1978	4.55	225,000	1989	100
210,000	1968	4.20	225,000	1979	4.55	225,000	1990	100
225,000	1969	4.25	225,000	1980	4.60	225,000	1991	100
225,000	1970	4.30	225,000	1981	4.60	225,000	1992	100
225,000	1971	4.35	225,000	1982	4.65*	80,000	1993	100

(Accrued interest to be added)

*Yield to par call on June 1, 1982.

These Bonds are offered when, as and if issued and received by us and subject to the approval of legality by Messrs. Miller, Canfield, Paddock & Stone, Detroit, Michigan.

Offering of these Bonds is made only by means of the Offering Circular, copies of which may be obtained from such of the undersigned as are registered dealers in securities in this State.

Smith, Barney & Co. — F. S. Smithers & Co. — First of Michigan Corporation

R. W. Pressprich & Co. — Bear, Stearns & Co. — Wood, Struthers & Co. — Blair & Co. Incorporated

Ira Haupt & Co. — Hornblower & Weeks — J. C. Bradford & Co. — Alex. Brown & Sons

Goodbody & Co. — Lee Higginson Corporation — W. E. Hutton & Co. — Tripp & Co., Inc.

Bacon, Stevenson & Co. — Rand & Co. — W. H. Morton & Co. Incorporated — Townsend, Dabney and Tyson

Roosevelt & Cross Incorporated — Stifel, Nicolaus & Company† Incorporated — Andrews & Wells, Inc. — E. F. Hutton & Company

Courts & Co. — Wm. J. Mericka & Co., Inc.† — R. D. White & Company — Thomas & Company

Herbert J. Sims & Co., Inc. — Park, Ryan, Inc. — A. E. Masten & Company† — Pohl & Company, Inc.† — Talmage & Co.

Walter, Woody and Heimerdinger† — Seasongood & Mayer† — Allan Blair & Company† — John Small & Co., Inc.

Campbell, McCarty & Co., Inc.† — Walter J. Wade, Inc.† — Mullaney, Wells & Company — Byrne and Phelps Incorporated

†Not registered as a dealer in New York.

$2,250,000

Chicago and North Western Railway Company

Second Equipment Trust of 1957

6% Equipment Trust Certificates

(Philadelphia Plan)

To mature $150,000 annually July 15, 1958 to 1972, inclusive

To be guaranteed unconditionally as to payment of par value and dividends by endorsement by Chicago and North Western Railway Company

Priced to yield 5.00% to 6.00%, according to maturity

Issuance and sale of these Certificates are subject to authorization by the Interstate Commerce Commission. The Offering Circular may be obtained in any State in which this announcement is circulated from only such of the undersigned and other dealers as may lawfully offer these securities in such State.

HALSEY, STUART & CO. INC.

DICK & MERLE-SMITH — R. W. PRESSPRICH & CO.

FREEMAN & COMPANY — McMASTER HUTCHINSON & CO.

June 28, 1957

LYBRAND, ROSS BROS. & MONTGOMERY

Certified Public Accountants

are pleased to announce that

GEORGE E. DOTY, New York — RICHARD T. FARRAND, Philadelphia

JULIAN R. MAHER, New York — ALFRED T. DENT, Chicago

CARL J. SIMON, New York — GLENN E. WABEL, Chicago

PAUL D. YAGER, Washington

have been admitted to membership in the firm

July 1, 1957

WE ARE PLEASED TO ANNOUNCE THE APPOINTMENT OF

MAX F. BRUBAKER

AS MANAGER OF OUR FOREIGN DEPARTMENT

Smith, Barney & Co.

Members New York Stock Exchange and other leading exchanges

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PHILADELPHIA — CHICAGO — BOSTON

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Hartford · Milwaukee · Minneapolis

WE TAKE PLEASURE IN ANNOUNCING THE ADMISSION OF

JAMES F. KERESEY

AS A GENERAL PARTNER IN OUR FIRM

BAKER, WEEKS & CO.

INVESTMENT SECURITIES

MEMBERS

NEW YORK STOCK EXCHANGE · AMERICAN STOCK EXCHANGE

PHILADELPHIA-BALTIMORE STOCK EXCHANGE

TORONTO STOCK EXCHANGE · MONTREAL STOCK EXCHANGE

CANADIAN STOCK EXCHANGE

ONE WALL STREET, NEW YORK 5, N. Y.

PHILADELPHIA, MONTREAL, TORONTO, LONDON, ENG.

EUROPEAN REPRESENTATIVES

GENEVA — AMSTERDAM

JULY 1, 1957

Cotton Statistics

Volume of trading and open contracts for the New York Cotton Exchange, as reported by the Commodity Exchange Authority, for Thursday, June 27, 1957, follow (in 500 pound bales):

	Volume	Open contract	s-Chg.
July, 1957	12,200	43,100r	−10,300
October	12,100	167,300	− 4,400
December	21,700	235,800	+ 3,300
March, 1958	8,900	134,800	+ 2,400
May	8,700	128,500	+ 1,100
July	12,300	83,000	+ 3,300
October	14,800	101,600	— 600
December	3,800	14,100	+ 600
Total	98,500	917,400	− 4,100

s-Change from Wednesday's close. r-Includes 100 bales against which notices have been issued; balance 43,000 bales. NOTICES ISSUED June 27, 1957—0.

OPPORTUNITY FOR

Account Executive for Commodities with following in futures trading. Established Commodity Brokerage Firm now expanding can provide attractive oppty. for two or three men—our staff knows of this ad. Replies fully confidential write— Box Y-176, The Wall Street Journal

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7:30 NIGHTLY

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JUDY HOLLIDAY in BELLS ARE RINGING

A NEW MUSICAL

SHUBERT THEA., 225 W. 44th St., Cl 6-5990 Evenings 8:30. Mats. Wed. & Sat. 2:30

B'WAY'S LONGEST RUNNING HIT!—3rd YEAR!

DAMN YANKEES

THE SMASH HIT MUSICAL

Air-cond. ADELPHI, W. 54th St. JU 6-3787 Evenings at 8:30, Mats. July 4 & Sat. 2:30

"ETHEL MERMAN ROCKS BROADWAY IN 'HAPPY HUNTING'"—Atkinson, Times

ETHEL MERMAN in HAPPY HUNTING

FERNANDO LAMAS

Air-Cond. MAJESTIC, W. 44 Sts. Mats. Wed. & Sat.

"Wonderful—Simply Wonderful!" Chapman, News

LI'L ABNER

An Original Musical Comedy

EDITH ADAMS, PETER PALMER, HOWARD ST. JOHN, STUBBY KAYE, CHARLOTTE RAE

Air-cond. ST. JAMES, 246 W. 44 St., LA 4-4664 Evgs. at 8:30 Mats. July 4 & Sat. 2:30

"ONE OF THE BEST MUSICALS OF THE CENTURY."—Atkinson, Times

REX HARRISON, JULIE ANDREWS

IN CRITICS' PRIZE MUSICAL

MY FAIR LADY

Mail Orders Filled. Evgs. 8:30: $8.05 7.50, 6.90, 5.75, 4.60, 3.45, 2.20. Mats. Wed. & Sat. 2:30: $4.60, 4.05, 3.45, 2.90, 2.20. Tax incl. List alt. dates. Air-Cond. MARK HELLINGER, 51 St., W. of B'way

"Hit Musical!"—Coleman, Mirror

GWEN VERDON, THELMA RITTER

in the New Musical

NEW GIRL IN TOWN

Air-Cond. 46th ST. THEA., W. 46 St. Clr. 6-4271 Evgs. at 8:30. Mats. WED. & SAT. at 2:30

"A PRIZE PACKAGE!"—Kerr, Her Trib.

ERIC PORTMAN, GERALDINE PAGE

SEPARATE TABLES

by TERENCE RATTIGAN

Air-cond. MUSIC BOX, 45th St. W. of B'way Evenings: 8:30 Matinees: Wed. & Sat. 2:30

"HIGHLY AMUSING COMEDY."—Barron, A.P.

TOM EWELL in THE TUNNEL OF LOVE

NANCY OLSON DARREN McGAVIN

Air-Cond. ROYALE, 242 W. 45 St. Clr. 5-5760 Evgs. at 8:40 Mats. WED. & SAT. at 2:40

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Lv. Penn Sta. NY 12:20 (Sats. & July 4, 11:55)
Lv. Newark (Penn) 12:35 (Sats. & July 4, 12:10)
Lv. Liberty St. NY 12:30 (Sats. & July 4, 12:25)
Lv. Newark (Cnl) 12:40 (Sats. & July 4, 12:15)

SPECIAL BOAT: Lv. Pier 80 (W. 40 St., NY) 11 AM Daily; Lv. 69 St. Pier, Bklyn, 12 Noon

POST 2:30 Daily Double 2:20

TODAY 2 P.M. 8 P.M. All Seats Reserved Mail Orders Filled

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TECHNICOLOR & VISTAVISION A PARAMOUNT PICTURE

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NEW YORK Giants POLO GROUNDS

BROOKLYN VS. GIANTS

TONIGHT—8:00 P.M.

Tomorrow Night—8:00 P.M.

Friday Night— Pittsburgh—8:00 P.M.

Commodities

Price Trends of Tomorrow's Meals and Manufacture's

Harvest of 1957 Winter Wheat Crop Lags Due To Heavy Rains; Traders Fear Smaller Crop

By a WALL STREET JOURNAL *Staff Reporter*

NEW YORK—Harvest of the 1957 winter wheat crop in the Southwest is averaging from two to three weeks late.

During the past week major southwestern terminals where the new wheat is shipped after it is taken from the fields receipts lagged as much as 75% behind marketings of the like period a year ago. The movement is slowed by excessive moisture over most of the main wheat country. Farmers were not able to get into the fields to cut the grain. The moisture also did damage to ripened wheat and weakened the quality of the grain.

Normally at this time of the year when harvest of the winter wheat crop gains momentum flour millers go to market and buy wheat to replenish small reserves. The big rush to market the new wheat crop usually depresses prices and mills take advantage of the bargain. Bakers also place orders for flour. Some of the flour orders call for delivery over a period of 120 days or more.

Last year during the first week in July bakers entered the market and purchased a record 25 million hundred weight of flour. In 1955 at about the same time the baking industry bought close to 20 million sacks. Mill representatives report bakers already have started to shop around for flour supplies, but so far have not shown any indication of placing large orders. At the same time, due to the wet weather, mills are abstaining from making large purchases of wheat in hopes that harvest later will be of better quality.

The wet weather last month is expected to cause damage to wheat. Rains knocked the grain to the ground. In addition hail caused damage. Accordingly the grain trade expects the next Government report, to be issued July 10, but based on condition of the crop as of July 1, will show a smaller prospective winter wheat harvest as compared with June 1, when the Government estimated the crop at almost 736 million bushels.

Highlights of Friday's markets follow:

Higher

Wheat—Up ½ to 1⅛ cents a bushel at Chicago. Kansas City was off ⅝ to 1¼ cents, with Minneapolis off ⅞ to up ¼ cent.

Soybeans—Up 1⅝ to 2⅜ cents a bushel at Chicago.

Lard—Up 3 to 10 points at Chicago.

Cottonseed Oil—Up 1 to 11 points at New York.

Corn—Unchanged to up 1½ cents a bushel at Chicago.

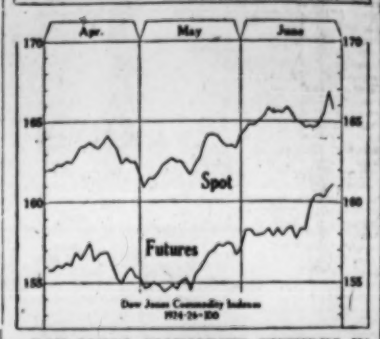
Soybean Oil—Up 6 to 12 points at Chicago. New York off 1 to up 11 points.

Potatoes—Up 1 to 4 cents per 100 pounds at New York.

Onions—Up 9 to 10 cents per 50 pounds at Chicago.

Cocoa—Up 13 to 36 points at New York.

Commodity Indexes



DOW-JONES COMMODITY FUTURES INDEX during the week ended June 28 advanced 1.27 to 161.14. A year ago the futures index was 156.48.

DOW-JONES SPOT COMMODITY PRICE INDEX during the same period advanced .97 to 165.73. A year ago the spot index was 163.24.

Date	Open	11	12	1	2	Close	Chge.
June 28	161.03	161.47	171.16	161.13	161.09	161.14	+ .21
June 27	160.29	160.47	160.88	161.02	161.01	160.83	+ .33

Burlap—Up 7 to 10 points at New York.

Rubber—Up 10 to 29 points at New York. London was unchanged to off 14 points, with Singapore up 4 points.

Hides—Up 2 to 14 points at New York.

Zinc—Unchanged at New York.

Irregular

Oats—Off ⅜ to up ¼ cent a bushel at Chicago. Minneapolis was off ½ cent with Winnipeg unchanged to off ¼ cent.

Flaxseed—Off ¼ to up ¾ cents a bushel at Chicago. Winnipeg was off ⅜ to up 2¼ cents.

Coffee—Off 11 to up 42 points at New York.

Cotton—Off 3 to up 10 points at New York. New Orleans was up 3 to 10 points.

Lower

Rye—Off ½ to 1⅜ cents a bushel at Chicago. Winnipeg was unchanged to off ½ cent.

Eggs—Off 20 to 35 points at Chicago.

Sugar—World contract, off 5 to 9 points. Domestic contract unchanged to off 1 point.

Wool—Off 4 to 23 points at New York.

Copper—Off 20 to 25 points at New York.

* * *

Rubber Markets Close Quiet

LONDON—Rubber futures closed quiet Friday and September 27½,pence unchanged from Thursday's close (American equivalent basis $2.80 for sterling 31.63 cents). October-December 27¼, unchanged (31.77), January-March 27⅛, off ⅛ (31.63), and April-June 26⅞, off ⅛ (31.34).

Singapore futures closed quiet and July in Straits cents per pound 91⅞, up ⅛ (30.62), and August 92¾, up ⅛ (30.92).

Farm Prices Advanced In Month to June 15 But Lag Behind 1956

By a WALL STREET JOURNAL *Staff Reporter*

WASHINGTON—Farm prices during the month ended June 15 climbed for the fourth straight monthly period but fell below year-earlier levels for the first time since May, 1956, the Agriculture Department reported.

The agency said prices rose 0.4% during the latest period to 244% of the 1910-14 average from 243 the month before. However, they fell short of the 245% in mid-June of last year.

Department of Agriculture reports June 15 parity prices of principal farm crops compare as follows:

Federal Reserve	One Week Ending June 15, 1957	May 15, 1957	June 15, 1956
Wheat, per lb	2.51	2.51	2.42
Cotton, per bu	37.06	37.06	35.44
Tobacco, per bu	56.8	56. 5	54. 3
Potatoes, per bu	2.46	2.46	2.35
Wool, per lb	65.4	65. 4	61. 3
Barley, per bu	1.36	1.36	1.35
Cottonseed, per ton	71.90	71.90	70.60
Flaxseed, per bu	4.56	4.56	4.49
Oats, per bu	.876	.876	.861
Rye, per bu	1.68	1.68	1.69
Soybeans, per bu	3.03	3.02	2.92

Prices received by farmers for their principal crops compare as follows:

Wheat, per bu	1.91	1.98	1.93
Rye, per bu	1.04	1.05	.965
Oats, per bu	.661	.703	.632
Barley, per bu	.881	.956	.931
Cotton, per lb	31.80	31.47	33.20
Cottonseed, per ton	NA	NA	47.40
Soybeans, per bu	2.18	2.23	2.87
Flaxseed, per bu	2.72	2.79	3.12
Potatoes, per bu	1.27	1.34	4.39
Tobacco, per lb	50.5	51.0	51.0
Wool, per lb	56.4	55.2	42.4

Cash Prices

Friday, June 28, 1957

FOODS	Fri.	Thurs.	Year ago
Flour, hard winter NY cwt	$6.65	$6.65	$6.25
Coffee, Santos 4s NY lb	.56½	.56½	.60½
Cocoa, Accra NY lb	.30½a	.30½	.27½
Sugar, Refined NY lb	.0925	.0925	.0873
Sugar, Raw NY lb	.0851	.0853	.0803
Butter, Fresh A-92 sc NY lb	.60	.60	.59½
Eggs, No. 2 Extra Chicago doz	.29	.29	.36
Broilers, 3 lb & under DelMV lb	.21½	.21½	.20¼
Hogs, Chicago top cwt	20.25	20.75	17.25
Steers, Chicago choice cwt	25.25	25.25	22.25
Pepper, black NY lb	.29½a	.29½	.30½
GRAINS AND FEEDS			
Wheat, No. 2 ord hard KC bu	2.25⅝	2.25	2.04¼
Corn, No. 2 yel Chicago bu	1.34¼	1.33½	1.34⅝
Oats, No. 1 wh. heavy, Chgo., bu.	.73	.73	.74
Rye, No. 2 Minneapolis bu	1.29	1.32¼	1.18½
Barley, malting NY bu	1.55	1.55	1.75
Soybeans, No 1 yel Chicago bu	2.37½n	2.35	2.79
Flaxseed, Minneapolis bu	3.05	3.09	3.35
Bran, Buffalo ton	37.00	37.00	40.00
Linseed Meal, Minneapolis ton	45.00	45.00	54.00
Cottonseed Meal, Memphis ton	47.50	47.50	48.00
Soybean Meal, Decatur, Ill, ton	44.00	43.00	59.00
FATS AND OILS			
Cottonseed Oil, crd "outheast lb	.13½n	.13½	.13½
Corn Oil, crude Chicago lb	.13½	.13½	.13½
Soybean Oil, crd Decatur, Ill. lb.	.11½b	.11½	.12½
Peanut Oil, crd Southeast lb	.14½	.14½	.13½
Cocoanut Oil, crd Pac Cst lb	.11¼	.11¼	.10½
Copra, Pacific Coast ton	151.00	151.00	147.50
Lard, Chicago lb	.1302	.1295	.1035
Tallow, tancy NY lb	.08½	.08½	.07
Linseed Oil, raw NY lb	.1410	.1410	.1490
TEXTILES AND FIBRES			
Cotton, one-in. mid Houston lb	.3380	.3380	a-.3500
Cotton, one in. mid Memphis lb	.3425	.3425	a-.3575
Cotton, one in. mid NY lb	.3555	.3550	a-.3680
Print Cloth, 64x60 38½ in. NY yd	.13½	.13½	.14½
Print Cloth, 80x80 39 in. NY yd	.17⅝	.17⅝	.18⅝
Sheetings, 56x56, 40 in. NY yd	.18½	.18½	.20
Burlap, 10 oz. 40 in. NY yd	.1165	.1165	.0965
Wool, fine staple terr. Bstn, lb.	1.70	1.70	1.31
Wool Tops, NY lb	1.920n	1.930	1.605
Rayon, Satin Acetate NY yd	.29¾	.29¾	.27¼
Silk, Jap2-A NY lb	4.55	4.35	4.63
METALS			
Steel, billets Pitts ton	74.00	74.00	68.50
Steel Scrap, 1 hvy melt Pgh ton	57.00	57.00	43.00
Iron, pig No. 2 Phila ton	65.00	65.00	61.25
Copper, Cons Valley lb	.29½	.29½	.46
Lead, NY lb	.14	.14	.16
Zinc, East St. Louis lb	.10½	.10½	.13½
Tin, NY, lb	.97⅝	.97⅝	.94⅝
Aluminum, NY lb	.2710	.2710	.2590
Antimony, Laredo, Tex. lb	.33	.33	.33
Quicksilver, NY 76 lb flask	258.00	258.00	258.00
Platinum, large lots NY oz	92.00	92.00	103.00
Silver, (F & H) NY oz	.90¼	.90¼	.90¼
MISCELLANEOUS			
Rubber, smoked sheets NY lb	.32½	.33½	.33¼
Hides, light native cows Chgo lb	.18	.18	.16½
Gasoline, Reg Gulf (low ogo) gal	.11½	.11½	.10½
Petroleum, crd East Texas bbl	3.25	3.25	2.90

a-Asked. b-Bid. n-Nominal. r-Custom smelters are pricing copper at 29 cents a pound.
s-Prices for a year ago are 15-16 inch middling.

Futures Prices

Friday, June 28, 1957

	Open	High	Low	Close	Change	High	Low	Season's
CHICAGO—WHEAT								
Old Contract:								
July	213	214⅝	212½	213	+⅞	234		200⅞
Sept.	215½	218½	215¼	216¼	+⅞	235⅝		203¼
Dec.	220¼	221½	220	220½	+⅝	236⅜		208⅝
New Contract:								
July	215	216	213½	214⅝-⅝	+⅝ to ⅞	216⅝		201½
Sept.	216⅛	218⅝	215⅝	216¾-¼	+⅞ to 1	219		204½
Dec.	221⅝	223¼	220½	221½-¾	+1 to ⅛	223⅜		209½
Mar.	222¾	224⅝	221⅝	223½-¾	+1 to ⅛	224⅝		209½
May	219	220½	217⅝	218⅝-¾	+1⅛ to 1	220½		204⅝
CHICAGO—CORN								
July	130½	133¼	130½	130¾-¼	unch to +⅛	152⅝		125⅝
Sept.	132¼	133⅝	132	133¼-⅜	+⅛ to ⅜	148⅞		127½
Dec.	127¼	129½	127¼	127½	+⅛	136		121¾
Mar.	131⅞	134¼	131⅞	132½-⅝	+⅛ to 1⅛	134¼		125
May	135⅜	135¼	133	133¼	+1⅛	134¼		128
CHICAGO—OATS								
July	67¼	68	66⅝	66⅝-67	−⅜ to ¼	77		62
Sept.	67⅞	68⅝	67¼	67⅝-¾	+⅛ to ⅜	77⅛		63¾
Dec.	71	71⅞	70⅝	71	+⅛	71⅞		66½
Mar.	72⅝	73⅝	72½	72½	+⅛	73⅛		68¾
May	73	73	72⅝	72⅝	+⅛	73		71½
CHICAGO—RYE								
July	124¾	125½	123⅝	124	−1⅛	160¾		110⅝
Sept.	126½	127⅜	125¾	126½-⅝	−1⅛ to ⅞	155¾		113½
Dec.	130⅝	131½	130	131⅛	−⅛	153⅝		117½
Mar.	134	135¼	133½	134½-⅝	−⅛ to ⅜	136¼		120½
May	134	135¼	133⅝	134½	−1	136½		120⅝
CHICAGO—SOYBEANS								
July	235⅛	237⅝	235¼	237⅝-½	+2⅝ to 2¼	266⅜		231½
Sept.	232⅝	234½	232⅝	233½-234½	+1⅝ to 2	254¼		234½
Nov.	228½	229¾	228¼	229-229⅜	+1½ to 1⅝	237		230½
Jan.	232	233¼	231½	233¼	+1⅝	233¼		229½
Mar.	234½	236¼	234½	235¾	+1⅝	236¼		236¼
CHICAGO—LARD								
July	12.87	13.05	12.75	13.03	+ .10	16.25		12.10
Sept.	13.37	13.52	13.25	13.47a	+ .05	16.20		12.40
Oct.	13.40	13.60	13.37	13.60	+ .08	15.45		12.27
Nov.	13.12	13.15	12.95	13.75a	+ .10	13.35		11.80
Dec.	13.57	13.60	13.45	13.60	+ .03	13.67		12.55
KANSAS CITY—WHEAT								
New	Cont. act:							
July	216¼	217⅝	214¼	214⅝	−1½	222½		204
Sept.	218⅞	220½	216½	217to217¼	−1½ to 1⅝	224		207½
Dec.	221⅝	223	219½	220½	−¼	224¼		210½
Mar.	221½	223	220⅝	220½ to ¾	−1¼ to 1⅛	223		207½
May	217⅝	219	215	215⅜	−⅝	219		201½
MINNEAPOLIS—WHEAT								
Old Contract:								
July	227	227	226¼	226¼	+¼	239½		213½
Sept.	223½	226¼	224½	224⅝	−⅞	238½		212½
New Contract:								
July	226½	228¼	226¼	226½ to ⅞	−⅛ to +⅛	230¼		214
Sept.	225½	226⅞	224½	224⅝	−⅜	228½		217½
Dec.	228½	228¼	225¾	226	−⅝	228¼		214¾
MINNEAPOLIS—OATS								
July	61½	62	61¼	61¼	−½	66		58½
Sept.	62¼	62½	62	62	−½	62½		60
MINNEAPOLIS—RYE								
July	Not Quoted							
Sept.				120¼a	Unch	117		117
MINNEAPOLIS—FLAXSEED								
July	305½	306	305½	306	−½	328		301
Sept.	308	308½	308	308	+¾	310		302
WINNIPEG—RYE								
July	104¼	105¼	103¼	103½	−⅝	149½		97⅝
Oct.	107⅜	108⅝	106½	106⅝-107	−1 to ¾	135¾		99½
Dec.	109¼	110⅝	108⅝	108⅝-109⅛	−1 to unch	110⅝		100⅝
May	114¼	114¼	113½	113½	−⅝	114½		110½
WINNIPEG—OATS								
July	69¾	70	69⅝	69⅝	−⅛	79		67¼
Oct.	69⅞	70¼	69⅞	70-70¼	−⅛ to unch	78¾		68
Dec.	68½	69⅝	68⅝	69⅝-⅞	−⅛ to unch	78¾		67⅝
May	69⅞	69⅞	69⅝	69⅝	−⅛	79		69½
WINNIPEG—BARLEY								
July	95⅛	95⅞	95	95⅛	−⅛	103½		88¼
Oct.	93	95¼	93	95¼	−⅛	102¾		90¼
Dec.	92⅞	93½	92⅞	93¼-⅛	unch to +⅛	93½		89¼
May	92	93	92¼	92½	+⅛	93		91⅝
WINNIPEG—FLAXSEED								
July	240	240½	239½	239⅝	−⅜	323		236¼
Oct.	240½	241½	240½	240¾-241	−1 to ¼	300		234
Dec.	236	237	236	235⅝		257		229
May	239	241	239	239½	+2⅛	241		233¼
NEW YORK—CRUDE SOYBEAN OIL								
July	11.60	11.65	11.59	11.64b	− .01	13.60		11.40
Sept.	11.72	11.75	11.69	11.69b	− .01	13.06		11.02
Oct.	11.70	11.70	11.66	11.63b	+ .11	12.27		10.97
Dec.	11.56	11.56	11.56	11.58b	+ .03	11.56		10.90
Mar.	11.61	11.61	11.61	11.53b	+ .08	11.61		10.80

Sales: 44 contracts. Closings: January 11.53b-11.60a. May 11.50b-.2a.

NEW YORK—COTTONSEED OIL

July	15.59	15.63	15.56	15.64-.62	+ .10to.08	17.25	13.84
Sept.	15.73	15.80	15.72	15.78-.80	+ .09to.11	16.97	13.75
Oct.	15.59	15.65	15.59	15.63-.62	+ .10to.09	16.36	14.21
Dec.	15.48	15.53	15.47	15.52	+ .09	16.20	14.20
Mar	15.48	15.48	15.38	15.43tr	+ .05	16.25	14.32
May	15.45	15.45	15.44	15.36b	+ .01	15.70	14.30

Sales: 370 contracts. Closings: January 15.52n, July 15.30b-15.38a.

CHICAGO—CRUDE SOYBEAN OIL

July	11.68	11.77	11.67	11.75-.76	+ .06to.07	13.63	10.90
Sept.	11.67	11.74	11.64	11.73-.73	+ .06to.07	13.05	10.93
Oct.	11.55	11.63	11.54	11 63-.64	+ .12to.11	12.48	10.79
Dec.	11.50	11.58	11.50	11.57	+ .11	11.58	10.74
Jan.	11.52	11.53	11.46	11.53b	+ .12	11.53	10.67
Mar.	11.45	11.53	11.44	11.53b	+ .11	11.53	10.74

MEMPHIS—MEAL

COTTONSEED: Sales: 200 tons. Closing quotations per ton follow: July $47.75n-48.00a. September $48.75b-48.25a, October and December $48.50b-49.00a, January $48.50b-49.00. March $48.50b-49.25a.

SOYBEAN: Sales: 2,300 tons. Closings: July $43.60 flat, August $44.65b-44.75a, September $44.25b-44.75a, October $43.50b-44.00a, December $43.80b-44.25a, January $44.25b-44.75a, March $44.50b-44.90a, May $44.90b-45.00a.

CHICAGO—MEAL

SOYBEAN: Closing quotations per ton follow: July $43.90, August $44.50, September $43.90, October $43.50b-43.75a, December $43.90, January $44.30-.50, March $44.40b-44.60a.

NEW YORK—COTTON

July	35.48	35.51	35.47	35.50	+ .03	35.51	29.70
Oct.	35.20b	35.34	35.09	35.28	+ .01	35.34	29.60
Dec.	35.08	35.24	34.98	35.19	+ .07	35.24	30.25
May	35.25	35.33	35.13	35.32	+ .02	35.34	32.41
Mar.	35.24a	35.34	35.12	35.28	+ .01	35.34	32.50
July	34.94	35.03	34.78	34.93	− .02	35.03	32.25
Oct.	34.05	34.20	33.91	34.13	+ .16	34.20	30.95
Dec.	34.07	34.16	33.94	34.15b	+ .09	34.16	32.83

NEW ORLEANS—COTTON

July	35.50a	35.50	35.50	35.48b	+ .06	35.50	30.25
Oct.	35.20b	35.35	35.15	35.28	+ .03	35.35	30.04
Dec.	35.05b	35.25	35.00	35.19b	+ .10	35.25	30.31
Mar.	35.24	35.35	35.15	35.29	+ .06	35.35	32.50
May	35.30	35.36	35.13	35.28b	+ .07	35.36	32.66
July	34.96a	35.06	34.80	34.88	+ .04	35.06	32.37
Oct.	34.03a	34.19	33.93	34.10b	+ .04	34.19	31.00
Dec.		34.13	34.00	34.10b	+ .06	34.13	33.11

NEW YORK—BURLAP

Feb.	10.77b	10.80	10.80	10.80	+ .07	10.85	10.00
May	10.70b	10.75	10.75	10.75	+ .10	10.85	10.30

Sales: 6 lots. Closings: August 10.95a, November 10.85b.

NEW YORK—WOOL TOPS

July	191.1b	191.5	191.1	191.2b	−0.4	199.0	151.0
Oct.	191.0	191.0	191.01	190.1	− 0.9	198.5	151.5
Dec.	188.5b	188.9	187.8	188.4b	−1.3	198.0	150.0
Mar.	185.5b	185.5	185.5	185.1b	−1.0	195.9	172.0
May	184.0b	184.0	183.8	183.6b	−0.5	194.3	175.0
July	182.0b	182.0	181.9	181.6b	−0.6	191.5	173.0
Oct.	184.4	184.4	184.4	183.6b	−0.8	186.0	183.5

NEW YORK—WOOL FUTURES

July	158.0b	159.2	158.0	158.5b	−1.0	168.5	121.0
Oct.	159.0	159.0	157.8	158.1	−1.1	168.2	121.5
Dec.	156.6b	157.0	156.0	156.6	−1.1	167.0	133.9
Mar.	154.5b	155.0	153.6	153.6	−1.4	165.4	139.5
May	151.0b	151.0	151.0	149.7b	−2.3	161.0	142.5
July	149.2b	149.2	149.2	148.2b	−1.8	153.0	149.5

May 1958 Closed at 151.6b.

NEW YORK—COCOA

July	28.15b	28.55	28.55	28.38n	+ .31	29.60	20.50
Sept.	28.95	29.20	28.95	28.98	+ .36	29.50	20.90
Dec.	28.70	28.75	28.45	28.45	+ .14	29.29	21.52
Mar.	28.6o	28.65	28.40	28.40	+ .15	29.29	21.87
May	28.60b	28.60	28.40	28.43n	+ .13	29.05	22.65

Sales: 242 lots. July 1958 closed at 28.44n.

NEW YORK—SUGAR Contract 6

Sept.	6.06b	6.07	6.07	6.06b	− .01	6.08	5.58
Nov.	6.05	6.05	6.05	6.05a	....	6.05	5.62

Sales: 10 lots. Closings: March 1958 5.78n September 5.75n

NEW YORK—SUGAR Contract 4

July	6.19	6.19	6.07	6.09	− .07	6.90	3.28
Sept.	6.22	6.22	6.10	6.12	− .09	6.89	3.21
Oct.	6.13b	6.15	6.08	6.10	− .06	6.84	5.53
Mar.	4.70	4.70	4.62	4.63b	− .09	5.50	4.10
May	4.65b	4.61	4.60	4.58b	− .08	5.46	4.10
July	....	4.62	4.60	4.60	− .05	5.05	4.16
Sept.	....	4.62	4.60	4.58b	− .08	4.93	4.40

Sales: 396 lots. January 1958 closed at 5.20n.

NEW YORK—COFFEE Contract M

Sept.	65.65	65.75	65.55	65.65	+ .43	69.90	61.60
Dec.	61.40b	62.00	61.85	61.78n	+ .28	66.65	59.20

Sales: 34 lots. Closing: July, 65.61n; March, 61.65n; May, 60.45n.

NEW YORK—COFFEE Contract B

July	57.25	57.25	56.90	56.99	− .11	61.50	52.00
Sept.	54.50	54.50	54.50	54.50n	+ .10	57.50	50.50
Dec.	52.50	52.50	52.45	52.45	+ .05	56.50	50.65
Mar.	52.05b	52.15	52.00	52.05n	+ .05	55.01	50.75
May	51.30	51.30	51.10	51.10n	unch	54.90	50.15

Sales: 68 lots.

CHICAGO—ONIONS

Nov.	1.28	1.40	1.28

Who's News

Management—Personnel Notes—

Commerce and Industry

Julius Garfinckel & Co., Inc. (Washington)—Robert A. Green, assistant vice president, was named vice president of the A. de Pinna Co. division of this department store firm, effective August 1.

North American Coal Co. (Toronto)—Henry G. Schmidt, president of the parent company, was named president of Canada Coal, Ltd., a dock subsidiary. He replaced R. O. Petman, who became chairman of the board of the subsidiary. G. R. Horner moved from sales vice president of the subsidiary to vice president in charge of operations.

Seagrave Corp. (Columbus, O.) — J. H. Steiner, chairman of the board of Supradur Manufacturing Corp., a subsidiary manufacturing asbestos-cement sidewalls, and K. Fred Netter, president of the subsidiary, were named directors of the parent company, which makes motor-powered fire apparatus.

Hudson Pulp & Paper Corp. (New York)—Julian Mendelsohn and A. W. Arton were named vice presidents in charge of trade relations and bulk sales respectively.

Collins & Aikman Corp. (New York)—John M. Dempsey has been elected vice president of this textile manufacturing company.

Monsanto Chemical Co. (St. Louis)—Dr. Ernest O. Lawrence, University of California professor and Nobel Prize winner in 1939, has been named a director.

General Dynamics Corp. (New York)—Kenneth Stiles has been named to the newly created post of vice president and charge of plans and programs.

Froedtert Corp. (Milwaukee)—Lawrence B. Lavold has been named a vice president of this malt and grain producing firm. Albert W. Drigot has been appointed treasurer and William W. Mason, controller.

B. F. Goodrich Co. (Shelton, Conn.)—W. R. Todd, vice president, will succeed F. M. Daley as president of the sponge products division August 1.

Santa Fe Railway (Chicago)—Dr. John T. Rettaliata, president of Illinois Institute of Technology, has been elected a director to succeed Aubrey H. Mellinger who has retired from the board.

Belmont Iron Works (Philadelphia)—Robert E. Seiffert was elected president to succeed the late Albert W. Schede. Other appointments include William E. Hendricks as executive vice president, Charles A. Ruby as vice president and Barnett I. Plotkin, secretary. Harold Leonberger and Harry H. Stahl were elected directors.

Bulova Watch Co. (New York) — Harry Henshel, secretary, and Raymond H. Whidden, general sales manager, were named vice presidents.

Consolidated Freightways, Inc. (Menlo Park, Calif.)—Thomas E. Morris was appointed vice president-treasurer of this trucking concern.

National Lead Co. (New York)—George W. Wunder was named manager of the newly-formed nuclear metals division.

Tidewater Oil Co. (San Francisco)—Maj. Gen. John R. Gilchrist, USAF (Ret.) was named administrative vice president for organization, planning, and development.

Brown & Bigelow (St. Paul) — Frank E. Gruber was appointed vice president in the new research and development division of this advertising specialties company.

Youngstown Steel Car Corp. (Niles, Ohio)—Avid N. Myers, president of Byerlyte Corp. of Cleveland, was elected a director.

Stubnitz Greene Corp. (Adrian, Mich.)—Walter Lok was appointed treasurer, and Charles Havill was named assistant to the executive vice president. Giles Heroy was named vice president of the Reynolds Spring division.

Textron, Inc. (Providence, R. I.)—Ronald R. Boyd was named executive vice president of Amerotron Corp., a subsidiary. Charles Earle, Sr., was named vice president, Raymond J. Austin Treasurer, and Joseph Sandlin controller of Amerotron, a manufacturer of cotton batting, carpet cushions, and jute bagging.

Associated Artists Productions Corp. (New York)—Herman J. Zittau, comptroller, was elected a director of this films distributor.

Standard Tube Co. (Detroit)—H. J. Longeway, former secretary and treasurer of Michigan Steel Tube Products Co., a subsidiary, was elected president and treasurer of the unit. S. L. Willis, president and general manager of the parent concern, was named general manager of Michigan Steel Tube. R. O. Berg was appointed assistant general manager of Michigan Steel Tube, and F. W. Sexauer, general sales manager.

National Broadcasting Co. (New York)—Thomaas E. Knode has joined the Station Relations department and will be proposed for election as a vice president at the July 12 board meeting.

Iricon Agency, Ltd. (Wilmington, Del.)—Samuel K. McCauley, of Atlantic Refining Co., was elected Iricon president to succeed John W. Genron, of Tidewater Oil Co. Iricon represents the 5% interest in the Iranian Oil Consortium held by American Independent Oil Co., Getty Oil Co., Hancock Oil Co., Richfield Oil Corp., San Jacinto Petroleum Corp., Signal Oil & Gas Co., Standard Oil Co. (Ohio), Tidewater Oil Co., and Atlantic Refining Co. Other executive appointments include: A. H. Elliot of Iricon's London office, executive vice president; David E. Day, Richfield, and R. S. Stewart, Ohio, vice presidents; C. F. Krug, Getty, treasurer; Harold A. Black, secretary and general counsel; and John K. Schemmer, assistant secretary. Benjamin Tyran, of A.I.O.C., B. H. Dresser, of Hancock, and F. D. Lortscher, of Signal, were named directors.

Finance

New York Life Insurance Co. (New York)—John F. Ryan was named vice president and actuary.

First National Bank of Baltimore—James D. Harrison was named board chairman, and Robert B. Hobbs was elected vice chairman. James W. McElroy was elected president, succeeding Mr. Harrison in that post.

Provident Tradesmen's Bank & Trust Co. (Philadelphia)—George W. Geuder was named vice president and Herbert Lomax, treasurer.

American National Bank & Trust Co. (Chicago)—John H. Leslie, president of Signode Steel Strapping Co., was elected a director.

Oklahoma Oil Allowable

OKLAHOMA CITY—The Oklahoma Corporation Commission left unchanged the state crude oil production allowable for July of 598,000 barrels daily, despite requests by purchasers for a 24,780-barrel reduction.

Actual runs for the first 22 days of this month have averaged 573,632 barrels daily, because of reduced runs by at least three companies and because of flooded areas. The U. S. Bureau of Mines had forecast July demand at 590,000 barrels daily, a reduction of 20,000 barrels from June.

Digest of Earnings Reports

A summary of corporation reports appears below. Further details of the larger and more widely held companies appear elsewhere in this issue. Unless otherwise noted Federal taxes have been deducted in arriving at net income.

Company:	Period	Net Income 1957	Net Income 1956	Earnings Per Common Share 1957	Earnings Per Common Share 1956
Sunday, June 30, 1957:					
American Photocopy Equipment	Quar. May 31	483,289	421,044	.60	c.53
Amer. Photocopy Equipmennt	6 mos. May 31	922,935	739,022	1.15	c.92
Alabama Great Southern R.R.	5 mos. May 31	866,004	901,713	3.86	4.02
Appalachian Electric Power	12 mos. May 31	16,387,936	15,346,963	e34.33	e42.28
Avco Manufacturing Corp.	6 mos. May 31	5,232,621	m28,716	.56	e.22
Capital Products Corp.	28 wks. May 18	h619,262	....	.77	....
Cinn., New Or. & Tex. Pac. R.R.	5 mos. May 31	2,893,228	2,923,082	....	....
Conn. (C.G.) Ltd.	Year Apr. 30	584,853	409,894	....	....
Elastic Stop Nut Corp. of Amer.	6 mos. May 31	k1,228,907	869,201	2.32	c1.64
Ex-Cell-O Corp.	Quar May 31	3,951,608	3,249,614	1.09	g.92
Ex-Cell-O Corp.	6 mos. May 31	8,174,440	6,358,394	2.25	g1.80
Gossard, H. W., Co.	6 mos. May 31	204,915	220,826	.95	1.02
Indiana & Michigan Elec.	12 mos. May 31	9,547,056	10,099,521	....	....
Iowa Electric Lt. & Pow.	12 mos. May 31	4,070,938	4,122,463	1.96	c1.99
Iowa-Illinois Gas & Elec.	12 mos. May 31	5,053,611	5,162,043	a2.42	a2.48
Kroger Co.	24 wks. June 15	9,295,952	7,995,291	2.39	c2.06
Lipe-Rollway Corp.	6 mos. May 31	380,906	272,458	j2.36	j1.69
Maine Central R. R.	5 mos. May 31	654,994	722,325	....	....
Masonite Corp.	Quar. May 31	1,214,862	1,904,518	.84	c1.32
Masonite Corp.	9 mos. May 31	3,297,337	5,397,410	2.28	c3.74
Mueller Brass	Quar. May 31	468,229	846,591	.83	1.52
Mueller Brass	6 mos. May 31	989,218	1,553,270	1.76	2.78
Niagara Mohawk Power	12 mos. Apr. 30	26,893,000	29,722,000	2.00	2.25
New England Elec. System	5 mos. May 31	6,640,081	6,353,511	.61	.62
North Canadian Oils, Ltd.	Year Mar. 31	d382,849	d310,436	....	....
Northeast Airlines	5 mos. May 31	d1,318,683	d360,390	....	....
Northern Illinois Gas	12 mos. May 31	9,606,557	9,521,503	1.35	1.34
Ohio Power Co.	12 mos. May 31	18,495,665	17,659,801	e44.85	e42.82
Pacific Tel & Tel	3 mos. May 31	24,756,719	21,834,748	2.33	2.41
Pacific Tel & Tel	12 mos. May 31	96,726,200	81,320,405	9.57	9.42
Philadelphia Electric	12 mos. Apr. 30	35,870,585	34,061,254	2.62	2.47
Pioneer Gold Mines of B. C.	Year Mar. 31	236,312	318,823	.13	.18
Rutland Railway	5 mos. May 31	199,225	190,902	....	....
Schenley Industries	9 mos. May 31	8,713,207	4,672,230	1.99	1.07
Shamrock Oil & Gas Corp.	6 mos. May 31	4,570,573	4,790,157	1.99	2.09
Wesson Oil & Snowdrift	9 mos. June 1	1,681,040	2,892,568	1.06	1.91
		1956	1955	1956	1955
Webb & Knapp, Inc.	Year Dec. 31	3,450,968	5,145,709	....	....

(a) On shares outstanding at close of the period. (b) Based on average number of shares outstanding during the period. (c) Based on shares now outstanding. (d) Net loss. (e) On preferred shares. (f) Preliminary report. (g) Adjusted to reflect stock split or stock dividends. (h) Includes a non-recurring profit of $451,582, or 56 cents a share, from sale of Standardaire Blower Division. (j) On Class A shares on priority basis. (k) After provision of $198,000 for renegotiation. (m) After giving effect to $347,000 tax credit.

Markets in Other Cities

(Dually Listed Domestic Issues Excluded)

Friday, June 28, 1957

Toronto (Canadian Funds)

MINES & OILS

Sales	Stocks	High	Low	Close	Chg.
1100	Ajax	.74	.74	.74	+.04
400	Algom	21.37	21.00	21.00	....
4450	Am Leduc	.33	.32	.33	-.02
300	Am Neph	1.35	1.35	1.35	-.05
1000	Anacon	1.41	1.40	1.40	....
1950	Bailey	16.25	15.62	16.24	+.50
6000	Barnat	.26½	.26½	.26½	-.01½
5000	Barvue	.43	.43	.43	....
3850	Base Met	.65	.62	.65	....
1500	B Duq	.78	.76	.78	+.02
1500	Beveon	.16	.16	.16	....
600	Bicroft	2.10	1.95	1.96	-.09
200	Bralorne	4.25	4.25	4.25	....
2450	BritaRa	3.10	3.05	3.05	-.05
4400	CalaRa	1.39	1.34	1.39	+.04
7285	Cal&Ed	36.50	32.00	34.50	+2.75
200	Cam Chib	10.00	10.00	10.00	-.25
3100	CanOilLd	3.50	3.40	3.40	....
3199	CdnAd Oil	.51	.51	.51	-.01
700	CdnAti Oil	8.90	8.75	8.80	+.10
6280	CdnBEmp	.65	.63	.65	+.05
8375	Cdn Dev	8.60	8.40	8.40	-.10
600	CdnHomst	2.60	2.56	2.60	+.05
740	CdnHusky	21.00	20.75	21.00	+.25
1500	Cdn Malar	.28	.28	.28	-.02
7000	Canadusa	.45	.45	.45	-.05
23066	Candore	.53	.44	.50	+.05
340	Cassiar	6.70	6.60	6.60	....
97247	Cent D R	12.00	10.00	10.87	+1.12
1000	Cent Exp	4.30	4.30	4.30	+.10
2500	Chart Oil	3.85	3.80	3.80	-.10
700	Chrom	3.45	3.25	3.25	+.02
8150	Cobalt	.50	.48	.48	-.03
1300	Coch Will	1.15	1.10	1.10	-.05
1000	Con Allen	.12½	.12½	.12½	-.01½
2991	Con Denis	20.00	19.50	19.50	-.25
500	Con Disc	2.75	2.60	2.65	+.05
2320	ConEastC	.55	.54	.55	+.02
1760	ConMicM	4.90	4.80	4.90	....
250	Con Smelt	23.75	23.13	23.13	-.25
800	Consmet	5.60	5.50	5.50	-.10
1100	Cree Oil	5.15	5.00	5.15	+.15
6127	Dev Pal	2.45	2.40	2.44	+.02
3125	Dome Ex	11.87	11.87	11.87	+.12
30	Dome	12.12	12.12	12.12	....
1700	East Mal	1.20	1.19	1.20	+.05
785	East Sull	3.65	3.65	3.65	....
1175	Falcon	35.37	35.00	35.00	....
2285	Fargo	7.70	7.45	7.70	+.25
6050	Fla Can	8.85	8.65	8.75	-.10
2925	Frobish	2.70	2.65	2.70	+.01
1966	Galkeno	1.05	1.01	1.05	....
700	GenPetA	5.30	5.25	5.30	+.20
2005	Giant Yk	4.70	4.55	4.70	+.10
2500	Gunnar	19.00	18.75	19.00	....
430	Helling	33.25	33.25	33.25	-.12
1720	HomeOilA	19.50	18.75	19.00	+.25
1608	HomeOilB	19.87	18.87	18.87	+.75
1400	Hoyle	5.90	5.70	5.90	+.25
140	Hud Bay	66.00	65.50	65.50	-.50
1200	Inspirat	.85	.85	.85	....
1155	Int Nick	99.50	99.00	99.50	-.25
3000	Int Ran	.25	.25	.25	....
17300	Jaye Expl	.52	.50	.50	-.07
1500	Jowsey	.76	.75	.75	-.01
600	Jupiter	2.50	2.50	2.50	+.04
270	Kerr Add	14.25	14.25	14.25	+.25
470	Labrad	21.00	21.00	21.00	....
475	L Shore	7.75	7.40	7.75	+.35
500	Lamaque	2.55	2.55	2.55	+.10
9600	Leitch	1.25	1.13	1.25	+.12
4600	Lib Pete	2.30	2.23	2.30	+.07
11465	LL Lac	3.25	3.15	3.25	....
2400	Lyndhust	.32	.32	.32	-.01
10000	MacDonald	.40	.40	.40	....
300	Madsen	1.35	1.35	1.35	+.05
23800	Malartic	1.60	1.54	1.60	....
283	McIntyr	105.00	103.00	104.00	+1.50
3800	McKenzie	.20	.20	.20	-.01
4922	Medallion	4.90	4.80	4.80	-.10
800	Merrill	1.44	1.40	1.42	-.01
1450	Mer Pete	16.50	16.00	16.50	+1.00
112550	Midcon	1.62	1.60	1.63	+.03
100	Min Corp	16.50	16.50	16.50	+.25
100	Nat Pete	3.90	3.90	3.90	....
8197	N B Dom	2.90	2.80	2.90	+.05
700	New Cal	.29	.29	.29	+.04
6308	New Cont	.50	.50	.50	-.01
700	NDicken	1.53	1.48	1.53	+.03
8300	NGas Exp	2.00	1.90	1.95	+.05
2400	Nick Rim	3.25	3.10	3.25	-.05
100	Nipissing	2.30	2.30	2.30	-.05
98	Noranda	48.00	48.37	48.37	-.25
1600	Normet	4.35	4.20	4.25	....
150	NC Oils	5.25	5.25	5.25	-.05
23605	N Rank	1.29	1.21	1.29	+.03
1400	Ner Can	1.50	1.50	1.50	-.05
1000	O Brien	.65	.65	.65	+.03
2415	Okalta	2.63	2.60	2.63	+.08
1200	Opem	11.75	11.37	11.50	....
1412	Pac Pete	30.50	30.37	30.37	+.12
2200	Pamour	.48	.48	.48	-.01½
10800	PanWest	.63	.35	.39	+.02
3650	Paymast	.19½	.19	.19	-.01½
600	Peace Riv	15.25	15.00	15.25	+.25
2100	Perme pf	3.65	3.60	3.60	-.05
3200	Petrol	.91	.87	.90	....
900	Pick Crow	1.07	1.05	1.07	+.02
2500	Pow Rou	.80	.73	.80	-.02
200	Preston	7.80	7.45	7.45	+.05
2515	Pronto	6.15	6.00	6.00	-.25
5900	Provo Gas	3.45	3.35	3.35	-.10
500	Que Cop	.67	.67	.67	+.01
200	Que Lith	7.60	7.60	7.60	-.05
603	Q Metal	1.92	1.91	1.91	-.05
155	Quemont	12.50	12.50	12.50	+.25
6800	Radiore	.87	.80	.83	-.03
6100	Rayrock	1.51	1.50	1.52	+.01
200	Reeves	1.21	1.21	1.21	-.09
412	Richwl	2.30	2.20	2.20	-.03
7055	Rocky Pete	.71	.68	.71	+.01
630	Royallte	19.87	19.75	19.75	+.50
5833	Scurry	3.65	3.55	3.60	....
92190	Secur Free	7.80	6.70	7.35	+.03
5285	Sherritt	6.00	5.75	5.95	+.20
3400	Sil Mill	.62	.60	.60	-.03
1200	Siscoe	.81	.81	.81	....
27500	Spooner	.68	.66	.68	....
18010	Stanwell	1.48	1.44	1.48	+.01
1385	Steep R	20.50	20.25	20.50	-.12
1300	Sullivan	2.90	2.80	2.80	....
6500	Sylvanite	1.65	1.62	1.65	+.03
4075	Teck H	2.10	2.02	2.10	+.06
600	Tex Cal	.86	.86	.86	+.03
4125	Triad	7.85	7.75	7.80	+.05
300	Un Keno	4.40	4.40	4.40	+.10
54225	Un Oils	3.75	3.45	3.55	+.10
400	Upp Can	.65	.65	.65	....
1754	Ventures	41.50	40.75	40.75	-.75
18240	Vico	.19	.17	.17½	-.00½
2300	Violam	1.65	1.55	1.65	+.05
1335	Waite Am	7.50	7.25	7.25	-.25
1650	W Decal	2.57	2.54	2.57	+.02
300	Wr Harg	1.35	1.35	1.35	....
900	Yk Bear	1.48	1.45	1.48	+.02

CURB

2510	Dalhousie	3.32	.32	.32	+.05
2300	Yukon Con	.63	.62	.62	-.05

INDUSTRIALS

155	Argus	17	17	17	+¼
220	Atlas Steel	26½	26	26½	....
4691	Bell Tel	40¾	40½	40½	-⅜
5650	Brazil	9¾	9¾	9¾	....
1295	B A Oil	54⅞	54¾	54¾	+⅛
350	B C Forest	12¼	12	12	-¼
1510	Can Brew	27¾	27½	27½	+¼
450	Cdn Chem	7½	7	7½	+¼
1930	Cdn Coll	6	6	6	....
5115	Cdn Oil	39½	37	38½	+1¾
604	Cdn Pac	33½	33½	33½	....
1470	Cockshutt	8¾	8¾	8¾	+⅛
3886	Dist Seag	28½	27¾	28¼	....
345	Dom Fndry	32½	32¼	32½	....
630	Dom Stores	53½	51¾	52	-1
125	Fanny F	19	19	19	-½
80	Ford Can A	102½	102½	102½	-1½
10	Goodyear	195	195	195	+5
340	GL Paper	46½	45	45¾	+⅜
3490	GN Gas	10	9½	9¾	....
385	Gypsum	27	26½	27	+½
3068	Imp Oil	56½	55¾	56½	+¾
1185	Ind Accep	31¼	30¾	30¾	-¼
700	Inglis	4.10	4.00	4.00	....
5240	Inland Gas	11	10¾	10¾	-⅛
110	Int Pete	49½	49¼	49¼	-⅜
735	Int PLine	54¾	55	54¾	+1½
550	Lob new B	22½	22¼	22¼	+¼
200	MacMill B	31	31	31	-⅛
1240	Massey	7½	7¾	7¾	....
30	Massey pf	84½	84½	84½	....
3200	Mid West	4.00	3.90	3.90	-.05
437	Moore	64½	64¼	64¼	-⅜
1105	Pembina	13½	13¼	13¼	-⅛
250	Simpsons	18	18	18	-⅛
300	Trad Fin A	40	39¾	39¾	-⅛
983	Trans Mt	108	106	107	+½
637	Un Gas	80½	80¼	80¼	-⅜
300	Un Steel	14¾	14¾	14¾	....
345	Weston A	26½	26¼	26¼	+¼
460	WPG&Cent	16	15¾	15¾	-¼

BANKS

212	Bnk N Scot	58½	58¼	58¼	-1¼
470	Cdn Bk Com	49¾	49¼	49¼	-⅝
290	Tor-Dom Bk	44¾	44¼	44¼	+¼

Total sales 2,819,000 shares.

Philadelphia-Baltimore

Sales	Stocks	High	Low	Close	Chg.
173	Arundel	29	28¾	29	....
285	Balt Trans	11¾	11¾	11¾	+⅛
3339	Phila Trans	8¾	7⅝	7⅝	-1
100	Scr Spr Bk	16	14	16	....
710	So Jay Gas	27	26½	26½	....

Total sales 28,000 shares.

Midwest

Sales	Stocks	High	Low	Close	Chg.
100	Advance Al	7¼	7¼	7¼	+⅛
2350	Allied Lab	52	51½	52	+½
100	Athey Prod	20¾	20¾	20¾	....
600	Autom Wash	....	....	....	....
50	Belden Mfg	35⅝	35⅝	35⅝	+⅛
50	Binks Mfg	34½	34½	34½	+⅛
50	Brach& Sons	84	84	84	-1
100	Burton Dix	19	19	19	....
9600	Cdn Prospect	4⅝	4¼	4⅝	-⅛
400	Castlly Brew	2	2	2	....
600	ChiSS&SB	10¼	10¼	10¼	-⅛
150	Chi Towel	140	140	140	....
20	Chi Towel pf	139	139	139	+2½
300	ClevCliff Ir	46½	46	46	....
150	Clev Clif pf	83½	83½	83½	+½
50	Coleman Co	16⅝	16⅝	16⅝	+⅜
1200	Con Cement	27½	27¼	27½	+⅜
1400	ControlsAm	14	14	14	+⅛
200	Dodge Mfg	24	24	24	+⅜
100	Four Wh Dr	12⅞	12⅞	12⅞	-⅛
1000	Gen Box	2⅝	2⅝	2⅝	....
100	Goldblatt	11	11	11	+⅛
400	Gossard	17	17	17	+⅛
700	Hellenman Br	15¼	15¼	15¼	+⅛
1700	Howardind	2⅝	2⅝	2⅝	....
100	IllBrick	20¼	20¼	20¼	-⅛
400	Interlake SS	37½	37½	37½	+⅛
300	Lindsay Chem	80	79½	80	+½
300	Medusa P Cem	54	54	54	....
200	MickelberFd	11¼	11¼	11¼	-⅛
500	Mo Port Cem	54	53½	54	+½
100	Mt Vern Co	38	38	38	+⅛
1300	Napco ind	7¾	7½	7¾	+⅛
6200	Nor Ill Gas	18¼	18¼	18¼	-⅛
150	Norwest Banc	66¼	66	66¼	+¼
100	Oak Mfg	18	18	18	....
100	Richman Bro	24½	24½	24½	-⅛
150	Stl PubSv A	24⅜	24⅜	24⅜	....
100	Schwitzer Cp	22	22	22	....
300	SheatfPen A	11	11	11	-⅛
100	Stone Cont	17¼	17¼	17¼	+⅛
450	Sundstrand	23½	23¼	23½	+⅛
250	Thor Pw Tool	27⅜	27¼	27⅜	-⅛
100	208 So LaSalle	62¾	62¾	62¾	....
300	Webcor	9¼	9¼	9¼	....
100	Wieboldt Str	14⅞	14⅞	14⅞	....
25	Wieboldt St pf	77½	77½	77½	....
200	WiscBankshrs	20¾	20½	20¾	-⅛

Total sales 106,000 shares.

Pacific Coast

Sales	Stocks	High	Low	Close	Chg.
1470	Cascade	2.00	1.90	1.95	-.05
1600	Bandini	5⅜	5	5⅜	+⅛
100	Bankline	7½	7½	7½	....
600	Bishop Oil	12½	12	12½	-⅛
700	Blair Hold	4¼	4¼	4¼	+⅛
300	Blue Diam	16⅜	16⅜	16⅜	....
800	Bolsa Chica	7½	7⅜	7⅜	+⅛
200	Bdwy Hale	25	24⅞	25	+⅛
200	Calay Cem	29	27½	29	+2½
250	Clorox Chem	39	38	39	+⅝
800	Crestmont	5¼	4⅞	5⅛	+⅛
200	DiGiorg B	19½	19½	19½	....
100	Doming Oil	47	47	47	....
100	Emper Cap	38½	38½	38½	+⅛
1000	Exeter Oil	1.40	1.40	1.40	....
300	Frides Calc	58¼	58	58¼	+2
1100	Gen Paint	18½	18½	18½	-⅛
700	Gladden Prod	3⅝	3½	3⅝	-⅛
5600	Good Humor	30	29	30	-.02
2500	Hancock Oil A	51¼	49¾	51¼	+2¼
300	Hawaii Pine	13⅜	12⅞	13⅜	....
1100	Idaho Md	.55	.51	.51	-.03
100	Matson Nav	30	30	30	-¼
2180	MJM&M Oil	.58	.58	.58	....
39000	Norden Corp	.90	.80	.89	+.10
50	NoAmAv 5½pf	99¾	99¾	99¾	+⅛
7600	Occident Pet	2.10	2.00	2.10	+.10
500	Pac Clay	24½	24½	24½	+⅛
1500	Pac Indust	6¾	6¾	6¾	-⅛
2500	Pac Oil&Gas	.67	.65	.67	+.02
100	Petrocarb	1.00	1.00	1.00	....
500	Reserve O&G	21	20⅞	21	+⅛
100	S&W Foods	15¾	15¾	15¾	....
6000	San Maurice	.03	.02	.02	-..
2400	Westates Pet	1.45	1.45	1.45	....
1800	Westates pf	12½	12¼	12½	....
500	W Cst Life	44	44	44	-1
300	West D Strs	13	13	13	+⅛
100	Yellow Cab	7⅝	7⅝	7⅝	-⅛

Total sales 173,373 shares.

Boston

Sales	Stocks	High	Low	Close	Chg.
14	Bos Per Prop	44½	44½	44½	+3¾

Total sales 22,441 shares.

Montreal (Canadian Funds)

Sales	Stocks	High	Low	Close	Chg.
690	Abitibi	31⅝	31⅝	31⅝	-⅛
140	Algoma	146½	146½	146½	-½
2136	Alumin	46	45¾	46	+⅛
383	Asbestos	31	30⅞	30⅝	....
953	BankMont	47½	47¼	47½	+⅛
365	BCPower	51½	51	51½	....
1373	Can Cem	27¾	27¾	27¾	....
49	Can Cem pf	27	27	27	....
110	Can Stmship	44	44	44	....
750	Cdn Bronze	30	30	30	....
100	Cdn Celan	13½	13½	13½	....
30	Cdn Ind	19	19	19	....
1045	Cdn Int Pow	17½	17½	17½	+⅛
400	Crn ZelCan	19¾	19½	19½	-¼
2375	Dist Seag	28¼	28	28	-⅛
185	DomnBridge	26¾	26¾	26¾	....
125	Dom Glass	64½	64¼	64½	....
2485	Dom Steel	26¼	25¾	26¾	....
2173	DomTar	10¾	10¾	10¾	-⅛
123	Dom Text	8¼	8¼	8¼	-⅛
165	Dow Brew	30	30	30	....
180	du Pont Can	204½	204½	204½	-⅝
175	Fam Play	17½	17½	17½	....
80	G S Wares	6¼	6¼	6¼	....
755	HowSmith	30¾	30½	30¾	+⅛
450	Imp Oil	56½	56¼	56½	+⅛
490	Int Nickel	99¾	99¾	99¾	+⅛
16	Int Paper	98¼	98¼	98¼	....
150	Int Util	61	61	61	....
425	Massey	7½	7½	7½	....
130	McColl	80½	80	80	....
25	Moni Loco	16½	16½	16½	....
25	Nat St Car	26	26

We maintain primary markets in:

Bank & Insurance Stocks

Blyth & Co., Inc.
14 Wall Street
New York 5

LECUNO OIL CORPORATION

Capital Stock

Bought · Sold · Quoted

Progress Report #6 available upon request

EASTMAN DILLON, UNION SECURITIES & CO.
15 BROAD ST., NEW YORK 5
Tel. BOwling GREEN 9-3100

Markets Maintained in

Miehle-Goss-Dexter
Incorporated

J. Ray McDermott & Co., Inc.

Smith, Barney & Co.
Members
New York and American Stock Exchanges
NEW YORK · PHILADELPHIA · BOSTON

Primary Markets Maintained in

Avon Products, Inc.
Camco Incorporated
Hudson Pulp & Paper Corp.
Shulton, Inc.

LEE HIGGINSON CORPORATION
20 BROAD STREET · NEW YORK 5, N.Y.
BOSTON · CHICAGO
Members New York Stock Exchange and other principal exchanges
Investment Banking Service Since 1848

MIT

Dividend Announcement

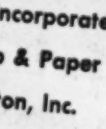
Massachusetts Investors Trust

DECLARES ITS

131st Consecutive Dividend

10 cents a share, from net income, payable July 25 to shareholders of record June 28, 1957.

ROBERT W. LADD,
Secretary
200 Berkeley Street, Boston



COMBUSTION ENGINEERING

C-E

Dividend No. 215

A Quarterly Dividend of Twenty-Eight Cents (28¢) per share on all the outstanding stock of Combustion Engineering, Inc. has been declared, payable July 26, 1957, to stockholders of record at the close of business July 12, 1957.

OTTO W. STRAUSS
Vice-President and Treasurer

Notice of Redemption
Mississippi State College for Women
Dormitory Revenue Refunding Bonds

Notice is given that Mississippi State College for Women Dormitory Revenue Refunding Bonds Numbers 39-59 inclusive are hereby called for redemption. The bonds will be redeemed on August 1, 1957, with principal, accrued interest, and premiums to be paid at the Chemical Corn Exchange Bank in the City and State of New York.

Board of Trustees
Institutions of Higher Learning
State of Mississippi
E. R. Jobe,
Executive Secretary
Jackson, Mississippi

CANCO AMERICAN CAN COMPANY

COMMON STOCK

On June 25, 1957 a quarterly dividend of fifty cents per share was declared on the Common Stock of this Company, payable August 15, 1957 to Stockholders of record at the close of business July 25, 1957. Transfer books will remain open. Checks will be mailed.

JOHN R. HENRY, *Secretary*

Over-the-Counter Weekly List

Range for Week Ended June 28

The following bid and asked prices indicate an approximate weekly range of a group of unlisted securities traded in lesser volume. These bid and asked prices do not represent actual transactions. They are intended as a guide to the approximate range within which these securities could have been sold (indicated by the "bid") or bought (indicated by the "asked") during the preceding five market days.

Compiled by National Association of Securities Dealers, Inc.

	Bid	Ask
Acme Indus	6¾	7⅝
Aero Serv	12	13⅝
Aerojet-Gen	300	324
Aeronca Mfg pf	7	7½
Air Assoc pf	10½	12
Airb Instr Lab	45	54½
Air Ex Intl	4½	5¼
Ala-Tenn N G	19½	21½
Allen Bus Mach	9½	10½
Amalg Leather	1⅝	1⅞
Am Air Fil	61	66½
Am Alloys	1⅞	2¼
Am Elec Sec pf	4½	5½
Am Greet 'A'	19½	21½
Am Pulley	2⅞	3⅛
Am Screw	46½	51⅝
Am Shop Cen A	3½	4½
Am Ther Prod	23½	26½
Am Wtn Gl pf	13	16½
Amoskeag	47½	51½
Ampco Metal	8½	9¼
Ampex Corp	49½	53
Appl Sci Prin	26	29½
Arcady Farms	8½	9¾
Atlantic Co	6¾	7½
Atlantic Steel	17	19⅝
Atlas Pty pf	10½	12½
Atlas Steels	26½	29⅛
Augusta Chem	1½	1⅝
Auto Banking	8½	9¼
Avien 'A'	2⅝	3
Avilds T&M pf	3	3⅜
B G Foods	11⅝	12⅞
Bagdad Copper	p 10½	11⅝
Baird-Atomic	13½	14⅝
Baldwin Mill	7	7⅞
Bangor H-E	30½	32⅞
Bank of Va	19¾	21½
Barcalo Mfg	5	5½
Barnes Eng	6	6⅝
Baruch-Ken Oil	2	2⅜
Bassett Furn	18½	20½
Beauty Cons	27½	30⅝
Bell Co	40	45¼
Belle Isle	5¼	6¼
Belmont Ir W	29	33¼
Bibb Mfg	31¼	33⅝
Birdsboro St	2¾	3⅛
Borax Hold def	4¼	4⅝
Brandywine Rac	14½	16¼
Bridgeport Hyd	29	31½
Brillhart Plast	2	2⅜
Bristol Brass	10⅝	11⅝
Br Alum ADR	8¼	9⅛
Brockton Taunt	14	15⅝
Brooks Perkins	10⅝	11⅝
Brown-Allen Ch	4	4½
Bruning Chas	43	46⅞
Burmah Oil AD	15	16
Burrus Mills	5¾	6¼
Bus Mem's Assur	64	68½
Butler's	9¼	10
Butterick	37½	40
Byllesby H M	3¾	4⅛
Cahokia Downs	2½	2⅝
Cal Inter Tel	10⅞	11¾
Camco	20⅝	22½
CanDry Bot Fla	8	9⅛
Can Indus	19½	21½
Cannon M 'B'	47	50¾
Cascade Nat G	9	9¾
Cascades Ply	24	26½
Cen Ill PS 4% pf	76	82¾
Cen Engineers	4	4⅝
Cen Geophys	2½	2⅞
Channing	24½	27¼
Chapman Valve	44½	47½
Chem Prod	14½	15⅝
Chicago M L	23¼	27⅝
Cin Sub Tel	85	89⅝
Cleve Worsted	39	44
Coca-Cola B Stk	18	17¼
Cog Minerals	7½	8
Collyer Ins W	41½	44⅝
Colo Cen Pow	26½	28½
Com Life Ky	24⅝	26½
Commw N Gas	34	36½
Conn C G	13½	14⅝
Connelly Con pf	3½	4
Cons Cement	27½	30⅝
Cons Fds 3¾% pf	46½	49
Cons Freightw	16⅝	18⅝
Cons Paper	35	38½
Cons Render'g	25½	28½
Cons Rock Prod	14½	15½
Cons TV R BrB	20⅝	21⅝
Cont Enterpr	11	12
Cooper T&R	7½	8
Corning Nat G	16⅝	18
Corson G&WH	30	33½
Cory Corp	5⅝	6½
Cosmop Life	21	23
Craig Systems	8½	9½
Creamery P Mf	37½	40⅞
Crosse Bl 'A'	2½	2¾
Crown Fin 'A'	2½	3⅛
Cumberland Gas	6⅝	7
Cyprus Mines	64½	69
Dallas Transit	4⅞	5¼
Danly Mach Sp	14½	15⅝
Darling L A	15¼	17
Dayton Mal Ir	20	22
DeBeers ADR	13⅝	16

	Bid	Ask
Detw Chi Truck	20½	22⅝
Dictograph	5½	6¼
Diebold Inc	13½	16¼
Discount Cp NY	128	136
Dixie Alum	3½	4⅛
Dobbs Houses	36½	40¼
Dole James Eng	1½	1⅝
Douglas Lomas'n	6¾	7½
Drackett	7	8¼
Drackett pf	17	18⅝
Draper	19½	21⅝
Drexel Furn	34½	36¾
Dum-Air M I	2¾	3⅛
duPont Can Sec	21½	23
Eagle Oil & Rel	3⅜	3¼
Eco Lab	14⅝	16
Edgewater Stl	55½	61½
Eitel-McCull	32½	36¼
Elec Hose Rub	30½	33½
Electronic Sp	9	10⅝
ElPasoNG 5%2pf122		132
Elox 'B'	7½	8⅞
Empire Petrol	1¼	1½
Equit Cr ptpf	3	3⅝
Equit G 4½% pf	116	124
Erie Resistor	12½	13⅝
Essex Univ	1	1
Exolon	40½	44
Fairbanks	5¾	6¼
Fall River Gas	22	24½
Farringt'n M 'A'	9½	10⅝
Federal Bake	5	5¾
Fed Comp Ware	19½	21
Fed Oil	2¾	3⅛
Fed Tel Serv Wts	16½	18
Fellers	5	5⅝
Ferry Cap SS	5	6
1st NB Balto	50	53½
1st Western BT	31	33⅞
Fitchburg GE	32	34½
Flagg-Utica	3	3⅜
Fla Pub Util	11½	13½
Flying Tig 5%pf	5½	6⅜
Foote-Burt	25½	27½
40 Wall St Bldg	34½	39½
Fowler Hosiery	5¾	6¾
Fram Corp	14	15⅝
Franco Wyo Oil	45	49½
Franklin Proc	26½	30⅛
Frigikar	6¾	7½
Fulton B&C M	26	28¾
Galveston-Hous	57	63
Garfinkel	23½	26½
General Box	6	7
Gen Man & Fr	7½	8¼
Gen Merchand	7½	8¼
Gen Minerals	2¾	3⅛
GenT Cal 4½%pf	16½	18
GenTel 4½ cvpf	54½	58½
GenTin InvAm ct	2	2¼
Georesearch	2½	2¾
Gisholt Mach	17½	19¾
Glasscock-Tide	12½	14¾
Glitsch & Sons	14½	15¾
Goebel Brew pf	7½	8¼
Gold Seal 'A'	7½	8¼
Golden Cycle	15¾	17
Govt Empl Cp	32	37½
Govt Empl Ins	78	80¼
Govt Empl Life	72	78
Granco	1	1⅛
Gt Am Life A	590	686
Gt Basins Pet	1¼	1½
Gt Univ 'A'	7	7¾
Green River St	1⅝	1⅞
Grolier Soc	18½	19½
Gross Telecast	18½	20⅝
Guard CF 'A'	51	61¼
Gulfint G 6% pf	20¼	21⅝
HB Amer Mach	1⅜	2⅛
Hanover Shoe	19½	20⅝
Hartford Gas	36⅜	39
Harvill	1½	1⅝
Hawker Sidd adr	5¼	5⅝
Hel Curtis 'A'	11½	12½
Hercules Cem	27½	29⅝
Heyw'd-Wake	28½	30½
Heywd-Wake pf	16	17⅝
Hiawatha O G	7¾	8½
Hillier Helicop	6¾	7¾
Hobart Mfg	67½	73¼
Holiday Cof	1	1
Hollingshead	9	10½
Holyoke Water	27½	29½
Honey Dew Fd	2¼	2½
Hood Chemical	2¾	3⅛
Horizons Titan	2¾	3⅛
Hot Shoppes	15	16⅝
Houdry Process	35½	39½
Houston N Gas	35½	38⅝
Houston Oil F	10⅝	11⅞
Hudson PP5%pf	19½	21½
Hudson PP5.1%	20½	22½
Hungerford Plas	5¾	6¼
Hycon 5½% pf	5½	6¼
Indian H M pf	16	17¼
Ind Limestone	6¼	7
Ind ME 4½%pf	84	94
Inter-Mount Tel	13¾	14⅞
Intl Holdings	23½	27⅞
Intl Packings	7	8¼

	Bid	Ask
Interstate Eng	4½	7½
Ionics	5¾	6½
Ia LP 4.50% pf	43	47
Ivey J B	17⅝	19¾
Jacobsen Mfg	6¾	7½
Jantzen	23½	26½
Jerrold Elec	2¾	3¼
Johnson Serv	62	68
Jones Lamson	25½	29⅝
Joseph & Feiss	9	13⅝
Kas City Life	1290	1361
Kay Jewelry	15½	17
Kellett Air	2½	2⅞
Kent-Moore Org	14	15⅝
Kerite	26½	29⅝
Kewanee Oil	35	39½
King Bros	1	1⅛
Kingsburg Cot	1½	2⅛
Kingwood Oil	9¼	10½
Kinney-Coastal	2	2⅜
Knox 'A'	4	4⅝
Kuhlman Elec	22½	24½
Lake Ont P Cem	4½	5½
LkOnt PC pf5%	9½	11
Lake Sup D Pw	22½	25¼
Lamston M H	8	9¼
Lanolin Plus	6¾	7½
Lafayette Steel	26	29⅝
Lee H D	35½	63
Leetronics	3¼	3½
Lewisohn Cop	4½	5
Life Cas Tenn	19½	21¼
Lindly & Co	1	1
Liquidometer	7¼	8¼
Livingston Oil	1¼	1⅜
Lock Thread	1½	2
Longhorn Cem	30½	34⅝
LA Transit L	17½	18⅞
Loyal Am Life	4¾	5¼
MacGreg Sport	21	22½
MacMillan Pet	4¾	5¼
Magna Theatre	2½	2¾
Mallinckr 'A'	35	38½
Mallory PR cvpf	53½	57½
Manabi Expl	2¼	2½
Mfrs Life Ins	240	252
Mfrs Tr T Buf	21½	22½
Marquardt Air	30½	33⅝
Marshall-Wells	360	386
Mar-Tex Oil Gas	2½	3¼
Maule Ind	12½	14½
McCandless	2¾	3⅛
McNeil Mch Eng	48	53½
McRae Oil Gas	4½	5
Metal Hydrides	18½	19½
Met Fleasources	2¼	2¾
Metals Controls	50	55
Meteor Air 'A'	3	3¼
Metro Playh 'B'	19	22
Miami Win Gl	3	3⅜
Miss Glass	32	35¾
Mo Pac RR 'B'	400	443
Mo Res Lab	1⅝	1⅞
Mohawk Bus M	1	1⅛
Mohawk Rub	18½	20⅝
Monarch Roy A	2¾	3⅛
Monmouth	2¾	3⅛
Mon Life	83	89½
Morgan Eng	29½	31⅝
Moxie	1½	1⅝
Murray Co Tex	24½	26⅝
NB Tulsa	40	44½
Natl Food Prod	19½	21½
Natl Life Acc	94½	103
Natl Screw	44½	47½
Natl Steel Ship	15	17½
Natl Tank	28½	30⅝
Natl Tool	4¾	5¼
Nazareth Cem	31½	34½
New Bruns Oil	2¼	2½
New Eng Pw%pf110		122
New Haven Gas	27⅜	29½
New Haven Wtr	55½	59½
NJ Nat Gas pf	19½	21⅛
N J Realty	7⅜	8½
N Y Airways	7½	8¼
Niag Fr Tr Sys	8½	10¼
Norma-Hof Beau	8½	9⅝
Neast Wat $2 pf	30½	33
Noxzema Chem	17⅝	19¼
Nuclear Chi	10	11¼
Oberman Mfg	3	3⅞
Oil Inc	2¾	3¼
OldJudP $25 ppf	23½	25½
Olin O G	23½	25⅝
Ohio St Life	273	289
O'Sul Rub	1⅞	2¼
Pac Far East	17⅝	19⅜
Pac Mut Life Cal	75	81½
Pac Uranium	8½	9⅞
Package Mach	20½	22⅝
Packard-Bell	15½	16½
Palace	2	2⅜
Panellit	7½	8¼
Pantex Mfg	17	19¾
Parker Appl	20	23
Parker Pt	131	145
ParkerPn 6% pf	4¼	5¼
Parks Aircraft	1	1¼
Peace Rivers NG	15¾	16⅝
Peerless Cem	36	38½
Pend Oreille M	2¾	3⅛
Penn Controls	18¼	20¼
PennaPru 4.68%pf	44	49½
Penobscot	27½	29⅞
Pepsi-C Bot DC	3½	4¼
Permanente Cm	191	211
Peter Paul	34½	37½
Petro-Miner	3¼	3⅝
Petrolite	110	116
Phil Life Ins	51½	54½
Phil Sub Wat	30½	32
Photon	39½	45¾
Piedmont Av	1⅞	2¼
Piedmont N G	14⅝	15⅞
Polyplastex 'A'	2	2¾
Plainfield-U	59	64½
Polyplastex A'	2	2¾
Pope & Talbot	26½	30⅝
Porter HK	57	62
Pub Ser NC	4¾	5¼
Pub Ser NC pf	32	36½
Purex	21⅝	23⅞
Purity Stores	13½	16⅝
PyramE 5%-cmpt	2¾	3⅜
Pyramid Life	6¾	7½
Radiation 'A'	16½	18
Ralston Purina	28½	29¾
Raytone Screen	2⅝	3
Resco	15½	17
Rep Nat Life	38½	41¾
Rhodesia BHD	1¼	1½
Rich's	13½	14½
Riegel Textile	13⅝	14⅝
Rio Grande VG	29½	34½
Riverside C Cem	2½	3
Robinson Av	9½	10⅝
Rochester Tran	5⅝	6
Rose Marie Reid	7½	8⅝
Royalties M	3¾	4¼
Sabre-Pinon	9½	11
St. Croix Paper	27½	29⅝
St. John DelRay	6½	7¼
San Jose Wat	43½	46⅞
Sandy Hill I B	4½	5¼
Sargent	17	18⅝
Schnell Bastiam	9½	11
Schoellkopf	11½	12½
Scholz Homes	6¼	6¾
Scott & Wil	43½	46⅞
Scr-Spr Brook pf	73	76½
Scruggs-Vander	11½	12⅝
Sealed Power	16½	17½
SeaPak	2	2⅝
Sel Trust	3	3⅝
Shatterprf Gl	12½	13⅜
Shuron Optical	38½	43¾
Siegler	19½	21½
Silver-Bell	4	4¼
Simplex Paper	6¼	6¾
Skiles Oil	1¾	2⅜
Skiles Oil pf	3	3¾
Skyland Life	8	9¼
Smith S Morgan	23½	25⅝
Snyder Tool Eng	16½	18⅝
Sonotone $1.25 pf	28½	32½
Sonotone $1.55 pf	35½	39½
Sorg Paper	16⅝	18⅝
Soundscriber	14⅝	16½
S Atlantic Gas	12½	13⅝
S Ga Nat Gas	10¼	11½
S Texas O G	1¼	1⅜
Southland Life	93	99
Sweet Life	104	113
Space Div Sec	4½	5
Cal Water Ser	37¾	40⅝
Cal Water & Tel	20	21½
Can Delhi Petr	12½	13⅝
Can Superior Oil	20	22
Carlisle Corp	9½	10⅝
Carpenter Paper	36	38½
Cavalier Corp	2	2¼
Cedar P P T Cls	6	6½
Cent El & Gas	13½	14½
Cent Ill El & G	29½	31½
Cent Indiana Gas	25	27½
Cent La Elec	33	37½
Cent Maine Pw	20½	22½
Cent Pub Util	20½	22½
Central Soya	31	33⅝
Central Tele	20½	22½
Cent Vermont PS	171	185
Chattanooga Gas	4½	5
Citizens Util A	15½	16⅞
Citizens Util B	15½	16⅞
Clinton Machine	7¾	8¼
Cal St Gas PR	19½	21
Collins Radio A	19½	21
Colins Radio B	19½	21
Colonial Stores	23	25
Colo Inter Gas	27½	29½
Colo Mill & Elev	20½	22½
Colo Oil & Gas	20	22½
Colo O & G pf	31½	34½
Comwealth Gas	6¾	7½
Commonw Oil Ref	5½	6¼
Conn L & Pw	17½	18⅞
Cont Trans Lines	91	99½
Copeland Refr	14½	15¾
Cross Co	35	37½
Cummins Engine	56½	60
Cutler Labs vt	78	84½
Cutler Labs ltd vt	81	87½
Delhi Taylor Oil	20½	22
Union Chem pf	3½	4¼
Un Ins of Am	21⅝	23½
Un Miniere duH	98	104½
Union Twist Dr	30	32½
Union Wire Rope	21	23½
Un Am Inv	4½	5
United Hotels	1¼	1⅜
US Cer Tile	4½	5⅛
U S Lumber	6¼	8½
United Transit	4½	5⅝
Univis Lens	4½	4¾
Utah Southn O	16½	19¼
Van Camp Sea	11½	12½
Varian Assoc	15½	17¼
Vendo	14½	16
Ventures	42½	45⅝
Victor Prod	2	2⅜
Volun Nat Gas	2½	3
Vulcan Corp	9¼	10½
Vule Mold I	8	9¾
Washburn Wire	28	30⅝
West Coast Tel	17½	19⅝
West Coast Tran	48½	53
West Ohio Gas	17	18⅝
West Va Pr pf	3	3¼
Westbrk-Thomp	2½	2⅞
Wes Cas Surety	31⅝	34½
Wes Oil Fields	2	2⅜
Westpan Hydroc	51½	56¼
Whitin Mach	21	22¾
White NB N Orl	324	343
Williams J B	47½	52
Wooster Rub	9	9¾
Wright Line	14	15⅝
Yard Man	7¼	7¾
Yonkers Raceway	17½	19⅝
Ziegler Coal C	13½	17¼

Over-the-Counter Markets

The following bid and asked quotations are obtained from the National Association of Securities Dealers, Inc., and other sources. They do not represent actual transactions. They are intended as a guide to the range within which these securities could have been sold (indicated by the "bid") or bought (indicated by the "asked") at the time of compilation. Origin of any quotation furnished on request. The "National" list is composed of securities which have a wide national distribution; the "Eastern" list comprises securities which have a wide distribution primarily in the Eastern region.

Friday, June 28, 1957

National Market

Industrial and Utility Stocks

	Bid	Asked	Prev. Bid
AMP Inc	34½	36½	33
Aerovox Corp	4½	5½	4¾
Air Products	34⅝	36¼	34⅝
Am Barge Lines	38½	41¾	38½
Am Box Board	29½	31⅝	30
Am Express	33½	35⅝	32½
Am Hospital Sup	39	41½	39
Am Marietta	56	59¾	55½
Am Pipe Constr	23½	25	25½
Am Res & Dev	29¾	31½	28¾
Am Window Gl	18½	20¼	19
Anheuser Busch	9	10	10
Arden Farms	14	15½	16
Arden Farms pf	44⅝	48	45
Arizona Pub Ser	24½	26	24½
Arkansas Mo P	16½	17½	16½
Arkansas W Gas	19	20½	18½
Art Metal Const	32	35½	33
Assoc Spring	36	39½	35¾
Avon Products	41½	44½	41½
Aztec Oil & Gas	18½	19¾	18¼
Barcco Inv	6¾	7¼	6¾
Bates Mfg	5½	6¼	6¼
Bausch & Lomb	21½	23	21½
Baxter Lab	18½	19½	18½
Bell & Gossett	11¾	12¾	11¾
Beneficial Corp	9½	10	9¾
Berkshire H'way	7¾	8¼	7¾
Beryllium Corp	46	49½	45½
Black Hills P&L	22½	24½	22½
Black Sivalls & B	31	33	31
Botany Mills	6¾	7¼	6¾
Bowser Inc pf	18	19½	18
Brown & Sharpe	23½	25¾	23½
Brunner Mfg	7¾	8	7¾
Brush Beryllium	14½	15⅝	14½
Buckeye St Cast	37	39½	39½
Bullocks Inc	29	31½	30
Burndy Corp	15½	16⅝	16
Cal Oregon Pw	30	32½	32
Cal Water Ser	37¾	40⅝	38
Cal Water & Tel	20	21½	20¼
Can Delhi Petr	12½	13⅝	13⅜
Can Superior Oil	20	22	20½
Carlisle Corp	9¾	10⅝	10
Carpenter Paper	36	38½	38½
Cavalier Corp	2	2¼	2
Cedar P P T Cls	6	6½	6
Cent El & Gas	13½	14½	14½
Cent Ill El & G	29½	31½	30½
Cent Indiana Gas	25	27½	27½
Cent La Elec	33	37½	35
Cent Maine Pw	20½	22½	22½
Cent Pub Util	20½	22½	22½
Central Soya	31	33⅝	33⅝
Central Tele	20½	22½	22½
Cent Vermont PS	171	185	185
Chattanooga Gas	4½	5	5
Citizens Util A	15½	16⅞	16⅞
Citizens Util B	15½	16⅞	16⅞
Clinton Machine	7¾	8¼	8¼
Cal St Gas PR	19½	21	21
Collins Radio A	19½	21	21
Colins Radio B	19½	21	21
Colonial Stores	23	25	24½
Colo Inter Gas	27½	29½	29½
Colo Mill & Elev	20½	22½	22½
Colo Oil & Gas	20	22½	22½
Colo O & G pf	31½	34½	34½
Comwealth Gas	6¾	7½	7½
Commonw Oil Ref	5½	6¼	6¼
Conn L & Pw	17½	18⅞	18⅞
Cont Trans Lines	91	99½	99½
Copeland Refr	14½	15¾	15¾
Cross Co	35	37½	37½
Cummins Engine	56½	60	60
Cutler Labs vt	78	84½	84½
Cutler Labs ltd vt	81	87½	87½
Delhi Taylor Oil	20½	22	21¾
Dentists Supply	17½	18⅝	17¾
Detr & Can Tunl	14½	16	14½
Detroit Harv	18½	19½	18½
Detr Intl Bridge	18½	20¾	18½
DiNoc Chem Arts	11½	12¾	11½
Disney W Prod	22¾	25¼	23½
Doeskin Prods	2	3	3
Donnelley R R	24½	26½	24½
DuMont Brdcstg	7¾	8¾	7¾
Dun & Bradst	28½	30⅝	28½
Dunham-Bush	10½	11½	11
Dynam of Am pf	15	16½	15
East Texas N G	9	9¾	9
Eastern Ind	18½	20¼	19
East Util Assoc	23½	25½	24
Electrolux Corp	10½	11	11
Emhart Mfg	27½	29½	28
Empire State Oil	9	9¾	9
Equity Oil	36	38¾	36
Fairmont Foods	23	25¼	22½
Fanner Mfg	7¾	8½	7¾
F.N.M.A.	49½	53⅞	49
First Boston	54	59¼	56
Fluor Corp Ltd	21½	23¼	23
Fla Steel Cp	13½	14⅝	13¾
Foote Br G&M	20½	21¾	20
Foote Mineral	53½	57¾	53½
Ft Wayne Corr	28	30⅝	28
Frito Co	16	17¼	16
Gariock Packing	33½	36¼	33½
Gas Service	22½	24	22½
General Controls	19¾	21½	20¼
Gen Crude Oil	24	27¼	24
General Gas	34	37¼	34
Gen T Cal 5 pf	18½	20¼	19¾
Gen T Sv 5½ pf	20½	22½	22
Giant Port Cem	18	19¾	19½
Gilbert Lewis	27	29½	27
Great West Fin	41½	47½	44½
Green Fire Brick	28	29⅞	28
Green M Power	14½	15⅝	14½
Greenlee Industries	7	7¾	7¾
Gulf Inter Gas	10	10⅝	10
Gulf Sulphur	5	6¼	5½
Gustin Bacon	33	37½	35½
Hagan Chem&C	38½	41¾	39
Haile Mines	4½	5	4¾
Haloid Co	53½	60	55½
Hanna MA A	133	139	133
Hanna MA B	136	143	136
Haskelite Mfg	7¾	8¼	8
High Volt Eng	24½	26½	24
Hoover Co A	28	30⅝	28½
Hudson P&P A	23½	25½	24
Hugoton Prod	64	70½	67
Husky Oil	12½	13⅞	12½
Hycon Mfg	30½	33¼	30½
Ideal Cement	65½	69½	66½
Indian Head M	15½	17½	17½
Indiana G& W	17½	19¼	19¼
Intl Textbook	43¾	47⅝	43½
Inter Bakeries	21	23½	21
Inter Motor	14½	15⅝	15⅝
Inter Securities	16½	17¾	16¾
Invest Div Sv A	112	117	112
Iowa El L&P	27½	29½	27½
Iowa Pub Serv	11½	12½	12
Iowa Sou Util	20½	21⅞	20½
Jack & Heintz	11	12	11
Jamaica Water	32½	35¼	32½
Jefferson Elec	21	23	23
Jervis Corp	78	84½	78
Jessop Steel	23½	24	24
Kaiser Steel	60½	64	62½

AMERICAN STOCK EXCHANGE MOST ACTIVE STOCKS

Five Domestic Stocks:	Volume	Close	CHGS.
Sentry & Con	28,300	11½	+ ½
Rayob Ind	22,700	6½	+ ½
Brown Co	14,500	18½	....
Barium S	14,300	7½	....
Std Indust	12,000	1⅝	....
Five Foreign Stocks:			
Lake Sh M	11,400	77½	+ ½
Scurry Rain	9,000	3⅝	− ⅛
Canso Nat Gas	8,800	2⅞	....
Fargo Oils	7,000	7½	− 1-16
Brit Pet	6,300	21½	− ⅛

American Stock Exchange Transactions

Friday, June 28, 1957

VOLUME, 670,000 SHARES

SINCE JANUARY 1

	1957	1956	1955
Total sales	112,142,097	119,963,632	126,722,803

	Fri.	Thur.	Wed.	Tues.
Issues traded	506	511	522	522
Advances	194	161	163	200
Declines	152	177	180	153
Unchanged	160	173	170	171
New highs, 1957	19	14	11	8
New lows, 1957	21	15	19	26

A

−1957− High	Low	Stocks Div.	Sales in 100s	Open	High	Low	Last	Net Chg.
5⅞	4	AberPetA .18d	1	5½	5½	5	5	−⅛
11¾	8½	Acme Prec .40	12	8½	8½	8½	8½	....
8	5½	Adam Con ⅛d	16	7⅞	8⅛	7⅞	8	+⅛
2½	1⅝	Aero Sup	5	2⅜	2⅜	2⅜	2⅜	−⅛
10⅞	6½	Aeronca Mfg	3	6½	6½	6½	6½	....
10⅞	5¾	Ainsworth .30g	1	7½	7½	7½	7½	....
8¼	3⅞	AirW Ind	2	7⅛	7⅛	7⅛	7⅛	....
1	11-16	Ajax Pet	20	13-16	13-16	13-16	13-16	....
28½	24	A K U 1.56g	2	25½	25½	25	25	−1¼
34⅞	29¼	Ala Gas 1.60	10	29½	29½	29¼	29¼	+1¼
95⅝	83	AlaPw pf 4.20	±50	84½	84½	84½	84½	+1½
31½	26½	Alan Wood 1.40b	1	27	27	27	27	+1
4½	3⅝	Alaska Airl	4	4	4	4	4	....
40⅜	42¼	Allag Airl	1	3⅞	3⅞	3⅞	3⅞	....
6⅜	3⅝	Alleg Cy wt	20	5½	5½	5½	5½	−⅛
4½	2¼	Allied Art	2	3½	3½	3½	3½	....
46	19½	Allied Con 1a	13	44½	46	44½	44½	+2½
17	13¼	Allied Pap .2Bb	18	13½	13½	13½	13½	....
68½	79¼	Alcoa pf 3¾	±630	79½	79½	79½	79½	....
1⅝	1¼	Am Bever	2	1⅝	1⅝	1⅝	1⅝	−⅛
18⅜	11	AmElectrus ⅓	96	19½	19½	18⅝	18⅝	....
30⅜	26½	AmLaun M 2	2	26⅝	26⅝	26⅝	26⅝	+⅝
11⅜	8⅝	Am Marac ½t	18	10⅝	10⅝	10⅝	10½	+⅛
34½	31½	Am Meter 2	3	32	32	32	31⅝	....
18⅛	13⅝	AmPetrofA ½f	33	18	18	17⅞	17⅞	−⅛
28⅛	19⅜	AmPhoto .65g	23	26	28	26	28	+2
17⅝	14¼	Am Seal ½f	±200	14½	14½	14¼	14⅜	−⅛
4¾	3⅛	Am Thrd pf¼	1	4	4	4	4	....
23½	21	AmWritP 1	2	22½	22½	22¼	22¼	−⅜
10½	7⅜	AMI Inc	2	9½	9½	9¼	9¼	....
7⅛	6⅝	Amur Oil	3	6⅞	6⅞	6⅞	6⅞	....
2⅛	1 7-16	Anacon Ld	2	1 9-16	1 9-16	1 9-16	1 9-16	−1-16
17⅝	14	Ang Am Expl	1	14½	14½	14½	14½	....
10⅝	7⅜	AngLau A .80g	1	7⅞	7⅞	7⅞	7⅞	....
4⅝	3¼	Ang Wupp .30	12	4⅜	4⅜	4⅜	4⅜	+⅛
101	89½	AppEl pf4½	±20	92½	92	92	92	....
39	33	Ark F Oil f	3	34⅝	34⅝	34½	34½	−⅛
25	20	ArkLaGas 1.20	22	23½	23½	23½	23½	....
6¼	4⅞	Armour wt	12	5½	5½	5½	5½	+⅛
15⅞	13⅜	ArmstRubA 1	3	14½	14½	14½	14½	....
22⅞	17½	AroEquip 1	4	22½	22½	22⅝	22⅝	....
11⅜	9¾	Asso Ari Prod	20	10	10½	10	10	....
3⅛	2	Asso Fd Stra	2	3⅛	3⅛	3⅛	3⅛	+⅛
4⅜	3½	Asso Laund	4	3⅞	3⅞	3⅞	3⅞	....
3⅝	3⅜	Asso Oil&Gas	12	4	4	3⅞	4	....
1	Atl C Fish	11	1¼	1¼	1¼	1¼	....
46½	39	AtlCstL Co 2	2	43½	43½	43	43	−⅜
26½	17½	Atlas C Min 1e	15	17⅝	17⅝	17⅝	17⅝	−⅛
6	4⅜	Atlas Cp wt	40	4⅝	4⅝	4⅝	4⅝	....
9⅜	6⅝	Atlas Plyw	16	6⅝	6⅝	6⅝	6⅝	....
6⅝	4⅞	Audio Dev .05g	7	5⅝	5⅝	5⅝	5⅝	+⅛
64	39	Ayrsh Coll 1b	1	40½	40½	40½	40½	+1

B

21⅝	16½	Bailey Sel	40	18⅝	17	16½	17	+ ½
3½	2⅜	Bald Sec .12e	7	2⅝	2⅝	2⅝	2⅝	....
3	2 9-16	Banff Oil	59	3 1-16	3 1-16	3	3	....
12¼	7¼	BariumS .15d	143	7¼	7¼	7¼	7¼	....
18¼	13½	Basic Inc 1	8	17	17½	17	17½	+⅝
4½	3½	Bearings	9	4	4	4	4	....
49⅝	42¼	BellTelCan 2	3	43⅜	43⅞	42½	43⅜	+⅝
16	12	BlackS&G .35g	1	12½	12½	12½	12½	+⅛
7	5½	Blumenth	5	6½	6½	6½	6½	+⅛
34½	29⅛	Bohack 2	1	30⅜	30⅜	30⅜	30⅜	+⅛
94	89½	Bohack pf5½	±20	90½	90½	90½	90½	−⅛
7⅜	6⅜	Borne Chem	6	14⅝	14⅝	14⅝	14⅝	....
10⅞	7½	BrazTrac ⅛g	31	10½	10⅝	10½	10½	+⅛
3⅝	2⅝	Breeze Cp	11	7⅞	7	7	7⅛	−⅛
31	27½	BridptG 1.40a	±50	27⅞	28¼	27⅞	28¼	+1
43	37½	BrillioMf 1.80	±100	41	41	41	41	+2
60⅝	45½	BrAmOil 1	1	57½	58	57½	58	+⅝
3	1⅝	Brit Colan .02g	1	2	2	2	2	−⅛
27⅜	17½	BritPet .36g	61	21⅞	22	21⅞	21⅞	....
18⅝	15½	Brown Co 1	145	18⅝	18⅝	18⅛	18⅛	....
19½	16⅜	BrownFDis .80b	2	19	19	18⅞	18⅞	....
8¼	6⅝	BrownF pf .40	5	6½	6½	6½	6½	....
10⅝	7⅜	B&F Co 1½f	2	9½	9½	9½	9½	+⅛
7⅞	7	BudgetPln .40	1	6⅞	6⅞	6⅞	6⅞	....
3½	3⅜	BuellDie .20b	1	3⅜	3⅜	3⅜	3⅜	....
22½	18½	BufElcip 1.20b	4	17½	17½	17	17	−⅛
16½	12¼	BunkHill ⅝gxd	28	12½	12½	12¼	12¼	+⅛
9-16	⅜	Burma M .03g	38	7-16	7-16	7-16	7-16	....
6¼	4½	Burry Bis .20g	1	5½	5½	5½	5½	−⅛

C

1¼	⅝	C&C Super	30	7⅛	⅞	13-16	⅞	+1-16
35	25	CalgAEd .10	61	33½	37⅝	33½	36⅝	+3¾
3⅞	2¼	CalEastAv ¼f	24	2⅞	3⅛	2⅞	3	....
14½	13¼	CalElPw .76	7	13⅝	13⅝	13⅝	13⅝	....
6	4⅝	Calv .O&G	2	5½	5½	5½	5½	....
1¼	⅝	Camph Chib	11	10⅝	10⅝	10⅛	10½	−⅛
8 13-16	6¼	Can So Pet	39	7⅝	7⅞	7 7-16	7⅞	+⅛
10⅝	6¼	Cdn Adl Oil	38	9 5-16	9 7-16	9⅛	9 7-16	+⅛
3 1-16	1⅞	Cdn Hmstd	22	2 1-16	2 13-16	2⅝	2 13-16	+1-16
4⅜	3¼	Cdn Marc .06g	14	3⅝	3⅝	3⅝	3⅝	....
27⅞	24½	Cdn Petrof pf	6	26	26	25⅝	25⅝	−1⅛
3⅞	2½	Cdn Will M	1	2 11-16	2 11-16	2 11-16	2 11-16	+3-16
7½	5¼	Canal Rand	5	6	6	6	6	....
3 9-16	1 13-16	Canso Nat Gas	86	1 15-16	2	1⅞	1⅞	....
3 9-16	1 13-16	CansoOil Prod	17	2 7-16	2⅛	2 7-16	2⅛	....
6⅝	4	Casco Pd ¼g	1	4	4	4	4	....
8⅝	6	Catalin .10g	46	8⅞	8⅞	8⅝	8⅝	−⅛
6¼	4½	Cenco Cp .30g	22	5⅜	5⅞	5⅜	5⅝	+⅛
3½	3 9-16	Cen Explor	49	4 7-16	4 9-16	4⅜	4 7-16	....
23¼	11	CenIlSec 1.40g	2	11⅛	11⅛	11⅛	11⅛	+⅛
86	75	Cen P&L pf4	±25	77	77	77	77	....
8⅝	3¼	Hall Lamp	7	6½	6⅝	6½	6½	....

−1957− High	Low	Stocks Div.	Sales in 100s	Open	High	Low	Last	Net Chg.
5⅞	4⅜	ChambAm .10g	5	5¼	5¼	5	5	−⅛
4⅝	2⅜	Charter Oil	20	3⅝	4 1-16	3⅝	4	....
82	73	Chesebrou 3a	±430	81½	81½	80	80	−1½
9⅝	6¼	Christiana Oil	16	8½	8½	8½	8½	−⅛
31	25½	Clark Con 1b	8	25⅝	25⅝	25⅝	25⅝	....
6⅝	4¼	ClaryCp 1½f	11	4½	4½	4½	4½	+⅛
7⅜	6¼	Clay&Lam .15g	8	6½	6½	6½	6½	+⅛
2⅞	1⅞	Clegay	1	2⅛	2⅛	2⅛	2⅛	....
6¼	5	ClubAlPd .20g	2	5⅜	5⅜	5⅜	5⅜	+⅛
3⅝	1⅜	Coast C Oils	41	2½	2⅝	2½	2⅝	+⅛
8¾	7⅜	Cockshutt F	32	8¼	8¼	8¼	8¼	....
15	10½	Colonial Sd .30b	5	14⅜	14⅜	14⅛	14⅜	....
17⅜	14⅜	CommodH .80a	1	15	15	15	15	−⅛
7⅝	5⅝	Compo6b	2	5⅞	5½	5⅝	5⅝	+⅛
5⅝	4¼	Connelly Cont	2	4½	4½	4½	4½	+⅛
14	10⅝	Con Cuban Pet	18	10⅝	10⅝	10⅝	10⅝	....
2¼	1⅝	Con Diesel	15	1⅝	1⅝	1⅝	1⅝	....
20	14	Con Mng .80a	1	24⅜	24⅜	24⅜	24⅜	....
15½	8⅞	Con Royal .32a	4	14⅝	14⅝	14⅝	14⅝	+⅛
12½	8⅝	Cont Air L ½	5	8⅝	8⅝	8⅝	8⅝	....
10⅝	5½	ContAr & Es	3	9½	9½	9½	9½	+⅛
6	5½	Cont Comi .40	9	5½	5½	5½	5½	+⅛
6	5	Continchut .30p	80	5¼	5½	5	5½	+⅛
1⅞	1	Cont Mater	5	1	1	1	1	−⅛
17½	7½	Copper Jar ½	2	7⅞	7⅞	7⅞	7⅞	....
15	13	CorbyDisB ½pf	2	16	16	16	16	+1
1	⅝	CorsucGM	3	⅞	⅞	⅞	⅞	....
12½	11⅜	Coro Inc 1b	2	13½	13½	13½	13½	+⅝
19⅜	18½	Cor&Ray pf 1	3	18½	18½	18½	18½	....
4⅝	4⅛	Courtauld .14e	1	4⅛	4⅛	4⅛	4⅛	−1-16
86	81½	Creole Pet 1.70g	2	90½	90½	90½	90½	+⅝
10	5½	Crow Coll	2	9½	9½	9½	9½	....
18⅝	16½	CrystOilpf 1.12	150	16½	16½	16½	16½	....
6	3⅝	CubAm Oil	83	3⅞	4½	3⅞	4	....
23⅝	16½	CubAtl Sug ½p	18	18½	18½	18	18½	....
2½	1⅝	CubVen Oil	46	1⅝	1⅝	1⅝	1⅝	....

D

7½	3⅝	Davidson .40	1	6¼	6¼	6¼	6¼	+⅛
3	2⅜	Dejay Stz .30g	1	4	4	4	4	....
39½	30⅝	DenMfgA 1.60a	2	34½	34½	34½	34½	+½
11⅝	6⅜	Det Gask	1	9	9	9	9	....
5¼	4¼	Det Gray 1 .30	2	3⅝	3⅝	3⅝	3⅝	+⅛
6¼	4⅝	Develop Cp	3	5	5	5	5	....
2 15-16	1⅝	Devon P Oils	28	2⅛	2 9-16	2 9-16	2½	....
35¼	16½	Diners Club1½f	41	37	38	37	37	+1½
14⅜	9 11-16	Deme Expl	17	13⅜	13⅜	13⅜	13⅜	+⅛
28	20¾	Dom Stl&C 1	8	27⅞	27⅞	27⅞	27⅞	....
13	11⅛	Dom Tar ½	1	11⅞	11⅞	11⅞	11⅞	....
19⅞	15	Derr Oliv .30	16	18⅝	18⅞	18⅝	18⅝	....
23½	19¾	Draper 1.60	3	20¼	20¼	20¼	20¼	....
10⅛	6¼	Drill&Expl ⅛	5	9	9¼	9	9	....
6⅝	4⅝	DuMontLab	18	4⅝	4⅝	4⅝	4⅝	....
7⅝	5⅞	Dyanm Am .40	84	5⅝	5⅝	5½	5½	....

E

54½	36½	East Mall 2a	±50	47½	47½	47½	47½	....
5⅜	3⅝	Edo Corp A .60	4	4⅝	4⅝	4⅝	4⅝	−⅛
67	62½	El Bond& 1.40	10	31¼	31¼	30½	30½	−⅛
11⅜	8	Electron Com	17	10½	11	10½	10½	−⅛
3⅞	2¼	Electronics	22	8¼	8¼	8	8¼	−⅛
3⅞	2¼	El-Tron	1	3⅛	3⅛	3⅛	3⅛	....
16	12¼	EmeryAirF .40b	4	14½	14½	14½	13⅝	−⅝
12¼	9½	EmpMillw 1½f	1	10	10	10	10	....
4	3⅜	EquityCp .15g	40	3⅝	3⅝	3⅝	3⅝	....
42¾	38⅝	EquityCp pf 2	±50	41	41	41	41	−⅜
10¼	7⅝	ErieForge .30d	30	9¼	9¼	9¼	9¼	+⅛
14	10⅝	ErieFor 6pf.60	18	13¼	13¼	12½	12⅝	−⅝
7⅛	5	Esquire .30g	8	7½	8	7½	8	+⅝
1½	⅝	Eureka Cp	34	1⅛	11-16	⅝	11-16	....

F

9⅞	7¼	Factor .40a	3	9¼	9¼	9¼	9¼	+⅛
22⅜	16	FairchCam ⅝e	4	17	17	17	17	....
3	2 3-16	Faraday Uf	12	2⅜	2⅜	2 9-16	2 9-16	−⅛
8	3 1-16	Fargo Oils	70	7 15-16	8	7 13-16	7 15-16	−1-16
45	40½	FireAs 2.20b	±700	42	42	40⅝	40⅝	−1¼
15½	7½	Firth Steri	54	14	14½	14	14½	+⅝
7⅝	6¼	FlyTiger ⅝f	4	8⅝	8⅝	8⅝	8⅝	....
11⅞	10⅜	FordCanA 3	±350	108½	108½	106½	106½	−2¼
4 15-16	3⅝	FordCan pf	9	4	4	4	4	....
2⅝	1⅝	Fox Head wd	17	2⅛	2⅛	2	2⅛	+⅛
9⅝	7⅜	Fresnillo .40g	2	7½	7½	7⅜	7⅜	−⅛

G

6	3⅝	Gellman Mf	2	5¼	5¼	5¼	5¼	+⅛
2⅝	1⅝	Gen Alloys	1	1⅝	1⅝	1⅝	1⅝	....
36	39½	GFirepfg 1.20g	4	48½	49¾	49¾	49¾	−⅛
19	16½	Gen Indust ⅛g	2	16	16	16	16	−⅛
12¾	5½	Gen Plywood	11	10⅞	11	10⅝	10⅝	−⅛
3	1⅞	gGen Strs	2	1⅞	1⅞	1⅞	1⅞	....
24	8⅝	Gen Transistor	10	23½	23½	23	23½	−⅛
6¼	4⅝	Giant Yel .15g	12	4⅝	4⅝	4⅝	4⅝	....
40½	29½	GladMc 1.40a	±400	38½	39½	38½	39½	+⅝
14½	10	Glen Alden .20g	3	10⅛	10⅝	10⅝	10⅝	−⅛
11½	9⅝	GlenDiaB ½	2	10	10	10	10	....
2	⅞	gGobel	4	3⅝	3⅝	3⅝	3⅝	....
1¼	⅝	GoldSeaIA .40	1	7⅝	7⅝	7⅝	7⅝	+⅛
11-16	11-16	Goldfield	7	13-16	13-16	13-16	13-16	+1-16
11½	7½	Gray Mfg	1	7½	7½	7½	7½	....
4⅝	2⅝	Gt Amlnd	9	2⅞	3	2⅞	3	+⅛
132	126½	Gt&AP pf 7	±40	127	128	127	128	....
2⅝	1⅝	Gt Lak Oil&C	71	2⅜	2⅜	2⅜	2⅜	....
9⅝	6	Greer Hyd	4	9	9⅛	9	9⅛	....
12⅞	9¾	Grid Freeh	15	10½	10⅝	10½	10⅝	+⅛
4¾	3½	Guild Films	13	3¾	3⅞	3¾	3¾	....

H

90½	86	Ill Bell Tel 3s78	1	83	83	83	−3⅝	
116⅝	106½	ITE CktBrk 4½s82	34	113½	113	113½	+1	

L

86½	58	LahVal 4sD2003f	3	58	58	58	−3	
101	95½	LibMcN&L 5s76	4	96½	96½	96½	+⅝	
117	90	Lockheed 3¾s80	83	91	90½	91	....	

M

84½	81	Mack Trks 5½s68	3	84¼	84½	84½	....	
107½	97	Macy 5s77	26	101	100¾	100⅝	−⅛	
99	94	Maine Cen 5½s78	18	95	96	96	+1	
91	83½	MarrChap4s5	1	82⅝	82⅝	82½	−⅝	
99	94	MichCenG 3½s98	9	93	93	93	−1	
102¾	96½	MplsHon 3½s76	5	97	97	97	....	
64	58	MSPSSM gm4s91f	58	59	58¼	58½	−1	
90	80½	MinnM&M 3½s67	2	89	89	89	....	
93	78	MoKanT 5s62	1	78½	78½	78½	+⅛	
73	60	MoKanT 5s67f	1	61	61	61	....	
82½	51¾	MoPac 5s2045f	97	51⅝	51¼	51⅝	−⅛	
70	56	MoPac 4½s2030f	61	56½	56⅝	56⅝	....	
66½	53⅝	MoPac 4½s 2030f	30	53½	53½	53⅝	+⅛	
98	93⅜	Mo Pac 4½s76	3	93¼	93½	93½	−⅛	
82	69½	Mo Pac 4½s80	21	71	70¾	70¾	−⅛	
80½	67	MoPac 4½s2005	32	69½	69¾	69¾	−⅛	
60⅞	54¼	Mor&Es 3¼s2000	3	55	54½	54½	−⅛	

N

131½	115½	NatCash R 4½s81	48	123	123	123	....	
92½	84½	Nat Dairy 3¾s76	5	85½	85½	85½	+⅝	
101¾	97	NatStl 3½s86	4	97½	97½	97½	....	

−1957− High	Low	Stocks Div.	Sales in 100s	Open	High	Low	Last	Net Chg.
39	34	Hmd Org 1.40a	1	36⅝	36⅝	36⅝	36⅝	−⅛
43	36	Harnischf 1.60	7	40½	40⅝	40	40	....
58⅜	53¼	Hartf El 2.88	±50	54½	54½	54½	54½	+⅛
3½	2	Harvard Inv	1	2⅝	2⅝	2⅝	2⅝	−⅛
3½	2⅞	Hastings .10g	2	3⅛	3⅛	3⅛	3⅛	....
4½	3⅞	Hatt Baker	2	3⅞	3⅞	3⅞	3⅞	....
2⅜	1⅝	HavLibe	9	1⅞	1⅞	1⅞	1⅞	+⅛
3½	3⅛	Hazel Bish	19	4½	4½	4½	4½	+⅛
44½	36½	Haseltine 1.40b	5	37½	37⅝	37½	37½	−⅛
8¼	7⅝	HeciaMin ⅛g	8	7⅝	7⅝	7⅝	7⅝	+⅛
67	62½	Heller 4 pf 4	±80	65	65	65	65	....
8¾	6¼	HercGalion .20	4	5⅝	5⅝	5⅝	5⅝	....
23½	15¼	HeviDuty .80	18	23½	23	23½	23	+2
3⅝	4	Hoe & Co	5	3⅝	3⅝	3⅝	3⅝	....
12	10⅝	Hoe&Co A 1	9	10⅝	10⅝	10⅝	10⅝	....
3¼	3⅜	Hofmann Ind	40	3¼	3½	3	3	....
27⅝	24	Holl Gold .24a	4	25⅝	25⅝	25⅝	24½	−⅛
2½	1½	Holly Corp	15	1⅝	1⅝	1⅝	1⅝	....
21½	12⅝	Holt, Hen ½f	4	21⅝	22	21⅝	22	+⅛
24½	12	HomeOil ½	39	19⅝	20⅝	19⅝	20¼	+⅝
34½	11	Home Oil	33	19½	20⅞	19½	19⅝	+⅛
21½	16⅜	HoovBall ⅝g	1	21⅛	21⅛	21⅛	21⅛	−⅛
29⅞	23¼	Horn&H 2	3	29½	29½	29½	29½	−⅛
130	107	Horn&H Bk 8	±90	118½	119	118	119	−⅛
58½	46½	Hubbell 2.40a	3	52¼	52¼	52	52	....
66	63	HumbleO new	16	64⅝	65	64½	65	+1
11½	9⅝	HydElSec .45g	1	11½	11½	11½	11½	+⅛
15⅜	11⅞	Hydromet ⅛f	15	13¼	13⅜	13⅜	13⅜	−⅛
24	18⅝	HygradeP 1d	2	2	2	2	2	....

I

5 15-16	5	ImpCham .14e	16	5 11-16	5⅝	5 11-16	5 11-16	....
63	52½	ImpOil 1.20a	8	58⅞	59	58⅞	59	+⅝
6¼	4 15-16	ImpTbBr .10g	1	5	5	5	5	−⅛
94½	81½	ImpInPal 6	±90	94¼	94¼	94¼	94½	+1⅜
28⅛	15⅛	IndustrEng ¼f	4	24	24	24	24	....
108⅝	90	IndA Am 3½	±290	104¼	104½	104	104	−1
10⅝	8½	IntBrew .80	55	10¾	10⅞	10¾	10⅞	+⅛
60¼	43⅜	IntPetrol .70g	8	52⅞	52⅞	52⅝	52½	+⅛
15	6⅝	IntProd ⅛f	3	12½	13½	12½	13½	+⅝
3	2⅛	IntResist .20	9	5¼	5¼	5	5	....
13⅝	9¼	Inter Oil	3	10⅝	10⅝	10⅝	10⅝	−⅛
14⅜	10⅝	InvraRoy .10a	10	13⅝	13⅝	13⅝	13⅝	....
6¾	5½	Iron Firem	4	12½	13⅝	12½	13⅝	+⅝
3	1¼	Ironrite .40a	1	3¼	3¼	3¼	3¼	....
3	9-16	Israel Am Oil	6	2⅞	2⅞	2⅞	2⅞	....
1¼	9-16	Israel M Pet	35	⅝	13-16	⅝	13-16	+1-16

J

2⅛	1½	Jupiter Oils	35	3½	3½	3⅝

Friday's Volume, 1,770,000 Shares

	1957	1956	1955
Volume since Jan. 1:			
Total sales	266,729,135	256,497,887	362,238,159

MOST ACTIVE STOCKS

	Open	High	Low	Close	Chg.	Volume
Beth Steel	48½	48½	48¼	48¼	+ ¼	25,300
Elec & Mus	4¼	4¼	4¼	4¼	+ ¼	20,600
Fruehauf Tra	19¼	19¾	19¼	19½	+ ¼	19,800
Std Oil NJ	68½	68½	67¾	68	+ ¼	18,200
Gen Motors	42½	43	42½	43	+ ¾	17,700
East S Steel	34½	35	34½	34½	+ ¼	16,200
U S Steel	68¾	69¼	68¼	68¾	+ ¼	15,900
Outboard Mar	35¼	35¾	34¾	35¼	+ ¼	13,800
Sears Roeb	25¾	26¼	25¾	25¾	+ ⅝	13,300
Sperry Rd	22¾	23¼	22¾	23¼		12,800

Average closing price of most active stocks: 39.36.

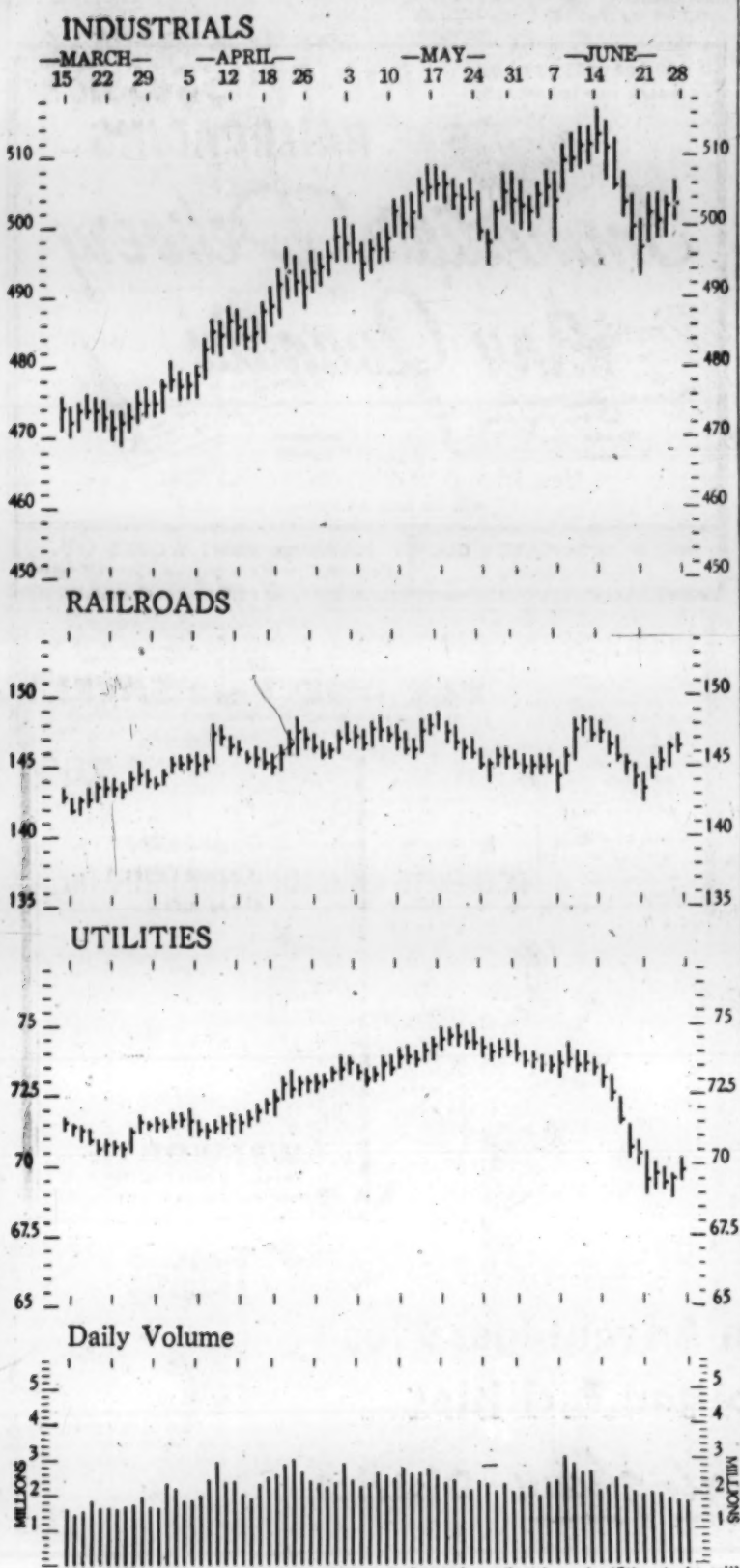
New York Stock Exchange Transactions

Friday, June 28, 1957

A

–1957– High	Low	Stocks	Div.	Sales in 100s	Open	High	Low	Last	Net Chg.
49¾	37¼	AbbottL	1.80	17	48¼	48¾	47¾	48¼	+ ¼
17½	11¾	ABC Vend	.80	6	15½	15¾	15½	15½	
64¼	58½	ACF Ind	4	3	60	60	60	60	+ ¼
16¼	13¾	ACF Wrig	.40b	1	14¾	14¾	14¾	14¾	
38¾	31¼	Acme Sti	2	12	31¾	31¾	31¾	31¾	+ ¼
28¾	23⅝	AdamsEx	.65g	4	26	28¼	26	26¼	+ ¼
204	122	Addressog	4b	2	180	180	180	180	– 1
14¾	10½	Admiral		5	11½	11¾	11¾	11¾	– ¼
30½	20¼	Aeroquip	.40b	14	29¾	29¾	29	29¼	+ ¼
30½	28¾	Aetna Eng	1½	2	29	29	29	29	+ ¼
219½	176½	Air Reduc	2½	52	61¾	62¾	61¾	61¾	– ¼
25¾	21¾	Air Red pf	4½	1	232½	232½	232½	232½	+ 1½
21¾	16½	Alaska Jun		3	3	3	3	3	
114	107	Alco Prod	1	17	16½	16¾	16½	16¾	– ¼
9¼	5½	Alco Pd pf	7	290	107½	107½	107½	107½	
63⅝	52¾	Alleg Cp		29	8½	8¾	8½	8	– ¼
15¾	13	AllegLSti	2	43	56¾	57¼	56½	56⅝	
98¾	85¾	Allied Chm		4	151½	151½	151½	151½	– ¼
23¾	21¼	Allied Kid	1.60a	3	22½	23	22½	23	+ ⅛
47¼	40¼	Allied Strs	3	1	44⅞	46¼	44⅞	46⅛	+ ¼
39	33½	Allis Chal	2	30	33¾	34	33¾	33¾	
49	44¼	Alpha PC	1½	7	36	36¼	35¾	35¾	– ¼
100⅞	80	Alum Ltd		90	48¾	48¾	48	48¼	+ ¼
45¾	41	Alcoa	1.20	20	95¾	95¾	95¼	95¼	– ¼
147¾	104½	Amerace	½d	13	45¼	45¼	45¼	45½	+ ¼
68	60½	Amerada	2	36	133½	133½	133	133½	
21¼	17½	Am Ag Ch	3a	1	66½	66½	66¼	66½	+ 1¼
37	31½	Am Airlin	1	35	19¼	19¼	19¼	19¼	+ ¼
31	28¼	Am Baker	2a	3	34¾	34¾	34¾	34¾	– ¼
66	61	AmBkNote	1.20	1	29	29	29	29	
27	19¾	AmBkN pf	3	z40	61	61	61	61	
50¾	41¾	AmBosch	1b	18	32½	32¾	32¼	32¾	+ ¼
125	104¾	AmBrSh	2.40a	35	47½	48¾	47½	48¾	+ ¾
24½	20¾	AmBrShoe	pf4	6	119	120	119	120	+ ½
6¼	4¾	AmBdPar	1a	95	21¾	21¾	21¾	21¾	+ ¼
44½	39¾	Am Cbl&R	.30g	44	5¾	5¾	5¾	5¾	
42¾	35¾	Am Can	2	67	41¾	41¾	41¾	41¾	– ¼
51¾	48¾	AmCan pf	13	3	50½	50½	50½	50½	
39¾	32¾	Am Chain	2½	5	36½	36¾	36¼	36¾	+ ¼
39¾	33½	Am Chicle	2	27	36¼	36¼	36¼	36¼	– ¼
39¾	32¾	AmColorty	1	2	28½	28½	28½	28½	
93¼	84	AmCrys	1.60	1	33¾	33¾	33¾	33¾	– ¼
88	66¼	AmCrys	pf4½	z20	87¾	87¾	87¾	87¾	
44¾	41¾	Am Cyan	3	z30	51½	51½	51½	51½	
29½	25	Am Cyan	wi	14	43¾	43¾	43¾	43¾	– ¼
29½	25	Am Distill	1.60	2	27¼	27¼	27¼	27¼	
11¾	11¼	AmEncaus	.60a	7	15¾	15¾	15¾	15¾	
49	21	AmEnka	.65g	6	22¼	22¼	22	22¼	
31¼	26¼	AmEurop	½g	3	47¼	47½	47¼	47½	+ ¼
17¾	14½	AmExport	2	7	28¾	28¾	28¾	28¾	+ ¼
39¾	34¼	Am&FP	1	9	16	16	16	16	
20	20	AmGE	1.44	24	36¼	36¾	36¼	36¾	+ ¼
169¾	118½	AmHardw	1.20a	2	21	21	21	21	
14¼	10¾	AmHome	4.20a	3	168	168	168	168	+ 1¼
16¼	14¼	Am Ice	½g	2	14	14	14	14	
31¾	28¼	Am Intl	.55g	3	15½	15½	15½	15½	+ ¼
40¾	31¾	Am Inv	1	5	16¾	16¾	15¾	16¾	
41	23¾	AmMFdy	1.20b	85	38¾	38¾	37¾	38¼	+ ¼
28¾	23¾	AmMchM	2.40a	2	53¾	54¼	53¾	54¼	+ ¼
99½	89½	AmMetal	1.20a	5	25¾	25¾	25¾	25¾	– ¼
21¾	17¾	AmMet	pf4½	z160	88	88	88	88	– 1½
8¼	5¼	AmMetPd	1½	3	23½	23½	23½	23½	– ¼
64½	53	Am Motors		20	7¾	7¾	7¾	7¾	
30½	28¾	AmNGas	2.60	22	55¼	55¼	54¾	54¾	– ¼
37¾	33	Am News	1.60	8	29½	29½	29½	29½	+ ¼
58¾	46¾	Am Optical	2	1	34¾	34¾	34¾	34¾	
18¾	14½	Am Potash	1b	6	53¼	53¼	53¼	53¼	– ¼
7½	6¼	Am Rad	.60g	47	14¾	14¾	14¾	14¾	– ¼
31¾	26¼	Am Saf Raz	.40	36	7½	7½	7½	7½	
95½	81¼	AmSeating	1.20a	4	26½	26¾	26½	26¾	+ ¼
63⅝	56¼	Am ShipBd	2g	z80	26¾	26¾	26¾	26¾	+ ¼
155½	136	Am Smelt	11.50	134	59¼	59¾	59¼	59¾	+ ¼
45¾	40	Am Smelt	pf7	z70	138	138	137	137	– 1¼
47¾	37¼	Am Snuff	2.40a	3	40¼	40¼	40¼	40¼	
53¼	45¼	Am Std Fd	2.40b	8	38	38¼	38	38	
42¾	31	Am Stores	2g	3	30	30	30	30	– ¼
34¼	30¾	Am Sugar	1½	3	31¾	31¾	31¾	31¾	
12	9½	Am Sug	pf1½	z180	30	30	30	30	
179½	170½	Am Sum Tob		2	10	10	10	10	
78¾	70½	AmTel&Tel	9	109	173½	173¾	172¾	173¼	+ 1
131¼	114	Am Tob	4a	19	72¾	73	72¾	72¾	– ⅝
41¼	30¾	Am Tob	pf6	z250	114	114	113	114	
19½	14	Am Viscose	2	14	98¾	99	98¾	98¾	
30	25¾	Am W Wks	½	16	101½	101½	101	101½	+ ¼
66	61	AmBkNote	1.20	1	29	29	29	29	
27	19¾	AmBkN	pf

The Dow-Jones Averages



Following are the Dow-Jones averages of industrials, railroads and utility stocks with the total sales of each group for the period indicated:

Date		Open	11	12	1	2	Close	Change	%	High	Low	Shares Sold
	30	INDUSTRIALS:										
June 28		504.17	503.32	504.46	503.85	504.20	503.29	+ 0.26	+ 0.05	506.53	500.81	211,900
June 27		500.61	500.11	500.52	500.55	501.34	503.03	+ 2.25	+ 0.45	504.29	498.36	190,700
June 26		502.94	502.27	501.45	502.50	502.56	500.78	- 1.20	- 0.24	504.75	498.24	208,300
June 25		498.44	500.29	501.69	502.45	502.01	501.98	+ 4.90	+ 0.98	504.69	497.89	236,100
June 24		499.24	498.65	499.53	494.65	495.09	497.08	- 2.92	- 0.58	500.99	492.87	249,300
	20	RAILROADS:										
June 28		146.69	146.64	146.75	146.78	146.55	146.46	+ 0.11	+ 0.07	147.31	145.84	58,800
June 27		145.37	145.46	145.26	145.35	145.71	146.35	+ 1.05	+ 0.72	146.67	144.86	51,300
June 26		145.19	145.06	145.28	145.39	145.57	145.30	+ 0.44	+ 0.30	146.24	144.57	53,600
June 25		144.37	144.23	144.90	145.06	144.97	144.86	+ 1.45	+ 1.01	145.55	144.03	50,900
June 24		143.74	143.81	143.12	142.87	142.92	143.41	- 0.80	- 0.55	144.50	143.40	49,200
	15	UTILITIES										
June 28		69.72	69.97	69.91	69.91	69.94	69.84	+ 0.30	+ 0.43	70.26	69.44	43,400
June 27		69.27	69.10	69.13	69.21	69.46	69.54	+ 0.17	+ 0.24	69.70	68.83	58,600
June 26		69.78	69.69	69.62	69.62	69.46	69.37	- 0.33	- 0.47	69.92	69.13	65,300
June 25		69.44	69.46	69.65	69.87	69.87	69.70	+ 0.21	+ 0.30	70.12	69.12	52,200
June 24		70.28	70.22	69.56	69.21	69.46	69.49	- 0.92	- 1.30	70.51	68.94	60,800
	65	STOCKS COMPOSITE AVERAGE:										
June 28		174.00	173.91	174.16	174.03	174.06	173.80	+ 0.70	+ 0.11	174.89	172.95	314,100
June 27		172.71	172.56	172.60	172.67	173.07	173.60	+ 0.83	+ 0.48	174.01	171.92	300,800
June 26		173.36	173.15	173.01	173.26	173.25	172.77	- 0.27	- 0.15	174.08	171.94	327,200
June 25		172.26	172.41	172.96	173.26	173.14	173.04	+ 1.51	+ 0.88	173.96	171.67	339,200
June 24		172.40	172.27	171.16	170.76	170.97	171.53	- 1.31	- 0.70	173.07	170.15	359,300

Averages are computed by dividing total prices by the following: Industrials 4.283; Rails 5.601; Utilities 8.53; 65 stocks 30.55.

CLOSING AVERAGE PRICES

	INDUSTRIALS High	INDUSTRIALS Low	RAILROADS High	RAILROADS Low	UTILITIES High	UTILITIES Low
1957	513.19	454.82	157.67	139.23	74.61	68.33
1956	521.05	462.35	181.23	150.44	71.17	63.03
1955	488.40	388.20	167.83	138.44	64.88	61.39
1954	404.39	279.87	146.23	94.84	63.47	52.32
1953	293.79	255.49	112.21	90.56	53.89	47.87

COMPOSITE AVERAGE

	High		Low	
65 stocks 1957	177.57	June 13	161.71	Feb. 12
65 stocks 1956	184.11	Aug. 2	164.29	Jan. 23
65 stocks 1955	174.31	Aug. 6	144.39	Jan. 17
65 stocks 1954	150.32	Dec. 31	106.03	Jan. 11
65 stocks 1953	113.96	Mar. 17	90.34	Sep. 14

INDUSTRIALS			RAILROADS		
1956			1956		
Rallied Aug 7	520.95	52.14	Rallied July 25	171.37	9.34
Declined Aug 30	495.96	24.99	Declined Sep 13	156.75	14.62
Rallied Sep 5	509.82	13.86	Rallied Sep 14	160.19	3.44
Declined Oct 1	468.70	41.12	Declined Oct. 1	150.55	9.64
Rallied Oct. 12	490.19	21.49	Rallied Oct. 19	163.38	11.83
Declined Oct. 31	479.85	10.34	Declined Oct. 31	155.95	6.45
Rallied Nov 5	495.37	15.52	Rallied Nov. 5	161.46	5.53
Declined Nov 28	466.10	29.27	Declined Nov 29	150.44	11.02
Rallied Dec. 31	499.47	33.37	Rallied Dec. 7	158.38	7.94
1957			Declined Dec. 20	152.20	6.18
Declined Feb 12	454.82	44.65	1957		
Rallied June 17	513.19	58.37	Rallied Jan. 10	157.67	5.47
Declined June 24	497.08	16.11	Declined Feb. 12	139.23	18.44
			Rallied June 13	148.16	8.93

UTILITIES		Advances	Declines
	1956		
Rallied Aug. 7	71.17	6.82	
Declined Oct. 1	64.93		6.24
	1957		
Rallied May 21	74.61	9.68	
Declined June 26	69.37		5.24

Thirty Stocks Used in Dow-Jones Industrial Averages are:

Allied Chemical	General Electric	Procter & Gamble
American Can	General Foods	Sears Roebuck
Am Smelt & Ref	General Motors	Std Oil of Cal
Am Tel & Tel	Goodyear	Std Oil of N J
Am Tobacco	Inter Harvester	Texas Co.
Bethlehem Steel	Inter Nickel	Union Carbide
Chrysler	Inter Paper	United Aircraft
Corn Products	Johns Manville	U S Steel
Du Pont	Nat'l Distillers	Westinghouse El
Eastman Kodak	Nat'l Steel	Woolworth

Twenty Railroad Stocks Used are:

Atchison	Erie	NY NH & H
Atl Coast Line	Great North Ry	Norfolk & West'n
Baltimore & Ohio	Illinois Central	Pennsylvania
Canadian Pacific	Kansas City So	Southern Pacific
Ches & Ohio	Louisv & Nash	Southern Railway
Chi Rk Is & Pac	N Y Central	Union Pacific
Del & Hudson	N Y C & St L	

Fifteen Utility Stocks Used are:

Am Gas & Elec	Consol Nat Gas	Pannandle EPL
Cleveland El Ill	Detroit Edison	Peoples Gas
Colum Gas Sys	Houston Lt & Pow	Phila Elec
Com'wlth Edison	Niag Mohawk P	Pub Ser E&G Co
Consol Edison	Pacific Gas & El	Sou Cal Edison

TOTAL STOCK TRANSACTIONS

	Friday	Thursday	Wednesday
10:00 to 11:00	390,000	340,000	380,000
11:00 to 12:00	370,000	310,000	340,000
12:00 to 1:00	260,000	250,000	310,000
1:00 to 2:00	240,000	350,000	270,000
2:00 to 3:00	340,000	280,000	280,000
3:00 to 3:30	270,000	370,000	290,000
Total	1,770,000	1,800,000	1,870,000

Volume by Groups

	Friday	Thursday	Wednesday
Industrials	1,500,000	1,450,000	1,530,000
Railroads	100,000	100,000	90,000
Utilities	170,000	250,000	250,000

New 1957 Highs and Lows On N. Y. Stock Exchange

Friday, June 28, 1957

New highs (32)

Air Reduc; Air Reduc pf; Amerace; Am Home Prod; Am Saf Raz.
Beech L Sav; Brist My; Brun Balke; Den&RGW; De Vilbiss; Divco Way.
East S Sl; Elas S Nut; Flintkote; Gardner Den; Gen Prec 3 pf; Goodyear.
Haveg Ind stpd; Holland Furn; Jewel Tea; Lee Rub&T; Lukens Sti.
Mad Sq Gar; McGraw Hill; McKess&Rob; Motorola; Safeway Stra.
Un Bag CP; Warn Lam; West Ind Sug; Woodward Iron.
Yale&Towne.

New lows (52)

Am Met pf; Am Tob pf; Armst Cork pf; Balt G pf B; Can Dry pf; Cin G&E pf; Cunn Drug.
East G pf; Ebsd John pf; Ex-Cell-O; Gar Wood; Gen Am Inv pf; Gen Mills pf; Gimbel pf.
Indust Ray; Int Pap pf; Iowa Ill G; Isl Crk C pf; Kaiser Al cv pf.
Laclede Gas; MacAnd&Forb; Magma Cop; Mallory; Mar Mid pf; Met Ed 3.90 pf; Mpls Moline; Morrell.
Nat Acme; Nat Dist pf; Neisner; Nia M 3.60 pf; Okla G&E pf; Oliver Cp; Oxford Pap pf.
Pac G&El; Pac Mills; Pfizer pf; Pit Metallu wi; PSE&G 1.40 pf; Pub Sv Ind.
Roch G&E; San Diego G&E; Solar Airc; Spen Kell; Sperry Rd pf; Sun Chem.
Un Elec 4½ pf; Unit Bisc; Un Gas Imp; Univ Cyc S wi.
Ward Ind; Wisc P Svc.

Rio Grande R. R.

DENVER & RIO GRANDE WESTERN RAILROAD reports:

May gross	$7,141,587	$6,682,278	$6,305,309
Net operating income	1,451,437	1,360,354	1,207,294
a-Net income	1,175,585	1,064,936	887,161
Five months gross	34,427,654	31,772,589	30,274,743
Net operating income	6,703,422	5,941,849	5,767,100
a-Net income	5,306,859	4,468,581	4,258,375

a-After taxes, fixed charges, contingent interest and sinking funds.

Bullock Fund

BULLOCK FUND, LTD., reports net assets:

	May 31,'57	Nov. 30,'56
Net assets per share	$13.26	$12.48
Net assets	34,536,940	31,158,363
Capital shares	2,605,065	2,497,357

Nation-Wide Securities

NATION-WIDE SECURITIES CO. reports net assets:

	May 31,'57	Mar. 31,'57
a-Net assets per share	$19.30	$18.49
Net assets	27,500,580	26,453,086

a-As reported by company.

Odd-Lot Trading

NEW YORK—Carlisle & Jacquelin and De Coppet & Doremus reported handling the following odd-lot transactions on the New York Stock Exchange June 27:

	Customer Purchases	Short Sales	Other Sales	Total Sales
Number of shares	221,089	1,200	172,204	173,409

Abreast of the Market

EDITED BY OLIVER J. GINGOLD

A Stock Market Appraisal

Last week's markets, characterized by diminishing volume and a firm undertone, took on the appearance of the traditional early summer session.

Tight money conditions continued to rule considerations and were particularly felt in the weak utility division where the Dow-Jones average declined to a level only a point or so above the 1957 low. The impact of higher money rates on prices of most stable utility equities, which have been bought primarily for income with expectation of only modest capital gains, has been noted for some weeks.

When one can buy bonds at levels of upwards of a 6% return and preferred stocks at even higher yields, then utility income-producing common stocks run into stiff competition from senior securities. A leading authority on utility equities also attributes some of the bearishness on these issues to the order of the Florida Railroad and Public Utilities Commission cutting rates of Florida Power & Light.

The Florida rate order, it is felt, has made some investors appraise growth utility situations with more objectivity. There had been a feeling the so-called growth area stocks could be bought without respect to yield and current conditions. The Florida decision indicates, it is suggested, that one cannot count on earnings going up steadily in a straight line.

Meanwhile, at the half-way mark in calendar 1957, the number of companies increasing dividends is lagging well behind the pace set in 1956. On the other hand the number of concerns omitting or reducing dividends is running well ahead of the 1956 period, reflecting both business caution, tight money and some soft spots in the economy.

Thus far this year there has been a decline of about 45% in the number of companies increasing dividends compared with 1956 and an increase of about 58% in the number of dividend casualties. The score to date for 1957 shows 249 firms boosting stockholders' checks and 87 companies which have either cut or omitted distributions. For the 1956 half year, 453 firms increased dividends and there were 55 casualties.

In the traders' almanac of markets, July is a predominatingly bullish month and most Wall Street traders are hopeful that July, 1957, will prove likewise. Anyway, many have held their stocks and bought on the hope of a summer advance. In the last 60 years, the Dow Jones industrial average has advanced in 41 Julys and declined in 19. Railroads have advanced 42 and declined 18.

Last Week's Market

Two of the three Dow-Jones averages advanced last week on the New York Stock Exchange. Industrials climbed 0.65% to 503.29 but rails made a stronger showing, rising 1.56% to 146.46. Utilities slipped 0.57% to 69.84. Volume declined 1,423,000 shares to 9,480,000 but was 479,600 shares above the like 1956 week.

Major New York bank stocks held up fairly well in the presence of the large First National City Bank of New York rights offering, traders said. First National City was up ⅛, and Chase Manhattan rose 1. J. P. Morgan & Co. rose 10, mainly reflecting the bank's projected one-for-six shares stock dividend, dealers said. New York Trust Co. was off 2½, in reaction to the bank's announcement that there were no mergers in sight.

In insurance stocks of major companies, life shares were unchanged to slightly higher on the week, an unusual number of fire stocks were unchanged, while casualty company stocks were off a shade.

MARKET DIARY

	Fri.	Thur.	Wed.	Tues.	Mon.	Fri.
Issues traded	1,136	1,133	1,162	1,162	1,169	1,130
Advances	490	447	421	626	344	261
Declines	383	425	508	296	680	648
Unchanged	263	263	233	240	236	341
New highs, 1957	32	30	21	14	5	10
New lows, 1957	52	73	69	79	119	103

DOW-JONES CLOSING AVERAGES

	FRIDAY 1957	Change	%	1956	Change	%
Industrials	503.29	+ 0.26	+ 0.05%	492.78	+ 0.28	+ 0.06%
Railroads	146.46	+ 0.11	+ 0.07%	166.49	- 0.15	- 0.09%
Utilities	69.84	+ 0.30	+ 0.43%	67.39	+ 0.18	+ 0.27%

Heard on the Street—

Delaware & Hudson president, William White, has told stockholders the company believes 1957 earnings "will not be quite as good as 1956 but that they will be good and our regular dividend amply covered." In a message accompanying the 50-cent quarterly dividend payment, Mr. White said this forecast was based on the economic outlook, increased wage and material costs, the possibility of a further freight-rate increase and the continued export of anthracite to Europe. . . . **Diversified Investment Fund**, a balanced mutual fund with total net assets on May 31 of $66,986,784, has boosted its bond holdings to about 17.6% of assets at the end of the recent six-month period, compared with 13.3% on November 30. Almost all switching was from preferred stocks, which were 12.1% of assets May 31 against 15% six months earlier. Common stocks were about 70% of assets on both November 30 and May 31. Common stocks added in the half year were **American Broadcasting-Paramount, Arkansas Louisiana Gas, Hammond Organ** and **Socony Mobil**. New bond holdings are **Aluminum Co. of Canada** 4½s of 1980, **Commercial Credit** 4½% notes of 1977, **Idaho Power** 4½s of 1987, **New England Telephone & Telegraph** 4¾s of 1986, **Pacific Gas & Electric** 4½s of 1986 and **Sinclair Oil** 4¾s of 1986. Sold from holdings of common stocks were **Alabama Great Southern Railway, Boeing, Deere & Co., National Gypsum** and **North American Aviation**. From the bond portfolio, **Atlantic Coast Line Railroad** 4½s of 1964 was sold. Eliminated from the preferred stock list was **Alabama Great Southern Railway** 6%. . . . **American Safety Razor** today will change its name to **ASR Products** to reflect diversification of its activities. . . . Since **Georgia-Pacific Corp.** grows much of the lumber it needs for its plywood operations, the company has not been as hard hit by the recent slump in plywood prices as those producers who buy logs on the open market. A recent report in this space erroneously said the company had been as hard hit by the price slump as other producers. . . . **TelAutograph Corp.** expects the sale of certain securities from its portfolio to enable the company to show a 17-cent a share profit in the second quarter, up from six cents in the like 1956 period, Raymond E. Lee, president, said.

Market Views—

OPINION: Harris, Upham & Co. said, "The utility group which has been weak could be stimulated in the event of a recovery in the bond market, which depends on money credit conditions." . . . Martin Gilbert of Bache & Co. said, "We are pleased with the current market action, particularly in view of the contraction of volume when prices decline and the lack of follow-through during the latest setback. Looking ahead, it seems to us that the atmosphere again is becoming more conducive to a better market tone."

ANALYSIS: Vilas & Hickey has a review on the **Chicago, Rock Island & Pacific** and **Bristol-Myers Co.** . . . May & Gannon, Boston, has a memo on the **Richardson Co.** . . . A. G. Becker & Co. has a review of **Public Service Co. of New Hampshire.**

* * *

Union Pacific Notes Upturn in Loadings

Union Pacific Railroad Co. will report net income from all sources for the 1957 first half "about the same—with perhaps one or two cents difference" from the $1.42 a common share earned in the 1956 period, A. E. Stoddard, president, told The Wall Street Journal. "I'm hoping we can do as well in the last six months," Mr. Stoddard added. However, the last half is clouded by the recent steel price increase and rail wage hikes to come later. But the railroads do not know how much of a rate increase will be granted on pending applications or when the increase will be permitted. For all 1956 U.P. earned $3.36 a common share.

Railway operating revenues and income were lower for the first six months this year but the decline was offset by an increase in income from oil and gas operations. Railway gross and net have been hit by declines in carloadings and gross tonnage, particularly of lumber and westbound hardgoods. Loadings, however, have improved in the "last week or 10 days" and the U.P. president thinks this is an indication that the downturn is leveling off. "I believe that gross from railroad operations in the third and fourth quarters will be about the same as a year ago," he said.

Income from oil and gas operations was up by about $2,500,000 to about $13,100,000 in the first five months of 1957 because of higher prices received, Mr. Stoddard said. He expects, however, that this price-buttressed improvement will "level off" in the months ahead and net from oil and gas for 1957 "will be close" to the $27 million of 1956. U.P.'s oil and gas income in recent years has been decreasing somewhat because of declining production at Wilmington, Calif., field.

Agricultural conditions in nearly all U.P.'s territory are "very good." Recent heavy rainfalls in former drought areas are expected to improve crop yields and railroad carloadings.

* * *

Union Electric Revises Estimate of Net Upward

Union Electric Co. expects to report earnings of 42 cents per share for the quarter to June 30, up from 37 cents for the like period last year, J. W. McAfee, president, told this newspaper. Contributing to the higher second quarter earnings, said Mr. McAfee, is some non-recurring income from the sale of coal barges.

Mr. McAfee put the six-month earnings estimate at $1.12 per share, up from 89 cents last year. He also predicted that full-year 1957 earnings would amount to $2.05 per share, an upward revision of a forecast he made earlier this year of $2.02 per share. About $1.80 of this year's earnings is expected to come from normal operations and 25 cents from non-recurring profit from the March 1 sale of Poplar Ridge Coal Co. and sale of the coal barges, he said. The company earned $1.70 per share in 1956, after preferred dividends, on net income of $19,792,295. Gross revenues amounted to $122,269,030.

Mr McAfee said easing of drought conditions this spring, with consequent higher output of the company's hydro-power facilities at Bagnell Dam in central Missouri and Keokuk Dam, Iowa, on the Mississippi River, is an important factor contributing to higher earnings.

However, cost of damage to company facilities and loss of customer revenues in St. Louis caused by a June wind and rainstorm "will substantially offset" the gain in income from hydro-power generation and may mean a reduction in net income of as much as $250,000 for the year, Mr. McAfee said.

Union Electric expects total financing in 1958 to amount to between $50 million and $60 million of which it is expected $25 million or $30 million will come from sale of common stock, Mr. McAfee said. "We're thinking in terms of an issue of about one million shares of common stock some time in the second quarter" of 1958, he said. The rest will probably come from bond financing, he said.

The company has no present plans for applying for rate increases but such an application in "the relatively near future may be justified" if the upward trend in costs continues, Mr. McAfee said. A wholly-owned subsidiary, Missouri Power & Light Co., has pending an application for a $700,000 annual increase in electric rates, he said. If granted, the rate boost will improve net income by about $350,000 annually, Mr. McAfee said.

* * *

Heyden Newport Predicts Gain in Merger

Heyden Newport Chemical Corp. in the second quarter expects to earn at least $600,000, equal to about 30 cents a common share, Simon Askin, president, told this newspaper. Early this year Heyden Chemical Corp. completed acquisition of Newport Industries, Inc., and the company's name was then changed to Heyden Newport Chemical Corp.

Combined sales in the second quarter are running 6% ahead of last year's quarter, Mr. Askin said, when combined sales totaled $11,952,408.

Mr. Askin said the company for the entire year anticipates earnings of "no less than $1.30 a share, perhaps $1.50." Last year combined pro forma net income was $2,554,000, equal after preferred dividends to $1.07 a common share based on the 1,971,241 shares now outstanding.

Heyden has begun to show slightly better profit margins on its main line of products, Mr. Askin said, including chemicals for the plastics and paint and varnish industries.

"We are particularly optimistic," Mr. Askin said, "with regard to research planning. Heyden and Newport had only a modest interest before the merger in chemicals for the rubber industry. Now the company is embarked on a relatively major program to develop products in this field."

Kansas City Power & Light

KANSAS CITY POWER & LIGHT CO. reports for 12 months ended May 31:

	1957	1956
a-Earned per common share	$2.87	$2.72
Operating revenues	9,693,274	8,819,741
b-Net income	9,693,274	8,819,741
Net after pfd. divs.	7,742,913	7,323,312
Common shares	2,696,000	2,695,000

a-After preferred dividends. b-After taxes and charges.

Eastern Gas & Fuel

EASTERN GAS & FUEL ASSOCIATES report for 12 months ended May 31:

	1957	1956	1955
a-Earned per com shr	$4.56	$2.21	$.98
Sales & oper. revs	185,340,906	163,445,170	132,766,713
b-Net income	13,335,383	6,079,644	3,530,383
Common shares	2,678,296	2,600,787	2,580,948

a—After preferred dividends. b—After taxes and charges.

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Sharon Steel Corp.	45½	Oct. 1	325.00
U. S. Foil Co. "B"	43	Aug. 22	262.50
Intl. Minerals & Chems.	31	Dec. 2	175.00
New York Central R.R.	34½	Oct. 1	200.00
Amer. Bosch Arma Cor.	21½	Aug. 28	212.50
Boeing Airplane Co.	44¼	Sept. 3	250.00
Foster Wheeler Corp.	54	Sept. 3	400.00
Fedders Quigan Corp.	16	Dec. 23	162.50
Colorado Fuel & Iron Co.	28½	Jan. 6	300.00
Merritt Chapman & Scott	19⅝	Dec. 31	175.00
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President Slated to Get Housing Bill From Senate, Perhaps Today

Eisenhower Expected to Sign Measures Designed to Spur Construction of Homes

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—The Senate is slated to send to President Eisenhower this week, perhaps today, a $1,675,000,000 Federal housing measure designed to spur construction of homes and make them easier to buy.

The bill, which cleared the House Friday, falls far short of Democrats' and home builders' proposals but is somewhat more ambitious than the Administration's recommendations. President Eisenhower is expected to sign the measure, a compromise between earlier House and Senate versions.

The Federal National Mortgage Association, the agency which buys and sells Government-backed mortgages in the secondary, or resale market, is counted on by most lawmakers to revive the sagging housing industry. The bill calls for $1,150 million of new funds for Fannie Mae to pump into the mortgage market.

This includes $650 million for secondary market operations and $500 million to buy mortgages on so-called special assistance housing, such as homes for elderly persons, military housing and cooperatives.

Other Provisions in Bill

Other provisions aimed at helping housing would lower down payment requirements under the Federal Housing Administration's mortgage insurance program; boost by $350 million the authorization for slum clearance and urban renewal grants and increase by $175 million funds for college housing loans.

Although all these authorizations are more than sought by the Administration, a "sleeper" provision in the bill is the only major controversial feature. This requires the Veterans Administration and the F.H.A. to set "reasonable limits" on discounts.

Under a discount, a lender gives a builder less than the face amount of the mortgage but gets back principal and interest on the basis of the full amount. This, in effect, is a means of requiring higher interest payments than might otherwise be allowed.

Discount Curbs Opposed

The Administration opposed any control of discounts on the basis that they reflect the market credit situation and any limits might hamper the flow of money into Federal housing programs. However, some legislators have contended that unreasonably high discounts are being charged builders. They assert that any program involving the Federal Government should set at least some ceiling on the practice. The bill allows the housing officials to take into account regional and other factors in fixing a limit on discounts.

The Administration wanted only standby authority to reduce minimum F.H.A. down payment requirements, but the measure as sent from a conference of House and Senate Banking Committee members last week would require the lower terms to be put into effect immediately. The lower requirements in the measure, however, are only slightly more liberal than those proposed by the Administration.

The proposed new minimum down payment requirements are 3% on the first $10,000 of appraised value, 15% on the value between $10,000 and $16,000, and 30% on the value from $16,000 to $20,000. Present F.H.A. requirements are 5% on the first $9,000 of appraised value and 25% on the value above that.

Down Payment on New Home

Thus, under the measure a new home appraised at, say, $16,000 would require a minimum down payment of $1,200 compared with the present $2,200.

Several controversial features of the housing bill approved by the Senate were knocked out by the conferees. One of these, opposed by home builders, would have allowed the F.H.A. "in order to prevent abuses" to set maximum sales prices on homes as a condition for F.H.A. mortgage insurance. Another would have granted Fannie Mae permission for the first time to make advances to builders for construction of the special assistatnce types of housing where the advances are insured by F.H.A.

Another casualty was a Senate provision for new, easy mortgage terms on F.H.A. insured mortgage loans for people in special classifications, such as old folks and middle-income and large families.

Although the house had voted to require Fannie Mae to purchase special assistance mortgages at par, the conferees agreed to continue for another year the present provision for purchase at no less than 99, that is 1% below the total value of the mortgage, or par.

A. O. Smith Closes Granite City, Ill., Frame Plant in Labor Dispute

Company Official Says Move May Be Permanent; Tools and Equipment Being Evacuated

GRANITE CITY, Ill.—A. O. Smith Corp., maker of auto frames for the Chevrolet division of General Motors Corp., employing 1,600 workers here, shut off operations over the weekend.

The plant was shut down because of a dispute between the company and 1,400 workers of Local 575 of the Boilermakers Union on the rate of production of automobile frames, according to management and union officials.

[In Milwaukee F. S. Cornell, executive vice president of A. O. Smith said the company is considering closing permanently its Granite City plant, the Associated Press reported. Mr. Cornell said the plant had been plagued by a "lack of discipline" among workers and claimed A. O. Smith has lost $2 million in the three years the plant has been in operation. The company has begun moving tools and equipment from the Granite City plant to Milwaukee and Mr. Cornell said production of frames for 1958 Chevrolets would begin here in August 1.]

Roy A. Dingman, Milwaukee, vice president of industrial relations, said the company began sending workers off the job as a disciplinary measure when they failed to meet production standards. However, said Mr. Dingman, some of the workers returned to "sit-out" their shifts. "They neither worked nor went home, so we shut down," he said. "We're not going to reopen until there's a thorough union understanding of standards of employe performance."

Thomas A. Grant, Boilermakers' international vice president, said worsening labor-management relations for the past two months because of failure to find agreement on a wage-reopening provision, led to the "shut-out." Mr. Grant said the union wants an across-the-board 20-cent an hour increase.

A. O. Smith has offered increases of 20 cents hourly to skilled worker and 12½ cents to unskilled workers which the union rejected. Mr. Dingman said. The company and the union have been negotiating on the wage issue for about two months, he said.

A meeting with the union, which has told the company it wants to meet on the question of returning to work, "will probably be held within the next week," Mr. Dingman said.

A. O. Smith has another automobile frame plant at Milwaukee and plants at Los Angeles Dayton and Cleveland, Ohio, Kankakee, Ill., and Elkhorn, Wis.

Ethyl Corp. Develops New Anti-Knock Fuel Additive

NEW YORK—Ethyl Corp. announced it has developed a new anti-knock compound which increases the power of aviation gasolines by as much as 20%.

Tentatively designated as AK-33X, the chemical supplements the anti-knock action of tetra-ethyl lead. It is described as an organic compound of manganese.

The additive was tested at the Woodridge, N. J., laboratories of Curtiss-Wright Corp. in a Curtiss-Wright 18 cylinder turbo-compound engine.

Curtiss-Wright Chairman Roy T. Hurley said the power increase made possible by the new additive "will enable us to achieve new heights in performance."

Life Insurance Sales Increase

NEW YORK—Life insurance sales in the U. S. in the early half of this year were estimated by the Institute of Life Insurance at $33 billion—a gain of about $3 billion or 30% over the comparable 1956 period. Sales reported in the first five months topped $27.1 billion.

"It looks like another record year for life insurance in 1957," the Institute said. "If the present pace continues, 1957 may see a total of $70 billion in purchases of new life insurance."

After allowance for policies terminated by death, maturity or lapse, the Institute estimated the amount of life insurance in force at mid-year at $437 billion—up $24 billion in six months and $45 billion in 12 months.

GE Gets $158 Million Air Force Contract

It Will Develop Nose Cone for Missiles; United Aircraft Is Granted $27 Million Award

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—The Air Force announced it has awarded a $158 million contract to General Electric Co. for development work on the hydrogen bomb-equipped nose cone for its 5,000-mile Atlas and 1,500-mile Thor ballistic missiles.

The work on the warhead will be carried out exclusively at G.E.'s Missile and Ordnance System's department at Philadelphia, the Air Force said. The company already has received authority to commence development work under a previously-issued letter contract, it added.

While details on the development work are secret, it presumably would include systems for detonating the nose-cone's nuclear charge and complex types of electronic guidance equipment.

Chief contractor on the Atlas missile is Convair division of General Dynamics Corp. and the prime contractor for the Thor is Douglas Aircraft, Inc. The first test version of the Atlas had to be destroyed in mid-air after it developed engine trouble shortly after firing from the Air Force's test site at Cape Canaveral, Fla. Several Thor missiles have been tested, but none are known to have been successful to date.

In other Government buying activity, the Navy awarded Pratt & Whitney Aircraft division of United Aircraft Corp. a $27,971,390 contract for the installation of tools and related equipment at the contractor's new aircraft engine development plant being built on Lake Okeechobee in Palm Beach County, Fla.

The new facility will include laboratories, machine shops, and assembly area for experimental engines and test facilities, a Navy spokesman said. No production models will be turned out at the Florida plant, he added.

Other Government contracts went to:

Bay City Shovels, Inc., Bay City, Mich., $2,611,738, from the Army, for crane shovels mounted on trucks; Western Electric Co., Inc., New York, $1,886,740, Army, for development work on the Nike-Zeus advanced-type anti-aircraft missile; General Electric Co.'s West Lynn, Mass., plant, $1,806,528, Navy, for compass systems; Century Engineers Inc., Burbank, Calif., $1,703,270, Air Force, for practice bombs and related training devices;

Raytheon Manufacturing Co., Waltham, Mass., $1,580,056, Navy, for sonar training equipment; Sparton Corp.'s Electronic division, Jackson, Mich., $1,576,184, Navy, for sonobuoys; Callery Chemical Co., Callery, Pa., $1,575,227, Navy, for installation of equipment in a new plant; Collins Radio Co., Cedar Rapids, Iowa, $1,516,343, Navy, for radio equipment; Univac division of Sperry-Rand Corp., St. Paul, Minn., $1,500,000, Navy, for a contract to study the feasibility of an ultra high speed data processing system;

Rauland-Bork Corp., Chicago, $1,167,686, Army, for electrical equipment; Northeastern Engineering, Inc., Manchester, N. H., $1,071,951, Navy, for frequency meters; Texas Instruments, Inc., Dallas, $1,038,200, Navy, for sonar equipment, and General Tire & Rubber Co., Wabash, Ind., $1,019,900, Army, for leaflet bombs.

Distaff Note in New Name For Seligman, Lubetkin

NEW YORK—An inconspicuous note in the New York Stock Exchange weekly bulletin states that the member firm of Seligman, Lubetkin & Co. proposes to change its name to Lubetkin, Regan & Kennedy.

The Kennedy is Mrs. Margaret M. Kennedy, a partner in the firm.

Mrs. Kennedy has been on Wall Street since 1934, specializing in mutual funds. She's been a partner in Seligman, Lubetkin since 1952. An earlier precedent-breaking advance for women in the securities business occurred last November, when Mrs. Charles U. Bay, whose late husband served as U. S. ambassador to Norway, became chairman and president of the Stock Exchange member firm of A. M. Kidder & Co., Inc.

Gas Heater Sales Fell in May

NEW YORK—Gas Appliance Manufacturers Association announced that shipments of gas water heaters in May slipped 2.3% to 238,600 units from the May, 1956 figure of 244,300.

The May decline dropped the totals for the first five months 10% below the similar period last year. Through May, 1957 manufacturers shipped 1,126,500 units, a decrease from 1,251,200 units a year ago.

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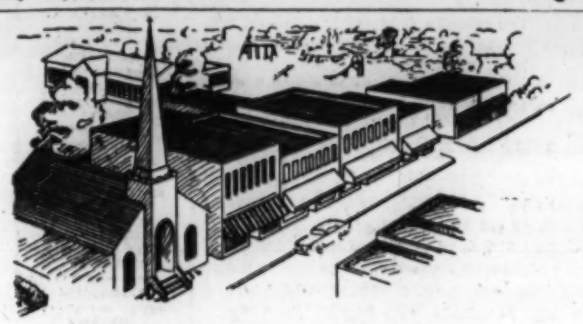

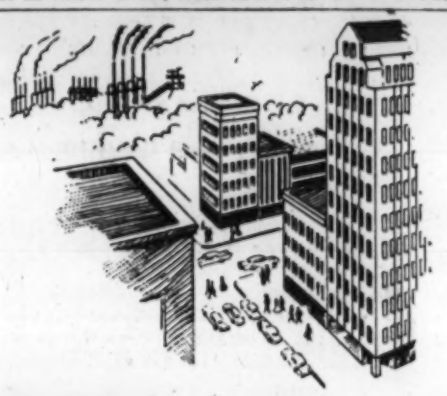

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BROWNSVILLE Population 459
CARDIFF Population 204
FAIRFIELD Population 14,186
FULTONDALE Population 1,468
GARDENDALE Population 3,398
GRAYSVILLE Population 2,590
HOMEWOOD Population 17,982
IRONDALE Population 2,800
KIMBERLY Population 910
LEEDS Population 5,553
LIPSCOMB Population 2,550
MAYTOWN *Population 237
MIDFIELD *Population 2,103
MORRIS Population 925
MOUNTAIN BROOK Population 10,937
MULGA Population 532
NORTH JOHNS Population 454
PLEASANT GROVE Population 2,212
SYLVAN SPRINGS *Population 234
TARRANT Population 7,571
TRAFFORD Population 551
TRUSSVILLE Population 1,575
VESTAVIA HILLS *Population 2,500
WARRIOR Population 1,384

Population 1950 or latest U. S. Census
*Unofficial

Jefferson County, Alabama—with a population of 558,928 (1950 Census)—contains the highly industrialized communities of Birmingham, Bessemer, Fairfield and Tarrant. It likewise embraces the beautiful residential cities of Homewood and Mountain Brook, which are becoming increasingly the site of office buildings housing regional headquarters.

Jefferson County also has 23 other municipalities with populations ranging from 225 to 5,500. These offer all of the advantages of a small community with metropolitan facilities immediately adjacent.

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ANDERSON ELECTRIC CORPORATION, manufacturers of electric transmission, substation and distribution fittings of aluminum and bronze — serve every state as well as the Southeast . . . has grown fivefold since World War II; CROWN CORK AND SEAL COMPANY, fabricates, assembles, lithographs metal closures for South's bottling industry; A. J. GERRARD & COMPANY, recently constructed modern plant to make and distribute cotton band splicing seals, steel strapping and accessories for its markets in the Southeast; UNIVERSAL ATLAS CEMENT COMPANY (U. S. Steel Subsidiary), one of six great cement plants in the Birmingham District that are gearing facilities to serve the nation's huge road building program; THE SOLOMAN COMPANY, manufacturers of tailored men's and boys' slacks . . . sells retail stores from coast to coast . . . recently doubled the plant's size; MIRA-FLEX COMPANY, INC., makers of wrist watch bands for a national market; BORDEN METAL PRODUCTS COMPANY, produces steel gratings for industrial and other uses . . . serves the South and the nation; BAGWELL ELECTRIC STEEL CASTINGS, INC., makes steel castings and tanks for Southern industries; ROCK WOOL MANUFACTURING COMPANY, manufactures rock wool insulating materials for homes and industries throughout the Southeast; L. A. YOUNG SPRING & WIRE COMPANY, INC., makes coat hangers for Southern markets; BROWN PULPWOOD COMPANY, maintains pulpwood loading yard for a leading Southern paper plant; LEEDS PACKING COMPANY, INC., makes meat products for local distribution; MOSS-THORNTON COMPANY, INC., one of the South's largest road building and general contracting companies.

* * * * * * * * *

Let us show you the advantages to be derived from the location of a plant, warehouse, sales office or service facility in Birmingham or any of the smaller communities in Jefferson County, listed at the left. Full, factual and confidential information will be sent in response to your inquiries.

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